



# PRINCE GEORGE'S COUNTY DISTRICT 1-DISTRICT 9 IMPACT REPORT

Prepared for:  
**Calvin S. Hawkins, II**

Prepared by:  
**FSC FIRST**

# Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across Prince George’s County Districts 1 through 9. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks—driving job creation and economic resilience across all nine districts.

## Key Highlights



### Significant Business Investments

- \$106,034,400 in loan funding distributed across 232 businesses in various industries.
- \$622,500 in grant funding provided through the Prince George's County Small Business Capital and Stimulus Growth Program



### Empowering Small Businesses Through Level Up

- 232 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

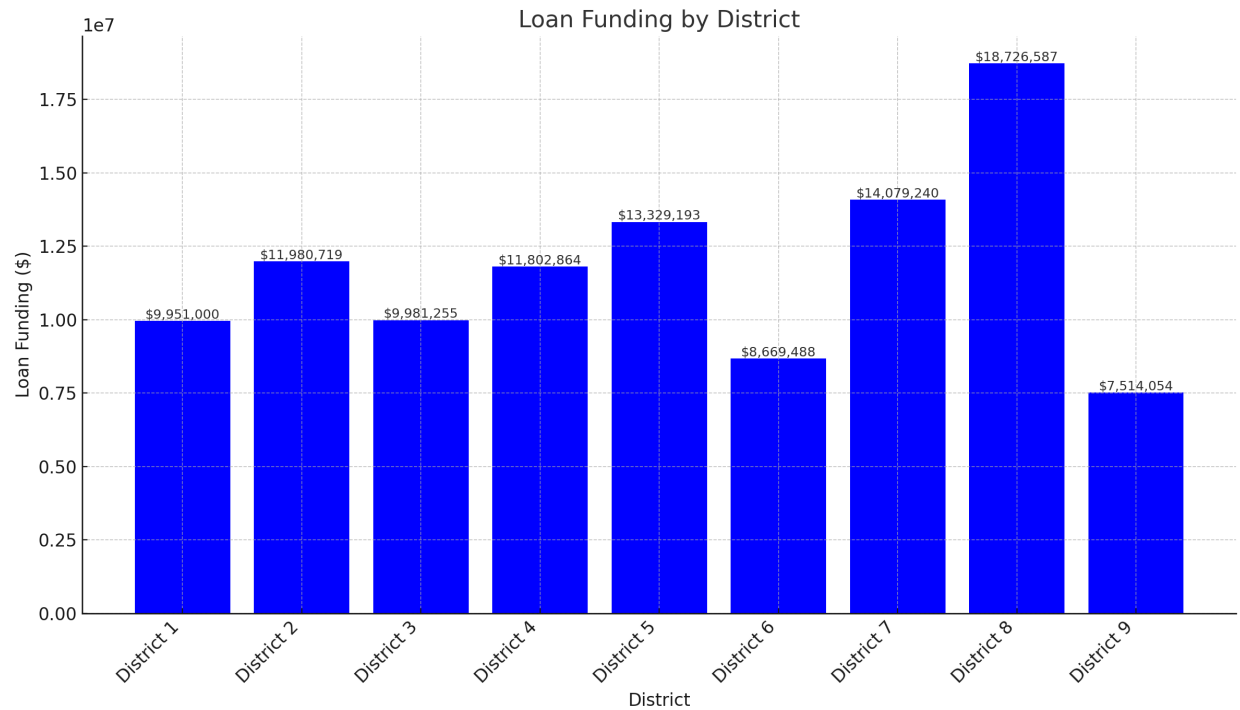
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in Prince George’s County

## Impact Overview

Metric	Details
Total Businesses Loan Funded	232 Businesses
Total Grant Funding Deployed Prince George's County Small Business Capital and Stimulus Growth Programs	\$622,500
Total Loan Funding Deployed	\$106,034,400
Industries Impacted	Consulting, Health & Wellness, Business Services, Construction & Real Estate, Technology, Education, Retail & Beauty, Food & Hospitality, Finance & Accounting, Media & Marketing
Technical Assistance	1,046 Prince George's County Small Businesses

## Loan Funding Impact by District

FSC First has deployed a total of **\$106,034,400** in funding across Districts 1 through 9 in Prince George's County. These strategic investments have significantly bolstered economic development by fueling business growth, supporting entrepreneurship, and driving job creation through targeted financial support programs.

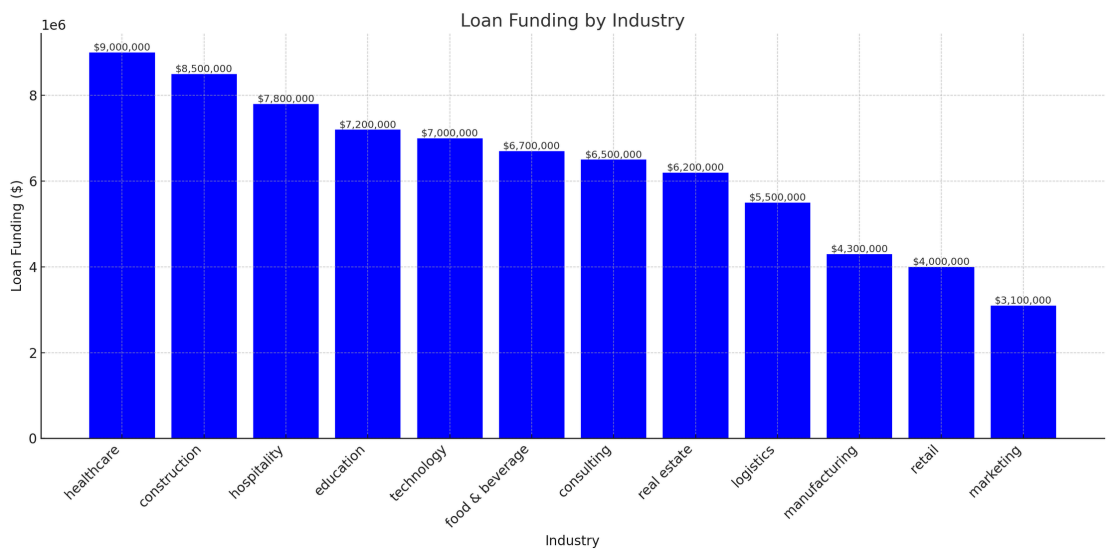


## Loan Funding Impact by Municipality

City/Municipality	Loan Funding	City_Zip	District	# of Loans Funded
Beltsville	\$2,400,000	Beltsville (20705)	1	5
Bowie	\$7,900,000	Bowie (20715)	4	10
Brentwood	\$1,950,000	Brentwood (20722)	5	4
Capitol Heights	\$6,500,000	Capitol Heights (20743)	7	5
College Park	\$3,850,000	College Park (20740)	1	8
Forestville	\$1,800,000	Forestville (20747)	6	2
Lanham	\$5,000,000	Lanham (20706)	3	9
Laurel	\$2,800,000	Laurel (20707)	1	7
Mount Rainier	\$3,100,000	Mount Rainier (20712)	2	6
Riverdale	\$250,000	Riverdale (20737)	3	3
Upper Marlboro	\$7,100,000	Upper Marlboro (20772)	9	12

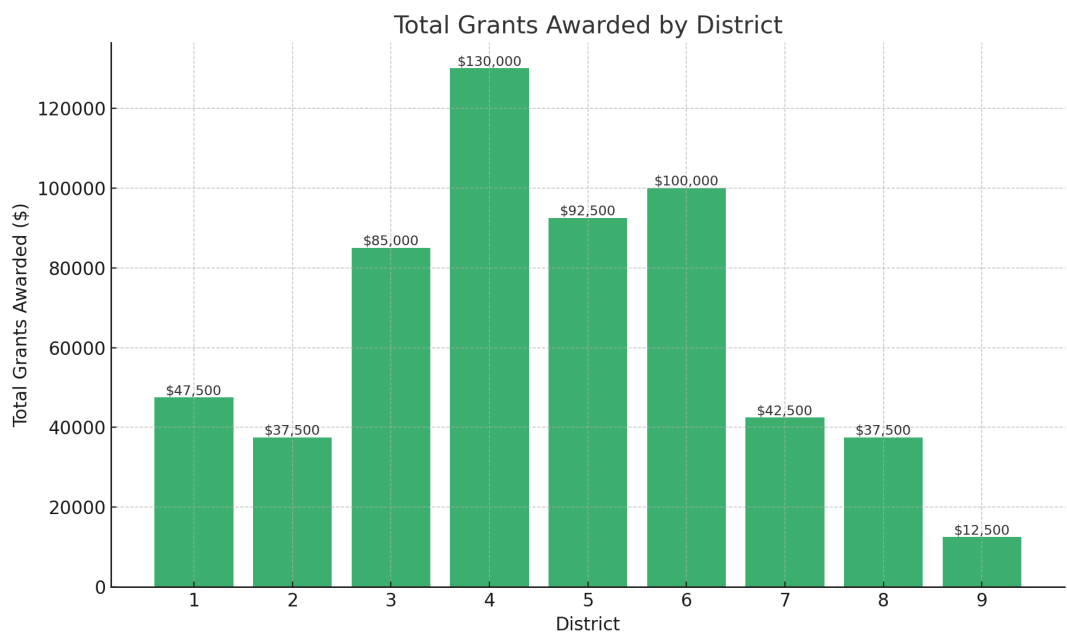
# Loan Funding By Industry

The graph highlights how FSC First’s loan funding has been strategically distributed across key industries in Prince George’s County. Notably, healthcare, construction, and education emerged as top recipients, reflecting targeted investments in essential services and infrastructure. These industries are not only foundational to community well-being but also act as major employers, amplifying the return on investment through job creation and local economic stimulation. Funding in sectors like technology, food & beverage, and real estate signals support for innovation, entrepreneurship, and sustainable growth. This diversified approach ensures long-term economic resilience and equitable access to capital across the county.



# Grant Funding Impact

The bar graph illustrates the distribution of grant funding across Prince George’s County districts through the Small Business Capital and Stimulus Growth Programs managed by FSC First. In total, **\$622,500** in grants were awarded to 69 small businesses across Districts 1 through 9. These programs are designed to support small businesses looking to expand, build capacity, or retain and create jobs—especially in critical sectors like technology and entrepreneurship. By investing in these businesses, FSC First is helping enhance operational capabilities, stimulate job creation, and strengthen the local economy. This targeted financial support underscores a broader commitment to equitable growth and long-term business sustainability throughout the county.





## Level Up Program Overview

Since January 1, 2022, a total of 1,046 unique Level Up businesses across Districts 1–9 in Prince George’s County have actively participated in the Level Up Program. This initiative has played a pivotal role in preparing local businesses for funding opportunities by delivering tailored resources and strategic support designed to strengthen both their financial health and operational resilience.

### Key Areas of Support:

- ✓ Business Planning & Strategy Sessions
- ✓ Loan Readiness & Documentation Support
- ✓ Capacity Building & Technical Assistance

## Businesses That Participated in Level Up & Received Funding

### District 1

- Keano, LLC
- Pro-Spex, Inc.
- Octagon Holdings, LLC
- 2U, Inc.

### District 5

- Fabulocs Natural
- JDY Properties, LLC
- Jafe Cycling, LLC
- Brouzin Industries

### District 8

- Wave Welcome, LLC
- Cloudforce LLC
- Faith 2 Felicity Inc.
- Pearls Curls Girls Salon & Spa Parties

### District 2

- Shop Made in Maryland, LLC
- Sankofa Health, LLC
- VASU, LLC
- Colors By Tangie
- Sew Creative Lounge, LLC

### District 6

- Pure Potential Unlimited
- The Cosmo Lounge
- United Schools Associates
- Nudawn Marketing Group, LLC
- Because Science LLC

### District 3

- AMAFH, INC.
- Berman Enterprises
- Adrian Wilcox State Farm

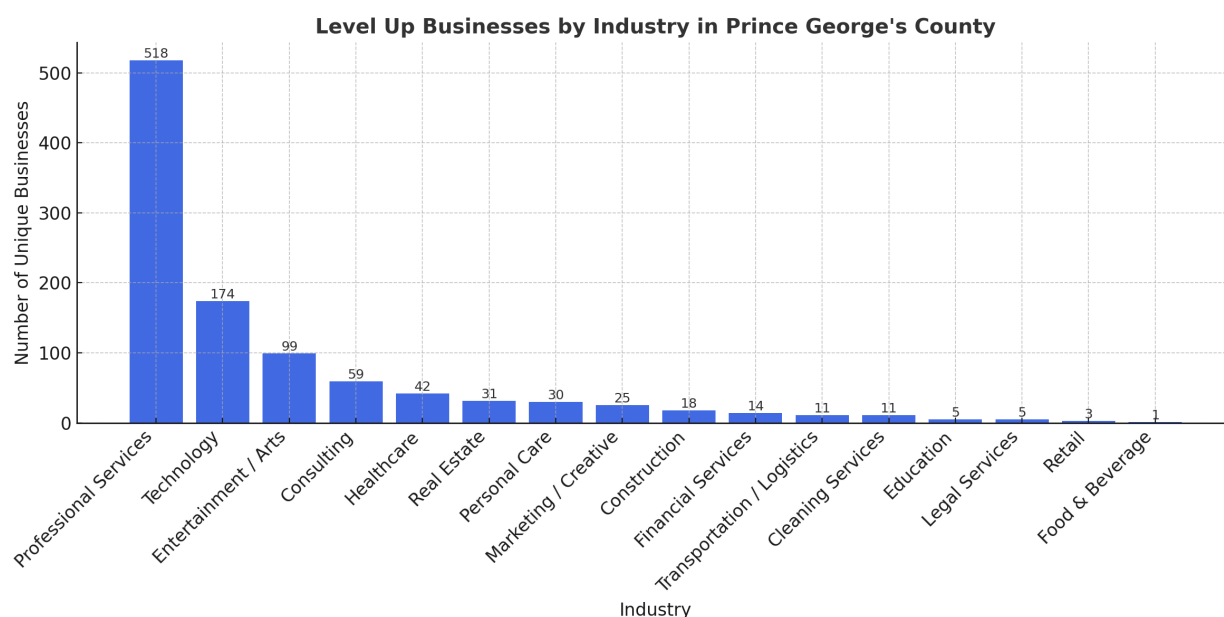
### District 7

- BIZY BEE PROFESSIONAL

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development — a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry

The chart below illustrates Prince George’s County businesses in Districts 1 through 9 that have actively engaged in the Level Up Program since its launch on January 1, 2022. Through this initiative, businesses have received critical resources, expert guidance, and strategic support to scale effectively, enhance operational performance, and address industry-specific challenges.



## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$106,034,400 in loan funding, \$622,500 in grant funding and targeted technical assistance, FSC First has empowered small businesses in Prince George's County to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role providing 1046 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.



**FSC First**  
CREATIVE BUSINESS FINANCING SOLUTIONS

# PRINCE GEORGE'S COUNTY DISTRICT 1-DISTRICT 9 IMPACT REPORT

Prepared for:  
**Jolene Ivey**

Prepared by:  
**FSC FIRST**



# Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across Prince George’s County Districts 1 through 9. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks—driving job creation and economic resilience across all nine districts.

## Key Highlights



### Significant Business Investments

- \$106,034,400 in loan funding distributed across 232 businesses in various industries.
- \$622,500 in grant funding provided through the Prince George's County Small Business Capital and Stimulus Growth Program



### Empowering Small Businesses Through Level Up

- 1046 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

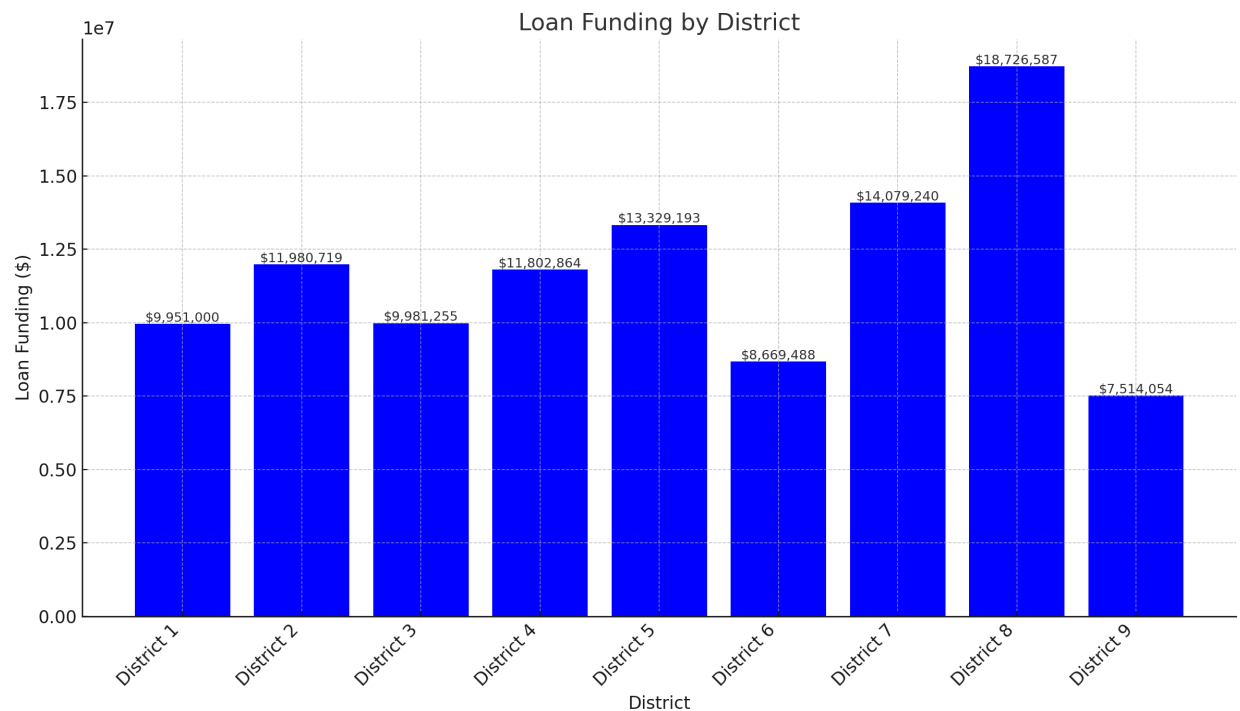
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in Prince George’s County

## Impact Overview

Metric	Details
Total Businesses Loan Funded	232 Businesses
Total Grant Funding Deployed Prince George's County Small Business Capital and Stimulus Growth Programs	\$622,500
Total Loan Funding Deployed	\$106,034,400
Industries Impacted	Consulting, Health & Wellness, Business Services, Construction & Real Estate, Technology, Education, Retail & Beauty, Food & Hospitality, Finance & Accounting, Media & Marketing
Technical Assistance	1,046 Prince George's County Small Businesses

## Loan Funding Impact by District

FSC First has deployed a total of **\$106,034,400** in funding across Districts 1 through 9 in Prince George's County. These strategic investments have significantly bolstered economic development by fueling business growth, supporting entrepreneurship, and driving job creation through targeted financial support programs.



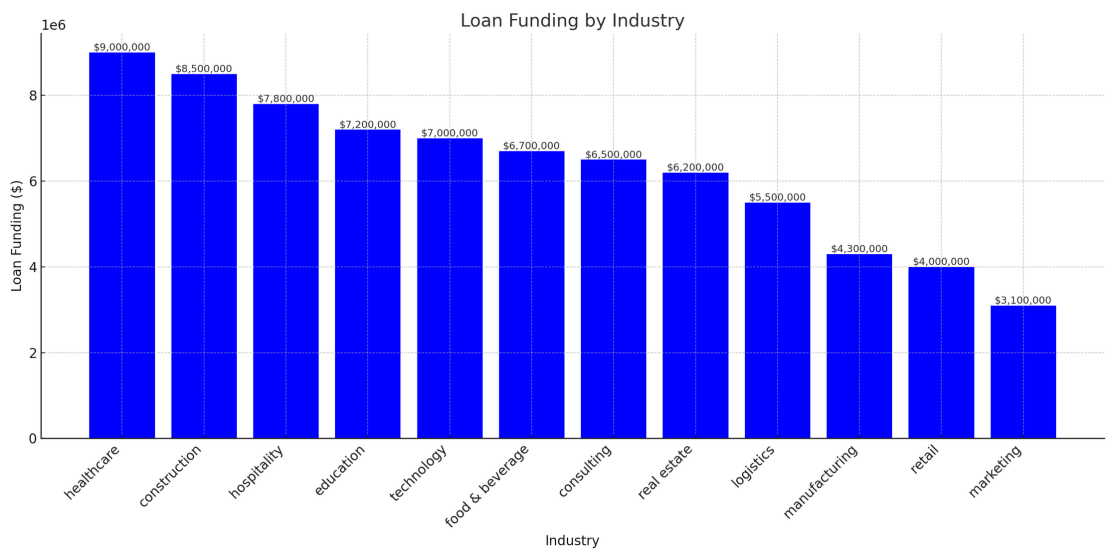
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City/Municipality	Loan Funding	City_Zip	District	# of Loans Funded
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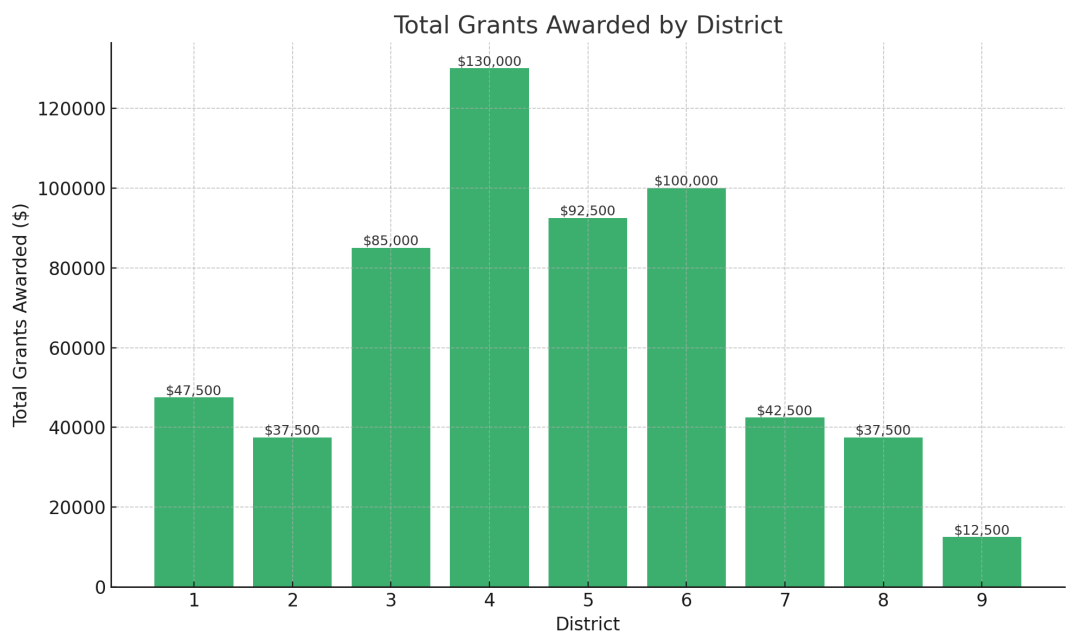
## Loan Funding By Industry

The graph highlights how FSC First’s loan funding has been strategically distributed across key industries in Prince George’s County. Notably, healthcare, construction, and education emerged as top recipients, reflecting targeted investments in essential services and infrastructure. These industries are not only foundational to community well-being but also act as major employers, amplifying the return on investment through job creation and local economic stimulation. Funding in sectors like technology, food & beverage, and real estate signals support for innovation, entrepreneurship, and sustainable growth. This diversified approach ensures long-term economic resilience and equitable access to capital across the county.



## Grant Funding Impact

The bar graph illustrates the distribution of grant funding across Prince George’s County districts through the Small Business Capital and Stimulus Growth Programs managed by FSC First. In total, **\$622,500** in grants were awarded to 69 small businesses across Districts 1 through 9. These programs are designed to support small businesses looking to expand, build capacity, or retain and create jobs—especially in critical sectors like technology and entrepreneurship. By investing in these businesses, FSC First is helping enhance operational capabilities, stimulate job creation, and strengthen the local economy. This targeted financial support underscores a broader commitment to equitable growth and long-term business sustainability throughout the county.



## Level Up Program Overview

Since January 1, 2022, a total of 1,046 unique Level Up businesses across Districts 1–9 in Prince George’s County have actively participated in the Level Up Program. This initiative has played a pivotal role in preparing local businesses for funding opportunities by delivering tailored resources and strategic support designed to strengthen both their financial health and operational resilience.

### Key Areas of Support:

- ✓ Business Planning & Strategy Sessions
- ✓ Loan Readiness & Documentation Support
- ✓ Capacity Building & Technical Assistance

## Businesses That Participated in Level Up & Received Funding

### District 1

- Keano, LLC
- Pro-Spex, Inc.
- Octagon Holdings, LLC
- 2U, Inc.

### District 5

- Fabulocs Natural
- JDY Properties, LLC
- Jafe Cycling, LLC
- Brouzin Industries

### District 8

- Wave Welcome, LLC
- Cloudforce LLC
- Faith 2 Felicity Inc.
- Pearls Curls Girls Salon & Spa Parties

### District 2

- Shop Made in Maryland, LLC
- Sankofa Health, LLC
- VASU, LLC
- Colors By Tangie
- Sew Creative Lounge, LLC

### District 6

- Pure Potential Unlimited
- The Cosmo Lounge
- United Schools Associates
- Nudawn Marketing Group, LLC
- Because Science LLC

### District 3

- AMAFH, INC.
- Berman Enterprises
- Adrian Wilcox State Farm

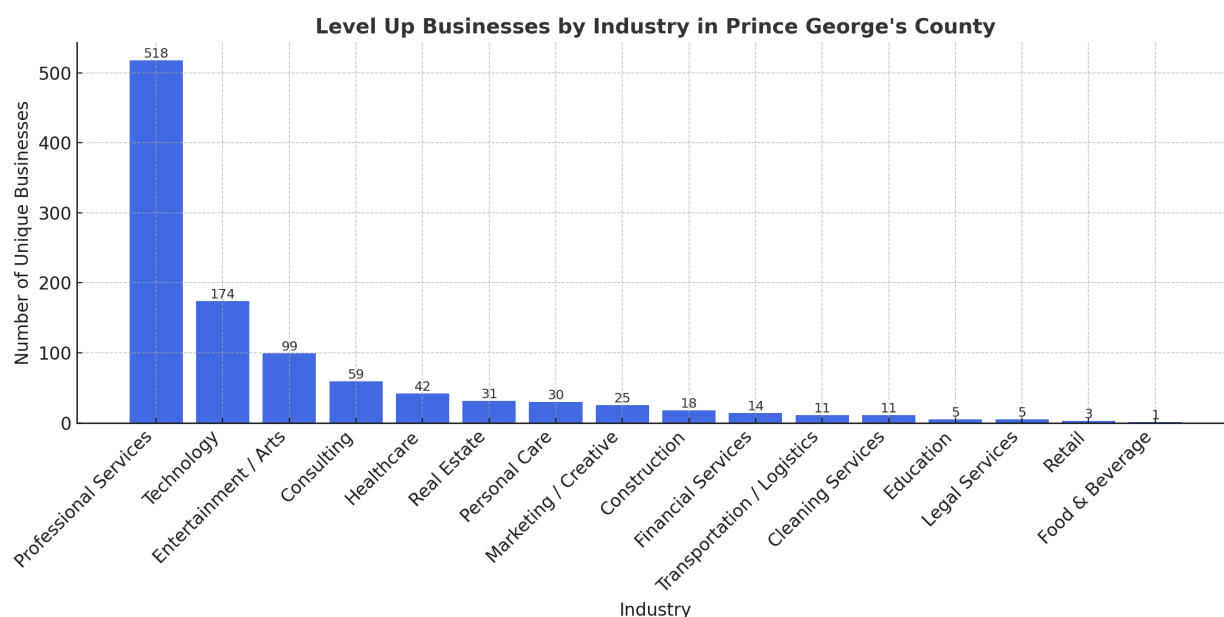
### District 7

- BIZY BEE PROFESSIONAL

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development — a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry

The chart below illustrates Prince George’s County businesses in Districts 1 through 9 that have actively engaged in the Level Up Program since its launch on January 1, 2022. Through this initiative, businesses have received critical resources, expert guidance, and strategic support to scale effectively, enhance operational performance, and address industry-specific challenges.



## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$106,034,400 in loan funding, \$622,500 in grant funding and targeted technical assistance, FSC First has empowered small businesses in Prince George's County to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role providing 1046 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.



# DISTRICT 1 BUSINESS IMPACT REPORT

Prepared for:  
**Thomas E. Dernoga**

Prepared by:  
**FSC FIRST**

## Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 1. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights



### Significant Business Investments

- \$47,500 in grant funding provided through the Prince George's County Small Business Capital Growth and Stimulus Fund Program, benefiting 6 businesses in District 1.
- \$10 million in loans distributed across 32 businesses spanning multiple industries.



### Empowering Small Businesses Through Level Up

- 138 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in District 1.

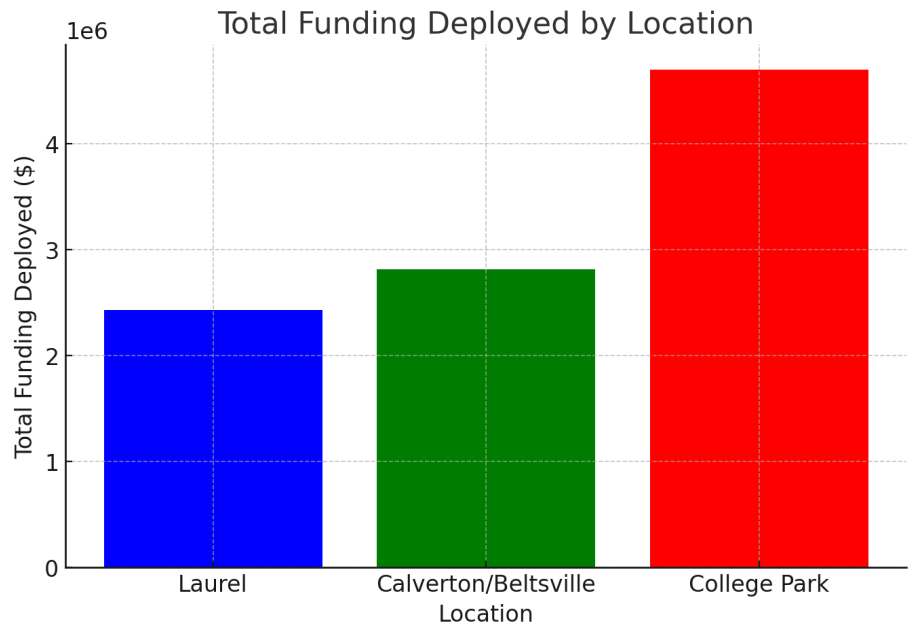
## Impact Overview

Metric	Details
Cities Impacted	Beltsville, Calverton, College Park, Laurel
Zip Codes	20705, 20740, 20742, 20707, 20708
Total Businesses Funded	32 Businesses
Total Loans Deployed	\$9,951,000
Total Grants Deployed <small>*Prince George's County Small Business Capital and Stimulus Growth Program</small>	\$47,500
Industries Impacted	Real Estate, Retail, Food & Beverage, Technology, Health, Professional Services, Logistics, Construction, Manufacturing
Technical Assistance	138 Small Businesses in District 1 participated in Level Up Program



## Loan Funding Impact by City

FSC First has deployed loans across key cities in District 1, supporting small businesses in College Park, Beltsville, Calverton, and Laurel. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



### Calverton/Beltsville (ZIP Code: 20705)

**Total Loans Deployed: \$2,815,000**

Businesses Funded:

- 10742 Tucker St LLC – 10742 Tucker Street, Beltsville, MD 20705
- Ion Storage Systems, Inc. – 12500 Baltimore Avenue, Beltsville, MD 20705
- Self Made Reallionaire dba HBCU Leggings – 6308 Odell Road, Beltsville, MD 20705
- Keano, LLC – 12210 Conway Road, Beltsville, MD 20705
- Octagon Holdings, LLC – 10756 Rhode Island Avenue, Beltsville, MD 20705
- Euro Restaurant Solutions, Inc. – 10312 Southard Drive, Beltsville, MD 20705
- Vocus, Inc – 12101 Indian Creek Court, Beltsville, MD 20705
- Information Management Services, Inc – 3901 Calverton Blvd., Calverton, MD 20705

### Laurel (ZIP Codes: 20707, 20708)

**Total Loans Deployed: \$2,433,000**

Businesses Funded:

- Blanc, Glendord – 15503 Misty Pine Road, Laurel, MD 20707
- Sankofa Health, LLC – 300 Mail Street, Laurel, MD 20707
- Pro-Spex, Inc. – 606 Main Street, Laurel, MD 20707
- CAM Real Estate Holdings, LLC – 14205 Park Center Drive, Laurel, MD 20707
- Elcon, LLC – 14201 Laurel Park Drive, Laurel, MD 20707
- Security Vault Works, Inc. – 122 Lafayette Ave., Laurel, MD 20707
- myeCAB LLC (SBGF) – 352-354 Main Street, Laurel, MD 20707
- Pro Spex Ventures & Pro Spex Inc – 606 Main Street, Laurel, MD 20707
- ZEST, LLC – 14502 Greenview Drive, #300a, Laurel, MD 20708
- Southland Industries – 13150 Mid Atlantic Blvd, Laurel, MD 20708

### College Park (ZIP Codes: 20740, 20742)

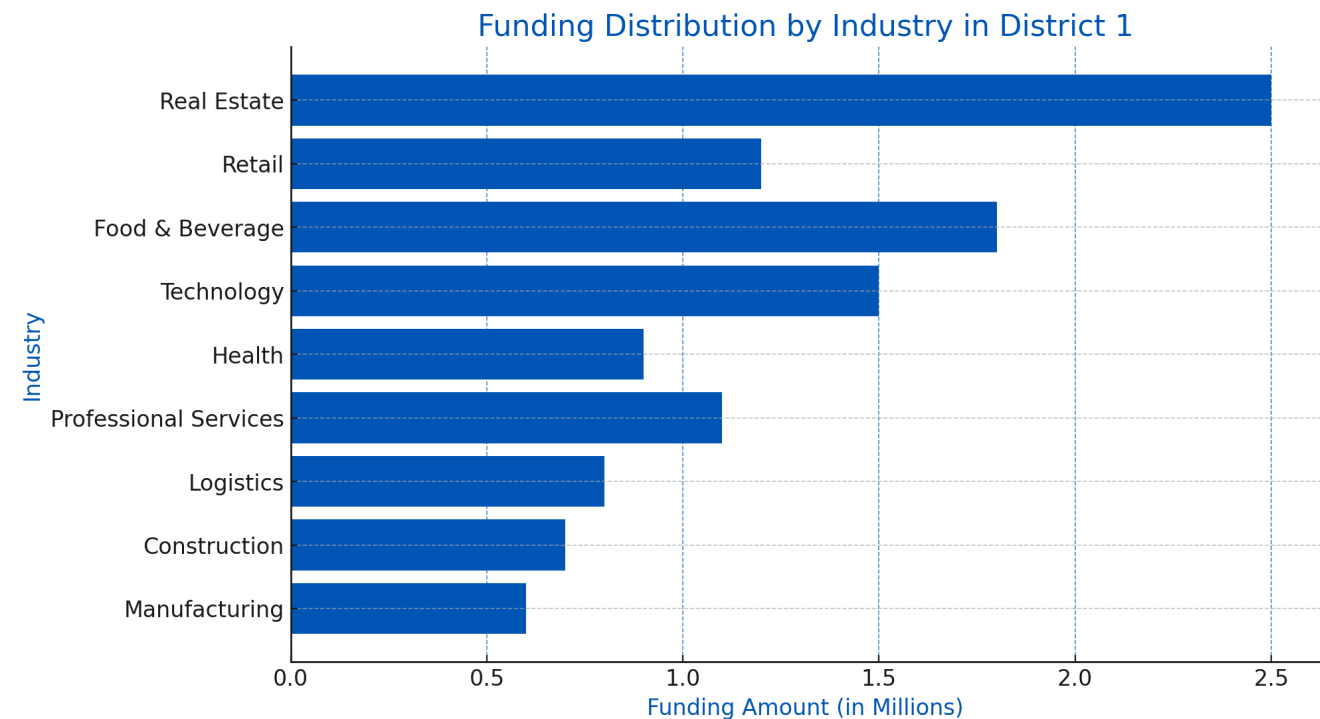
**Total Loans Deployed: \$4,703,000**

Businesses Funded:

- Shop Made In Maryland, LLC – 7401 Baltimore Avenue, College Park, MD 20740
- YBH, INC. A/K/A Cornerstone Grill & Loft – 7325 Baltimore Avenue, College Park, MD 20740
- FMT, Inc. T/A Drums Unlimited Rentals – 9517 B Baltimore Ave., College Park, MD 20740
- Little Caesars 2 – 5815 Greenbelt Rd, Unit B, College Park, MD 20740
- Patak Realty LLC – 7201 and 7207 Baltimore Avenue, College Park, MD 20740
- LC Greenbelt LLC – 5815 Greenbelt Rd, Unit B, College Park, MD 20740
- College Park Investors, Inc. – Rt.1 & Interstate 495, College Park, MD 20740
- Shreeyamuna Corporation dba Dunkin Donuts – 9701 Baltimore Ave., College Park, MD 20740
- VASU, LLC – 8419 Baltimore Avenue, College Park, MD 20740
- Creative Sign Service Inc. – 9101 51st Place, College Park, MD 20740
- Flexel, LLC – 4501 Paint Branch Parkway, College Park, MD 20742

## Loan Funding By Industry

FSC First has deployed funding across key cities in District 1, supporting small businesses in College Park, Beltsville/Calverton, and Laurel. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



## Grant Funding Impact

FSC First funded six District 1 businesses through the Small Business Capital & Growth Stimulus Fund Grant. This program, managed by FSC First, supports small businesses in Prince George’s County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Deployed: \$47,500

#### Businesses Funded:

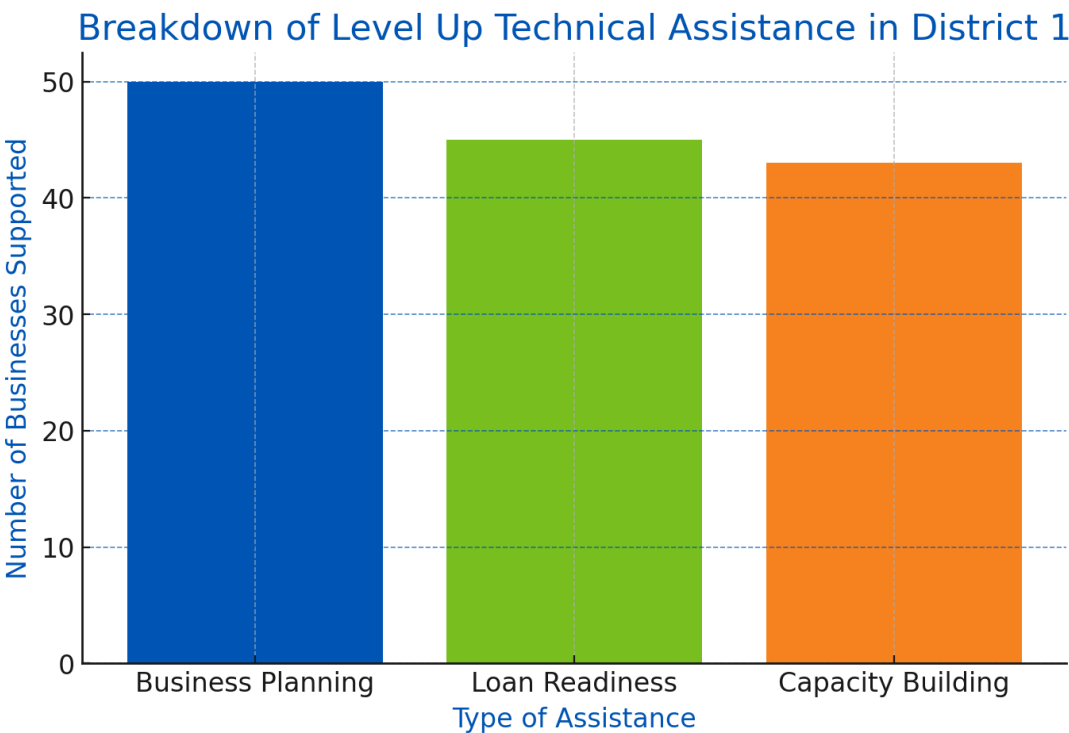
- All Electric & Solar-4600 Powder Mill Road, Suite 450-Z13, Beltsville, MD, 20705
- Angarai International, Inc- 9658 Baltimore Ave, Ste 300, College Park, MD, 20740
- Delake Dynamik Business Solutions LLC (DDBS)- 13499 Baltimore Ave, Laurel, MD, 20707
- Progressive Machine, LLC- 6783 Mid Cities Ave, Beltsville, MD, 20705
- Sankofa Yoga and Wellness Center, LLC-300 Main Street, Laurel, MD, 20707
- Terrapin Care Center LLC- 9658 Baltimore Ave, Ste 420, College Park, MD, 20740

# Level Up Program Overview

The following chart represents the 138 businesses in District 1 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has been critical in preparing businesses for funding success, providing customized resources and strategic support to strengthen their financial and operational stability.

### Key Areas of Support:

- ✓ Business Planning & Strategy Sessions – Helping businesses develop strong growth plans and market positioning.
- ✓ Loan Readiness & Documentation Support – Ensuring businesses are well-prepared for financing opportunities with structured documentation.
- ✓ Capacity Building & Technical Assistance – Enhancing operational efficiency through expert-led training and hands-on guidance.



## Businesses That Participated in Level Up & Received Funding



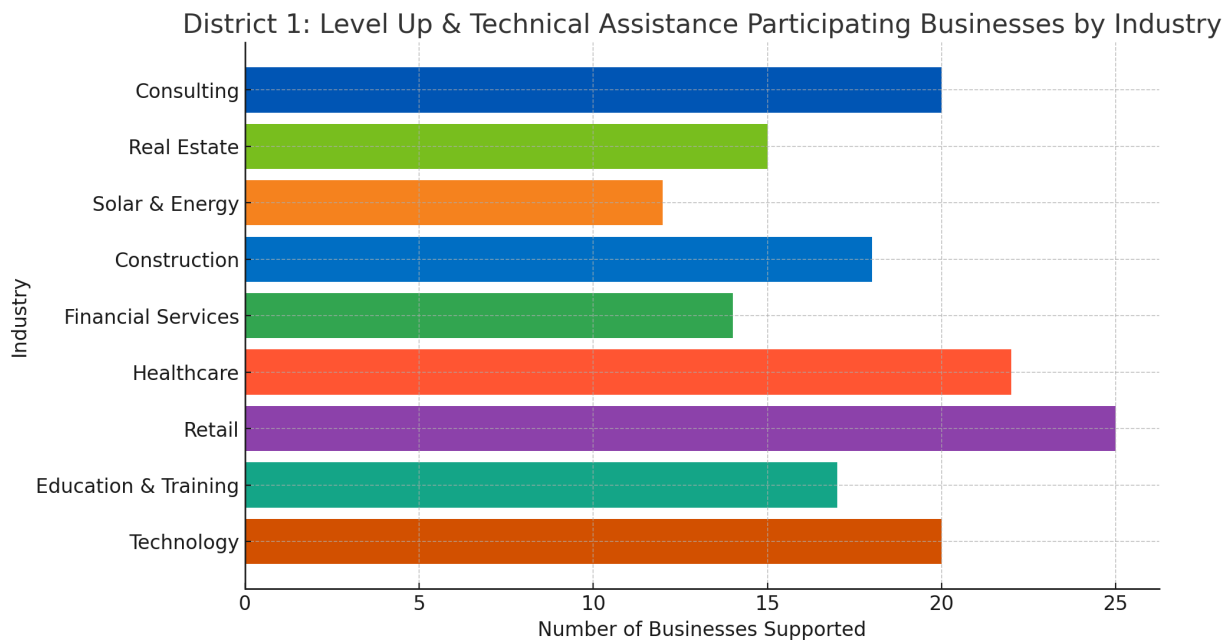
- Shop Made in Maryland, LLC
- Sankofa Health, LLC
- Keano, LLC
- Pro-Spex, Inc.
- Octagon Holdings, LLC
- VASU, LLC

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development – a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry

The following chart represents the 138 businesses in District 1 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has provided essential resources, guidance, and strategic support to help businesses scale, improve operations, and overcome industry-specific challenges.

The businesses span a broad spectrum of industries, including consulting, real estate, solar & energy, construction, financial services, healthcare, retail, education & training, and technology. This diversity highlights the program’s significant role in fostering economic growth, sustainability, and long-term business success within the district.



## Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance

Through the deployment of nearly \$10 million in loan funding, \$47,500 in grants and targeted technical assistance, FSC First has empowered small businesses across District 1 to grow, innovate, and sustain their operations.

### Results at a Glance:

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George’s County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 1, providing 138 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First’s strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George’s County’s entrepreneurial ecosystem and create lasting economic impact.



# DISTRICT 2 BUSINESS IMPACT REPORT

Prepared for:  
**Wanika B. Fisher**

Prepared by:  
**FSC FIRST**





## Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 2. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights



### Significant Business Investments

- \$37,500 in grant funding provided through the Prince George's County Small Business Capital Growth and Stimulus Fund Program, benefiting 7 businesses in District 2.
- \$11,631,419 million in loan funding distributed across 21 businesses in various industries.



### Empowering Small Businesses Through Level Up

- 67 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

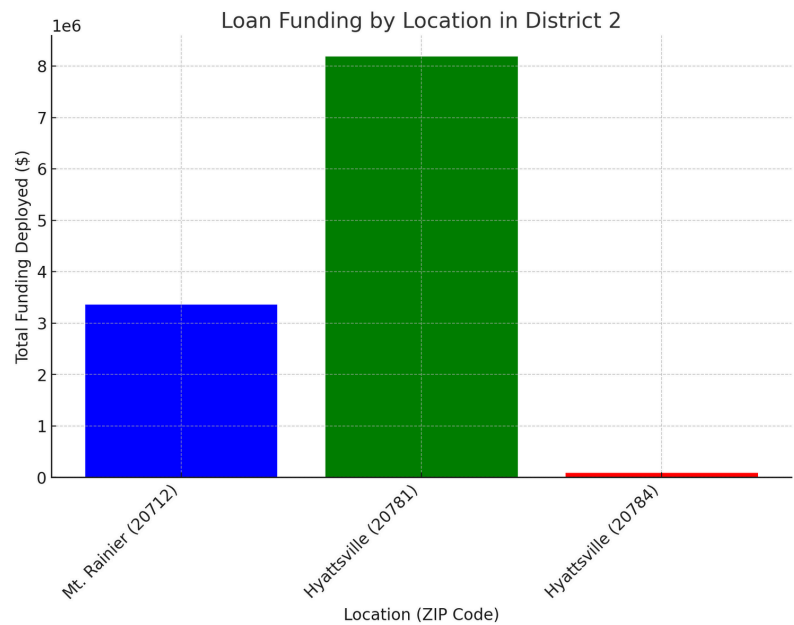
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in District 2.

## Impact Overview

Metric	Details
Cities Impacted	Adelphi, Avondale, Brentwood, Carole Highlands, Chillum, Green Meadows, Hyattsville, Langley Park, Lewisdale, Mount Rainier and North Brentwood
Zip Codes	20783, 20782, 20722, 20785, 20781, 20784, 20712
Total Businesses Funded	21 Businesses
Total Loan Funding Deployed	\$11,631,419
Total Grant Funding Deployed Prince George's County Small Business Capital and Stimulus Growth Program	\$37,500
Industries Impacted	Hospitality & Food Services Retail & General Stores, Personal Services, Arts & Creative Enterprises, Manufacturing & Repairs, Technology & IT Services , Healthcare & Wellness ,Real Estate & Property Management
Technical Assistance	67 Small Businesses in District 2 participated in Level Up Program

## Loan Funding Impact by City

FSC First has deployed funding across key communities in District 2, supporting small businesses in Adelphi, Avondale, Brentwood, Carole Highlands, Chillum, Green Meadows, Hyattsville, Langley Park, Lewisdale, Mount Rainier, and North Brentwood. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



### Mt. Rainier (ZIP Code: 20712)

**Total Funding Deployed: \$3,364,878**

Businesses Funded:

- Habimana Enterprise, LLC DBA Creative Sew Lounge, LLC – 3711 Rhode Island Ave
- Pennyroyal Station LLC – 3310 Rhode Island Ave
- Sew Creative Lounge, LLC A/K/A Habimana – 3711 Rhode Island Ave
- ERA Wine Bar LLC – 3300 Rhode Island Ave
- Hands On Barbers, LLC – 3811 34th Street
- Art Space – 3311-3335 Rhode Island Ave
- Sweet and Natural, LLC – 4009 34th Street
- LC Queens Chapel, LLC and LC Bladensburg – 3213 Queens Chapel Road
- Colors By Tangie – 3800 34th Street
- Ani Kasten Ceramics, LLC – 3815 34th Street
- Green Ivy Benefit, LLC – 3311 Rhode Island Avenue,

### Hyattsville (ZIP Code: 20781)

**Total Funding Deployed: \$8,181,541**

Businesses Funded:

- Exalt Integrated Technologies, LLC / Vex – 4331 Gallatin Street
- K. Neal Properties, LLC – 5000 Tuxedo Road
- Odyssey SST Bus & Truck Repair – 5200 46th Avenue
- Auto Glass Warehouse, LLC – 5125 Lawrence Place
- TOYO Inc. – 5501 45th Ave
- Mulan Dumpling, LLC – 5724 Lafayette Place
- Arrow Bicycle Inc – 5108 Baltimore Avenue
- Franklin's General Store and Deli, Inc. – 5121 Baltimore Ave

### Hyattsville (ZIP Code: 20784)

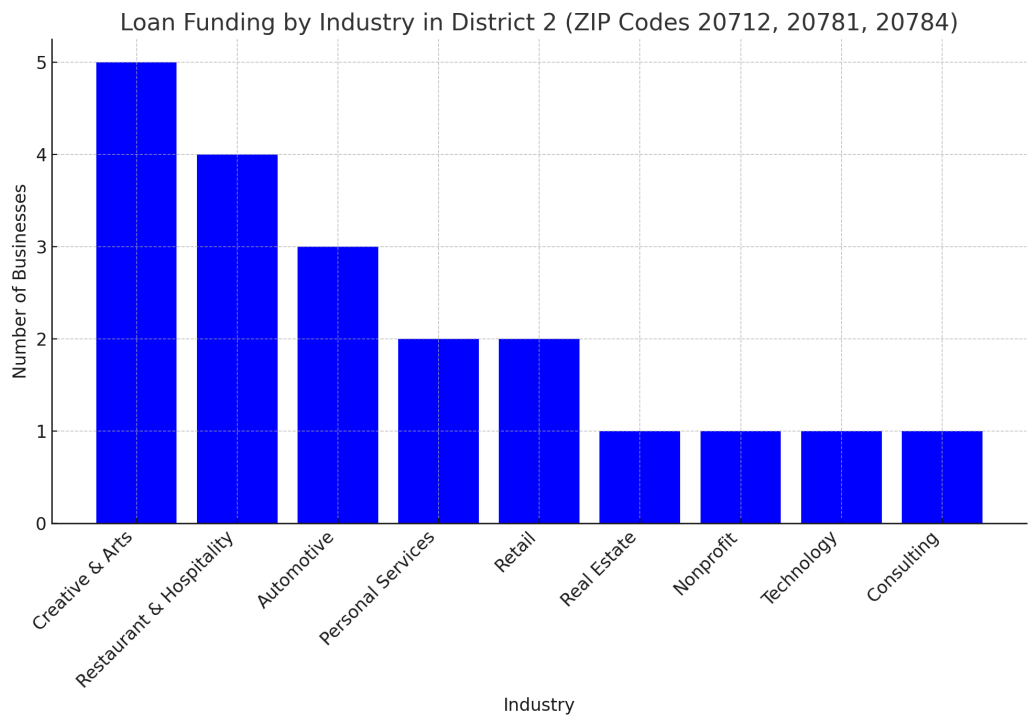
**Total Funding Deployed: \$85,000**

Businesses Funded:

- Self Indulgent Luxury MediSpa, LLC – 4410 74th Avenue
- Pinnacle Enterprise Business Solutions – 7150 Chesapeake Rd

## Loan Funding By Industry

FSC First has deployed funding across key communities in District 2, including Adelphi, Avondale, Brentwood, Carole Highlands, Chillum, Green Meadows, Hyattsville, Langley Park, Lewisdale, Mount Rainier, and North Brentwood. These strategic investments have fueled economic growth, empowering small businesses with essential financial support to expand operations, create jobs, and strengthen the local economy.



## Grant Funding Impact

FSC First funded seven District 2 businesses through the Small Business Capital & Growth Stimulus Fund Grant. This program, managed by FSC First, supports small businesses in Prince George’s County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Funding Deployed: \$37,500

#### Businesses Funded:

- Ayers Naturals- 6445 America Blvd, Ste 718, Largo, MD 20774
- Chiquita Jackson Enterprise Corp- 5557 Baltimore Ave, Ste 500-2226, Hyattsville, MD 20781
- Era Wine Bar LLC- 3300 Rhode Island Avenue, Mount Rainier, MD 20712
- Hair by Newg LLC- 2307 Varnum Street, Mount Rainier, MD 20712
- House of Ketubah Bridal- 3815 34th Street, Floor 2, Mount Rainier, MD 20712
- Robert Harper Books LLC- 4103 Gallatin St, Hyattsville, MD 20781
- The Socratic Language Center- 3833 34th Street, Mount Rainier, MD 20712

# Level Up Program Overview

67 businesses in District 2 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has been critical in preparing businesses for funding success, providing customized resources and strategic support to strengthen their financial and operational stability.

## Key Areas of Support:

- ✓ Business Planning & Strategy Sessions – Helping businesses develop strong growth plans and market positioning.
- ✓ Loan Readiness & Documentation Support – Ensuring businesses are well-prepared for financing opportunities with structured documentation.
- ✓ Capacity Building & Technical Assistance – Enhancing operational efficiency through expert-led training and hands-on guidance.

## Businesses That Participated in Level Up & Received Funding

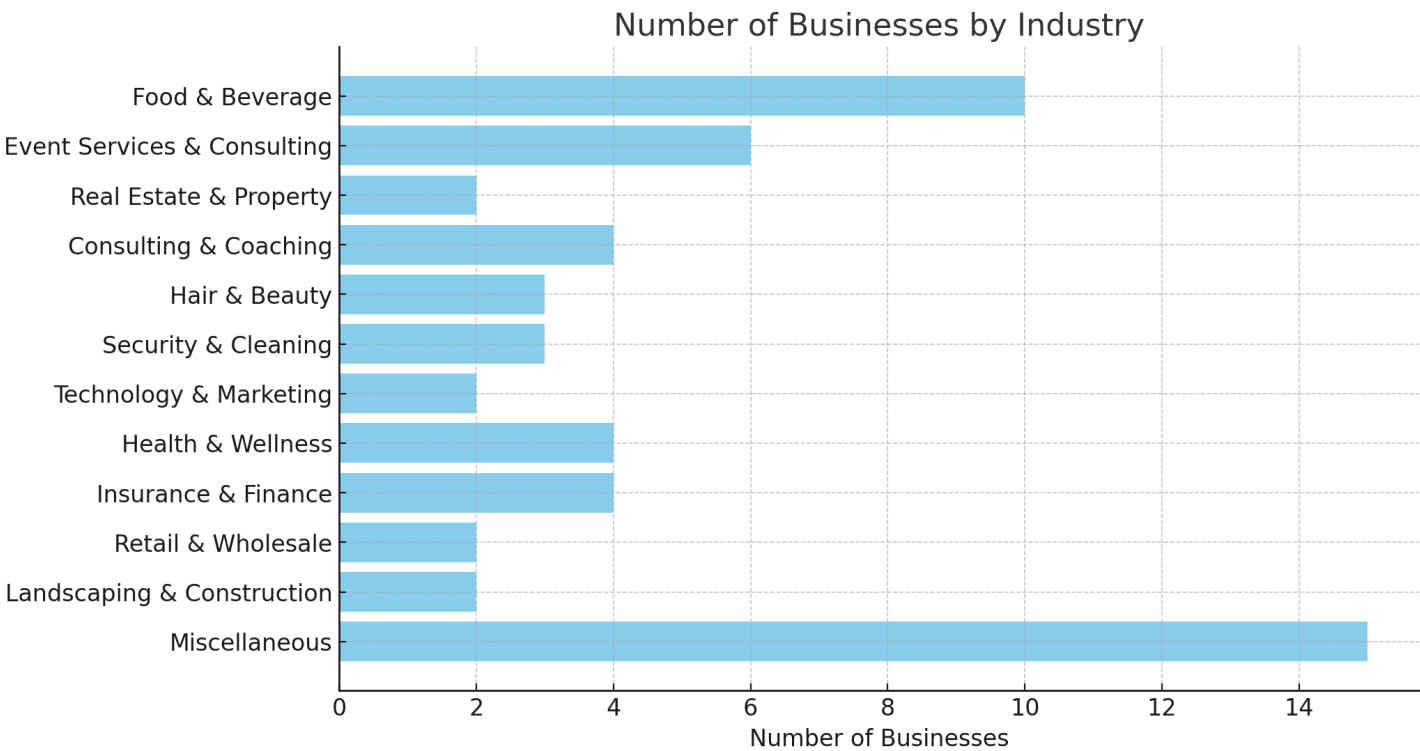


- Colors By Tangie – (3811 34th Street, Mt. Rainier)
- Sew Creative Lounge, LLC A/K/A Habimana – (3711 Rhode Island Ave, Mt. Rainier)

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development — a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry

The following chart represents the 67 businesses in District 2 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has provided essential resources, guidance, and strategic support to help businesses scale, improve operations, and overcome industry-specific challenges.



## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$11,631,419 in loan funding, \$37,500 in grants and targeted technical assistance, FSC First has empowered small businesses across District 2 to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 2, providing 67 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.





# DISTRICT 3 BUSINESS IMPACT REPORT

Prepared for:  
**Eric C. Olson**

Prepared by:  
**FSC FIRST**



## Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 3. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights



### Significant Business Investments

- \$9,981,255 in funding distributed across 16 businesses in various industries.
- \$87,500 in grant funding provided through the Prince George's County Small Business Capital and Stimulus Growth Program, benefiting 9 businesses in District 3.



### Empowering Small Businesses Through Level Up

- 63 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

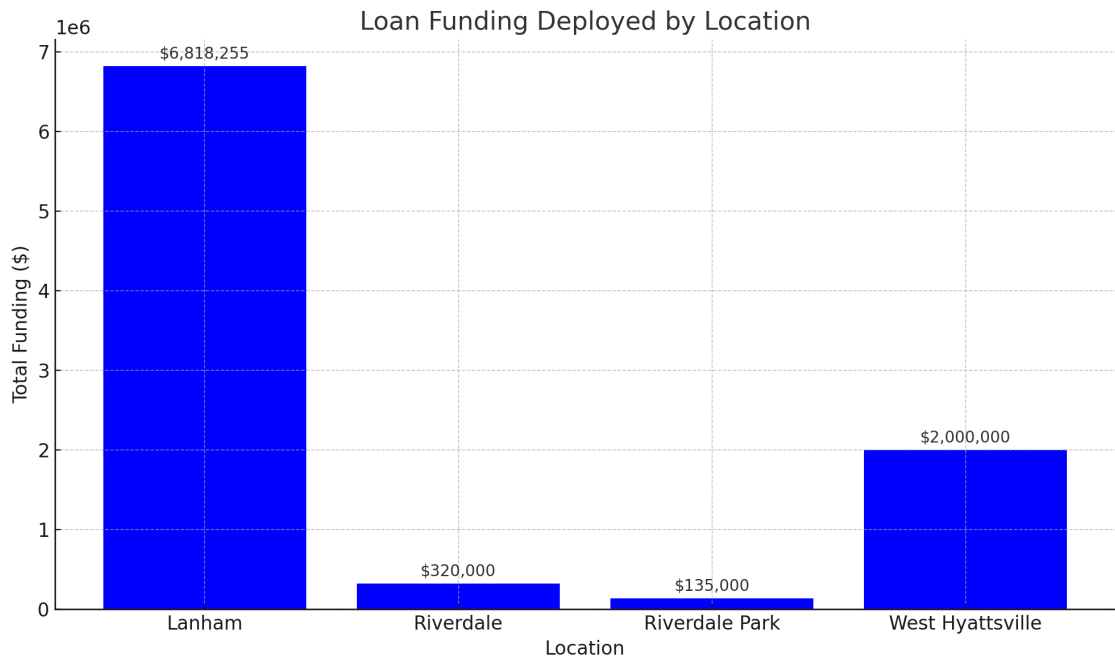
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in District 3.

## Impact Overview

Metric	Details
Cities Impacted	Beacon Heights, Berwyn Heights, College Park Estates, College Park, East Pines, Glenridge, Landover Hills, Lanham, New Carrollton, Riverdale Heights and Hills, Riverdale Park, Seabrook, Templeton Knolls, University Park, West Lanham Hills, and Woodlawn.
Zip Codes	20705, 20706, 20710, 20712, 20722
Total Businesses Loan Funded	16 Businesses
Total Loans Deployed	\$9,981,255
Total Grant Funding Deployed Prince George's County Small Business Capital and Stimulus Growth Program	\$87,500
Industries Impacted	Management Consulting, Security Services, Education & Training, Aerospace & Technology, Online Education & Technology, Real Estate & Property Management, Staffing & Professional Services, Manufacturing & Industrial, Testing & Compliance Services, Construction & Contracting, Cybersecurity & IT, Health & Wellness, Healthcare & Medical Services
Technical Assistance	63 Small Businesses in District 3 participated in Level Up Program

# Loan Funding Impact by City

FSC First has deployed funding across key cities in District 3, supporting small businesses inBeacon Heights, Berwyn Heights, College Park Estates, College Park, East Pines, Glenridge, Landover Hills, Lanham, New Carrollton, Riverdale Heights and Hills, Riverdale Park, Seabrook, Templeton Knolls, University Park, West Lanham Hills, and Woodlawn. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



## Lanham (ZIP Code: 20706)

### Total Loan Funding Deployed: \$7,526,255

- ANGARAI MANAGEMENT SERVICES, LLC – 7302 Goddard Drive
- Metropolitan Protective Service, Inc. – 4500 Forbes Blvd, Suite 440
- Genesis Learning, Incorporated – 3409 Brightseat Road
- Sigma Space Corporation, Inc. and CLA Partners – 4801 Forbes Blvd
- 2U, Inc. – 7900 Harkins Road
- Berman Enterprises Construction Group Inc. – 7800 Harkins Road
- BIZY BEE PROFESSIONAL STAFFING & BIZ'NESS – 9332 Annapolis Road, Ste 100A
- Brouzin Industries, LLC – 9101 Woodmore Center Drive
- ConTest, LLC – 9901 Business Parkway, Suite H
- ESTIME ENTERPRISES – 4640 Forbes Blvd, Ste 100
- G&D Construction LLC – SBF – 7402 Good Luck Road

## Riverdale (ZIP Code: 20737)

### Total Loan Funding Deployed: \$320,000

- Cybrary, Inc. – 4600 Riverdale Road
- Hot Yoga Riverdale, LLC – 6202 Rhode Island Avenue, Suite

## Riverdale Park (ZIP Code: 20737)

### Total Loan Funding Deployed: \$135,000

- AMAFH, INC. – 6117 Baltimore Avenue

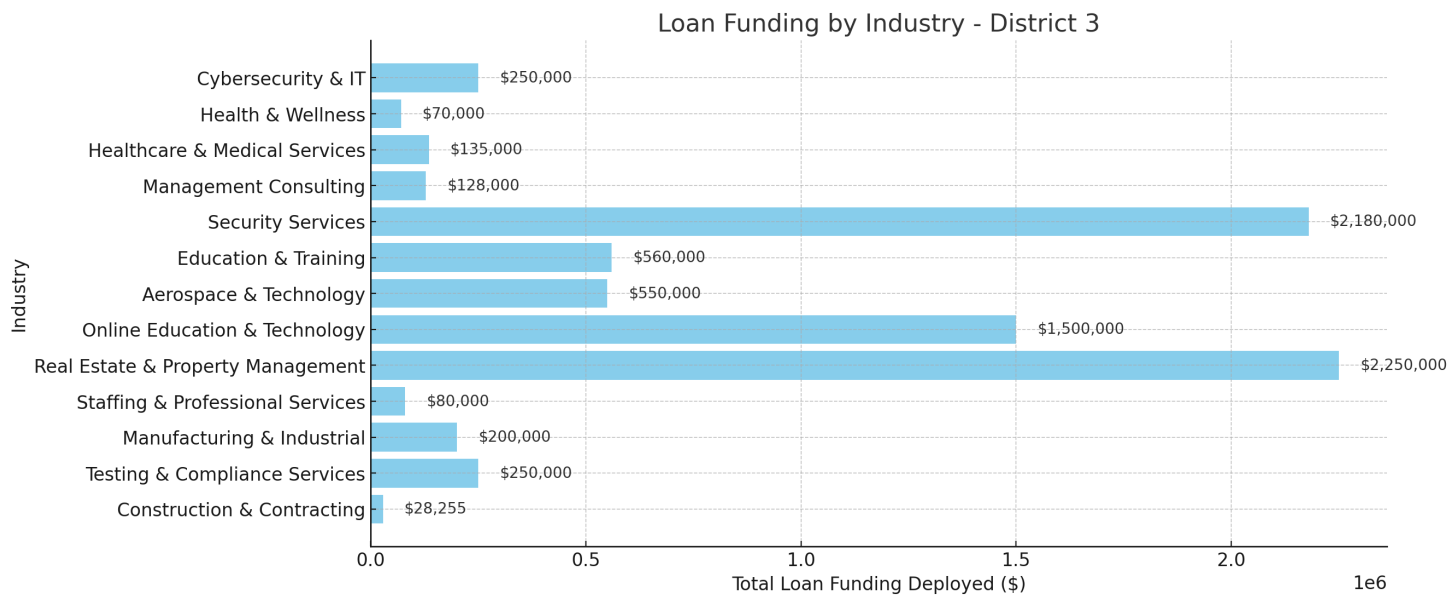
## West Hyattsville (ZIP Code: 20782)

### Total Loan Funding Deployed: \$2,000,000

- Echo – UTC, LLC – 6401 America Blvd

## Loan Funding By Industry

FSC First has deployed funding across key cities in District 3, supporting small businesses in Beacon Heights, Berwyn Heights, College Park Estates, College Park, East Pines, Glenridge, Landover Hills, Lanham, New Carrollton, Riverdale Heights and Hills, Riverdale Park, Seabrook, Templeton Knolls, University Park, West Lanham Hills, and Woodlawn. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



## Grant Funding Impact

FSC First funded seven District 3 businesses through the Small Business Capital Growth & Stimulus Fund Grant. This program, managed by FSC First, supports small businesses in Prince George’s County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Funding Deployed: \$87,500

#### Businesses Funded:

- Award Graphic LLC – 7933 Annapolis Rd, Ste 1069, Lanham, MD 20706
- D’yolis Hair Salon – 9470 Annapolis Rd, Lanham, MD 20706
- Junction Catering and Jerk Center – 6810 Furman Parkway, Riverdale, MD 20737
- Kery's LLC DBA Cristina O Salon & Spa – 8904 Rhode Island Ave, College Park, MD 20740
- OmniSpeech, LLC – 5000 College Avenue, Suite 1103, College Park, MD 20740
- Quantum Catalyzer, LLC – 5825 University Research Court, Ste 2200, College Park, MD 20740
- Thomas & Wynter R&D – 5016 69th Avenue, Riverdale Park, MD 20737
- TW Pressure Washing Services – 7215 Cipriano Springs Drive, Lanham, MD 20706
- Visurraga Enterprises LLC – 4112 East West Highway, Hyattsville, MD 20782

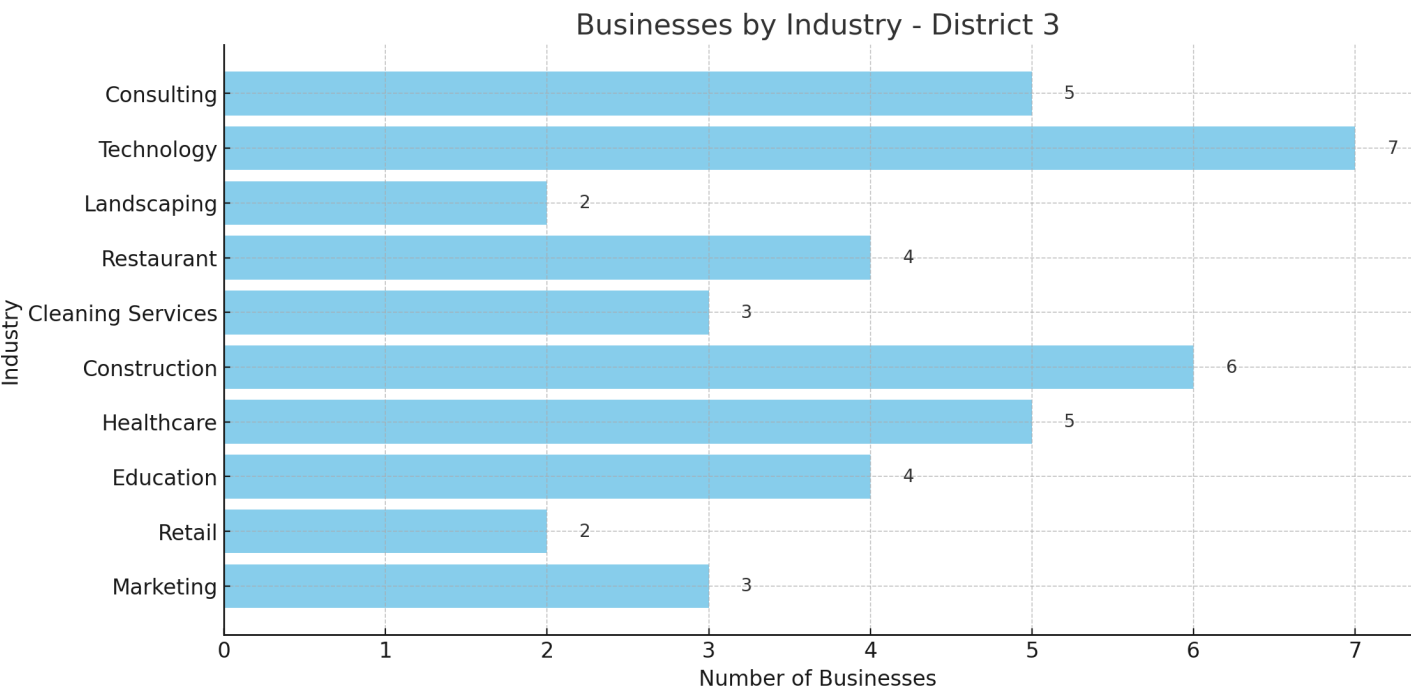
## Businesses That Participated in Level Up & Received Funding



- 2U, Inc.
- AMAFH, INC.
- BIZY BEE PROFESSIONAL
- Berman Enterprises
- Brouzin Industries

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development — a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry



The chart above represents the 63 businesses in District 3 that have actively participated in the Level Up Program since its inception on January 1, 2022. The program has provided essential resources, expert guidance, and strategic support to help businesses scale effectively, enhance operational efficiency, and address industry-specific challenges.

Participating businesses span a diverse array of industries, including consulting, technology, landscaping, restaurants, cleaning services, construction, healthcare, education, retail, and marketing. This wide-ranging industry representation underscores the program's significant role in promoting economic growth, sustainability, and long-term success within the district.

## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$981,255 loan funding, \$87,500 in grants and targeted technical assistance, FSC First has empowered small businesses across District 3 to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 3, providing 63 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.





**FSC First**  
CREATIVE BUSINESS FINANCING SOLUTIONS

# DISTRICT 4 BUSINESS IMPACT REPORT

Prepared for:  
**Ingrid S. Watson**

Prepared by:  
**FSC FIRST**





## Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 4. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights



### Significant Business Investments

- \$11,802,864 in loan funding distributed across 24 businesses in various industries.
- \$140,000 in grant funding provided through the Prince George's County Small Business Capital and Stimulus Growth Program, benefiting seven businesses in District 4



### Empowering Small Businesses Through Level Up

- 249 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.

### Community Impact & Economic Growth



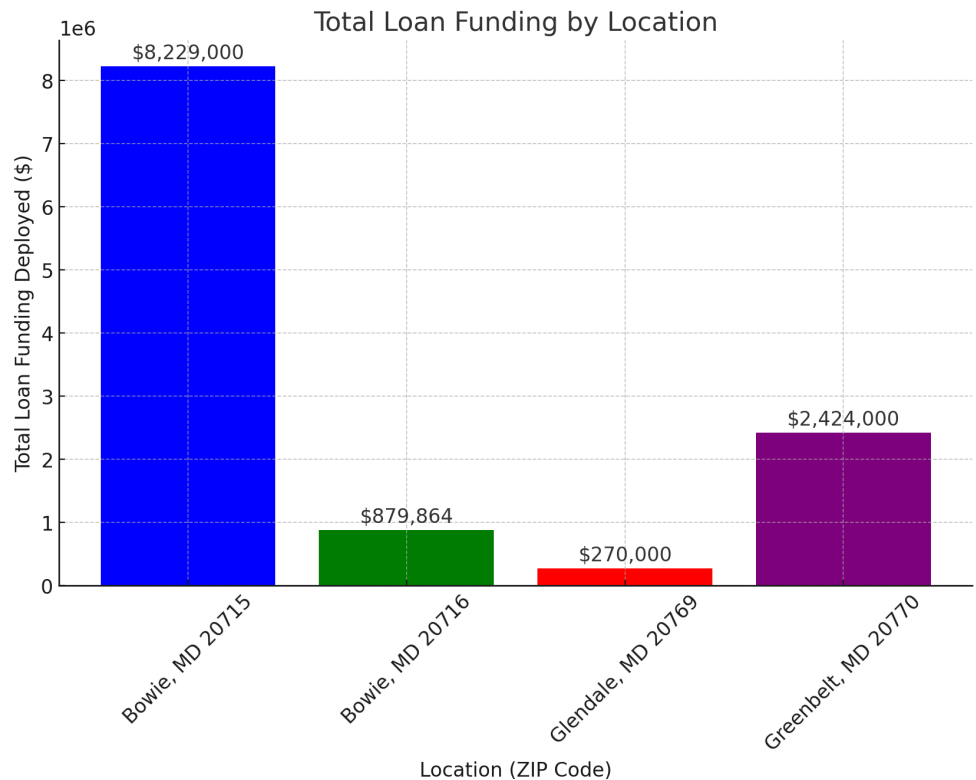
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in District 4

## Impact Overview

Metric	Details
Cities Impacted	Berwyn Heights, Bladensburg, Bowie, Brentwood, Capitol Heights, Cheverly, College Park, Colmar Manor, Cottage City, District Heights, Forest Heights, Greenbelt, Hyattsville, Landover Hills, Laurel, Morningside, Mount Rainier, New Carrollton, North Brentwood, Riverdale Park, Seat Pleasant, Takoma Park
Zip Codes	20705-20710, 20712, 20720-20722, 20724, 20735, 20737, 20740, 20743-20748, 20762, 20769, 20772, 20774, 20781-20785, 20903-20904, 20912, 21012, 21032, 21035, 21037, 21054, 21060-21061, 21108, 21113-21114, 21122, 21140, 21144, 21146, 21401, 21405, 21409.
Total Businesses Loan Funded	24 Businesses
Total Loan Funding Deployed	\$11,802,864
Total Grant Funding Deployed * Prince George's County Small Business Capital Growth and Stimulus	\$140,000
Industries Impacted	Consulting, Healthcare, Technology, Retail, Food & Beverage, Education, Marketing, Construction, Finance, Real Estate, Transportation, Beauty & Wellness, Manufacturing
Technical Assistance	249 Small Businesses in District 4 participated in Level Up Program

## Loan Funding Impact by City

FSC First has deployed funding across key cities in District 4. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



### Bowie, MD 20715

**Total Funding Deployed: \$8,229,000**

Businesses Funded:

- UNITED SCHOOLS ASSOCIATES – 16701 Melford Boulevard
- Hospitality Development – 16800 Science Drive
- ASSISTING HANDS – 12512 Shetland Lane
- Old Town Investments – 8520 Chestnut Avenue
- Bowie Marketplace – 15505 Annapolis Road
- Hospitality Development – 16800 Science Drive
- Hospitality Development – 16800 Science Drive
- ASSISTING HANDS – 12512 Shetland Lane
- Hospitality Development – 16800 Science Drive
- FTI Consulting, Inc. – 16701 Melford Blvd

### Bowie, MD 20716

**Total Funding Deployed: \$879,864**

Businesses Funded:

- Sky High Sports & Entertainment – 15606 Emerald Way
- John A. Droter, DDS – 4000 Mitchellville RD #330B
- State 2 State Trucking – 3540 Crain Highway, Suite 659
- LC Bowie LLC – 6824 Laurel Bowie Rd., Unit 14
- 1Source Management – 17107 Aspen Leaf Drive
- FABULOCS NATURAL HAIR – 16106 Amethyst Lane
- Pure Potential Unlimited – 16407 Pointer Ridge Drive
- Hoppergrass Lawn Care – 3540 Crain Highway, Suite 445
- The Cosmo Lounge – 3038 Mitchellville Road

### Glendale, MD 20769

**Total Funding Deployed: \$270,000**

Businesses Funded:

- Luna Concrete, Inc. – 11011 Lanham Severn Road

### Greenbelt, MD 20770

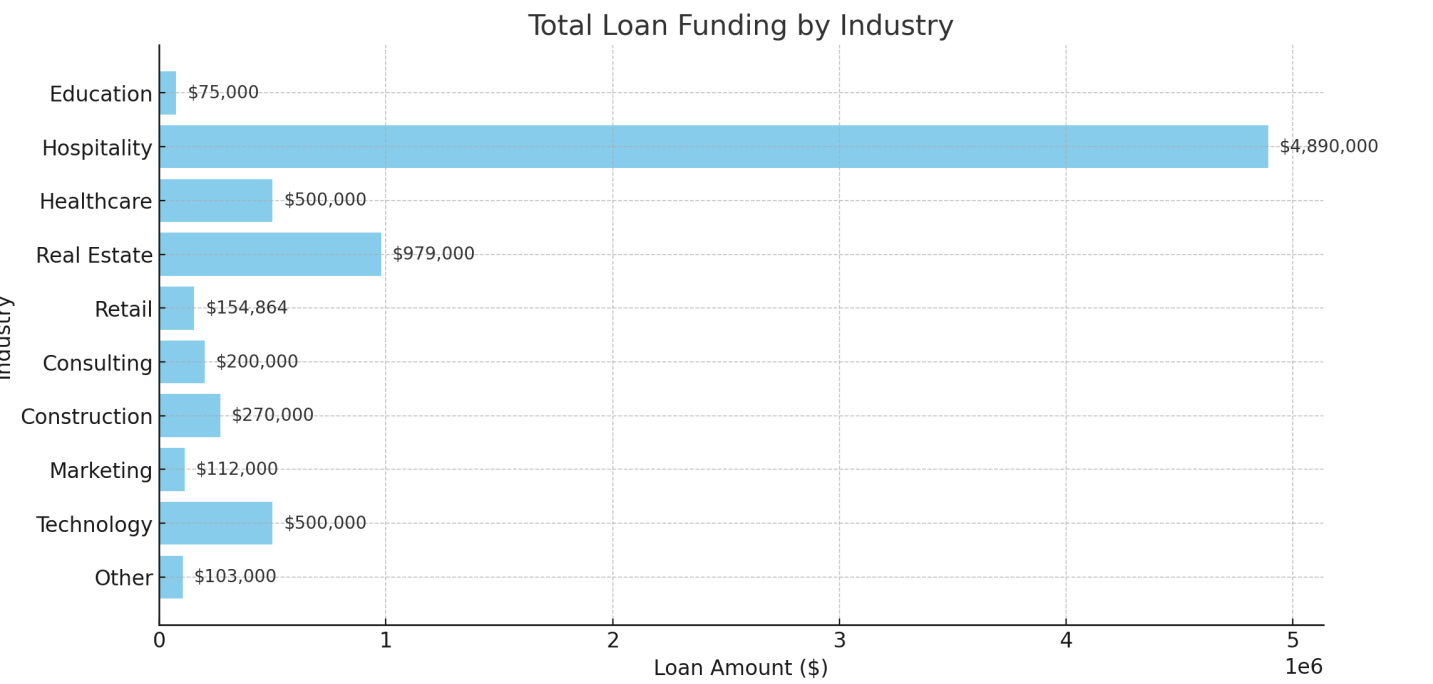
**Total Funding Deployed: \$2,424,000**

Businesses Funded:

- FOODSERVICE CONTRACTORS – 6640 Lake Park Drive, Unit 205
- Harvey Marketing – 7255 Hanover Parkway
- ALL Electric & Solar – 9164 Edmonston Road
- JDY Properties, LLC – 7300 Hanover Road
- Bozzuto & Associates – 6406 Ivy Lane
- College Park JV, LLC – 6406 IVY LANE
- Hair Fantasy 1 – 7219-C Hanover Parkway
- Hair Fantasy 2 – 7219 Hanover Parkway

## Loan Funding By Industry

FSC First has deployed funding across key cities in District 4, supporting small businesses. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



## Grant Funding Impact

FSC First funded seven District 4 businesses through the Small Business Capital & Growth Stimulus Fund Grant. This program, managed by FSC First, supports small businesses in Prince George’s County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Funding Deployed: \$140,000

Businesses Funded:

- ERIC KRUSZEWSKI MEDIA, LLC – 8103 Greenbelt Station Parkway, Greenbelt, MD 20770
- Fresh Green Corp – 15475 Annapolis Road, Ste 140, Bowie, MD 20715
- HARBOR WINES LLC – 8411 Old Marlboro Pike #26, Upper Marlboro, MD 20772
- Invsatek – 7404 Executive Place, 4th Floor Ste. 400, Lanham, MD 20706
- LOL Enterprises LLC – 6250 Greenbelt Road, Greenbelt, MD 20770
- Nudawn Marketing Group, Inc. – 1003 Didmarton Drive, Ste 100, Bowie, MD 20721
- The Cosmo Lounge Salon – 3231 Superior Lane, Ste A7, Bowie, MD 20715

# Level Up Program Overview

249 businesses in District 4 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has been critical in preparing businesses for funding success, providing customized resources and strategic support to strengthen their financial and operational stability.

## Key Areas of Support:

- ✓ Business Planning & Strategy Sessions – Helping businesses develop strong growth plans and market positioning.
- ✓ Loan Readiness & Documentation Support – Ensuring businesses are well-prepared for financing opportunities with structured documentation.
- ✓ Capacity Building & Technical Assistance – Enhancing operational efficiency through expert-led training and hands-on guidance.

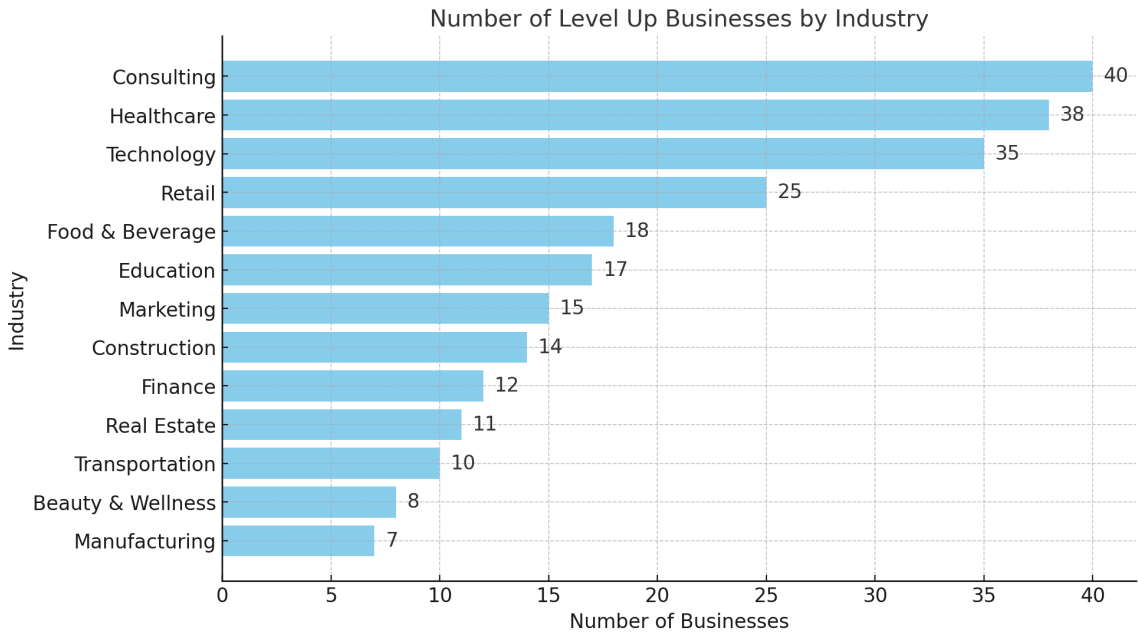
## Businesses That Participated in Level Up & Received Funding



- Fabulocs Natural
- JDY Properties, LLC
- Pure Potential Unlimited
- The Cosmo Lounge
- United Schools Associates

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development – a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry



The following chart above represents the 249 businesses in District 4 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has provided essential resources, guidance, and strategic support to help businesses scale, improve operations, and overcome industry-specific challenges.

The businesses span a broad spectrum of industries, including consulting, healthcare, technology, retail, food & beverage, education, marketing, construction, finance, real estate, transportation, beauty & wellness, manufacturing. This diversity highlights the program’s significant role in fostering economic growth, sustainability, and long-term business success within the district.

## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$11,802,864 in loan funding, \$140,000 in grants and targeted technical assistance, FSC First has empowered small businesses across District 4 to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 4, providing 249 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.



# DISTRICT 5 BUSINESS IMPACT REPORT

Prepared by:  
**FSC FIRST**



## Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 5. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights



### Significant Business Investments

- \$117,500 in grant funding provided through the Prince George's County Small Business Capital Growth and Stimulus Fund Program, benefiting 15 businesses in District 5
- \$13,329,193 in loans distributed across 32 businesses spanning multiple industries.



### Empowering Small Businesses Through Level Up

- 33 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

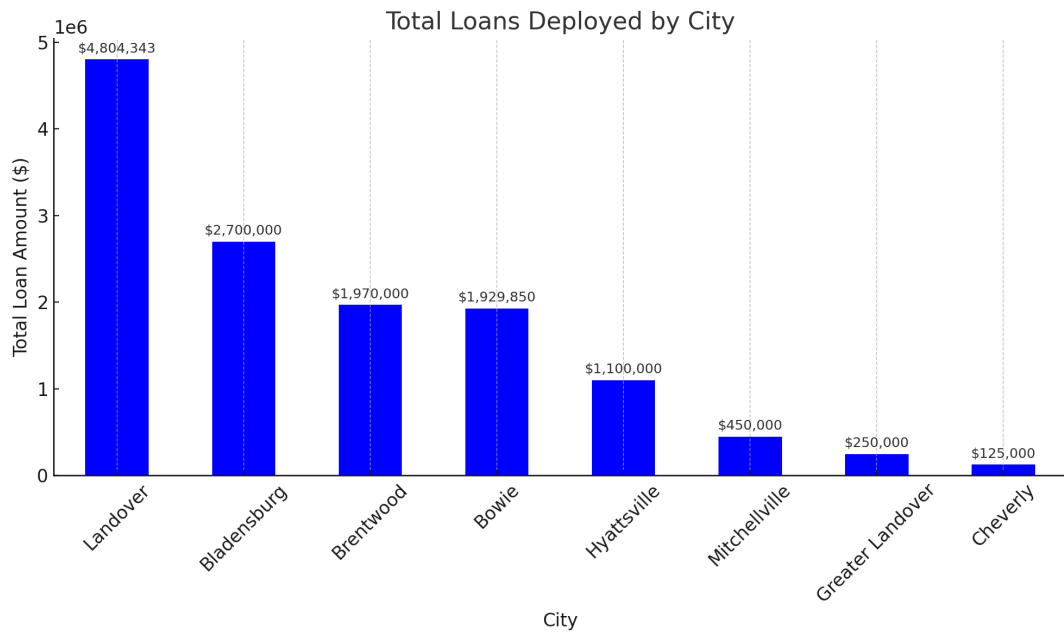
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in District 5.

## Impact Overview

Metric	Details
Cities Impacted	Bladensburg, Cheverly, Edmonston, Fairmount Heights, Glenarden, Landover, Colmar Manor, Cottage City, Springdale and portions of Mitchellville, Bowie, Lanham, Hyattsville, and Landover Hills
Zip Codes	20710, 20785, 20781, 20743, 20706, 20722, 20774, 20721, 20715, 20716, 20720, 20783, 20784, 20782
Total Businesses Funded	32 Businesses
Total Loans Deployed	\$13,329,193
Total Grants Deployed <small>*Prince George's County Small Business Capital and Stimulus Growth Program</small>	\$117,500
Industries Impacted	Real Estate, Retail, Food & Beverage, Technology, Health, Professional Services, Logistics, Construction, Manufacturing
Technical Assistance	33 Small Businesses in District 5 participated in Level Up Program

## Loan Funding Impact by City

FSC First has deployed loans across key cities in District 5. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



### Bladensburg (ZIP Code: 20710)

**Total Loans Deployed: \$2,700,000**

Businesses Funded:

- Bates Trucking & Trash Removal, Inc. – 4305 48th Street

### Bowie (ZIP Code: 20720)

**Total Loans Deployed: \$1,489,850**

Businesses Funded:

- Jafe Cycling, LLC – 10250 Martin Luther King Jr Hwy
- AMN Preschool, LLC – 14200 Annapolis Road
- Pack and Business Solutions, LLC – 12530 Fairwood Parkway
- William Gunn Insurance Agency – 5418 Marshalls Choice Dr

### Bowie (ZIP Code: 20721)

**Total Loans Deployed: \$440,000**

Businesses Funded:

- Premier Eye Care Group – 12164 Central Avenue
- Nudawn Marketing Group, LLC – 1003 Didmarton Drive,
- Healthy Living Ventures, LLC – 14602 Dunwood Valley Drive
- BCV Solutions, Inc. – 3404 Dunwood Crossing Drive

### Brentwood (ZIP Code: 20722)

**Total Loans Deployed: \$1,970,000**

Businesses Funded:

- Warehouse 3804 LLC – 3804 38th Street
- Great American Construction Company – 4004 Volta Avenue
- Nobody Properties, LLC – 4018 Volta Avenue

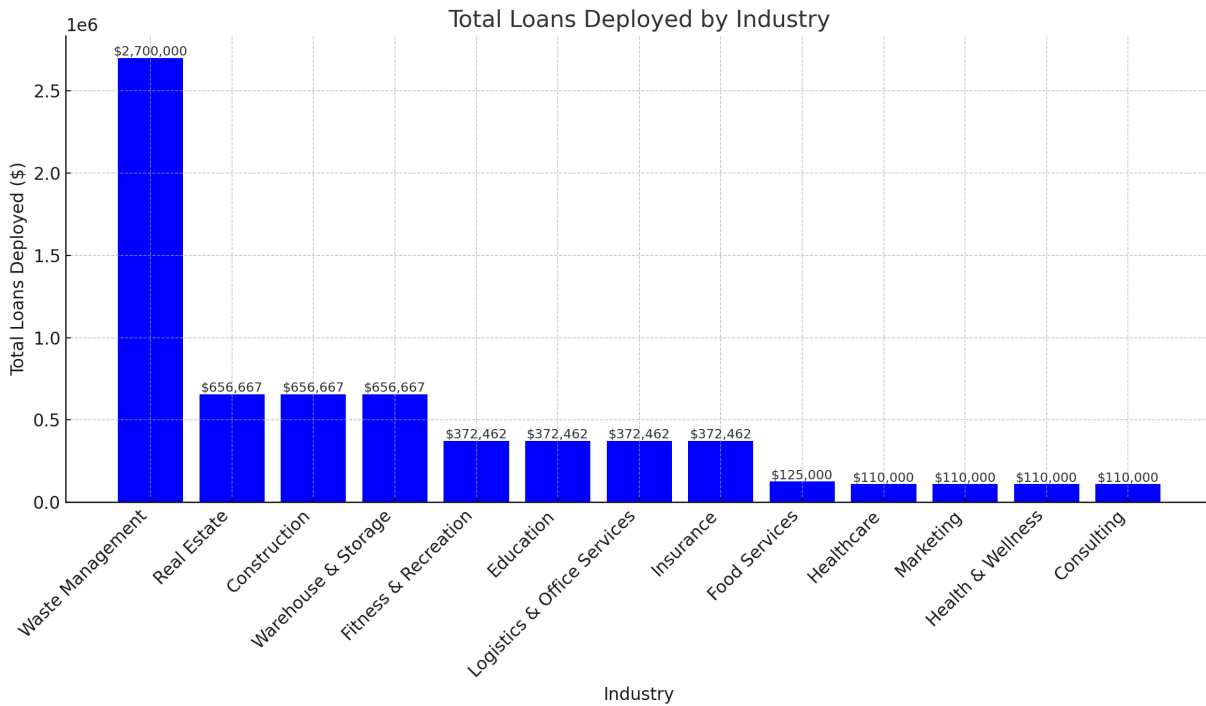
### Cheverly (ZIP Code: 20785)

**Total Loans Deployed: \$125,000**

Businesses Funded:

- Food Opportunity, LLC – 2305 509th Ave

## Loan Funding By Industry



## Grant Funding Impact

FSC First funded 15 District 5 businesses through the Small Business Capital & Growth Stimulus Fund Grant. This program, managed by FSC First, supports small businesses in Prince George's County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Deployed: \$117,500

#### Businesses Funded:

- Blackrock Development Management LLC – 8201 Corporate Drive, Suite 670, Landover, MD, 20785
- Brian Stiles Gorman – 1406 Beaver Heights Ln, Capitol Heights, MD, 20743
- Circle Collection LLC – 3341 75th Avenue, Unit G8, Hyattsville, MD, 20785
- Crowned Grace International – 4415 Nicole Drive, Ste F, Lanham, MD, 20706
- Estime Enterprises, Inc. – 4640 Forbes Blvd, Lanham, MD, 20706
- Face2Face Makeup Artistry LLC – 2200 Petrie Lane, Suite 540 Studio 14, Glenarden, MD, 20706
- Larbi Tech LLC – 16701 Melford Blvd, Suite 400, Bowie, MD, 20715
- Lili Dominican Salon LLC – 8819 Annapolis Rd, Lanham, MD, 20706
- Narcisso Wine Cellar – 3341 75th Avenue, Landover, MD, 20785
- Quora Alkaline Water – 1845 Brightseat Rd, Landover, MD, 20785
- Russell Group LLC – 3608 Baskerville Dr, Bowie, MD, 20721
- Salon 809 – 7816 Central Ave, Hyattsville, MD, 20785
- Sidnae Global Enterprises, Inc – 9809 Doubletree Terr, Springdale, MD, 20774
- Sunday Morning Coffee – 6329 Sullivan Drive, Cheverly, MD, 21108

## Level Up Program Overview

The following chart represents the 33 businesses in District 5 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has been critical in preparing businesses for funding success, providing customized resources and strategic support to strengthen their financial and operational stability.

### Key Areas of Support:

- ✓ Business Planning & Strategy Sessions – Helping businesses develop strong growth plans and market positioning.
- ✓ Loan Readiness & Documentation Support – Ensuring businesses are well-prepared for financing opportunities with structured documentation.
- ✓ Capacity Building & Technical Assistance – Enhancing operational efficiency through expert-led training and hands-on guidance.

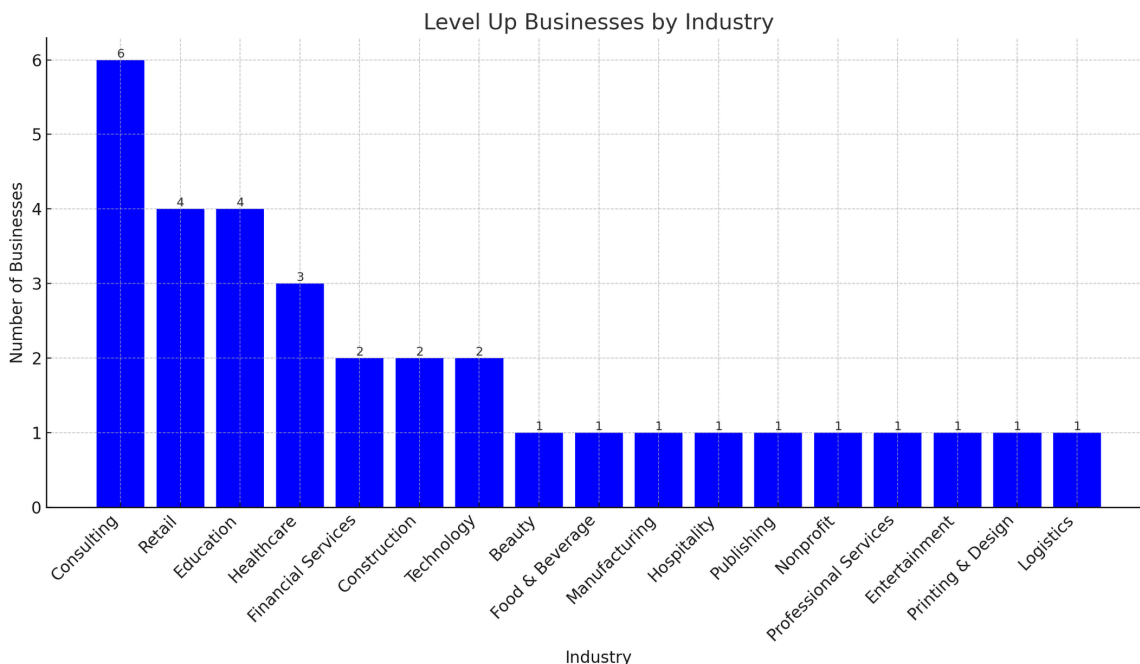
## Businesses That Participated in Level Up & Received Funding



- Jafe Cycling, LLC – 10250 Martin Luther King Jr Hwy
- Nudawn Marketing Group, LLC – 1003 Didmarton Drive,

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development — a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry



The following chart represents the 33 businesses in District 5 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has provided essential resources, guidance, and strategic support to help businesses scale, improve operations, and overcome industry-specific challenges.

The businesses span a broad spectrum of industries, including consulting, retail, printing & design, construction, entertainment, healthcare, professional services, technology, publishing, education, nonprofit, financial services, hospitality, manufacturing, food & beverage, beauty, and logistics.

## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$13,329,193 in loan funding, \$117,500 in grants and targeted technical assistance, FSC First has empowered small businesses across District 1 to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 5, providing 33 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.



# DISTRICT 6 BUSINESS IMPACT REPORT

Prepared for:  
**Wala Blegay**

Prepared by:  
**FSC FIRST**





## Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 6. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights



### Significant Business Investments

- \$8,669,488 in loan funding distributed across 25 businesses in various industries.
- \$82,500 in grant funding provided through the Prince George's County Small Business Capital and Stimulus Growth Program, benefiting 12 businesses in District 6.



### Empowering Small Businesses Through Level Up

- 91 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

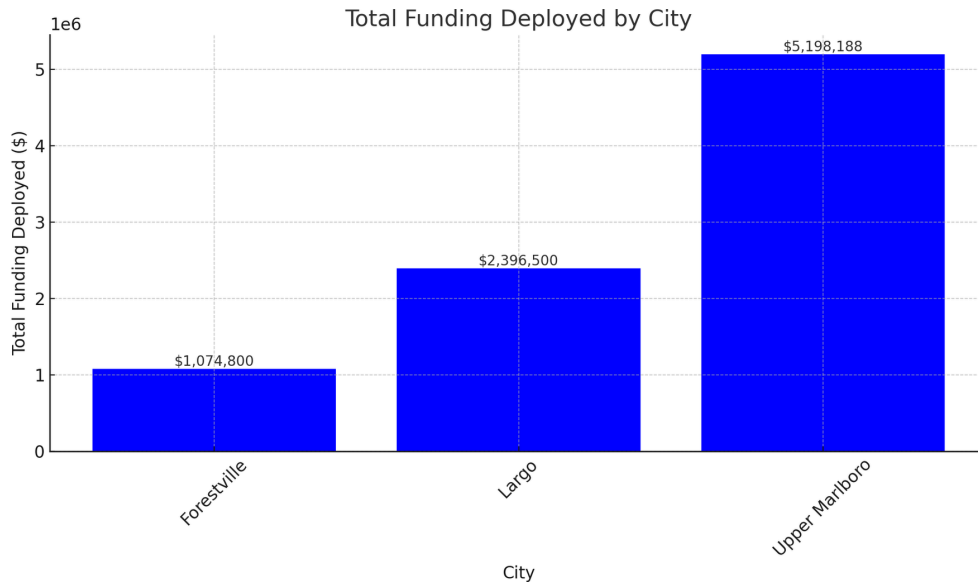
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in District 6.

## Impact Overview

Metric	Details
Cities Impacted	South Bowie, Capitol Heights, District Heights, Forestville, Kettering, Largo, Mitchellville, and Upper Marlboro
Zip Codes	20715-20721, 20769, 20768, 20770, 20771, 20740, 20703, 20706, 20772-20775, 20792
Total Businesses Loan Funded	25 Businesses
Total Loan Funding Deployed	\$8,669,488
Total Grant Funding Deployed Prince George's County Small Business Capital and Stimulus Growth Programs	\$82,500
Industries Impacted	Consulting, Health & Wellness, Business Services, Construction & Real Estate, Technology, Education, Retail & Beauty, Food & Hospitality, Finance & Accounting, Media & Marketing
Technical Assistance	91 Small Businesses in District 6 participated in Level Up Program

## Loan Funding Impact by City

FSC First has deployed funding across key cities in District 6. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



### Forestville (ZIP Code: 20747)

**Total Funding Deployed: \$1,074,800**

Businesses Funded:

- Henry Winer and Associates – 7500 Marlboro Pike
- Kogok Corporation – 4011 Penn Belt Place
- Ely Inc – 4110 Forestville Rd

### Largo (ZIP Code: 20774)

**Total Funding Deployed: \$2,396,500**

Businesses Funded:

- ADRIAN WILCOX AGE... – 9701 Apollo Drive
- 1441 McCormick Dr... – 1441 McCormick Drive
- Thompson Creek Wi... – 8300 Pennsylvania Avenue
- Navah Physical Th... – 77 Kettering Drive
- U.S. Business Int... – 8800 Lottsford Road

### Upper Marlboro (ZIP Code: 20774)

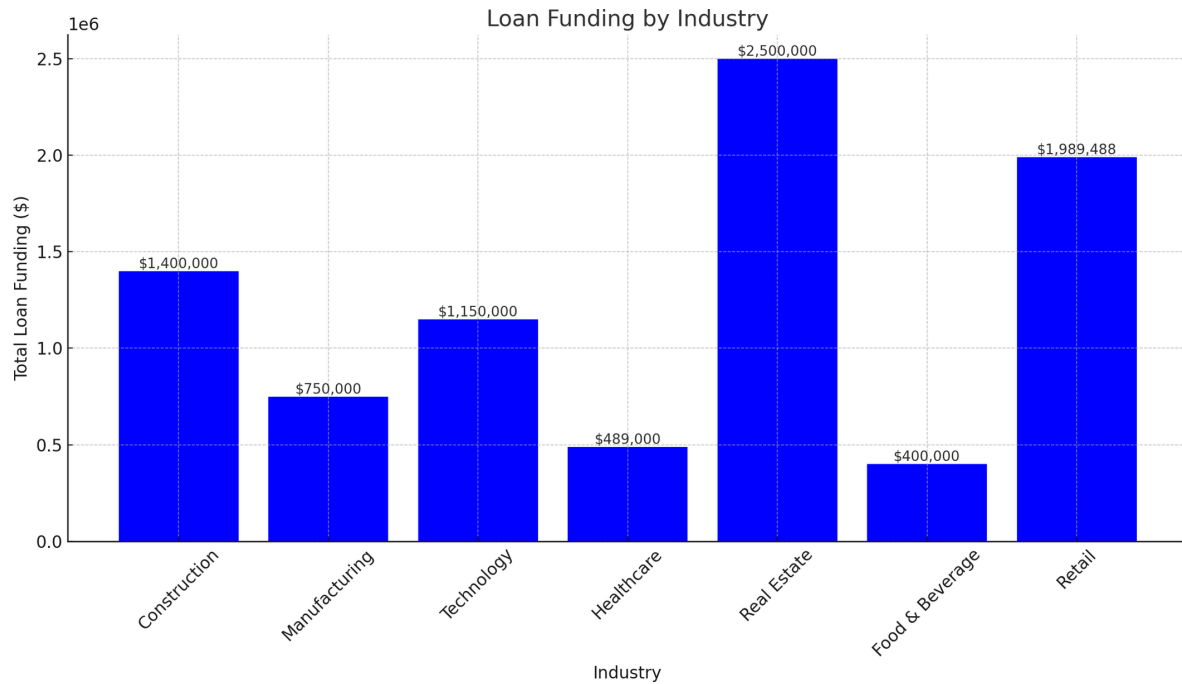
**Total Funding Deployed: \$5,198,188**

Businesses Funded:

- 1441 McCormick Drive LLC – 9701 Apollo Drive
- 9103 Basil Court LLC – 9103 Basil Court
- Sky High Sports & Entertainment – 9701 Apollo Drive
- Children First Community Urgent Care – 8951 Town Center Circle
- DHLR – 15881-15883 Commerce Court
- Gome Restaurant Group – 3106 Saffron Walden Way
- Speigner Holdings LLC – Trade Zone Avenue
- Strativia LLC – 1801 McCormick Drive
- W.P. Donaldson & Son Inc. – 8705 Westphalia Road
- TheLab, LLC dba TheLab – 15418 Beech Tree Parkway
- Fray Development, Inc. – 3301 Dorstone Pl

## Loan Funding By Industry

FSC First has deployed funding across key cities in District 6. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



## Grant Funding Impact

FSC First funded seven District 6 businesses through the Prince George's County Small Business Capital and Stimulus Growth Programs. This program, managed by FSC First, supports small businesses in Prince George's County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Funding Deployed: \$82,500

Businesses Funded:

- 99 Ways Technologies LLC – 1801 McCormick drive, Upper Marlboro
- BeaKen Systems and Technology Solutions, Inc. – 1801 McCormick Drive Suite 450–4412, Upper Marlboro
- Completely Centered Health LLC – 1116 Mandarin Drive, Upper Marlboro
- Definitive Mechanical – 9701 Apollo Drive, Suite 100, Largo
- Navah Physical Therapy – 77 Kettering Drive, Upper Marlboro
- PFF, LLC – 1801 McCormick Drive Suite 440, Largo
- Quantum Senses – 13701 Hebron Lane, Upper Marlboro
- ServiceMaster by Americas Restoration Services – 9241 Hampton Overlook, Capitol Heights
- Southern Belle Cleaners – 9801 Apollo Drive #6585, Largo
- Superior Martial Arts Training Center, Inc – 5020 Brown Station Road, Ste 135, Upper Marlboro
- Transformational Homes LLC – 12350 Fairwood Parkway, Bowie
- WearableDose, Inc – 10006 Juniper Dr, Bowie

# Level Up Program Overview

91 businesses in District 6 have actively participated in the Level Up Program since its inception on January 1, 2022. This program has been critical in preparing businesses for funding success, providing customized resources and strategic support to strengthen their financial and operational stability.

## Key Areas of Support:

- ✓ Business Planning & Strategy Sessions – Helping businesses develop strong growth plans and market positioning.
- ✓ Loan Readiness & Documentation Support – Ensuring businesses are well-prepared for financing opportunities with structured documentation.
- ✓ Capacity Building & Technical Assistance – Enhancing operational efficiency through expert-led training and hands-on guidance.

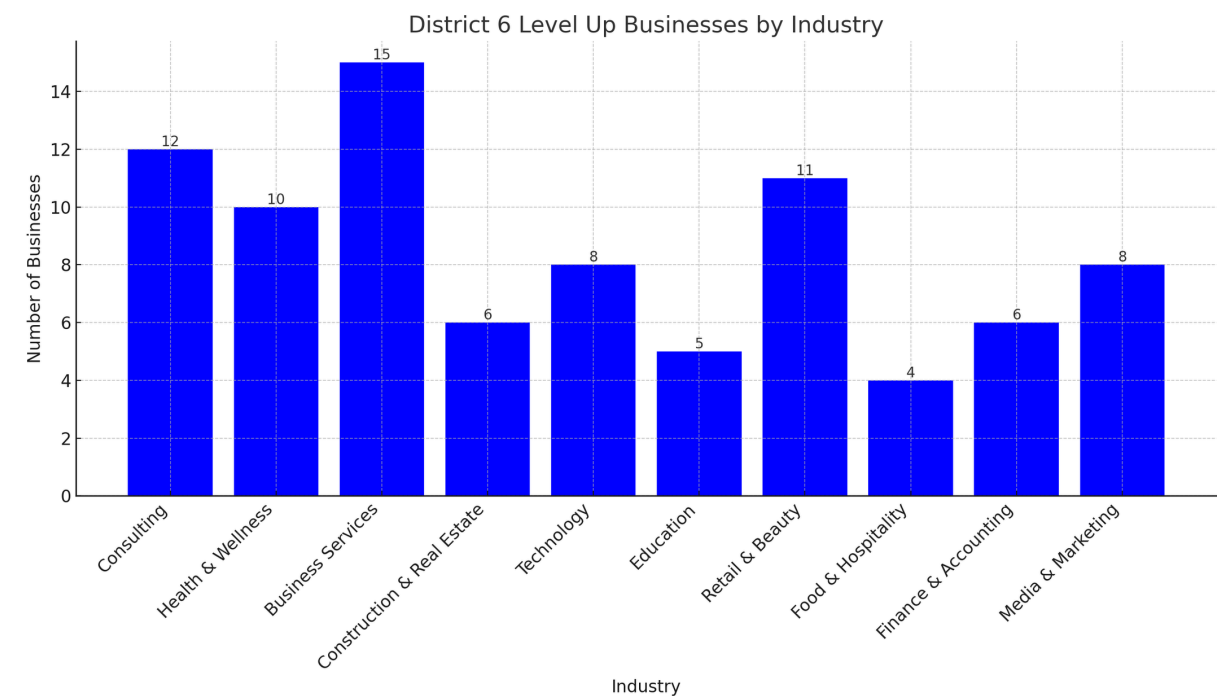
## Businesses That Participated in Level Up & Received Funding



• Adrian Wilcox State Farm

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development – a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry



The following chart represents the 91 businesses in District 6 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has provided essential resources, guidance, and strategic support to help businesses scale, improve operations, and overcome industry-specific challenges.

The businesses span a broad spectrum of industries, including consulting, real estate, solar & energy, construction, financial services, healthcare, retail, education & training, and technology. This diversity highlights the program’s significant role in fostering economic growth, sustainability, and long-term business success within the district.

## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$8,669,488 in loan funding, \$82,500 in grant funding and targeted technical assistance, FSC First has empowered small businesses across District 6 to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 6, providing 91 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion.

FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.

# DISTRICT 7 BUSINESS IMPACT REPORT

Prepared for:  
**Krystal Oriadha**  
**Vice Chair**

Prepared by:  
**FSC FIRST**





## Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 7. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights



### Significant Business Investments

- \$14,079,240 in loan funding distributed across 13 businesses in various industries.
- \$40,000 in grant funding provided through the Prince George's County Small Business Capital Growth and Stimulus Program, benefiting 5 businesses in District 7



### Empowering Small Businesses Through Level Up

- 21 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

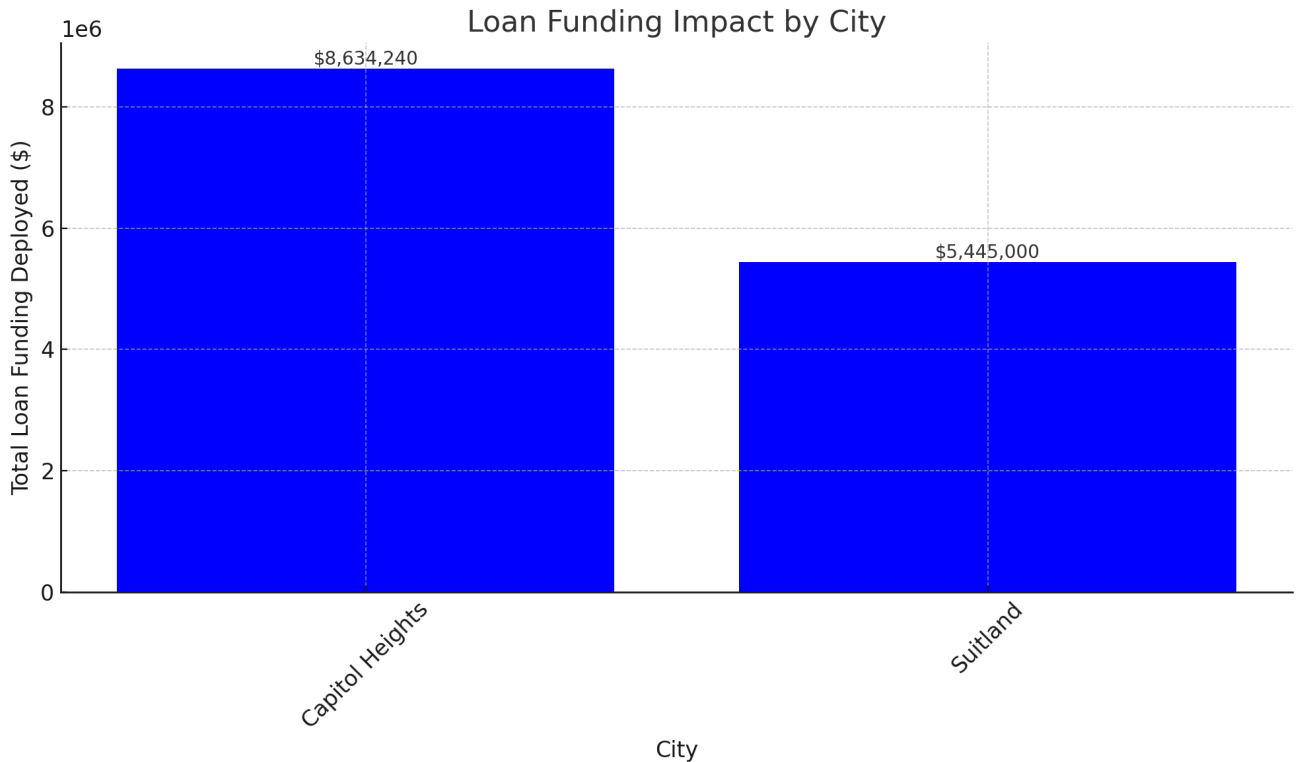
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in District 7.

## Impact Overview

Metric	Details
Cities Impacted	District Heights, Bradbury/Boulevard Heights, Capitol Heights, Hillcrest Heights, Marlow Heights, Seat Pleasant, Suitland and Morningside
Zip Codes	20705, 20740, 20742, 20707, 20708
Total Businesses Loan Funded	13 Businesses
Total Loan Funding Deployed	\$14,079,240
Total Grant Funding Deployed <small>* Prince George's County Small Business Capital Growth and Stimulus</small>	\$40,000
Industries Impacted	Real Estate, Retail, Food & Beverage, Technology, Health, Professional Services, Logistics, Construction, Manufacturing
Technical Assistance	21 Small Businesses in District 1 participated in Level Up Program

## Loan Funding Impact by City

FSC First has deployed funding across key cities in District 7. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



### Capitol Heights (ZIP Code: 20743)

**Total Funding Deployed: \$8,634,240**

Businesses Funded:

- 10 Pinz – 9171 Central Ave
- Metro Health Tech – 207 West Hampton Place
- F. G. Development – 4703 Marlboro Pike
- Hampton Park – 9171 Central Avenue
- Strayhorn's Gentlemen – 1308 Farmingdale Avenue
- BECAUSE SCIENCE, LLC – 913 Abel Ave
- Lee-ATM, LLC – 604 Fernleaf Avenue
- Momentous Group, LLC – 9183A Central Avenue
- ACEDMV, LLC – 1761 Ritchie Station Court
- Blue Henry, LLC – 505 Hampton Park Blvd, Unit P

### Suitland (ZIP Code: 20746)

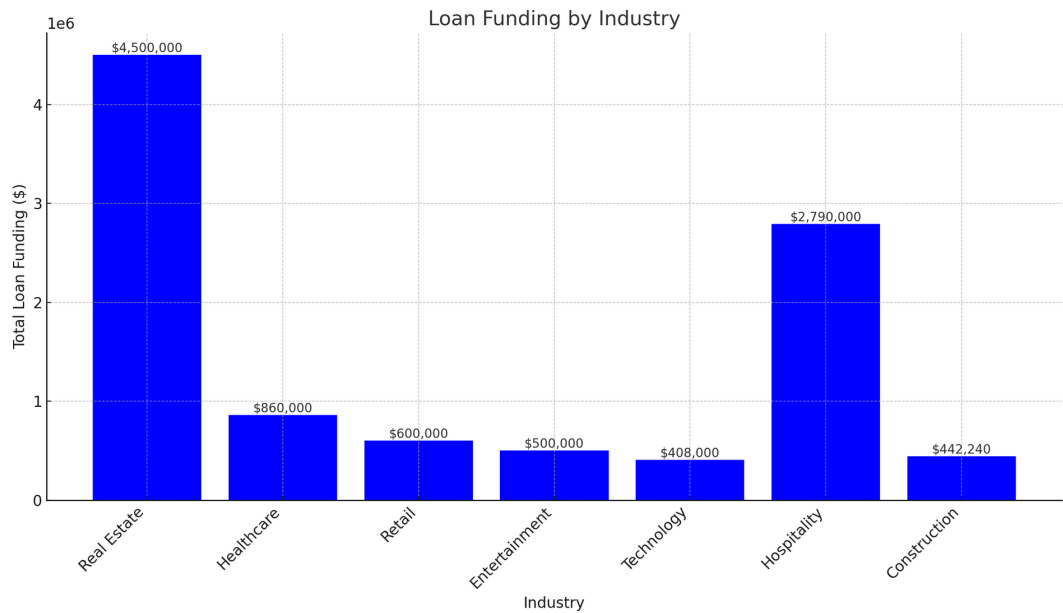
**Total Funding Deployed: \$5,445,000**

Businesses Funded:

- The Wankawala Org – 5001 Mercedes Boulevard
- Campus Properties – 5200 Auth Way
- Denise F & Vernon – 5663 Suitland Road

# Loan Funding By Industry

FSC First has deployed funding across key cities in District 7. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



## Grant Funding Impact

FSC First funded five District 7 businesses through the Small Business Capital & Growth Stimulus Fund Grant. This program, managed by FSC First, supports small businesses in Prince George’s County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Funding Deployed: \$40,000

#### Businesses Funded:

- Because Science LLC – 913 Abel Ave, Capitol Heights
- Brendan Works LLC – 5325 Beech Road Unit 9, Temple Hills
- Destiny, Power & Purpose, Inc. – 3731 Branch Avenue Ste 206, Temple Hills
- First Steps Early Learning Academy – 5664 Silver Hill Road, District Heights
- Zeecrew Events and General Services – 6031 Marlboro Pike, District Heights

## Level Up Program Overview

The following chart represents the 21 businesses in District 7 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has been critical in preparing businesses for funding success, providing customized resources and strategic support to strengthen their financial and operational stability.

### Key Areas of Support:

- ✓ Business Planning & Strategy Sessions – Helping businesses develop strong growth plans and market positioning.
- ✓ Loan Readiness & Documentation Support – Ensuring businesses are well-prepared for financing opportunities with structured documentation.
- ✓ Capacity Building & Technical Assistance – Enhancing operational efficiency through expert-led training and hands-on guidance.

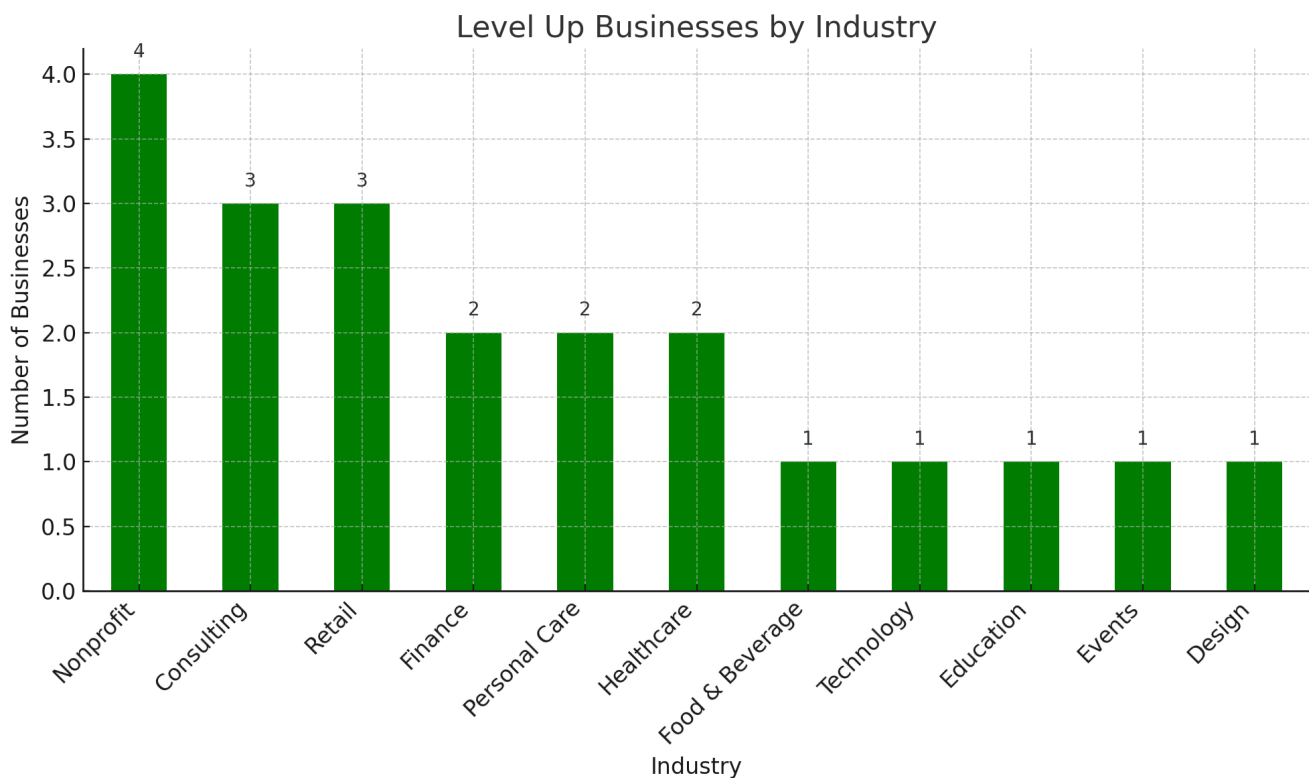
## Businesses That Participated in Level Up & Received Funding



- Because Science LLC – 913 Abel Ave, Capitol Heights

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development — a testament to FSC First's combined approach of capital access and technical assistance.

### Level Up Program By Industry



The following chart represents the 21 businesses in District 7 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has provided essential resources, guidance, and strategic support to help businesses scale, improve operations, and overcome industry-specific challenges.

The businesses span a broad spectrum of industries, including nonprofit, retail, consulting, healthcare, personal care, finance, technology, food & beverage, education, events, design. This diversity highlights the program's significant role in fostering economic growth, sustainability, and long-term business success within the district.

## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$14,079,240 in loan funding, \$40,000 in grant funding and targeted technical assistance, FSC First has empowered small businesses across District 7 to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 7 providing 21 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.



# DISTRICT 8 BUSINESS IMPACT REPORT

Prepared for:  
**Edward Burroughs III**  
**Chair**

Prepared by:  
**FSC FIRST**







# Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 8. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights

- **Significant Business Investments**
  - \$18,726,586 in loan funding distributed across 24 businesses in various industries.
  - \$45,000 in grant funding provided through the Prince George's County Small Business Capital and Stimulus Growth Program, benefiting 6 businesses in District 8.
- **Empowering Small Businesses Through Level Up**
  - 98 businesses received technical assistance, improving financial readiness and operational performance.
  - Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.
- **Community Impact & Economic Growth**
  - Facilitated business development events to foster networking and resource-sharing.
  - Contribution to job creation and economic resilience in District 8.

## Impact Overview

Metric	Details
Zip Codes	20746, 20762, 20745, 20744, 20748
Cities Impacted	Camp Springs, Andrews Air Force Base, Forest Heights, Fort Washington, Oxon Hill, and Temple Hills.
Total Businesses Loan Funded	25 Businesses
Total Grant Funding Deployed	\$45,000
Total Loan Funding Deployed	\$18,726,586
Industries Impacted	Real Estate, Retail, Food & Beverage, Technology, Health, Professional Services, Logistics, Construction, Manufacturing
Technical Assistance	98 Small Businesses in District 8 participated in Level Up Program

## **Loan Funding Impact by City**

FSC First has deployed funding across key cities in District 8. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.

### **Clinton, MD (ZIP Code: 20735)**

**Total Funding Deployed: \$1,205,000**

Businesses Funded:

- The Carrington LLC – 8107 Highland Meadows
- Mix and Mingle Inc. dba Mix and Mingle Coffee Lounge – 8923 Woodyard Road
- Pearls Curls Girls Salon & Spa Parties, LLC – 8871-D Branch Avenue
- Conservation Solutions, Inc – 8905 Ballard Lane
- Still I Rise Comprehensive Support Scvs – 9023 Woodyard Rd
- Cheer Connection, LLC – 7201 Old Alexandria Ferry Road

### **Fort Washington, MD (ZIP Code: 20744)**

**Total Funding Deployed: \$2,178,000**

Businesses Funded:

- Scrubbies LLC – 2904 Henderson Bridge Terrace
- Be You LLC – 800 Jessica Place
- Livingston Square Giant – Livingston Road

### **National Harbor, MD (ZIP Code: 20745)**

**Total Funding Deployed: \$2,608,000**

**Businesses Funded:**

- Adventist Healthcare Surgery Center – 201 National Harbor Boulevard
- Dr. Paul K. Pointkowski, DDS – 6420 Bock Rd
- Faith 2 Felicity Inc. – 164 Waterfront Street
- Leuterio Thomas, LLC – 6710 Oxon Hill Rd, Suite 310
- Metrolink Networks, LLC – 120 Waterfront Street
- Wave Welcome, LLC – 6710 Oxon Hill Road

### **Camp Springs, MD (ZIP Code: 20746)**

**Total Funding Deployed: \$6,569,500**

Businesses Funded:

- COR RESTAURANT GROUP LLC – 4710 Auth Place
- L&S Investments, LLC – 5013 INDIAN HEAD HWY
- Lyons Properties LLC & Michael E. Lyons – 5819 Allentown Road
- SHANKRA, LLC (Hampton Inn & Suites) – 5000 Mercedes Blvd

### **Temple Hills, MD (ZIP Code: 20748)**

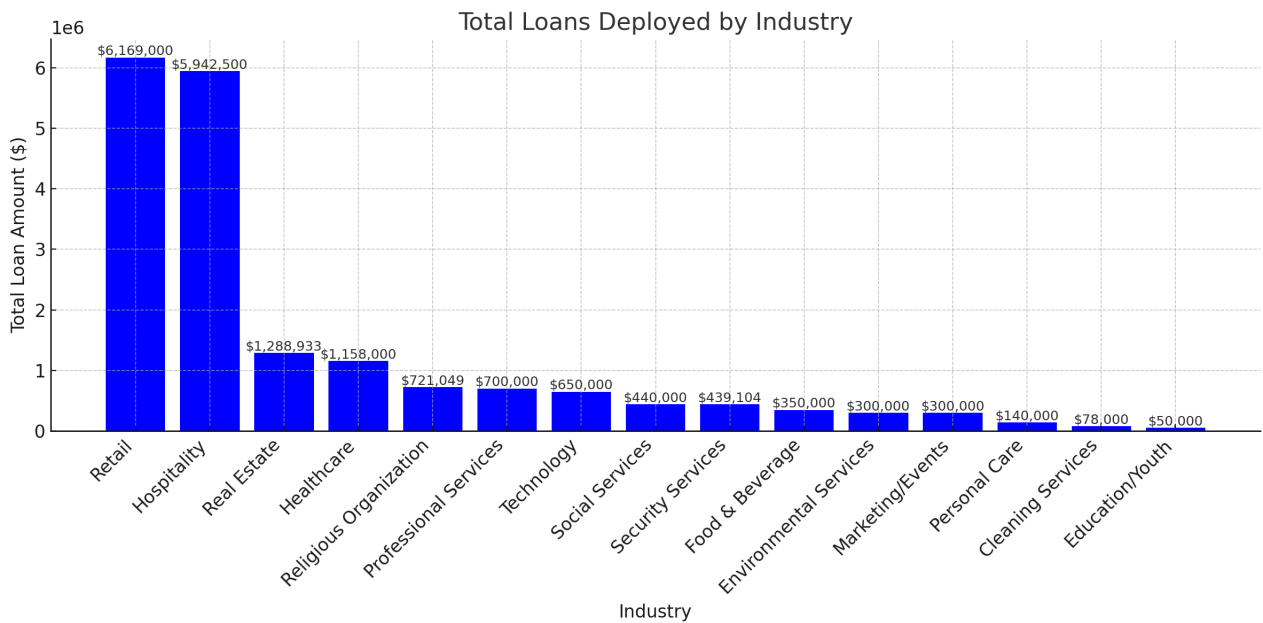
**Total Funding Deployed: \$6,141,086**

**Businesses Funded:**

- AWE-AR Iverson Mall LLC – 3737 Branch Avenue
- Iconic Retail, Inc – 3737 Branch Ave
- On Target Security, Inc. – 5823 Allentown Way
- R. Stoddard, LLC – 3304 Carlton Ave
- SCUDERI BUILDING, LLC – 4235 28th Avenue
- Southern Friendship Missionary Baptist Church – 4444 Branch Avenue

## Loan Funding By Industry

FSC First has deployed funding across key cities in District 8. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



## Grant Funding Impact

FSC First funded six District 8 businesses through the Small Business Capital & Growth Stimulus Fund Grant. This program, managed by FSC First, supports small businesses in Prince George’s County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Funding Deployed: \$45,000

Businesses Funded:

- (EAMC) Enterprise Assurance Management Corp. – 120 Waterfront St, National Harbor
- Cloudforce LLC – 120 Waterfront Drive, Oxon Hill
- FAITH TO FELICITY LLC – 164 Waterfront St, Oxon Hill
- Mommy Relax Spa & Social Bar – 5817 Fisher Road, Temple Hills
- TJC Consulting Group LLC – 155 Potomac Passage, Oxon Hill
- Wave Welcome – 6710 Oxon Hill Road, Ste 325, Oxon Hill

## Level Up Program Overview

The following chart represents the 98 businesses in District 8 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has been critical in preparing businesses for funding success, providing customized resources and strategic support to strengthen their financial and operational stability.

### Key Areas of Support:

- ✓ Business Planning & Strategy Sessions – Helping businesses develop strong growth plans and market positioning.
- ✓ Loan Readiness & Documentation Support – Ensuring businesses are well-prepared for financing opportunities with structured documentation.
- ✓ Capacity Building & Technical Assistance – Enhancing operational efficiency through expert-led training and hands-on guidance.

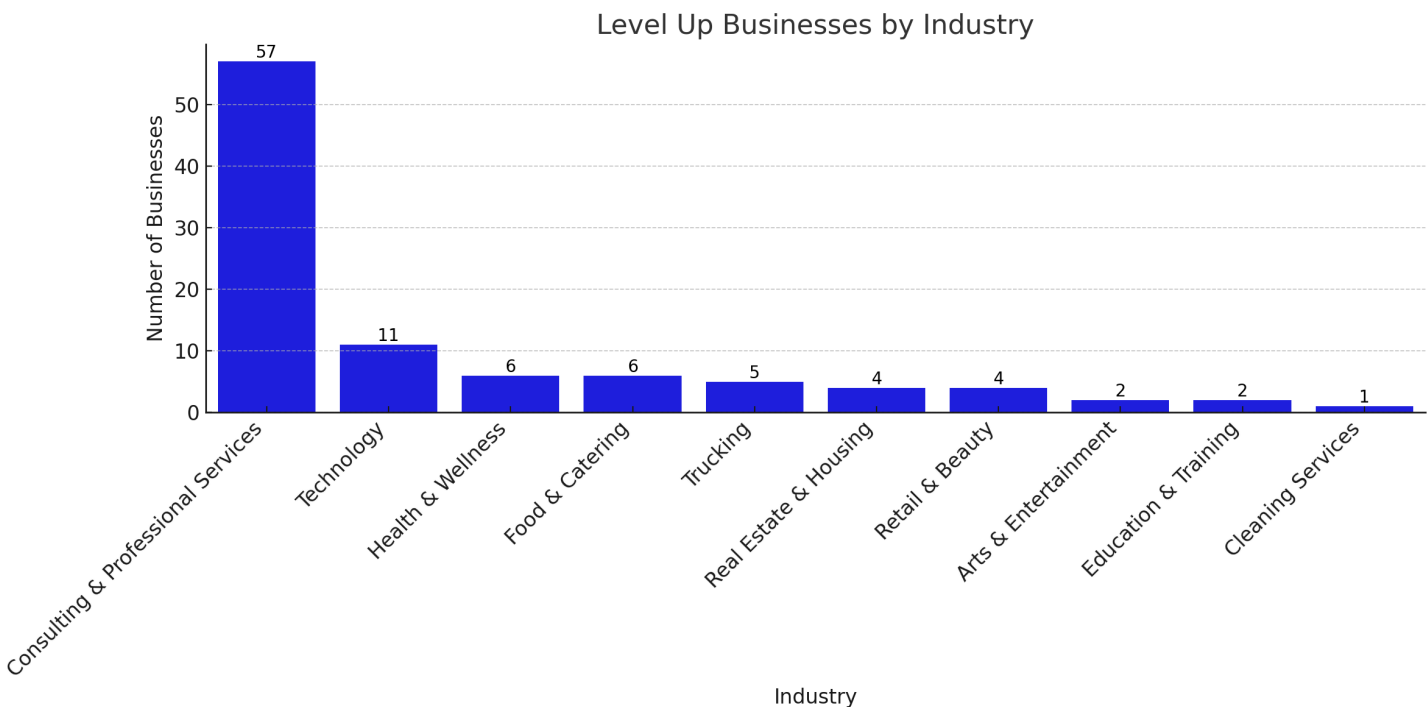
# Businesses That Participated in Level Up & Received Funding



- Wave Welcome, LLC
- Cloudforce LLC
- Faith 2 Felicity Inc.
- Pearls Curls Girls Salon & Spa Parties, LLC

These businesses represent diverse industries and are now contributing to local economic growth, job creation, and community development — a testament to FSC First's combined approach of capital access and technical assistance.

## Level Up Program By Industry



The following chart represents the 98 businesses in District 8 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has provided essential resources, guidance, and strategic support to help businesses scale, improve operations, and overcome industry-specific challenges.

The businesses span a broad spectrum of industries, including consulting, real estate, solar & energy, construction, financial services, healthcare, retail, education & training, and technology. This diversity highlights the program’s significant role in fostering economic growth, sustainability, and long-term business success within the district.

# Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance

Through the deployment of \$18,726,586 in loan funding, \$45,000 in grant funding and targeted technical assistance, FSC First has empowered small businesses across District 1 to grow, innovate, and sustain their operations.

## Results at a Glance:

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George’s County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 8, providing 98 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First’s strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George’s County’s entrepreneurial ecosystem and create lasting economic impact.



# DISTRICT 9 BUSINESS IMPACT REPORT

Prepared for:  
**Sydney J. Harrison**

Prepared by:  
**FSC FIRST**





## Overview

Over the last decade, FSC First has been a pivotal force in small business development, providing essential financial and technical support to entrepreneurs across District 9. Committed to fostering economic growth and sustainability, the organization delivers customized funding solutions and strategic guidance to help businesses thrive. Through its investments, FSC First has supported a diverse range of industries, empowering entrepreneurs with the resources needed to scale and sustain their operations.

The Level Up Program has played a crucial role in strengthening small businesses by offering business planning, loan readiness, and capacity-building support. Additionally, FSC First actively engages with the community by sponsoring business development events and creating opportunities for entrepreneurs to connect with key resources and networks, driving job creation and economic resilience across the district.

## Key Highlights



### Significant Business Investments

- \$7,514,054 in loan funding distributed across 24 businesses in various industries.
- \$45,000 in grant funding provided through the Prince George's County Small Business Capital and Stimulus Growth Program, benefiting 6 businesses in District 9.



### Empowering Small Businesses Through Level Up

- 23 businesses received technical assistance, improving financial readiness and operational performance.
- Business coaching, loan packaging and trainings provided to help businesses scale and sustain growth.



### Community Impact & Economic Growth

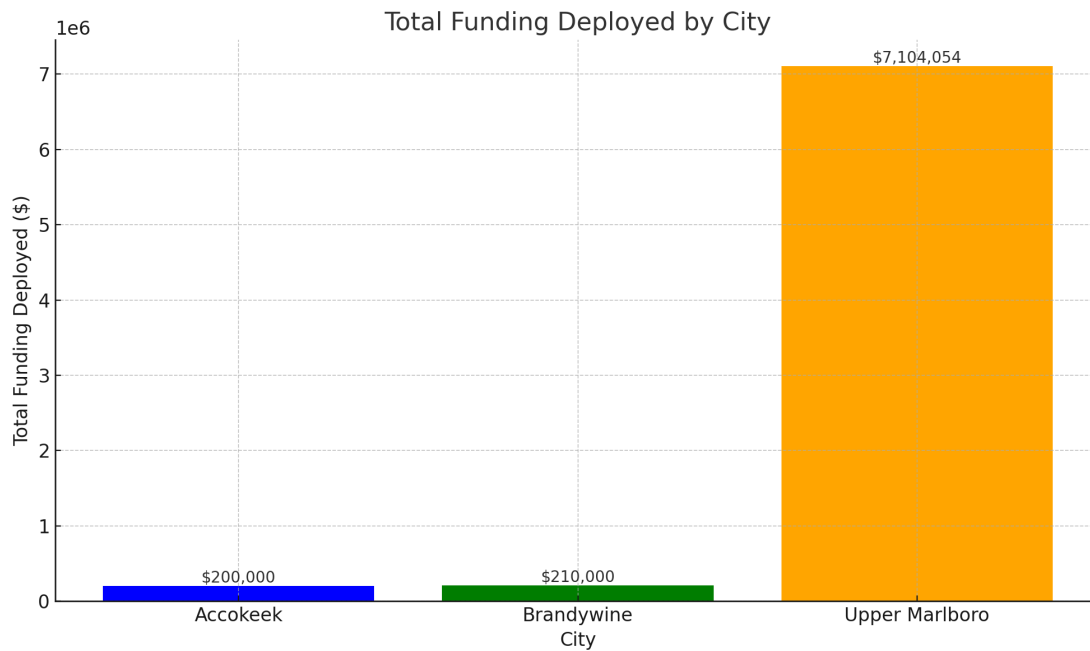
- Facilitated business development events to foster networking and resource-sharing.
- Contribution to job creation and economic resilience in District 9.

## Impact Overview

Metric	Details
Cities Impacted	Accokeek, Aquasco, Baden, Brandywine, Cheltenham, Clinton, Eagle Harbor, Fort Washington, Piscataway, and Upper Marlboro.
Zip Codes	20715-20721, 20769, 20768, 20770, 20771, 20740, 20703, 20706, 20772-20775, 20792
Total Businesses Loan Funded	24 Businesses
Total Grant Funding Deployed Prince George's County Small Business Capital and Stimulus Growth Programs	\$25,000
Total Loan Funding Deployed	\$7,514,054
Industries Impacted	Consulting, Health & Wellness, Business Services, Construction & Real Estate, Technology, Education, Retail & Beauty, Food & Hospitality, Finance & Accounting, Media & Marketing
Technical Assistance	23 Small Businesses in District 9 participated in Level Up Program

## Loan Funding Impact by City

FSC First has deployed funding across key cities in District 9. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



### Accokeek (ZIP Code: 20607)

Total Funding Deployed: \$200,000

Businesses Funded:

- CASA LIVING, INC. – 13809 DOCTOR EDELEN DRIVE

### Brandywine (ZIP Code: 20613)

Total Funding Deployed: \$210,000

Businesses Funded:

- Golden Leaf Farm, LLC T/A Romano Vineyar – 15715 Bald Eagle School Road
- World View Early Learning Center, Inc (504-Phase II) – 12700 S. E. CRAIN

### Upper Marlboro (ZIP Code: 20772)

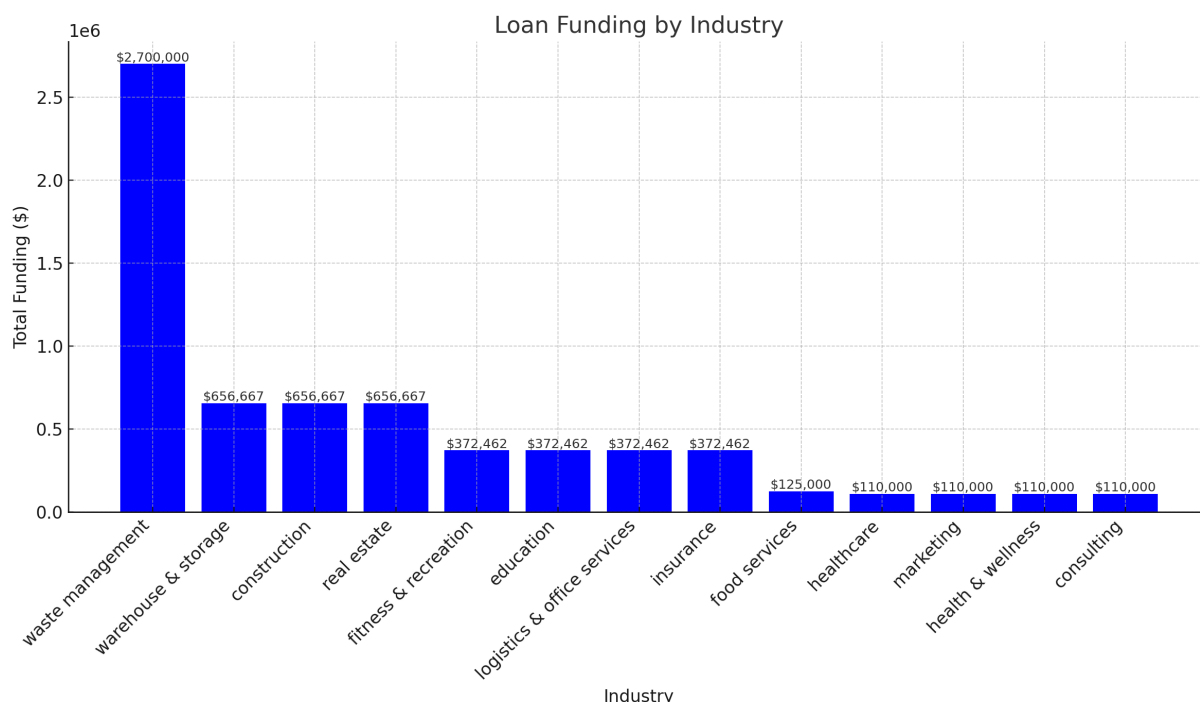
Total Funding Deployed: \$7,104,054.00

Businesses Funded:

- 16000 Trade Zone Avenue Partners, LLC – 16000 Trade Zone Avenue
- HARBOR WINES, LLC – 8411 Old Marlboro Pike
- JIIVANA-LIFE YOGA & WELLNESS LLC – 5020 Brown Station Road
- L & H Commercial Properties, LLC – 5400 Dower House Road
- Maryland Primary Care and Wellness, LLC – 14314 Old Marlboro Pike
- Naturally Integrated Learning Experiences (NILE) LLC – 14605 Cambridge Drive
- Neighborhood Nurse, LLC – 3421 Gentle Breeze Drive
- Philson Properties, LLC – 16205 Branch Court
- Season's Residential Treatment Center – 13400 Edgemoade Road
- Superior Martial Arts Training Center, Inc – 5020 Brown Station Road
- TEP Consulting LLC dba Dumas Rum – 10902 Lariat Way
- Timothy M. Duley – 8329 Old Marlboro Pike, Units
- V&B Ventures Inc. – 6001 Fallard Drive
- William H. Walston Company – 8216 Grey Eagle Drive

## Loan Funding By Industry

FSC First has deployed funding across key cities in District 9. These investments have strengthened economic activity, enabling business growth and job creation through targeted financial support.



## Grant Funding Impact

FSC First funded four District 9 businesses through the Prince George's County Small Business Capital and Stimulus Growth Programs. This program, managed by FSC First, supports small businesses in Prince George's County seeking to expand, grow, or retain employees. Focused on business expansion, capacity-building, and job creation, the grant is available to eligible technology companies and startups, helping enhance operations and drive local economic growth.

### Total Grants Funding Deployed: \$25,000

Businesses Funded:

- ASCENSION, LLC – 11505 Cherry Tree Crossing Rd, Unit 387, Cheltenham
- GovieRates – 9672 Marlboro Pike, Ste J, Upper Marlboro
- METHODS THERAPY, LLC. – 9015 Woodyard Rd., Ste. 203, Clinton
- Pearls Curls Girls Salon and Spa Parties LLC – 8843 Woodyard Rd, Clinton

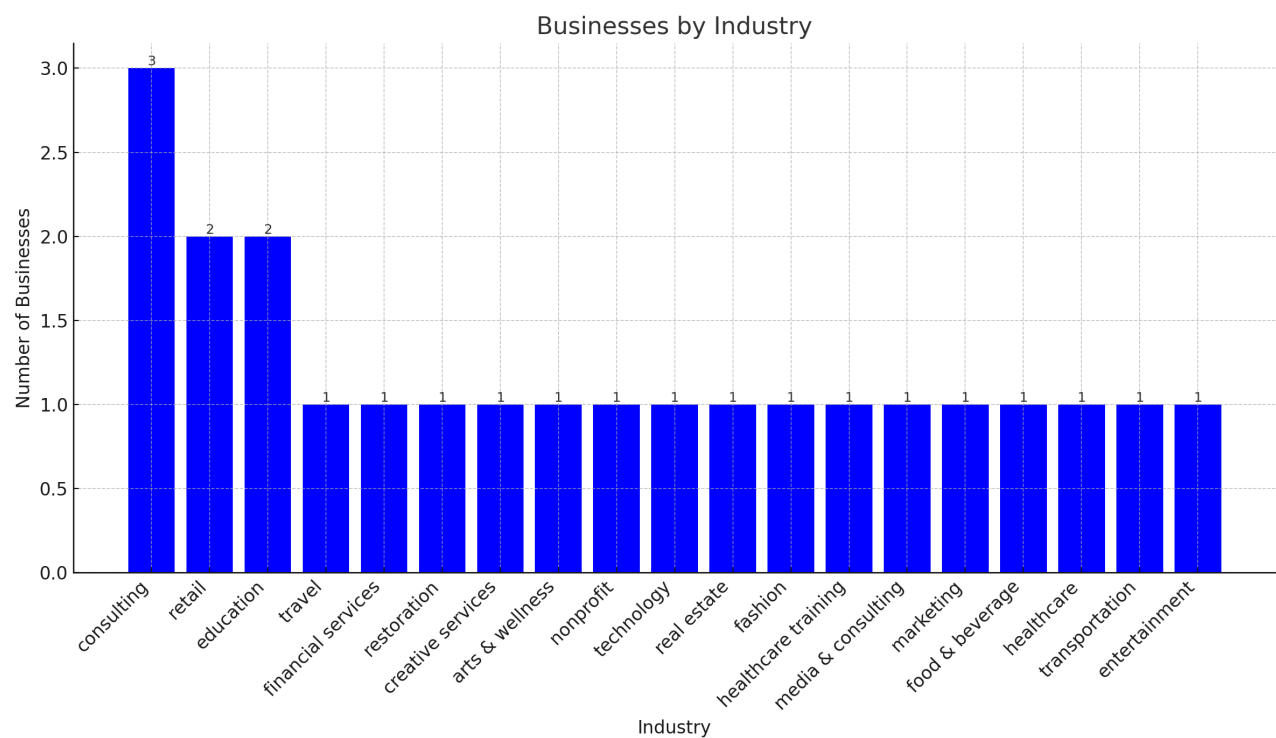
## Level Up Program Overview

23 businesses in District 9 have actively participated in the Level Up Program since its inception on January 1, 2022. This program has been critical in preparing businesses for funding success, providing customized resources and strategic support to strengthen their financial and operational stability.

### Key Areas of Support:

- ✓ Business Planning & Strategy Sessions – Helping businesses develop strong growth plans and market positioning.
- ✓ Loan Readiness & Documentation Support – Ensuring businesses are well-prepared for financing opportunities with structured documentation.
- ✓ Capacity Building & Technical Assistance – Enhancing operational efficiency through expert-led training and hands-on guidance.

# Level Up Program By Industry



The following chart represents the 23 businesses in District 9 that have actively participated in the Level Up Program since its inception on January 1, 2022. This program has provided essential resources, guidance, and strategic support to help businesses scale, improve operations, and overcome industry-specific challenges.

The businesses span a broad spectrum of industries, including consulting, real estate, solar & energy, construction, financial services, healthcare, retail, education & training, and technology. This diversity highlights the program’s significant role in fostering economic growth, sustainability, and long-term business success within the district.

## **Conclusion: Expanding Economic Impact Through Access To Capital & Technical Assistance**

Through the deployment of \$7,514,054 in loan funding, \$45,000 in grant funding and targeted technical assistance, FSC First has empowered small businesses across District 9 to grow, innovate, and sustain their operations.

### **Results at a Glance:**

- ✓ Strengthened economic resilience and capacity of small businesses.
- ✓ Supported diverse industries critical to the local economy.
- ✓ Enabled job creation and retention in Prince George's County.
- ✓ Fostered minority and community-based entrepreneurship.
- ✓ Expanded the reach and impact of the Level Up Program.

The Level Up Program has played a transformative role in District 9, providing 23 businesses with vital resources, coaching, and funding preparedness that extend beyond financial support. The program has been a cornerstone of FSC First's strategy, equipping businesses with the tools needed for long-term success, operational efficiency, and scalability.

By fostering economic sustainability and opening doors to new opportunities, Level Up continues to be a powerful driver of business resilience and expansion. FSC First remains committed to inclusive economic development, ensuring continued access to capital, technical assistance, and business acceleration programs to strengthen Prince George's County's entrepreneurial ecosystem and create lasting economic impact.



PRINCE GEORGE'S FINANCIAL SERVICE CORPORATION

## EDI Fund Overview

Prepared by Dawn Medley, President & CEO



# Program Overview

- ▶ Established by CB-4-2011
- ▶ Allows Prince George's County to support development opportunities and job retention and job attraction by providing critically needed financial assistance to projects that “but for” this public/private partnership will not occur and where market forces do not create the incentive to sustain private investments.
- ▶ Fund should be used strategically to support developed tier and gateway communities, TOD, and local minority and small businesses, among other critical priorities.
- ▶ Fund established as non-lapsing.
- ▶ CB-78-2013 amended the fund to provide special consideration for local entrepreneurs that were also County residents

# Program Purpose

- ▶ Sec. 10-284.(a) Purpose and uses.
  - ▶ Assist in retention of existing industry and commerce in the County and in the attraction of new industry and commerce to the County
  - ▶ Create new jobs and retain existing jobs for County residents
  - ▶ Broaden the local tax base, particularly the commercial tax base
  - ▶ Promote economic development and the growth of the Prince George's County economy, with a special strategic focus on the developed tier and gateway communities that have suffered from a lack of investment and economic development and those areas where market dynamics do not create sufficient economic incentives to sustain private sector development
  - ▶ Promote local, minority, and small businesses in the County
  - ▶ Encourage TOD development, a balanced economy and international resources and trade to promote job growth, business attraction & retention for County businesses and residents

# Program Use

- ▶ Sec. 10-284.(b) Financial Assistance.
  - ▶ The Fund may provide financial assistance in the form of loans, guarantees, conditional loans and grants for the benefit of existing and potential industrial and commercial businesses in Prince George's County
  - ▶ Fund may be used to leverage funding as in for equity investments, and to participate with other government agencies or private sector institutions to leverage funding for special projects

# How the Fund Works

- ▶ Section 10-286. Administration of the Fund
  - ▶ CAO administers the Fund, or their designee
  - ▶ FSC is designee for intake, application review, underwriting and portfolio management
  - ▶ EDC is designee for marketing, intake, and application review
  - ▶ Financial Advisory Committee (FAC) aids in the review of and provide credit guidance regarding financial assistance applications (County Council & Administration selects members)

# The Application Process

- ▶ **Section 10-287. Financial assistance - application and approval**
- ▶ Applicant applies in writing via formal application submitted to EDC and occasionally FSC
- ▶ EDC - Application reviewed for fund eligibility
- ▶ EDI Review Team (FSC, EDC, OOL, and Procurement) reviews application to concur on project viability, eligibility and compliance requirements
- ▶ EDC issues a Letter of Intent with specified terms of potential funding contingent upon underwriting
- ▶ FSC underwrites the application
- ▶ FSC presents the loan request to FAC. FAC approves or denies request.

# The Application Process Cont'd

- ▶ **Section 10-287. Financial assistance - application and approval**
- ▶ If approved, EDC prepares a letter to request concurrence from the CAO.
- ▶ If CAO approves, EDC prepares Notice of Intent to County Council for concurrence (Loans under \$250,000 = Council acknowledgement; loans greater than \$250,000 = Council approval)
- ▶ Notice of Intent letter sent to Council Administrators. 7 calendar days to provide written comments or notice of objection
- ▶ Council administrators determine necessity of outside review by Council consultant and obtains Council concurrence
- ▶ Office of Law drafts loan commitment letter



# The Application Process Cont'd

- ▶ **Section 10-287. Financial assistance - application and approval**
- ▶ Council administrators facilitate drafting of Council concurrence letter and submits to EDC
- ▶ EDC notifies FSC and Law Office of concurrence letter
- ▶ Law Office draft loan documents based on FSC approved loan narrative
- ▶ FSC schedules and conducts loan settlement and submits loan disbursement request to Office of Finance
- ▶ Office of Finance wires the funds
- ▶ FSC provides portfolio & asset management and compliance for the life of the loan

# Fund Investments

- ▶ \$53,633,500 in Conditional & Conventional Loans (79) as of 2/28/2025
  - ▶ \$22,721,000 Conditional/46 loans
    - ▶ \$7,815,000 Potential to be Forgiven
    - ▶ \$9,826,000 Forgiven
  - ▶ \$29,412,500 Conventional/29 loans
  - ▶ \$1,000,000 EDIF Contractors Advantage Program/1 program
  - ▶ \$500,000 Grants/3 grants
- ▶ \$44,248,500 Settled
- ▶ \$3,645,000 Approved/Settlement Pending
- ▶ \$5,740,000 Recaptured but project happened without funding

# Defaults, Clawbacks & Workouts

- ▶ Of the \$53,633,500 in Conditional & Conventional Loans as of 2/28/2025

## Default

- ▶ \$100,000 full default referred to Law Office

## Workout

- ▶ \$2,811,023 - recovery agreement \$1,550,000 (55% recovery)

## Clawback

- ▶ \$300,249 - 3 loans

# Fund Availability

- ▶ **\$53,633,500 in Conditional & Conventional Loans as of 2/28/2025**
  - ▶ **\$50MM has not been exceeded due to revolving principal payments**
  - ▶ **Fund balance - \$14,498,013 available to lend**
  - ▶ **Program has been able to sustain itself for 13 years**
  - ▶ **Estimated that current portfolio will generate approximately \$1,000,000 per year to re-lend excluding ongoing recovery efforts**

# Addendum - Sample Projects

# Courtyard by Marriott

- ▶ The total project costs for land, construction, furniture/fixtures, contingency reserve professional fees and soft costs totaled \$25,080M project.
- ▶ 144 key Marriott flag.
- ▶ 93 jobs created for County residents exceeding requirement of 67 to meet the job creation goal.
- ▶ Met public policy goal of being a minority owned business.
- ▶ Increased commercial property tax base.
- ▶ FSC First Capital Stacking structure:
  - ▶ Bank: \$12,540,000 (50.00%)
  - ▶ SBA 504: \$ 4,890,000 (19.50%)
  - ▶ EDI Fund: \$ 1,400,000 (5.58%)
  - ▶ State of MD: \$ 700,000 (2.79%)
  - ▶ VLT Flex: \$ 500,000 (1.99%)
  - ▶ Microloan: \$ 34,000 (0.14%)
  - ▶ Owner Equity: \$ 5,016,000 (20.00%)
- ▶ Total Financing \$25,080,000





# EDI Fund Loan

## Livingston Square \$24 Million Redevelopment

9580 Livingston Rd, Ft. Washington, MD

- ✓ \$2 Million Conditional EDIF Loan
- ✓ Prevented fresh food access void in the community by restoring a major grocer
- ✓ Retained 55 jobs \* Created 100 jobs
- ✓ Broadened the local economy & commercial tax base
- ✓ Special Assistance for Local Entrepreneurs (SALE) qualified under CB-78-2013
- ✓ Supported a small, local & minority owned developer
- ✓ Incentivized \$22 Million in private investment



### Capital Stack & Loan Structure

EDI Fund	Bank	Equity & Take Back
\$2,000,000	\$16,123,610	\$6,141,204
	TOTAL	\$24,264,814