



Angela D. Alsobrooks  
County Executive

# PRINCE GEORGE'S COUNTY GOVERNMENT

## OFFICE OF THE COUNTY EXECUTIVE

April 19, 2021

Andrew Barr, CEO Hitachi Rail Group  
C/O Giampaolo Nunno, President & CEO  
Hitachi Rail USA, Inc.  
11150 NW 122<sup>nd</sup> Street  
Miami, Florida, 33178  
Via: [Giampaolo.Nunno@ushitachirail.com](mailto:Giampaolo.Nunno@ushitachirail.com)

Dear Mr. Barr:

On behalf of Prince George's County, Maryland, we extend our sincere congratulations to the entire Hitachi team on winning the competitive award process with WMATA to build the next generation of Metro rail cars. This award acknowledges Hitachi's world-renown technology, manufacturing expertise, and innovative and superior rail car products and production processes.

Prince George's County is served by 15 Metro stations, the largest number of any Metropolitan area jurisdiction with the exception of Washington, DC. Our citizens rely on Metro for their business and recreational transportation needs, and Prince George's County has made development around our Metro Stations a high priority. As a key jurisdiction in Metro's ridership territory, Prince George's County would be proud to welcome the Hitachi test track and clean assembly and manufacturing facility to a site in the County.

For more than 18 months our economic development team, under the leadership of Economic Development Corporation (EDC) President David Iannucci, has worked closely with your US operations team to ensure timely and relevant information on sites, permits, processes, and incentives that will expedite the building of this facility in our jurisdiction. In close collaboration with the Maryland Department of Commerce, we believe that Prince George's County has presented Hitachi with a very competitive incentive proposal. As always, the EDC is available to address any questions that you may have regarding that proposal.

We commit to a superior level of service from all aspects of County Government: a Hitachi assembly facility in Prince George's County will receive the highest priority possible from our permitting and regulatory agencies.

We know that you are looking at multiple sites in Prince George's County, and hope that you will give every possible consideration to locating Hitachi's Metro car assembly facility in our County. Our sites offer unequalled access to WMATA and our nation's capital, and the visibility that this access can provide your assembly operations.

Our County is at the center of US and international communities and transportation industry networks, given our proximity to the Ports of Baltimore and Norfolk and three international airports. All of Prince George's County is a designated Foreign Trade Zone, and we house significant manufacturing innovation assets in our community.

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Mr. Andrew Barr, Hitachi Rail Group

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The level of talent, infrastructure, resources, matched with a “can do” attitude that would greatly benefit this effort is all found within the borders of Prince George’s County, Maryland.

We stand ready to assist you in all aspects of bringing this opportunity to Prince George’s County, Maryland.



Angela Alsobrooks  
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Calvin Hawkins  
County Council Chairman