We Make It Happen" ${ }^{\text {" }}$

# Transcript of Hearing 

Date: November 1, 2023
Case: SE-2022-015 - SSZ Bowie Self Storage, LLC

Planet Depos
Phone: 888.433.3767
Email: transcripts@planetdepos.com
www.planetdepos.com


Transcript of Hearing
Conducted on November 1, 2023

A P P E ARANCES
ON BEHALF OF THE APPLICANT:
ARTHUR HORNE, ESQUIRE SHIPLEY \& HORNE, P.A.

1101 Mercantile Lane
Suite 240
Largo, MD 20774
(301) 925-1800

ON BEHALF OF THE PEOPLE'S ZONING COUNCIL: STAN BROWN, ESQUIRE

ALSO PRESENT:
TERRI NURIDDIN, COMMUNITY MEMBER

Transcript of Hearing
Conducted on November 1, 2023

$$
\mathrm{C} O \mathrm{~N} T \mathrm{E} \mathrm{~N} \mathrm{~T} \mathrm{~S}
$$

EXAMINATION OF DIANE TIPTON
By Mr. Horne ..... 21
By Mr. Brown ..... 32
By Ms. Nuriddin ..... 35
By Mr. Horne ..... 43
EXAMINATION OF TREY BURKE ..... PAGE
By Mr. Horne ..... 47
By Mr. Brown ..... 56
By Ms. Nuriddin ..... 65
EXAMINATION OF PAUL WOODBURN ..... PAGE
By Mr. Horne ..... 69
By Mr. Brown ..... 90
By Mr. Horne ..... 92
By Mr. Brown ..... 106
By Ms. Nuriddin ..... 108

Transcript of Hearing
Conducted on November 1, 2023

C O N T E N T S (Continued)
EXAMINATION OF DYLAN MCANDREW PAGE
By Mr. Horne
By Mr. Brown (voir dire)115

By Mr. Horne123

By Mr. Brown 131
By Ms. Nuriddin133

By Mr. Horne137
EXAMINATION OF REBECCA BROWN ..... PAGE
By Mr. Horne ..... 139
By Ms. Nuriddin ..... 154
By Mr. Horne ..... 163
EXAMINATION OF MARK FERGUSON ..... PAGE
By Mr. Horne ..... 165
By Mr. Brown ..... 190

PROCEEDINGS
HEARING EXAMINER: All right. Sorry
about that. I had a little thing I had to take care of. Good morning, Arthur.

MR. HORNE: Good morning, Madam Hearing Examiner. How are you doing this morning?

ARBITRATOR SCHWEITZER: Just fine. Thank you, sir.

All right. So it looks like we have a full house.

Stan, hi. Hi, Stan.
MR. BROWN: Good morning.
HEARING EXAMINER: Good morning. And Mark is on, Rebecca, Dylan. Mike L., puts his stage name, Mike L. All right. Okay. Fine.

So we are ready to go, Arthur, is that correct?

MR. HORNE: That's correct.
HEARING EXAMINER: All right. Okay.
And I see Ms. Nuriddin (ph), you're in the house too. And Mr. Burke who just walked away. There he is. Are you in opposition, Mr. Burke?

Transcript of Hearing
Conducted on November 1, 2023

MR. BURKE: No.

MR. HORNE: No. Not at all.
HEARING EXAMINER: Okay. Okay.
MR. HORNE: He's one of our main witnesses.

HEARING EXAMINER: Oh, okay. All right.

MR. HORNE: I see all of my team members except for Mr. Woodburn, but I'm sure he will be --

HEARING EXAMINER: He'll show up. He will show up.

MR. HORNE: Mr. Burke is texting him now.

HEARING EXAMINER: Okay. All right.
All right. So then we're being recorded so let's get started here. And we are here, it is the first day of November. Happy late Halloween to everybody. We are here for SPE2022-015. And just for the record, the ZHE calls these SEs, not SPEs, so we're going to number it SE2022-015. It is for Bowie Self

Transcript of Hearing
Conducted on November 1, 2023

Storage. It's for approximately one -- a special exception for approximately 118 square feet of consolidated storage and 117,000 square feet for outdoor accessory use.

And the only caveat I'd like to put on the record at the moment is that this case is coming to us under a grandfather clause in the new zoning ordinance therefore it will be reviewed in accordance with the old ordinance and none of the new ordinance applies.

So with that being said, let me turn it over to you, Mr. Horne.

MR. HORNE: Oh, okay. Well, hold off my statements before we start that. This is all under the new ordinance, Madam Examiner. This --

HEARING EXAMINER: This is not grandfathered?

MR. HORNE: No. What it means by grandfathering, means that it is applicable to the zoning ordinance for the CS zone before CB-11. It doesn't mean it's the old ordinance. It means that it is under the new ordinance
because consolidated storages, you know, wasn't permitted previously in the old ordinance, in what was the $C M$ zone but is now the CS zone, and the CS zone is what the application is filed under.

HEARING EXAMINER: You're filing under section 3 of CB-11-2023, correct?

MR. HORNE: Well, section 3 of CB-112023 -- CB-11 came into effect after the application was filed and CB-11 was to allow for this application to move forward under the zoning ordinance -- current zoning ordinance because the CS zone didn't exist before. It allowed this application to move forward pursuant to certain conditions and the one condition that applied to this particular property is to conduct a meeting prior to a certain date. And so therefore, since that was done that allowed this application to be able to move forward, that part of the new ordinance.

HEARING EXAMINER: So we're having a disagreement, Mr. Horne, because section 3 says

Transcript of Hearing
Conducted on November 1, 2023
if you have a pre-application neighborhood meeting within a certain time frame, which you did, the application may be reviewed and decided in accordance with the use regulations in effect prior to the effective date of this ordinance.

MR. HORNE: Correct. Okay. What
that's saying is when the ordinance was established CS zone was created and the CS zone allowed for special exception in the CS zone. Subsequent to that, the council put forth legislation to eliminate consolidated storage zones not only in the $C S$ zone but the CGO zone, all these zones that existed only under the new ordinance.

And so therefore, there were a handful of cases that were grandfathered pursuant to the conditions of $\mathrm{CB}-11$ and this being one of them. And what this says is because you're grandfathered you can proceed as if you were operating when we filed the ordinance and there was no CB-11 in the CS zone which allows for the special exception under the CS zone.

So the grandfathering in this
particular case is not the old ordinance. It is this ordinance right here, CB-11, that allows you to move forward.

HEARING EXAMINER: All right. Mr. Brown, how do you feel about that?

MR. BROWN: Well, Mr. Horne, it was my impression, not $C B-11$ that $I$ was looking at, that you were grandfathered but you were grandfathered to be related to the ordinance that existed prior to April 2022. So what you're suggesting to us today is that consolidated storage was allowed under the new ordinance commencing April 1, 2022 and then when CB-11-2023 was enacted that grandfathered you to allow you to proceed as a consolidated storage under the ordinance that existed between April 1, 2022 and CB-11-2023. That's your position?

MR. HORNE: That's correct. I mean, that ain't only my position, that's what happened.

> MR. BROWN: I'm just trying to clarify
because --

MR. HORNE: Okay. Yes.
MR. BROWN: -- it's confusing.
MR. HORNE: Well, otherwise it makes no sense because the property itself was previously zoned CM which didn't allow for it.

MR. BROWN: Which did not allow, correct.

MR. HORNE: Right. And CS zone, for them -- you know, again, for us not to be able to move forward would mean that $C B-11$ with this language would be a nullity. So it definitely is -- what they were talking about was the effective date of this CB-11, the effective date of this ordinance.

MR. BROWN: All right. I understand what your position is. And, Madam Examiner, we can proceed. There may be a disagreement at some point later about which applies -- and I'm not suggesting you're wrong, Mr. Horne, I'm not -- but there's some confusion here on my part as well as to what you're actually proceeding
under.
MR. HORNE: Well, if -- okay. Under you all's position, I mean, there would be no application otherwise.

MR. BROWN: Right. Right. You would have a problem there.

MR. HORNE: That's why I can't --
MR. BROWN: It would be irrelevant.
MR. HORNE: That's why I can't -- that interpretation can't possibly be correct.

HEARING EXAMINER: All right. So consolidated storage was prohibited under the old ordinance in the CM zone.

MR. HORNE: Correct.
HEARING EXAMINER: The new ordinance allowed it in the CS zone and then CB-11-23 grandfathered -- did away with consolidated storage in the CS zone but grandfathered anybody who had a pre-application neighborhood meeting?

MR. HORNE: That is correct.
HEARING EXAMINER: Okay. All right.
Okay. I'll let you go ahead with your case.

Transcript of Hearing
Conducted on November 1, 2023

MR. HORNE: Thank you very much, Madam Examiner. Oh, boy. What a way to start this morning.

HEARING EXAMINER: Welcome to Wednesday.

MR. HORNE: Right. November the 1st. Okay. Good morning, Madam Examiner and Mr. People's Zoning Counsel. For the record, Arthur Horne with the Law Offices of Shipley Horne here representing the applicant SSZ Bowie Self Storage, LLC in its special exception application for consolidated storage with approximately 118,600 square feet of indoor storage and accessory use outdoor storage of approximately 117,000 square feet.

By way of an opening statement, Madam Examiner, the applicant and his team will testify to their application as submitted by the team and as recommended for approval by the Park and Planning staff and the planning board should be approved as having met the criteria for approval as set forth in the Prince George's County zoning
ordinance and related legislation.
The subject property was just approved by both the ZHE and the Prince George's County District Council in 2021 with an application authorizing the building of the site in the proposed right-of-way. I think Mr. Brown was a part of that application as well.

We would ask you, Madam Examiner, to take administrative notice of that previous decision and all of the evidence in that case with some of the background information in that case already a part of the record in this particular case.

In proceeding with the applicant's case this morning, we will call forward six witnesses here on direct to address the requested information associated with the application. Four of our witnesses will be submitted as expert witnesses of which, you know, three have been accepted as experts by the Prince George's County Zoning Hearing Examiner previously. The fourth expert has been accepted elsewhere in the

Transcript of Hearing
Conducted on November 1, 2023
jurisdiction including before the Montgomery County Zoning Hearing Examiner as an expert witness.

By way of process, Madam Examiner, we will first call Ms. Diane Tipton who is the applicant and representative in the case. The evidence will show that Ms. Tipton is an experienced developer with consolidated storage facilities of Prince George's County and the DMV region.

Ms. Tipton's testimony, among other statements, will explain the processes she uses in locating consolidated storage facilities with accessory outdoor storage in some cases, and marketing and related information used to ensure the success of facilities as well as her process generally with community outreach with reference to the applications.

Second, we will call Mr. Trey Burke. The evidence will show that Mr. Burke is a long time partner of Ms. Tipton and experienced in developing numerous consolidated storage

Transcript of Hearing
facilities in and around Prince George's County and the DMV. The evidence will show that Mr. Burke is the coordinator of the application process and oversees all aspects of the application to bring the development and ultimate construction of this facility to fruition.

The remaining witnesses will be our expert witnesses starting with Mr. Paul Woodburn, the civil engineer in the case. Mr. Woodburn is the -- was also the civil engineer in the application of the subject property giving permission to build in the right-of-way case. And he will verify that all his plans and drawings and evidence, and will opine that his plans are consistent with the previous approvals associated with the subject site and, more specifically, the requirements for the approval of this application.

Mr. Dylan Andrew, sorry, Mr. Dylan McAndrew of Lenhart Traffic Consulting will be called to testify to the traffic analysis that his company prepared. The evidence will show

Transcript of Hearing
Conducted on November 1, 2023
that Lenhart Traffic Consulting also participated earlier in the previous right-of-way case for the subject site and Mr. McAndrew will testify that the traffic analysis regarding the trips associated with the proposed consolidated storage and limited accessory outside storage application and its generation of fewer trips other than the retail uses.

I'd note, Madam Examiner, you mentioned you see Mike L. Mike L. of course is Mike Lenhart who is just supervising his employee here in this particular case and could be available as well if necessary.

Ms. Rebecca Brown, who is no relation to People's Zoning Counsel, is our architect for the subject application and Ms. Brown will testify to the architecture and design of the facility and how the proposed design and materials are architecturally compatible with the surrounding neighborhood.

Mr. Mark Ferguson is our land planner and, sort of in recognition of the World Series,
we'll say he's batting clean up for the applicants in this case. He will testify to both the general and specific requirements for a special exception, the criteria needed for approval of the application.

In his usual style, Mr. Ferguson would like to pre-file his testimony and would like to ask if we can email it in here so he can just refer to it although, you know, he's quite capable of testifying here today and will do so. We just hadn't had a chance to -- he hadn't had a chance to complete his testimony and is completing it and we have it available in case the hearing examiner and Mr. Brown would like to see it as well as his testimony.

HEARING EXAMINER: All right. Since
Mr. Ferguson is not doing anything at this moment, I'm going to mark his study or report as Exhibit 72.

And Mark, could you please send it over to Suzie and Fatima?

MR. HORNE: You're on mute. Now you
got it. Okay.
HEARING EXAMINER: That was Mr. Brown of course, but yeah. Yeah. Thank you, Mark. Okay.

MR. HORNE: Thank you. And then the applicant's team this morning has noted the submission and opposition testimony of Ms. Terri Nuriddin who $I$ see is here this morning in this matter. It is the applicant's position with reference to some of the statements therein that her information is probably factually in error and that the evidence in the record here this morning and the testimony herein under oath from the applicant's team will address those issues raised in her submission.

HEARING EXAMINER: Okay. Even though -- if you have an up-to-date exhibit list, Mr. Horne, even though it's on there as Exhibit 71, it's not admitted yet and it won't be admitted until such time as Ms. Nuriddin testifies. So I understand your issues.

MR. HORNE: Thank you very much. So

Transcript of Hearing
Conducted on November 1, 2023

Madam Examiner, I must confess being a little challenged in this virtual world. So we have about 1200 pages in backup material and over 70 exhibits you have mentioned. So I've tried to correlate the exhibit names with some of the backup materials but I'm not sure I have everything. So when we move to introduce some of these exhibits, it may take a few minutes.

You know, I know your tech support and Fatima and Suzie, all of them are top notch, but I -- some of that we'll be doing blindly because I can see the backup materials, I can see the numbers, but I'm not sure if we're all looking at the same page. So I just ask for everybody's patience.

HEARING EXAMINER: We will work it through.

MR. HORNE: Okay. I appreciate that. And that's what we have by way of opening statement, Madam Examiner.

HEARING EXAMINER: All right. So your first witness. Do you want to call your first

Transcript of Hearing
Conducted on November 1, 2023
witness, Ms. Tipton?
MR. HORNE: Ms. Tipton.
HEARING EXAMINER: All right. Ms. Tipton.

THE WITNESS: I'm here and present.
HEARING EXAMINER: Okay. I need to
swear you in. Could you please raise your right hand?

## DIANE TIPTON

being first duly sworn or affirmed to testify to the truth, the whole truth, and nothing but the truth, was examined and testified as follows:

HEARING EXAMINER: Thank you. Please state your name and business address for the record.

THE WITNESS: Diane Tipton Bratt is my legal name. It's 8391 Old Courthouse Road, Suite 210, Vienna, Virginia.

DIRECT EXAMINATION
BY MR. HORNE:
Q Good morning, Ms. Tipton. Are you the signatory on what $I$ will say is Exhibit 4 which

Transcript of Hearing
Conducted on November 1, 2023
is the application for the case with a special exception for consolidated storage and accessory outdoor storage in this particular case?

A Yes, I am.
HEARING EXAMINER: Exhibit 4 is the affidavit. Is that what you're asking about, the affidavit?

MR. HORNE: I was asking about
the -- yes, she's the affidavit. Okay. Let me -- I just want to make sure I have it right. So Exhibit 4 is the affidavit. Okay. The application, I'm sorry, is Exhibit 1 with the applicant's application.

Q And then also, are you the signature on Exhibit 4 which is the business entity affidavit?

A Yes, I am, on both.
Q Have you engaged the professional services of an attorney, civil engineer, architect, transportation engineer here today to assist you with the application?

A I have, and the team is represented here today and the team was as stated previously

Transcript of Hearing
Conducted on November 1, 2023
in your testimony or in your opening statement, Mr. Horne.

Q All right. Have you previously been involved in any consolidated storage applications in Prince George's County? And, if so, could you tell the hearing examiner about them?

A We've developed seven consolidated storage facilities in Prince George's County and over 40 in total over the years in New York, New Jersey, D.C., Virginia, and Maryland. We have for many years now developed exclusively in the D.C. Metro area.

Some of our projects in Prince George's County are at Brooks Drive at Pennsylvania Avenue in District Heights, on Ritchie Marlboro Road at Ritchie Station Marketplace, Annapolis Road and Forbes Boulevard in Lanham, and our newly opened site on Forestville Road in Suitland. We just opened it about a month ago.

All of these consolidated storage projects lease up in record time, far quicker than we estimated, with one of our most recent at

Transcript of Hearing
Conducted on November 1, 2023

Brooks Drive leasing up in less than a year, and we typically project that they'll take three years to lease up.

Q Okay. So would you categorize these developments in Prince George's County as being successful?

A They're operating very successfully. They're all operating still very successfully. We've been developing consolidated storage facilities for over 28 years and, this is not hyperbole, I'm happy to say that 100 percent of them have been extremely successful and there's a reason for that.

We're very picky about where we build a consolidated storage facility. We choose locations that we know are going to be successful based upon our many years in the development, operation, and lease up business of self storage. We setup our organization so that we don't have to build. We don't have to develop projects. We develop only when we find the right site. We went almost two years without a project under

Transcript of Hearing
Conducted on November 1, 2023
development because we didn't find the right piece of property.

Q So how does -- in this particular case you're proposing accessory outdoor storage as well. How does accessory outdoor storage work as it relates to consolidated storage and the operation of this location?

A We have our customers sign a lease for parking just as they would a lease for a storage unit committing the customers to abide by all of the rules of our facility. Our parking is well lit and it's secure behind a fence with a gate that can only be opened if you have a gate code. Each gate code is unique to every customer. So we know who goes in and out at all times.

Per the county requirements, our parking will be screened by a sight tight fence as well. While I'm talking about security, let me elaborate on our building security as well. Every customer of storage units must also access the building with their unique security code. Remember, everybody has their own code. That way

Transcript of Hearing
we know who comes in and out.
We also have a lot of remotely
monitored cameras at the facility. We will have cameras at the door and at the exit gates. We will have cameras in and around the office, at every loading door, elevator lobby, and around the accessory outdoor storage area. We also restrict access to certain hours, typically from 6:00 a.m. to 10:00 p.m., just for going in and out. Our office hours are less than that.

Our leases strictly prohibit a tenant from storing or using materials in their rented space classified as hazardous or toxic under any local, state, or federal law or regulation.

Q Okay. And generally with the outdoor storage areas, are you looking at -- I wanted to say SUVs, but boats and campers and things along those lines?

A Yes. We've seen a great need in this area for campers, RVs, trucks that, you know, might be for -- if you've got a small business that's -- you're an electrician, you're a

Transcript of Hearing
Conducted on November 1, 2023
plumber, things like that. The communities like South Lake, they are limiting the parking more and more so there's huge demand. The two storage facilities that are within a five-mile radius of our site, all their parking is full and, I have to tell you, the prices for the parking are really, really high because there's such a low supply.

Q Okay. And you mentioned that you do a study, when you make a determination you look for a certain location. What was the appeal of this particular location to you?

A Yeah. We look at each storage location like it's a small little world into itself. We look at everything that is existing and is projected to happen within a file-mile radius of the property. We figure that's about as far as convenient for our customers to travel to store with us, so we try to find out everything we can about our site and our surrounding community that will be our tenants.

We first looked at this site about five

Transcript of Hearing
Conducted on November 1, 2023
years ago. I loved the location, the growing community that surrounds the site, the road frontage on all sides and, very importantly, there was not much storage. There was only one storage within a five-mile radius. It was perfect except the zoning didn't work. So it wasn't by right zoned and there was nothing we could do about it.

So when the property was rezoned to CS, we went back to the site first and foremost at the site we wanted to develop. And, remember, I said we really are very picky. We looked at a lot of sites that were going to be CS or CGO and right for consolidated storage by right, but like I said before, we're picky, we don't want to try to develop every site that comes available, and we only develop when we find the right site.

So we did our market study, we do market studies with all of our sites, and when we looked at the site this time we knew that there was another storage facility under construction and it would be available for rental soon, but

Transcript of Hearing
Conducted on November 1, 2023
still there are only two consolidated storage facilities within a five-mile radius of this site, and this number is really important, for a total of only 2.6 square feet of consolidated storage per person. The market for all of our industry is 8 square feet of storage per person. That is a very small amount of storage in this location per capita, which means a big lack of supply.

In our business this makes the perfect site. Location, visibility from high traffic roads, easy access from lower traffic road, and a very low supply where there is high demand. We know there's a high demand because Self Storage Plus, which just opened a little over a year ago, is already over 90 percent leased and that's very fast for leasing up.

Q Where is Self Storage Plus? Where is Self Storage Plus?

A That's the one that's further down 301.
Q Okay.
A About two miles away, a little over two

Transcript of Hearing
Conducted on November 1, 2023
miles away.
Q Okay. In our industry we consider a project to be at stabilized occupancy at about 85 percent leased and, as I said, the Self Storage Plus is over 90 percent leased and the Public Storage has been in the mid-90s leased for years and years. And, you know, the rental rates are high right now because of a lack of supply.

Q As part of your application process, do you generally meet with the surrounding neighborhood?

A Yes, we like to have community meetings at all of our projects even if they're not required and in this case we've had two community meetings. Our first meeting was on February 7th of this year and we reserved a meeting room at the Bowie Library and we had all of us there that are present here today, I think except for Rebecca.

We were ready with our display boards. We even had lots of Girl Scout cookies. I don't know if you guys know, but I'm a big Girl Scout

Transcript of Hearing
and I was able to find Raspberry Rallies and they were selling for $\$ 900$ a box or something like that on eBay. So we were ready. We were ready for everybody but no one came even after the site was posted and we sent out notices.

So we did have a second meeting at the invitation of the Town of Bowie on April 26 th in a space that the Town of Bowie did provide. We had very good attendance at that meeting. We presented our development plan. We had our boards. We had good discussion. We responded to several questions. We had supporting comments. We had comments that were not supporting. And then we talked about the impact of our development in the overall community.

Q Okay. So as a result of your application, have you read the Maryland Park and Planning staff report? I believe it's Exhibit 42. Let me just confirm that.

HEARING EXAMINER: Yes, Exhibit 42.
Q Exhibit 42 regarding the application and do you agree with the recommendations and

## Transcript of Hearing

Conducted on November 1, 2023
accept the conditions thereto?
A Yes, I do subject to any technical amendment requests sought by any of the team experts in this case.

Q Thank you very much, Ms. Tipton.
A Thank you.
MR. HORNE: Brown or --

HEARING EXAMINER: Let's see. Next would be Mr. Brown, right.

CROSS-EXAMINATION
BY MR. BROWN:
Q Good morning, Ms. Tipton. How are you?
A Good morning. Great.
Q Just a couple of questions. Is Bowie Self Storage, LLC the contract purchaser of the property or the current owner of the property?

A Well, we are the contract purchaser and the legal name is SSZ Bowie Self Storage, LLC.

Q Right. And you are a member of that LLC, correct?

A I am. I'm a manager.
Q And earlier you mentioned several sites

Transcript of Hearing
in which you have developed, one on Ritchie Marlboro Road and several others. To my recollection, some of those facilities have different brand names. So my question to you is this particular site, will SSZ Bowie Self Storage, LLC, quote/unquote, develop and operate this facility if it is approved or do you then lease that facility once constructed to someone else? Because I believe Ritchie Marlboro Road is titled CubeSmart or something to that effect. Is that not correct?

A That is correct. It is titled -- it is managed by CubeSmart. And we will develop and we will lease and we will operate as Self Storage Zone this property.

Q All right. So you will not let this to some third-party entity?

A I can't say what we might do in the future, but our intention is to -- we are definitely constructing it and we will lease it up.

Q So how many facilities do you have
currently in Prince George's County?
A We currently own one facility in Prince
George's County.
Q And which facility is that?
A That's the one on Forestville Road.
Q And that has a brand name of what?
A Self Storage Zone.
Q That does have the Self Storage Zone name. Okay. So earlier when you mentioned that you were very successful, and I don't challenge that, it's really not accurate from the standpoint of some of those successful developments are not operated by your current entity. They are operated by a lessee, correct?

A They are operated by other entities. We have sold them. But that does not mean they weren't successful and they aren't still successful. We keep track of all of the market and what's going on, and all of them are leased up at 85 percent or greater, every single one of them.

Q And so when you say you have sold some
of them, not only have you let them to other third-party entities but you've actually sold the entire property, correct?

A In some cases, yes.
Q So to clarify my earlier question to you in terms of how many facilities do you currently -- and I'm going to not use the word have -- but actually own in Prince George's County, the underlying ground, how many of those facilities do you actually own?

A One, the one on Forestville Road.
Q The one on Forestville Road. Okay.
MR. BROWN: All right. That's all the questions I have for now. Thank you.

HEARING EXAMINER: All right. Ms. Nuriddin, do you have any questions of Ms. Tipton? You need to turn your mic on. There we go.

MR. NORDEN: I'm sorry. Thank you for your patience.

HEARING EXAMINER: Uh-huh. Yeah. BY MS. NURIDDIN:

Q Good morning. I would just like to ask Ms. Tipton about the pre-application neighborhood meeting that allegedly took place on February the 7th and in terms of the notice sent out to the community, the mailing list receipt, and the process by which the community was notified, the notice of the pre-application meeting such as we've done for other situations.

And I have requested, and when I met you at the Bowie meeting this information was never provided. And to date, I don't have access to the file that's there today, but to date I have never received anything from your entity or the government for the pre-application meeting as requested by this particular ordinance. Can you explain why?

A Well, Ms. Nuriddin, I'm not exactly sure where you live but what $I$ do know is that Mr. Horne and his colleagues, they got the list of who needed to be notified from Prince George's County and everyone that was on that list was sent a notification of the February 7th meeting.

We're not at all afraid or opposed to meet with anybody in terms of these community meetings and that's why the property is posted as well. So even if someone didn't get a notification, the property is posted so that they can --

THE WITNESS: And it's posted 30 days, right, Mr. Horne?

A So hopefully they have plenty of notification so that they can come and meet with us.

Q Okay. I just have a follow up to that. I live 1.7 miles from the property in Collington Station. And pursuant to section $27-304$ it says you would have to complete a pre-application, a meeting for a special exception, or detailed site plan pursuant to section 27-334 prior to April.

Now, the listing that you said you got, there's been some confusion about that, too. I consulted with my council member and I understand it was an old listing, a lot of information that as an ordinary information I'm confused about,
and why I would not have received a notification regarding this particular situation.

And that's where my concern is because this is specifically cited in the community handbook for us residents to understand and this is done to protect our neighborhoods and I see nothing in the records thought suggest that this meeting was held or that there was notice given to -- I have about ten neighbors, we were at the meeting, that have not received -- and we all live in Collington Station and around Turnberry.

And February the 7th, if there had been a notification came out -- I've been living here for almost 28 years and I correspond with Maryland-National Capital Park and Planning on other things like South Lake, the business park, so my address I think is out there.

So I'm just very confused that nothing was submitted, no written summary of the meeting, unless it's in the evidence that $I$ don't have. Because according to the guidance, a written summary of the meeting and an enumeration of the

Transcript of Hearing
Conducted on November 1, 2023
attendance is supposed to be provided for the record. Have you done that --

A Yes.
Q -- for the February 7th meeting?
A Yes, we have and we in fact took photos because we were very surprised that no one showed up and we were extremely surprised. So we took photos of --

THE WITNESS: We waited for, what, 35, 40 minutes, Mr. Horne?

Q And you took photos of the listing that you had, the addresses --

A And I think that's part of the record. So I don't know what to tell you. We had an attendance sheet. We had all of our people that are consultants there that we pay to come. And I brought Girl Scout cookies. I mean, we had everything. We were ready. It was -- and we took photos we were so surprised.

We rented out -- we had to rent out a room at the Bowie Library. So we set everything up. We did everything that we were told we were
supposed to do and mailed to the people that we were told we needed to mail it to. So I apologize if you didn't get a notification for that meeting.

HEARING EXAMINER: Mr. Horne, Exhibits 15 through 21 are basically the affidavits, who you sent to, who you notified, et cetera, et cetera. So I see those. But with regards to a meeting summary, is there a meeting summary? That's what Ms. Nuriddin is asking about. Where is -- is there a meeting summary in here?

MR. HORNE: I don't know. I'm looking at the list from one at the background. It was like 187, the slide on that page. It doesn't have a number on there. But what we sent in for the summary was the pictures and saying nobody showed up at the hearing. There was nothing discussed because --

HEARING EXAMINER: You said there's no real meeting summary. You just sent the pictures in that indicated that there was nobody present.

MR. HORNE: No, there was no present.

That was the summary. Nobody present. Here is what happened at the meeting.

HEARING EXAMINER: Okay.
MR. HORNE: Nobody showed up. Here's the sign-in sheet. These are our people. That's what we sent in.

HEARING EXAMINER: Okay. Did you do meeting notes from the 26th of April when you met with the Town of Bowie and other citizens?

MR. HORNE: That was not the preapplication meeting. I do not recall. I would have to look and see whether we sent in any meetings, but that meeting was at the -- I'm sorry. I'm testifying, Mr. Brown.

HEARING EXAMINER: You know, I do know that meeting was at the instigation of the Town of Bowie. I do understand it wasn't required by law. I'm just simply asking whether meeting notes were compiled at the end of the meeting.

MR. HORNE: I would have to go back and check, Madam Examiner. I do not believe --

HEARING EXAMINER: I'm really kind of

Transcript of Hearing
Conducted on November 1, 2023
asking -- thank you, Mr. Horne. I'm really kind of asking Ms. Tipton because she should have done it, right? If anybody did it, it was going to be Ms. Tipton, right?

THE WITNESS: Okay. Yeah. I thought my consultants were. So --

HEARING EXAMINER: Oh, okay. Okay. Who do you think would have done it, Ms. Tipton?

THE WITNESS: I thought my attorney's office was doing it.

HEARING EXAMINER: All right. Okay. So I leave that question out there whether anybody can answer it at some later point in this hearing. Just wondering if there were minutes made and I thank you both for your answers.

And Ms. Nuriddin, I go back to your questioning. BY MS. NURIDDIN:

Q I would like to ask, in the mailing list -- you said that you have the mailing list and that had who was to get it, and I understand from our council person that that was outdated
and I don't know if that problem has been resolved. But on the mailing list, if that's an exhibit, what was the radius of the properties and do you have an enumeration of the names of the property? For instance, is it like a receipt that you have an affidavit that has community organizations, adjoining property lists? Is there some detail to that?

A Yes.
THE WITNESS: Isn't that part of the official record that we --

HEARING EXAMINER: Exhibit 17.
THE WITNESS: Yeah.
MR. NURIDDIN: Okay. I have no further questions at this time. Thank you.

HEARING EXAMINER: All right. Thank you.

THE WITNESS: Thank you.
HEARING EXAMINER: Mr. Horne, do you have any redirect?

REDIRECT EXAMINATION
BY MR. HORNE:

Transcript of Hearing
Conducted on November 1, 2023

Q Just briefly, Ms. Tipton, with reference to the facilities that you operated and that was operated by your company but was later sold. Were you operating the facilities at the time that they were actually sold to whatever company you sold it to?

A Yes, we were.
Q And so --
A We have a property management company and we operate the projects, and it's a commercial enterprise and somebody comes and offers us something that is too good to pass up and we sell it. These are like my children, all of them, and I keep track of what goes on and how they're doing even after we sell them.

Q And presumably they were
purchased -- you know, presumably they were purchased because they were successful.

A Extremely, yes.
Q Okay. Thank you.
MR. BROWN: That's all I have for Ms. Tipton.

Transcript of Hearing
Conducted on November 1, 2023

THE WITNESS: They were fully leased and they continue to be fully leased, yes.

HEARING EXAMINER: Okay. Based on that question or those questions, Mr. Brown, do you have any further questions?

MR. BROWN: No. I mean, Mr. Horne, I wasn't trying to suggest that they run a shady operation and then they sell them once they develop them, but $I$ was making the point that they do not operate -- own and operate all of these facilities and $I$ think that is important to note.

MR. HORNE: Yes.
MR. BROWN: So, no other --
MR. HORNE: Understood. Yeah.
MR. BROWN: Thank you.
MR. HORNE: Yeah.
HEARING EXAMINER: All right. All right. Thank you, Ms. Tipton. Thank you for your testimony here today.

THE WITNESS: May I just clarify that just based upon Mr. Brown's statement? We do

Transcript of Hearing
have a management company, as I said, and we do operate them for quite a long period of time in most cases. Not absolutely every one. Sometimes we operate them for ten years and sometimes it's shorter. So we do very much have an operating property management company and lease them up. Thank you.

HEARING EXAMINER: All right. Thank you very much.

Mr. Horne?
MR. HORNE: Mr. Burke.
HEARING EXAMINER: Mr. Burke. Thank you. I need to swear you in, sir.

TREY BURKE
being first duly sworn or affirmed to testify to the truth, the whole truth, and nothing but the truth, was examined and testified as follows:

HEARING EXAMINER: Please state your name and business address for the record.

THE WITNESS: It's William Burke. I go by Trey Burke. The business address is 8391 Old Courthouse Road, Suite 210, Vienna, Virginia

Transcript of Hearing
Conducted on November 1, 2023
22182.

HEARING EXAMINER: Thank you.
DIRECT EXAMINATION
BY MR. HORNE:
Q Mr. Burke, what is your occupation?
A I am a real estate development that handles the construction and the entitlement portion of the vast expertise of real estate development.

Q And Exhibit 52, William Trey Burke's CV, I asked you if you recognized that exhibit?

A Yes, I do.
Q Is that what you turned into this proceeding to indicate your background?

A Yes, it is.
Q The contents therein, are they accurate and up to date?

A Yes.
Q Have you testified at any administrative hearings in Prince George's County or around the DMV concerning consolidated storage?

Transcript of Hearing
Conducted on November 1, 2023

A Yes, many times.
Q Okay. And what is your relationship to the applicant, Ms. Tipton, and getting a special exception?

A All right. So I'm partners with Ms. Tipton and I handle the entitlements and design development due diligence and then the construction, actual construction, and turn it over to the operating company we have.

Q And of the facilities that Ms. Tipton mentioned in Prince George's County specifically, how many of those did you work on with her if you recall?

A I believe in Prince George's County, I think I've worked on all of them except for one that she did before $I$ joined up with her in 2006. So I think I've done probably six in Prince George's County and then numerous ones in other jurisdictions.

Q And can you say again, you probably did, but what role do you serve in obtaining the approval and the ultimate buildout of the

Transcript of Hearing
Conducted on November 1, 2023
facilities?
A So what I'll do is I'll handle what's called the entitlement, design, and then contracting and construction for it. So in the entitlement up front sometimes Ms. Tipton and I -- you know, we have different expertise, but we kind of team up on that one.

But I'll hire and manage the team of professionals and consultants that we have, conduct the due diligence on feasibility, take it through the process, get applications done, attend meetings, hearings, work in the permit application process and design, and then ultimately getting the contractor contracted, the buildings built, and then turned over and opened.

Q Did there come a time when you worked with individuals in this application process to help outline, design, and provide information for the ultimate construction of this facility should it be approved?

A Yes. From the early outset on due diligence we immediately reach out to the

Transcript of Hearing
Conducted on November 1, 2023
consulting team. And I've worked with this group on several projects, so we've all worked together in the past quite a bit. But we'll work on due diligence where we'll look at the initial feasibility of the project of, you know, anything from an environmental assessment, soils, do geotechnical. We'll do zoning analysis and work with attorneys and civil engineers and architects and traffic engineers and anything to really figure out what is the feasibility of developing it, and then progressing that through the design and the approval process until ultimately constructed or we decide that there's something that makes it not work and then we, you know, move on to another one.

Q And in this particular case, before you got started did you engage the services of Hillis-Carnes? I have it listed, their report on page 30 in the background, and I was just looking for it. Oh, it's number 10, the Hillis-Carnes. Exhibit 10. Did you engage Hillis-Carnes to review this subject site?

Transcript of Hearing
Conducted on November 1, 2023

A Yes, we did. They looked at a couple of things for us. They have different departments. One is an environmental that does an initial phase one environmental screening to see if we have any issues from an environmental standpoint we need to analyze in conjunction with the development.

We also had them do an extensive soil analysis, a geotechnical study which entails researching the surrounding geology, then doing physical borings, and then comparing those borings to what we need from a design performance standpoint for structural bearing and also to give us an idea of what we're getting into in construction relative to building with those types of soils.

Making sure there's any techno grams or anything in Prince George's County that have specific compliance in the particular area, which this site does. It's in an area known to have Marlboro Clay and some other potentially problematic soils that Prince George's County

Transcript of Hearing
Conducted on November 1, 2023

DPIE requires specific studies and analysis on to make sure there's global stability and there's no issues that are going to come about with the development.

So we did that right on the outset with Hillis-Carnes and, you know, the outcome of that in the report was that essentially there's no issues with global stability or any of the analysis we do. We far exceed the factors of safety that are required by DPIE and it would pose no issue to our development or any surrounding properties with our development implement.

MR. BROWN: Mr. Horne, let me interrupt you for a moment.

MR. HORNE: Okay.
MR. BROWN: Are you qualifying or attempting to qualify Mr. Burke as an expert in some particular field or is he a fact witness? Because a lot of his testimony to this point is more factual testimony as opposed to expert testimony and if he is not an expert -- you

Transcript of Hearing
Conducted on November 1, 2023
offered his resumé earlier, if he's not an expert, that's irrelevant. So we need to understand, is he a fact witness, an expert witness, or what?

MR. HORNE: No, he actually is a fact witness and I did not list him as one of the four experts. I only offered his resumé because of his extensive background in construction and work with consolidated storage, and he's the operator pretty much of putting this team together and it just talks about his experience and all. But I'm not offering him as any kind of expert, just his experience in this area of how he puts together these applications and stuff for consolidated storage.

MR. BROWN: Well, I'm going to have to move to strike the resumé. I really don't want to bolster the credibility of a fact witness with a resumé.

MR. HORNE: Okay. That's -- no objection. That's fine.

HEARING EXAMINER: Okay. So Exhibit 52
is struck.
MR. HORNE: Okay.
BY MR. HORNE:
Q So at this particular site location, Mr. Burke, does the proposed layout of the site accommodate the square footage being proposed of the contemplated storage facilities and rental storage outside space?

A Yes. The square footage we have accommodated, you know, accommodates what we've submitted with the storage, as well as we have accommodated space for 1500 square feet of community space should that be required. As our attorney noted, the CB-11 was going through so we made accommodation for that community space in the event it became required on the project.

Q Okay. And if in fact this case is approved by ZHE, do you still intend to have that space available for its original intended purpose?

A Yes. If that's the requirement, we have the space and will make it available for

Transcript of Hearing
Conducted on November 1, 2023
that use.
Q And that request for 118,000 square feet of consolidated storage space, that's inclusive of this set aside for the 1500 square feet?

A Yes, that's the total gross square footage and the 1500 square feet would be within that number.

Q Okay. And during the application process were you made aware of legislation by Prince George's County that could have impacted the development of this property?

A Yes, I was. I was made aware of the proposed CB-11 and then actually testified successfully several times in front of the council on that legislation as it went through the process.

Q Okay. And CB-11 is the bill that we were speaking of today and that is Exhibit 32 of the application here this morning?

A Yes, it is.
Q Okay. And Mr. Burke, have you had the
opportunity to read the staff report with reference to Park and Planning staff recommendation and the planning board's concurrence with that application?

A Yes, I have.
Q And do you concur with their findings and facts and conclusions therein with reference to your application?

A Yes, I am subject to any technical amendments that may arise with the consultants that will be testifying as well.

Q Thank you, Mr. Burke.
MR. HORNE: Mr. Brown?
CROSS-EXAMINATION

BY MR. BROWN:
Q Again, good morning, Mr. Burke. Now, I remember when CB-11-2023 was introduced before the council. There were approximately three or four consolidated storage applications that had, quote/unquote, commenced through the process. Do you remember which three or four applications they were?

Transcript of Hearing
Conducted on November 1, 2023

A There was -- I know I was one of the ones that was there and testifying. I believe there was a couple others that were in the CGO zone, not the CS. And then there was I think another one in the CS. The actual specific project of what it was $I$ don't recall exactly, but I know the operators of what they were.

Q And one of those facilities were also in the Bowie area, was it not?

A I'm not sure of that.
Q Not sure. Okay. Did you participate in the drafting of CB-11-2023?

A I didn't participate in the drafting of it. I was testifying at the hearings and requesting -- you know, and working with the council on trying to influence or testify to what I would like the final bill come out to be based on where we are already were in the process and the changes that would impact us. I didn't draft it.

Q I understand. And these are not trick questions. Given that Ms. Nuriddin raised the

Transcript of Hearing
Conducted on November 1, 2023
issue earlier that she and others may not have received notice of the pre-application meeting, and I'm not suggesting that is so, and there has historically been a problem with Park and Planning having an accurate list of organizations and/or individuals who are required to receive that pre-application notice, at the time of CB-11-2023, do you recall whether or not any members of the general community also testified at the hearings on CB-11-2023?

A I don't recall that there were -- there were other people in the community that testified on CB-11. I'm not sure if that answers your question but --

Q I guess my question is were there persons in the community who testified in opposition to CB-11-2023, if you recall?

A There were people in the community or in the county that testified against CB-11.

Q Okay.
A But nothing specific to ours or that they weren't notified or anything as far as our
position was on CB-11.
Q I got you. And you and Ms. Tipton are both members of SSZ Bowie Self Storage, LLC, correct?

A Yes.
Q And, I mean, this record is voluminous so I may not have seen the affidavit that you guys filed. How many other individual members are there of this LLC?

A Well, let me go back. So the SSZ Bowie Self Storage, LLC?

Q Right.
A Okay. I don't believe I'm a member of that LLC. I'm probably somewhere further down the chain in another LLC on that. You know, Self Storage Zone is more of our operating company of which I work with and partner with. So --

Q I got you. So that's what I'm trying to understand. So SSZ Bowie Self Storage, LLC is the overarching owner or managing member of this LLC, correct?

A Of this application, yes, and --

Transcript of Hearing
Conducted on November 1, 2023

Q This application.
A Yeah.
Q And then the members of that LLC are both individuals and/or other LLCs or corporations; is that correct?

A Yes.
Q Approximately how many other members or LLCs or corporations are members of SSZ Bowie Self Storage, LLC?

MR. HORNE: And Ms. Tipton, in the future -- that's a long name. I will tell you. You got to shorten that up.

MS. TIPTON: I will tell my partner. May I interject and answer that question?

THE WITNESS: I think -- well, what I was going to do is to say this is an area that really Ms. Tipton would be able to advise on the corporate structure. It's --

MR. BROWN: Well, that's fine. If she can answer that real quick, that would be great.

MS. TIPTON: Yeah. I was trying to raise my hand electronically and I just

Transcript of Hearing
Conducted on November 1, 2023
didn't -- I'm not so good at that. Okay. So SSZ Self Storage, LLC -- yes, a long name -- it is owned by two LLCs and one of those LLCs is WSD Self Storage and Bowie Self Storage, LLC, another long name. I am a partner in that. And then there's another entity that Trey is a partner in that other entity. So as with a lot of these single purpose entities that own real estate, you have tiers of LLCs in terms of ownership.

MR. BROWN: That's correct.
MS. TIPTON: May I ask, Mr. Brown, what question is most important to you that you're trying to answer that I could answer for you?

MR. BROWN: Yeah, the question that's most important to me and to you as well and to Mr. Horne is this.

And Mr. Horne, I don't recall whether or not an ethics affidavit is required for this type of special except. Refresh my memory, is it?

MR. HORNE: It is.
MR. BROWN: And so the reason it's

Transcript of Hearing
Conducted on November 1, 2023
important, Ms. Tipton, is my question which follows now.

Mr. Horne, all of the LLCs just
identified by Ms. Tipton, and I seem to count at least three, is there an ethics affidavit for all of them?

MR. HORNE: No, and I need to go and look at it, but it's like five percent ownership --

MR. BROWN: Correct.
MR. HORNE: -- or more in that LLC. It's required to disclose if an individual owns five or more percent of the LLC. I'm not sure if --

MR. BROWN: Right. And I don't know and she did not disclose what their percentage of interest is and therefore the ultimate question is, if they do own five percent, have they filed an ethics affidavit in this file?

MR. HORNE: Yeah. I would have to look and see, Mr. Brown. We --

MR. BROWN: I only saw one ethics

Transcript of Hearing
Conducted on November 1, 2023
affidavit for SSZ Bowie Self Storage, LLC.
MR. HORNE: Which is --
MR. BROWN: Those others would be required to file as well at least if I'm assuming that they own at least five percent.

MR. HORNE: Understand. And that would be --

MR. BROWN: And Ms. Tipton, you can tell us very quickly. I mean, the other two entities that you identified, they own more than five percent of this LLC?

MS. TIPTON: They do. They do. So we owe some more filings it seems.

MR. BROWN: Absolutely. Okay.
So Mr. Horne, before this record is closed, if you could supplement this record with additional ethics affidavits for individuals and/or LLCs that own five percent or more of SSZ Bowie Self Storage, LLC.

MR. HORNE: Will do. And I will say so Ms. Tipton knows, that is for the purpose to make sure that individuals are not making political

Transcript of Hearing
Conducted on November 1, 2023
contributions to any of the elected officials in the county. Ms. Tipton knows that very well. So they do not make political contributions. So I just wanted to make sure I, you know, let her know that as well. But okay, will do.

MS. TIPTON: We'll get that done. Thank you.

MR. BROWN: No other questions of Mr. Burke. You were actually the guy on the stand. But no other questions. Thank you.

THE WITNESS: You're welcome. Thank you.

HEARING EXAMINER: Mr. Brown, did you have an issue with Exhibit 53, Ms. Tipton's resumé?

MR. BROWN: Actually, I did. I wanted to move to strike Ms. Tipton's resumé or CV as well since she was not testifying as an expert but testifying as a fact witness.

HEARING EXAMINER: Any objection, Mr. Horne?

MR. HORNE: No objection.

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: All right. So
Exhibit 53 is struck.
Okay. Ms. Nuriddin, do you have any questions of Mr. Burke?

MR. NURIDDIN: Yes, I do. I just have a few. BY MS. NURIDDIN:

Q Hi, Mr. Burke. You said that you testified in respect to CB-011-2023 and had some comments to make about it, you know, to probably make it more favorable. I have a question for you regarding that.

Were you aware that on February the 7th the CB-11-2023 was amended in part section 275400 in respect to special exception uses and in section 3 it was put in that, Be it further enacted that any proposed development of a consolidated located outside of I-95 or 195, the Capital Beltway, that has completed a pre-filed application neighborhood meeting for a detailed site plan pursuant to section 2734.02 prior to April the 1st may be reviewed and decided in
accordance with the use regulations in effect prior to the effective date of this ordinance? Were you aware of that particular amendment made on February the 7th?

A Yeah, on February 7th, I don't recall on that exact date. There was many gyrations of the CB-11 throughout the process and the hearings. What $I$ was testifying at the hearings was to express to the council, which is part of the record, that some of us had already been in the process for quite some time and it was -- you know, until it's signed or until it's finished you don't know what the bill was going to be. So I didn't know if it was going to be allowed at all or if they were going to do grandfathering. So I was testifying trying to see that many of us were well down the road on our projects when CB11 came about.

Q Okay. Well, understandably. And also during that time it was mentioned further about the minimum of 1500 square feet of commercial space be provided and you were probably aware of
that provision, too. At the meeting -- were you at the April 26 th meeting held in Bowie?

A Yes, I was.
Q And I'm not quite sure --
A I was also at the February 7th meeting as well, but yes.

Q I'll take your word for it. But at the April meeting there was some questions regarding the proposed -- and I mention this because you mentioned the space and it was said -- some questions were raised I think by one individual who was favorable about the space for the charitable organizations and, as I recall, my shorthand isn't what it used to be, that the person was told that that would be in the hands of the county. You all made no decisions regarding that. Do you remember that conversation?

A I do remember there being some people in support and one of them being -- you know, asking the questions about the community space, which I believe at that time we anticipated

Transcript of Hearing
Conducted on November 1, 2023
providing that because that seemed to be where CB-11 was headed. Of course we couldn't say what exactly it was because it wasn't finalized yet and that was essentially at the county's table for them to determine what they were going to do with that, but we were making accommodations for it at that time.

Q Okay. Thank you, sir.
MR. NURIDDIN: No further questions. THE WITNESS: You're welcome.

HEARING EXAMINER: Thank you, Ms.
Nuriddin.
Any redirect, Mr. Horne?
MR. HORNE: No redirect.
HEARING EXAMINER: No. Okay. Thank you very much. Your next witness, please?

MR. HORNE: Mr. Paul Woodburn.
HEARING EXAMINER: Mr. Woodburn.
THE WITNESS: Good morning.
HEARING EXAMINER: Good morning, sir.
How are you today?
THE WITNESS: Great.

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: Great. Okay. I need to swear you in.

PAUL WOODBURN
being first duly sworn or affirmed to testify to the truth, the whole truth, and nothing but the truth, was examined and testified as follows:

HEARING EXAMINER: Thank you. Please state your name and business address for the record.

THE WITNESS: Paul Woodburn with
Atwell, 11721 Woodmore Road in Mitchellville, Maryland.

DIRECT EXAMINATION
BY MR. HORNE:
Q Mr. Woodburn, what is your profession?
A I'm a professional civil engineer.
Q Exhibit 54 is your curriculum vitae resumé. Did you submit this information for the record?

A Yes.
HEARING EXAMINER: We can --
MR. HORNE: No, I was going to say will
you accept Mr. Woodburn as an expert?
HEARING EXAMINER: Has he been
qualified before?
MR. HORNE: 54.
HEARING EXAMINER: No, has Mr. Woodburn
ever qualified as an expert in front of the hearing examiner previously?

MR. HORNE: Yeah.
THE WITNESS: Yes.
HEARING EXAMINER: Yes?
THE WITNESS: Yes.
HEARING EXAMINER: Yes. So we're going to jump right there and I'm going to continue your qualification today.

MR. HORNE: Thank you.
Q Okay. Mr. Woodburn, with reference to the subject site, this is not really the first time you've been called upon to provide civil engineering services or expert testimony when it comes to the subject property; is that correct?

A Correct.
Q And that property was owned by Winfield

Transcript of Hearing
Conducted on November 1, 2023

Kelly and is the subject property that is with the application on it today?

A That's correct.
Q And can you tell the ZHE and others when you were most recently, perhaps in 2021, involved in the matter of this property and this application?

A Yes, there was a hearing that came before the board on March 3rd, 2021. It was an application to authorize the issuance of a building permit for a structure within the proposed right-of-way.

Q Okay. And Exhibit 30, which is the ZHE's decision regarding building in a right-ofway, I ask you if you've seen it, or if we can see it, whether you recognize it and is that the exhibit that was -- is that the decision of the hearing examiner in that particular case?

A It is.
MR. HORNE: Madam Examiner, I don't know if the district council's one is in the exhibit. I couldn't tell, as well. But I was

Transcript of Hearing
Conducted on November 1, 2023
going to ask if they could take administrative notice of the district council also confirming the ZHE's decision with reference to building the right-of-way?

HEARING EXAMINER: Okay. That would be Exhibit 23.

MR. HORNE: Exhibit 23, district council. Yes. Perfect. Okay.

Q Mr. Woodburn, with reference to that application, was the State Highway Administration involved in that building of the right-of-way case?

A Yes, they had a referral back to the Park and Planning staff.

Q Okay.
A And they were involved, yes.
Q And do you recall their referral and how they handled the application?

A So the email was provided from David Rogers to Barnett-Woods with also Kwazi Woodruff from State Highway and others involved, and State Highway came to the conclusion that the Maryland-

Transcript of Hearing
Conducted on November 1, 2023

National Capital Park and Planning Commission's GIS mapping of the ultimate right-of-way was incorrect and that the subject parcel was not within the MDOT SHA right-of-way and that there's further on that. It's an email of April 26th, 2021.

Q Would that be Exhibit 62 in which it says, emails, Rogers to Burnett Woods?

A I don't see it but that would be correct if it's April 26th, 2021.

HEARING EXAMINER: April 21st, 2021?
MR. HORNE: Yeah. Yes.
THE WITNESS: Mine says Monday, yeah.
Yes.
HEARING EXAMINER: Okay.
THE WITNESS: Yeah. That's the first one and then there's a follow up to that on April 26th, 2021. So they received it on the 21 st and replied on the 26 th.

HEARING EXAMINER: Help me, Mr. Horne. Do we have that reply? The reply was from Barnett?

MR. HORNE: Barnett-Woods, yes. It should all be -- and Exhibit 62 was a number of items that were submitted and I just think we -- it was labeled as Exhibit 62. I don't think it -- I don't think -- I haven't found it in the backup, but it was all submitted as part of, I believe, Exhibit 62.

HEARING EXAMINER: All right. Just let me pause here for a minute, please. I'm pulling up the documents or the exhibits. So Exhibit 62. It doesn't work well. Just bear with me a minute. I'll get there. My Adobe is not working very well.

MR. HORNE: You know what, Madam Examiner, I'm so glad to hear that. I'm sorry. Mine is so slow and not working.

THE WITNESS: Oh, it takes forever.
MR. HORNE: I thought it was my computer. And I'm going around telling everybody, I said, Golly, my computer is so slow.

THE WITNESS: A lot of information.
MR. HORNE: Yeah.

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: Yeah.

MR. HORNE: I thought it was only my computer.

HEARING EXAMINER: No. So let me back out and try again here. No, I have difficulty with Adobe. We're the government. We're here to help.

MR. HORNE: I had to switch to Adobe and download it. Of course I'm saying this because my secretary did it. I don't know what I'm saying. Because the link you sent was very slow and it kept -- and so she suggested that I download it to Adobe and make it better, which it did, but it's still slow.

THE WITNESS: Yeah. I had the same thing. I downloaded it but it is slow. And I got top of the line system, believe me.

MR. HORNE: I like sounding -- I like sounding intelligent as if $I$ know what I'm saying but --

HEARING EXAMINER: Okay. Let me -- all right. Exhibit 62. All right. There's an April

26th letter from Bryan Barnett-Woods to David
Rogers. There is the April 21st from Bryan to Dave Rogers. All right. I think those are both in the memorandum from -- yeah, I think those are the two documents that you're looking for.

THE WITNESS: You're correct.
HEARING EXAMINER: Okay.
THE WITNESS: Thank you.
HEARING EXAMINER: Okay. Thank you. BY MR. HORNE:

Q So Mr. Woodburn, as part of your building --

MR. HORNE: Oh, I'm sorry. Madam Examiner, did he sufficiently answer what you were listening for?

HEARING EXAMINER: We were just checking to make sure that Exhibit 62 had both things that you needed, so yes.

MR. HORNE: Okay.
Q So Mr. Woodburn, as part of the building permit application for that building right-of-way, did you submit a stormwater

Transcript of Hearing
Conducted on November 1, 2023
management concept plan, tree conservation plan, and a type 2 plan?

A Yes, as part of the building permit outlined in the order we did have a tree conservation plan and tree conservation plan type 2 included. Thank you.

Q Yes.
MR. HORNE: And Madam Examiner, I'm not sure if it falls in the exhibit, but as we were mentioning before, it's all part of the previous hearing that we were asking you to take administrative notice to with reference to that application and that decision.

HEARING EXAMINER: In this file I've got a landscape plan. I've got a conceptual plan. I've got a special exception site plan. I've got the TCP2 as amended. I've actually got two landscape plans.

MR. HORNE: Yeah. Sorry.
HEARING EXAMINER: So --
MR. HORNE: So we may need to see it because Paul, I mean, Mr. Woodburn, I would not

Transcript of Hearing
Conducted on November 1, 2023
know if it's the TCP from the current -THE WITNESS: I saw it in your Dropbox link. It's there --

MR. HORNE: Okay.
THE WITNESS: -- the correct TCP and the correct stormwater concept. They're both in there.

HEARING EXAMINER: Okay. Okay. So --
THE WITNESS: I can't tell you the exhibit numbers, but they're there.

HEARING EXAMINER: Okay. I can tell you the exhibit numbers. Okay. So the TC -- there's a TCP2 amended 8/8/23. I assume that is the TCP that you are talking about.

MR. HORNE: Yes. And we're seeing it's -- Exhibit 27 and 28 is what we're hearing is --

HEARING EXAMINER: Okay. All right.
THE WITNESS: And for the record, it's TCP2-96-90, just so you have the number that corresponds.

HEARING EXAMINER: 92-90.

Transcript of Hearing
Conducted on November 1, 2023

THE WITNESS: 96-90.
HEARING EXAMINER: 96-90. Okay. So
let me go at this -- I'm going to but in here for a minute, Arthur, and $I$ want to make sure. All right. So Exhibit 25 is the special exception, but you have a special exception site plan, but you have a special exception site plan, Exhibit 37, which is August 4th of '23. So only one of these can be your site plan and I'm assuming it's the August 4 th, '23; is that correct?

MR. HORNE: Correct.
HEARING EXAMINER: That's correct. Okay. So that's the site plan. Okay. We've identified the TCP. All right. So we have only one stormwater concept plan approval. That's your only stormwater management plan, correct?

MR. HORNE: Correct.
HEARING EXAMINER: Okay. And that would be either Exhibit 26 or 27 . Let's see. Landscape plan, you have two different landscape plans. One is -- the most recent one is 8/7/23. MR. HORNE: Yes.

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: I'm guessing that is your landscape plan.

MR. HORNE: Correct.
HEARING EXAMINER: Okay. That is
Exhibit 34. That would be your landscape plan. And then we move into your conceptual site plan of which there is only one.
(Side conversation.)
HEARING EXAMINER: All right. So there's only one conceptual site plan in the record. That is Exhibit 35. We're going to agree -- that is dated 8/9/23. We're going to agree that's your conceptual site plan; is that correct? Yes?

MR. HORNE: Correct. I'm sorry.
HEARING EXAMINER: Yes. Yes. Okay.
All right. So now that I've done that -- I interrupted you Mr. Horne.

MR. HORNE: No, that's quite all right.
HEARING EXAMINER: Where were you going with this? I've got all the plans identified. BY MR. HORNE:

Q Okay. So Mr. Woodburn, in reference to the plans you submitted were the stormwater concept plan and TCP2 at the previous building of right-of-way, did they serve as the application process to seek to build on this particular site?

A Well, yes, they were included with the application to build the building on the site, yes.

Q Okay. And did those applications show the location for the parking, proposed parking of that building?

A Yes.
Q And proposed stormwater management for that building?

A It did as well as the overall development of the site.

Q Okay. So having participated in that process before in 2021 with the ZHE and the district council regarding this property, are you generally familiar with the property's zoning topography and all of the environmental features associated with the site?

Transcript of Hearing
Conducted on November 1, 2023

A I am. You went on mute, Art.
Something happened.
Q Oh, I'm sorry. Can you hear me now?
A Yeah. I don't read lips that quick.
Q I'm sorry. I'm sorry. I may have covered up. So having -- you know, having participated in this, are you generally familiar with the property's zoning topography and any environmental features associated with the site? And if so, can you please explain it to the hearing examiner?

A So the property, as I said, was pursuant -- or had a previous approval of a tree conservation plan as the property is currently wooded, and approval of a previously, excuse me, stormwater concept plan which shows the site grades generally from south to north from Old Central Avenue towards Central Avenue to the corner down on Central Avenue. So fairly gentle slope. We are sided on all three sides by state highway roads.

The property has several types of

Transcript of Hearing
geotechnical soil types, a Calvert formation, a (indiscernible) formation, a Marlboro Clay formation, of course top soil. The site was previously graded to a certain extent back in the early '90s, so much of the trees that are second generation trees were cleared and now it can come back.

Other than that, there's no
environmental features. There's no primary management area on site. So that's a general overlay of the property and topo and environmental features. We also have a rare, threatened and endangered -- or no rare, threatened or endangered species letter from the Maryland Department of the Environment and I think Art is going to maybe put that in as a -MR. HORNE: Yes. Madam Examiner, that letter came later and so we have that to add to the record.

HEARING EXAMINER: All right. Exhibit 73 --

MR. HORNE: Yes.

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: -- will be a letter from the Department of Environment and dated what date?

THE WITNESS: I don't have it in front of me. Can you find it, Art?

MR. HORNE: Let me see.
MR. BURKE: October 13th, 2013.
HEARING EXAMINER: October 13, 2013.
All right. Make sure, Mr. Horne, that you send that over to --

THE WITNESS: It would be 2023, right?
MR. HORNE: '23, not 2013.
MR. BURKE: I'm sorry. 2023.
HEARING EXAMINER: I thought that was a long time ago. All right.

THE WITNESS: Where did that come from?
MR. BURKE: Yeah. That was terrible.
I'm sorry.
HEARING EXAMINER: All right. Make
sure, Mr. Horne, you send that over to --
MR. BURKE: All right. It's not working.

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: Thank you.
BY MR. HORNE:
Q So Mr. Woodburn, based on the previous determination to build in the right-of-way application and based on the requirements of the zoning ordinance addressing the building of consolidated storage facilities with this accessory outdoor storage, were you able to prepare a civil engineering plan for this application in order for the applicant to operate their consolidated storage facility and accessory facility at this location?

A I was.
Q Okay.
A And did.
Q And that would be your plan that is Exhibit 35A, a special exception site plan?

MR. HORNE: What did we say? That would be --

HEARING EXAMINER: Exhibit 35A is a conceptual site plan.

MR. HORNE: Okay. So it would be the

Transcript of Hearing
Conducted on November 1, 2023
site plan cover sheet, special exception site plan, parcel A. Exhibit 39C perhaps.

HEARING EXAMINER: Exhibit 39. Okay. Special exception. Exhibit 39. So is Exhibit 39 the special exception, not Exhibit 37? Exhibit 39 is dated 8/17 and Exhibit 37 is dated 8/4. So probably $8 / 17$ is the correct one, right? I just annotated it incorrectly.

MR. HORNE: And I don't know if we could put that up on the screen just to make sure we're at -- I don't know if that's -- if not, I mean, you know --

HEARING EXAMINER: Fatima or Suzie, can you share screen with Exhibit 39?

MS. BAH: Sure. I need access to
share. Can you make me a host, Suzie?
MS. SUZIE: Yes, Fatima. I just did.
MS. BAH: All right. Thank you.
MR. HORNE: Okay. That one is the older one, right, Paul?

THE WITNESS: Yeah. It's awful blurry. There we go.

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: So Exhibit 39 should be dated 8/17. And Exhibit 37 is dated 8/4.

MR. HORNE: Okay. That's right.
THE WITNESS: It looks correct.
BY MR. HORNE:
Q Okay. Can you explain the layout, Paul, and all?

A Sure. No problem. So the bottom of your page on your screen here is south, just so we can get lined up, and that's actually South Lake along Old Central Avenue and that's the access point to the project. To your right, in the upper right which would be the north, that's Maryland Route 301.

Directly north on the sheet would be the off-ramp onto 301 from Maryland Route 214 or off, I should say, 301 to 214. And then to your left would be Maryland Route 214. Access is denied along Maryland 214, just so you know, and along Maryland Route 301, however no denial of access on Maryland Route 214 access road or Old Central Avenue.

Transcript of Hearing
Conducted on November 1, 2023

Our access point lines up with the existing just recently built access into South Lake. It's a right in off of Old Central and we anticipate a through lane which would allow you to go into South Lake and a right out onto westbound Old Central Avenue. As you enter the site, you can go left or right. Left will take you to a user's gate. As Ms. Tipton had relayed earlier, each user of the property would have a code and they could enter the property through a gate code. Or you could go left and enter a gate with a code or into the office. So your main building would be the larger building on your far left which is bookended by some smaller perimeter buildings and one interior building.

On the perimeter of the site that attaches to these perimeter buildings is a sight tight fence and landscaping, which we'll get to later. Interior of the property and fronting the larger building central to the property would be our loading and parking space. All parking dan loading are internal to the property. None are
external. And then to the right or your eastern half of the property, as you see parking spaces, those are outdoor parking and storage areas associated with the main use.

To the top of the property would be the stormwater management facility for the property. All of the utilities for the project -- water, sewer, electric, gas, et cetera -- will come off of Old Central Avenue, most of which will come straight through the (indiscernible) lanes into the project and the project access.

Circulation on the project would go around and between the parking spaces. And again, anyone who comes into the property could only enter if they did not have a code to the front corner of the main building which leads you to the office area.

The property itself is contained wholly, as I said, with a fence, has interior lighting to keep the property lit. It's a 24hour operation to be able to get in and out of the property. I think that gives a general

Transcript of Hearing
Conducted on November 1, 2023
overview of the project and I welcome any questions after that.

MR. HORNE: I was going to say I'm going to ask Mr. Woodburn about the landscape plan next. I didn't know while this one was up whether Mr. Brown or anybody wanted to ask questions now or should I just move on to the landscape plan?

HEARING EXAMINER: Mr. Brown, do you have any questions about this plan?

MR. BROWN: Yeah. Just a few very quick questions.

CROSS-EXAMINATION
BY MR. BROWN:
Q Mr. Woodburn, I recall when the application for authority to build within the right-of-way was submitted and reviewed there was of course a proposed stormwater management plan -- or not -- or at least stormwater management location and the limits of the right-of-way were identified and there was a strip center -- a footprint of a strip center group of
buildings on that plan.
I guess my question is, and I know the answer to it but $I$ want to put it in the file, the footprint for this self storage building is within the envelope that was illustrated on the authority to build within the right-of-way; is that not correct?

A Yes, correct.
Q And so I know there's been construction by either the State Highway or the county on Central Avenue and Old central Avenue and I'm going to assume the right-of-way has not changed on any of the three roadways that are adjacent to this property; is that correct?

A That is correct.
Q And the stormwater management pond that's illustrated on this site plan is in the same general location as was in the authority to build within the right-of-way plan; is that correct?

A Correct. That is correct.
MR. BROWN: No other questions. Thank

Transcript of Hearing
Conducted on November 1, 2023
you.
HEARING EXAMINER: All right. Ms.
Nuriddin, do you have any questions about this particular plan, just this plan?

MR. NURIDDIN: No, I don't. Thank you.
HEARING EXAMINER: Okay. Thank you.
All right. Fatima, could you please put up Exhibit 34, share screen with Exhibit 34? REDIRECT EXAMINATION BY MR. HORNE:

Q Okay. Mr. Woodburn, Exhibit 34. Did you also prepare or have prepared in your supervision the landscape plan illustrating the fencing and the screen on the site as Exhibit 34?

A I did, but I want to bring note to there's missing from this plan, which was in the original application, a tree canopy coverage chart that should be on the right-hand side. And I don't know if it's another version or -- I don't see it, but $I$ can talk about this plan, correct.

HEARING EXAMINER: Yeah, let's deal
with that issue first.
MR. HORNE: There's a landscape plan
Exhibit 40 but that -- no, but that can't be it because that says 2/20. That says February.

HEARING EXAMINER: Right. That's why I discounted that one.

MR. HORNE: Well, let's take a look and make sure.

HEARING EXAMINER: Okay. Fatima, could you pull up Exhibit 40 please?

MS. BAH: Okay.
HEARING EXAMINER: There's your tree canopy.

THE WITNESS: There it is.
HEARING EXAMINER: So what I need you to do, Mr. Horne, is to figure out which one of these is correct and if it's the tree canopy plus Exhibit 34, we need a new exhibit. So if you can just figure out, and we already have the record being open for the additional affidavits, so figure out what your landscape plan should be and submit it. How about that?

Transcript of Hearing
Conducted on November 1, 2023

MR. HORNE: Will do.
HEARING EXAMINER: Okay.
THE WITNESS: Thank you.
BY MR. HORNE:
Q Go ahead. Continue, Mr. Woodburn.
A This is the --
HEARING EXAMINER: So let's go back
to -- I think we should go back to Exhibit 34
because I don't know what changes you made between February 20th and August 7th. Yeah, Exhibit 34. Right. Okay. You know what I mean? I don't know what changes you made other than the tree canopy is not --

THE WITNESS: I believe these were changes as requested by staff in their comments, I believe.

HEARING EXAMINER: Okay. So let's testify to that one then. And then what I'm going to do, Mr. Horne, is once you sort out the landscape plan issue, maybe Exhibit 34 plus the tree canopy, I'm going to insert it as Exhibit 34 in lieu of the document that we're looking at

Transcript of Hearing
Conducted on November 1, 2023
now. Does that work for you?
MR. HORNE: It works for me if it works for Paul.

THE WITNESS: Yeah, it does. Thank you.

HEARING EXAMINER: All right. So testify to them sort of as a hybrid, Mr. Woodburn, if you would.

THE WITNESS: Okay. Technology, I tell you.

HEARING EXAMINER: Exactly.
THE WITNESS: So this is the site landscape plan, which is intended to show the proposed landscaping around the perimeter of the project and internally to meet the minimum requirements, so the Prince George's County Landscape Manual, and the requirements for screening and interior plantings and for tree canopy coverage.

The circular squiggly marks are the proposed landscaping which would include trees and shrubs, and there's some existing wooded

Transcript of Hearing
Conducted on November 1, 2023
areas around the perimeters, more on Old Central Avenue East and Maryland Route 301.

The landscape buffer requirements, as I said, are intended to also provide screening that work in concert with the proposed sight tight vinyl fence which runs the perimeter of the property to help screen the interior of the property. The sight tight fence would meet the proposed buildings because the buildings would act as a screen in those locations as well.

What we call and as you see noted on these plans, they're called landscapes or buffer yards along the perimeter of the property. Each buffer yard has requirements, which are listed below, and charts. Each buffer yard is labeled with the number of plant units per linear foot, which would include the trees and shrubs.

And let's see here. There's also a planting schedule which outlines the types of trees and the number of trees for each buffer yard inclusive. Any questions on that?

HEARING EXAMINER: Mr. Brown?

Transcript of Hearing
Conducted on November 1, 2023

MR. BROWN: None. Thank you.
HEARING EXAMINER: Ms. Nuriddin?
MR. NURIDDIN: No. Thank you very much.

HEARING EXAMINER: All right. Thank you. Okay. BY MR. HORNE:

Q Mr. Woodburn, does that plan address -- is it your testimony that with reference to the consolidated storage in the CS zone that your site plan and the landscape plan address the roadway access and mobility of the circulation, the off-street parking and loading, the open space set aside, the landscape conformance, the environmental protection and noise control, and the parking regulations?

A It does.
Q Thank you. And in your opinion, does the proposed site plan and landscape plan therefore satisfy all the engineering related design regulations for the CS zone as set forth in the zoning ordinance?

Transcript of Hearing
Conducted on November 1, 2023

A That's my opinion, yes.
Q Are there any proposed amendments to the site plan that you would like to address, either the landscape plan or the site plan?

A There's two things, other than the hybrid of the two plans here, would be as you enter the site -- and it's a little hard to see on this plan. Maybe go back to the site plan if that's possible. It would be easier to see.

HEARING EXAMINER: Can we go back to Exhibit 39, please, Fatima? Or did you want the conceptual plan?

THE WITNESS: This is fine. No, this is fine.

HEARING EXAMINER: Okay.
THE WITNESS: Thank you. And just scroll down a little bit. Give it a second.

At the entry point to the property, and I'll say it's the east, or excuse me, the west side, there's a black dark thicker line. That's the signage for the property. It's hard to see but it's labeled and it says sign. We want to

Transcript of Hearing
Conducted on November 1, 2023
turn that 90 degrees. So it's the same location, just turns 90 degrees so you can see it from -- and it's really a safety mechanism for us so you can see it from both ways, east and west.

HEARING EXAMINER: Do you want to amend this plan or --

THE WITNESS: Yes.
HEARING EXAMINER: Okay. So Arthur, it
goes on your to-do list. So is it Exhibit 39 that you want to amend or Exhibit 35, Mr. Woodburn?

THE WITNESS: It will be both plans.
HEARING EXAMINER: All right. So you want to amend Exhibit 39 and Exhibit 35.

And likewise, when you submit the amended copies, Mr. Horne, I'm just going to substitute them for the same number exhibits as they are currently.

MR. HORNE: Thank you. BY MR. HORNE:

Q So Mr. Woodburn, that's turning the entry sign perpendicular or I guess you said 90

Transcript of Hearing
Conducted on November 1, 2023
degrees. And what other, if any --
A Yes, to the left, near what we would call the striped handicap access, there's a light pole shown next to the visitor parking. That light pole, we would like to shift it to be outside of the existing state easement. They have a drainage easement for their storm drain.

HEARING EXAMINER: Could you just repeat that? You were frozen. You want to shift it to --

THE WITNESS: Oh, sure.
A I want to shift the light pole out of the existing state highway easement as depicted on both Exhibit 34 and Exhibit 35 I think you said.

Q Exhibit 39.
A To be out -- I'm going to shift that outside of the easement.

Q Mr. Woodburn, are these proposed changes minor in nature and do they in any way impact the overall layout of the site plan?

A My belief is they are very minor and
will not impact the site plan or landscape plan.
Q Have you read the staff report prepared in this case?

A I have.
Q Do you agree with the staff's findings and conclusions as it relates to the applicable design guidelines?

A I do with a couple minor discussion points or amendments, if possible.

Q Well, I'm going to ask you as to the proposed conditions, like A through E on there, that was set forth in the staff report. Do you have any proposed amendments to them and, if so, why?

A Okay. So on 1B -- I'm okay with 1A. 1B --

Q Well, wait a minute.
MR. HORNE: Can we put the staff report up? It's actually the last page. It's the conditions. That would be --

HEARING EXAMINER: All right. Staff report. Fatima, can you put up Exhibit 42 and go

Transcript of Hearing
Conducted on November 1, 2023
to the last page?
MR. HORNE: The very last page.
HEARING EXAMINER: It will be page 22.
THE WITNESS: Go back one page, please.
HEARING EXAMINER: 21, Fatima, page 21.
MR. HORNE: There you go. Right there.
THE WITNESS: Scroll down just a bit to
the recommendation section. Thank you. Can everybody see that okay?

A So 1A is fine. 1B, and I'll just give you a little information. The property, Parcel A, was recorded in 1989 and in that time the coordinate system that that plat was prepared under was in a different datum than the county and Park and Planning uses today. Today, when we use a datum for a property and a plat, it has to be in what we call the Maryland State Plane System.

And what $I$ would like to do is add wording to this that we can also show the Maryland State Plane System bearings and distances. I don't mind showing the old plat

Transcript of Hearing
Conducted on November 1, 2023
bearings and distances, but it will be problematic not only for the developer to build the project but for all of the agencies who are going to ask for me to do that. So I just would like to show both and note both so that we're clear and everyone can move forward in the correct datum.

Q And you have the proposed wording for that, Mr. Woodburn?

A Well, we will submit that, if that's okay with you. And then if I may, on 1D --

HEARING EXAMINER: Would you move to the next page, Fatima?

THE WITNESS: It will be the next page.
A I would propose that we change the wording of the prior to certification of the revised $T C P 2$ to say at the time of the first permit, which would be consistent with $C$ above. And we will make these and provide them or Mr. Horne will send those.

MR. HORNE: So Madam Examiner, as you know, $C$ says at the time of the first permit, but

Transcript of Hearing
Conducted on November 1, 2023
if you went back to the first page under one, they have it listed as prior to certification, but then $C$ is sort of out of place. It really should be a zone condition and, you know, we're asking to change the trigger for $D$.

HEARING EXAMINER: All right. So
you're going to provide requested amended language to $1 B$ and $D$.

MR. HORNE: And pull $C$ out of that category and put it as its own number because it doesn't belong.

HEARING EXAMINER: Okay. Let me put it a different way. So you want to amend condition 1 and then however you move them around, if you add a new condition to or for or whatever, just you want to amend condition 1. Okay.

THE WITNESS: Yeah. Thank you.
MR. HORNE: Just really quick for the record, the reason why the condition 1 D needs to be amended.

HEARING EXAMINER: You're frozen at the moment.

Transcript of Hearing
Conducted on November 1, 2023

MR. HORNE: Am I or --
HEARING EXAMINER: Yeah. Now you're good.

MR. HORNE: Okay. BY MR. HORNE:

Q So Paul, real quick, can you explain why condition 1D needs to be amended?

A So the sediment control plan would come during the development and the permit process. It would not come during the special exception process of the project. So it just -- it makes more sense that this would be done at that time versus later in the development process because I can't get -- file a plan without a certified TCP2 and a certified special exception. So I would be caught in a loop where $I$ can't get out of.

Q All right. Thank you.
MR. HORNE: And that's all I have for Mr. Woodburn.

HEARING EXAMINER: All right. Do you have any further questions, Mr. Brown?

MR. BROWN: Yes. Fatima, would you
just pull up the landscape plan again please?
HEARING EXAMINER: Landscape plan was
Exhibit 34 . Exhibit 34 , please.
RECROSS-EXAMINATION
BY MR. BROWN:
Q Now, Mr. Woodburn, as I understand it, you meet all of the requirements for landscaping and tree canopy coverage, but I'm looking at the southern boundary of the property, southeast on Old Central Avenue, and I'm assuming that part of the parking lot area because it's not blown up is where the vehicles, trailers, boats, and what have you would be parked.

I'm just wondering why is there not
more landscaping along the perimeter of those parking spaces since directly across Old Central Avenue is the South Lake property? And as I recall, on the South Lake property, I think that may be commercial or hotel uses directly across the street. But whatever it is, do you not think that we need more landscaping to buffer the trailers and trucks and boats and what have you

Transcript of Hearing
Conducted on November 1, 2023
that will be parked along that corner?
A That's a good question for sure. So this corner of the property, which does sit across the street from South Lake, if you've been out to South Lake, as part of -- which I did that development -- as part of our improvements, as you suggested earlier, to Old Central Avenue, we left a portion of that corner as existing woods on their side -- even though we're not taking credit on this project, just to put it in context -- and our site sits down below -- much lower than Old Central Avenue in this location. I don't know, approximately ten feet lower. We also left existing woodland on our side. It's hard to see it to scale on the screen, but we're not clearing a good strip along there. So that would be an existing wooded area that will remain. And there's a sight tight vinyl fence that will run inside of the woods in that area to also screen that corner.

Q All right.
A I hope that helps answer your question.

Transcript of Hearing
Conducted on November 1, 2023

Q Yeah, that made sense.
MR. BROWN: No other questions. Thank
you.
HEARING EXAMINER: All right. Do you have any other questions, Ms. Nuriddin?

MR. NURIDDIN: Yes, I just had one. BY MS. NURIDDIN:

Q Mr. Woodburn, I can't recall if you were at the April meeting, but some of the concerns that I had expressed was the environmental concerns and that buildings were being built I said LEED and you guys talked about the other options. Now, pursuant the section 2761-600, the new green building standards, and you talked about the buildings and accessory buildings, are any of these buildings under any type of green building standards?

A I am not testifying regarding the building so I can't answer that, but I believe there is an architect on this as an expert who could probably answer some of those for you.

Q Okay. Okay.

A Okay?
Q Okay. Uh-huh.
A Thank you.
HEARING EXAMINER: All right, then.
Any further questions, Mr. Horne?
MR. HORNE: No questions for Mr.
Woodburn. Thank you.
HEARING EXAMINER: All right. Thank you, Mr. Woodburn.

Fatima, you can stop sharing for the moment.

And then the next witness is --
MR. HORNE: Mr. Dylan McAndrew.
HEARING EXAMINER: All right. Mr.
McAndrew. So Mr. McAndrew, I'm going to swear you in.

DYLAN MCANDREW
being first duly sworn or affirmed to testify to the truth, the whole truth, and nothing but the truth, was examined and testified as follows:

HEARING EXAMINER: Thank you. Would you please state your name and business address
for the record?
THE WITNESS: Dylan McAndrew. My
company is located at 645 B\&A Boulevard, Suite 214. That's in Severna Park, Maryland 21146.

HEARING EXAMINER: Okay. I note that your CV is Exhibit 55.

And I'm thinking, Mr. Horne, you want to qualify Mr. McAndrew?

MR. HORNE: I do, Madam Examiner.
DIRECT EXAMINATION
BY MR. HORNE:
Q Asking Mr. McAndrew has he ever qualified as an expert as a traffic engineer before any zoning hearing examiner in the state of Maryland?

A Yes, once prior in Montgomery County.
Q And have you -- what is your current position with Lenhart Traffic Consultants?

A I've been a traffic engineer -- we're a small business, don't have many official titles -- at Lenhart for the past seven years.

Q Okay. And --

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: And were you
qualified in front of in Montgomery County?
THE WITNESS: It was for a conditional use hearing.

HEARING EXAMINER: Who held the hearing?

THE WITNESS: That's a good question.
MR. HORNE: Was it a zoning hearing examiner or board of appeals or --

HEARING EXAMINER: Planning board?
THE WITNESS: I believe it was a zoning hearing. Yeah. Forgive me. The exact process of what $I$ was going through was a little confusing being as it was my first one, but it was just this past August.

HEARING EXAMINER: Can you firm that answer up a little bit?

THE WITNESS: Yeah.
HEARING EXAMINER: Was it a hearing examiner?

THE WITNESS: It was a meeting to get a conditional use approved.

Transcript of Hearing
Conducted on November 1, 2023

MR. BROWN: I believe the planning
board for Montgomery County does the conditional uses.

THE WITNESS: I'm sorry. What was
that?
MR. BROWN: I said I believe it's the planning board that approves the conditional uses in Montgomery County.

BY MR. HORNE:
Q Did you have to take an oath, Mr.
McAndrew?
A I did, yes, at the start of my testimony.

Q And then did they indicate that they were accepting your testimony as an expert in transportation?

A That's correct, yeah.
Q And then what kind of activity do you do at Lenhart Traffic Consultants?

A Throughout the state of Maryland, including Prince George's County, we conduct traffic impact studies, we do -- which includes,

Transcript of Hearing
Conducted on November 1, 2023
you know, minor traffic statements for small scale developments and much larger traffic impact studies for larger scale developments. We do parking analyses, we do safety analyses, we do -- you know, we assist with MDOT SHA for -HEARING EXAMINER: We kind of don't need to know what Lenhart Group does. We kind of need to know what you have specifically done for Lenhart.

THE WITNESS: Sure. All of those things I just mentioned. I've prepared, compiled, and submitted to the various jurisdictions throughout the state. The key thing I -- the bulk of what we do is traffic impact studies assisting developments such as this to get their project approved and identifying transportation inadequacies that need to be addressed to support the development.

HEARING EXAMINER: So again, I don't need to know what we do. I know what Lenhart Group does. We're looking into your background to see what you have actually done.

Transcript of Hearing
Conducted on November 1, 2023

THE WITNESS: I guess I prepared those specific studies that Lenhart as a company sends out for their review.

BY MR. HORNE:
Q Have you ever written a traffic analysis?

A Yeah. I would estimate close to 100 traffic impact studies I've prepared myself and roughly, you know, 30 to 40 percent of those have been in Prince George's County specifically.

Q And when you prepare these analyses, do you sometimes collaborate with the other traffic engineers at Lenhart Consulting?

A For sure. You know, we bounce ideas off each other. So I assist my colleagues with reviewing their studies for separate projects and, you know, they assist me with any questions I have along the way and it's a team effort for sure.

In addition, I've reviewed -- while at Lenhart I've had an on-site consulting position with MDOT SHA for District 5 where I reviewed

Transcript of Hearing
traffic impact studies on their behalf and addressed like essentially citizen complaints for specific traffic issues throughout District 5.

MR. HORNE: Examiner, I think preparing hundreds of analyses and being retained by the State Highway Administration indicates a level of competency and quality that he is a qualified traffic engineer in this particular case. I think I heard him say he's looked at -- I thought he said 100 in Prince George's County, but correct me if I'm wrong, Mr. McAndrew.

THE WITNESS: No, I would have estimate I've conducted myself about 100 traffic impact studies and I would put it roughly around 40 percent of those have been specifically for Prince George's County.

MR. HORNE: Thank you.
HEARING EXAMINER: All right. Mr. McAndrew, I'm going to turn you over to Mr. Brown for voir dire.

VOIR DIRE EXAMINATION
BY MR. BROWN:

Transcript of Hearing

Q Mr. McAndrew, I apologize, I was not able to find your resumé or $C V$ in this file so I have to ask you a couple of boring questions as a result.

HEARING EXAMINER: Do you want Fatima to pull it up, Mr. Brown?

MR. BROWN: Yes. If she could, that would be great.

HEARING EXAMINER: All right. Fatima, could you share screen with Exhibit 55?

MS. BAH: Yes.
Q All right. Mr. McAndrew, without straining my eyes, just tell me where did you go to school for college?

A I got my --
HEARING EXAMINER: Fatima -- yeah,
thank you so much. Just a little smaller.
A I went to Penn State University.
Q All right. And you graduated from Penn State what year?

A That would have been 2012.
Q All right. And you're a professional

Transcript of Hearing
Conducted on November 1, 2023
engineer licensed in Maryland as of 2017 through the present?

A That's correct.
Q All right. And you've been working for Lenhart Traffic Consulting since what year?

A $\quad 2016$.
Q And prior to 2016 you were employed where?

A STV Incorporated, which is also in Maryland.

Q And it does what?
A I was doing design related traffic tasks. They're a, you know, civil engineering firm and $I$ was on the -- within the traffic department there.

Q All right. So in this first paragraph on your resumé where you list ten years of experience in traffic engineering, traffic modeling simulation operations, safety analysis, that entire paragraph, is it fair to say that you perform all of those functions currently at Lenhart Traffic Consulting?

A Yes, I would say it's fair to say that.
MR. BROWN: All right. Scroll down to the next page if you could, Fatima. All right.

THE WITNESS: I think this is Rebecca's resumé. Mine is just one page.

MR. BROWN: I was about to say, if you're an architect too you're doing pretty good.

THE WITNESS: No.
MR. BROWN: But I guess just a couple quick questions.

Q You've only been accepted, according to your testimony, one time in Montgomery County. Have you ever been offered more than one occasion to be an expert in traffic engineering in any other jurisdiction, in any other forum?

A No. That was the first and only time and this is the second.

Q Okay. And in that proceeding in Montgomery County, were you cross-examined by an attorney for the opposing side?

A There was not an attorney. There was just a citizen, you know, position.

Transcript of Hearing

Q Yeah. So that was the planning board. That wasn't a zoning hearing examiner. So since you were not cross-examined that's not an evidentiary hearing. I think that you have the experience, ten years of experience that you listed on this resumé.

MR. BROWN: However, I'm not trying to throw a wrench in your case, Mr. Horne. I don't want to oppose him as an expert but let me just say this. Since he has really never testified as an expert in a proceeding prior to today, I will reserve any objection at the conclusion of his testimony. Mr. Lenhart is here online as well. If for some reason Mr. McAndrew's testimony comes up short from the standpoint of an expert, I could oppose him at that time and maybe you could have Mr. Lenhart come in.

This is no offense against you, Mr. McAndrew, but again you've never qualified before and --

THE WITNESS: No.
MR. BROWN: -- and your experience of

Transcript of Hearing
Conducted on November 1, 2023
ten years seems to meet the test but $I$ think it's a close call.

THE WITNESS: No, I understand and that is why Mike Lenhart is here just in case.

HEARING EXAMINER: Yeah. That's why he's here. He knew that's how that was going to go. Let me offer this, Mr. Horne, to you. We'll let Mr. McAndrew testify. Not as an expert, but he'll testify because he performed all this work. And then we will let Mr. Lenhart adopt his testimony as his today. How about that?

MR. HORNE: Okay. Yeah. But when you say perform, he actually is opining on work done by others in his office including Mr. Lenhart and I would say that $I$ respect you and Mr. Brown's determination, but there has to be a first time for somebody at some time and, you know, after ten years of doing this, you know, if you don't have the opportunity you will never be considered an expert.

And it seems to me that, you know, his educational background and experience -- now,

Transcript of Hearing
Conducted on November 1, 2023
whether his testimony here is applicable and you accept it or not, that's up to you guys. But I would want to say that, you know, we all had to have a first time. So, yeah, one time, and so therefore hopefully, you know, this could be considered Mr. McAndrew's first time here in Prince George's County because, you know, again, you know, there was a -- I'm not familiar with Montgomery County to be able to say how that operated.

But anyway, we do have Mr. Lenhart here just in case, but $I$ would urge strong consideration to Mr. McAndrew because he has -- you know, though Mr. Lenhart has been the face for seven years, Mr. McAndrew has been on those emails that many of us see as part of the preparation. So he has definitely been around and definitely well versed in what's going on.

HEARING EXAMINER: Mr. Brown?
MR. BROWN: Well, I think he has the experience as well. I mean, I won't object to his qualification as an expert.

## Transcript of Hearing

Conducted on November 1, 2023

MR. HORNE: Thank you.
HEARING EXAMINER: All right. You had me at Penn State. My children went there.

MR. HORNE: Now, I was going to say since they play Maryland this week I don't know whether we should -- what we should say here.

HEARING EXAMINER: We bleed blue in my family, not red. All right. So you know what, you tell Mr. Lenhart, because he's listening, what a wonderful job you did and you're going to be a stellar exception to the rule we normally apply to expert witnesses and I'm going to qualify you today as an expert in the field of traffic and traffic engineering.

THE WITNESS: Well, thank you for that. Yeah. Like Arthur said, it's tough to get going and then once you are it's smooth sailing, so you're right.

HEARING EXAMINER: Right. The tough one is and we normally don't -- Prince George's Hearing Examiners normally don't let you be your first bite, but we're going to do that for you
today. Okay.
MR. HORNE: Thank you.
HEARING EXAMINER: All right. Mr.
Horne, your witness.
DIRECT EXAMINATION (Resumed)
BY MR. HORNE:
Q Okay. Mr. McAndrew, have you -- generally, as far as your education and experience, have you worked -- reviewed traffic studies and analysis prepared by your colleagues at Lenhart Traffic Association previously?

A Yes, on a very regular basis. And just wanted to add -- I already mentioned this -- but including the time at MDOT SHA I reviewed, you know, studies submitted by other companies. So it was kind of a well-rounded review of various types of traffic studies.

Q Have you listened to the testimony of all of the witnesses here today?

A Yes.
Q And are you aware that there was a request to build in a right-of-way at this

Transcript of Hearing
Conducted on November 1, 2023
subject site previously?
A Yes, I am.
Q And was Lenhart Traffic Consultants involved with that application process?

A Yes, they were.
Q And were you employed with Lenhart Traffic Consultants at that time?

A Yes.
Q Okay. And obviously you're here today, and has Lenhart Traffic Consultants been retained to address traffic questions with reference to the subject application here today?

A Yes.
Q Okay. Do you recognize Exhibit 11, which I guess is the traffic consultant statement dated February the 7th, 2023? And can you tell me what that is?

A Yes. I aware of it and looking at it now. It is a traffic statement for the subject site that details that the proposed use, the self storage facility, will generate a minimal amount of traffic compared to what the site is allowed

Transcript of Hearing
Conducted on November 1, 2023
to be developed by right from the previously approved preliminary plan, which is number 4-86018.

That previous preliminary plan was approved for a variety of uses including a motel, restaurants, a bank, a couple thousand square feet of retail space, and a car wash. And the statement goes on to detail that the trips generated by this proposed use are significantly lower than what can be expected with what is previously approved.

Q And Exhibit 11, that analysis prepared by the Lenhart Group, in putting together an analysis you just mentioned what's generally done. Do you look at previous approvals? You mentioned a preliminary plan of a subdivision. Is that the applicable transportation related determination at the subject site?

A Yes. Yes, it is. Yes.
Q And then with reference to the application for the site with reference to building in a right-of-way, did Lenhart Traffic

## Transcript of Hearing

Conducted on November 1, 2023

Consultants also prepare an analysis for that as well, do you know?

A They did.
Q And we mentioned earlier in the testimony about Exhibit 62 under the testimony of I believe it was Mr. Woodburn concerning the State Highway Administration and their comments about the ability to build in a right-of-way. Do you recognize the correspondence in Exhibit 62?

A Yes, I do.
Q Okay. And does that information in any way influence your opinion today as to whether development can occur on that particular site for transportation wise?

A It influences it to the point that there's no right-of-way restrictions for any future SHA planned improvements in the vicinity that would, you know, reduce the ability or the size of the site that can be developed or anything. So, yeah, and that's concurred with Exhibit 62 between staff at $M-N C P P C$ as well as MDOT SHA.

Transcript of Hearing
Conducted on November 1, 2023

Q Okay. I just want to go back to Exhibit 11 which, as you mentioned, was the exhibit prepared for this particular application. Did you indicate that you or someone in your office prepared this analysis?

A Yes, this was prepared by Mike Lenhart, and in the run up to this hearing $I$ reviewed it thoroughly and I'm onboard 100 percent with the methodology that was used.

Q Okay. And can you just briefly explain the methodology to everyone here, the examiner and et al., as to the analysis and the results of that with reference to the transportation associated with the site?

HEARING EXAMINER: I just want to make sure that we're talking about the $2 / 7$ statement, not the $2 / 22$ report.

MR. HORNE: Yes, the 2/22 report -- I'm going to ask Mr. McAndrew.

Q That's related to the building in a right-of-way; is it not? Do you have that?

A $2 / 22$ is --

Q The date. She's talking about the date.

HEARING EXAMINER: Exhibit 58.
MR. HORNE: Can you pull that up, please, Fatima, so he can see?

A Okay. Yes. I'm sorry. I pulled it here. It's on page 1090 of the binder. This was prepared by -- again, by Mike, Mike Lenhart, and was the basis for Exhibit 62 which is the signoff from SHA and M-NCPPC essentially indicating that they concurred with the findings of what Mike put together here which was that the PG Atlas GIS mapping that showed the natural plane of right-of-way was inconsistent with what MDOT SHA's plans are for the 214 and 301 interchange. So this site was demonstrated to be outside of what their proposed right-of-way actually is and Exhibit 62 is the signoff on that.

Q So therefore, from a traffic standpoint with reference to that exhibit, as you I believe just testified to, that that meant that there was no prohibition for being able to develop on this

Transcript of Hearing
Conducted on November 1, 2023
subject site from a transportation perspective.
A Correct.
Q Now, with reference to Exhibit 11, which is also dated February but it is 2023 --

A Yes.
Q Can you explain again the methodology that was utilized to make a determination that the subject site would be able to operate a consolidated storage facility with reference to this transportation analysis?

A Yes. So the basis for the trip generation anticipated for this site is the IT Trip Generation Manual that's currently on the 11th edition of that and basically what that does is provides data and equations and a whole host of other information about various types of land uses and the amount of traffic that can be anticipated to be generated during a weekday, during the peak hours of a weekday, during the weekend, et cetera.

In this case we utilized the corresponding land use which is a mini warehouse.

Transcript of Hearing
Conducted on November 1, 2023

It's IT Land Use 151 and we used the -- we pulled the appropriate trip generation rates from that and it results in a peak hour -- no more than 18 peak hour trips and that's during the p.m. peak hour. The a.m. peak hour was anticipated to generate about 11 trips. And as I eluded to, the site is already approved via preliminary plan 4-86018 for a variety of uses that would easily be anticipated to generate significantly more traffic than what is currently proposed.

So that was the crux of our traffic statement and going on to demonstrate that, you know, if the site was developed with what was previously approved the traffic impacts would be far greater compared to what we are proposing in this case.

Q So based on the analysis undertaken by you and your office, in your opinion will that roadway network be adequate to satisfy and handle the traffic generated from the consolidated storage uses?

A Yes, I am.

Transcript of Hearing
Conducted on November 1, 2023

Q And in your opinion, does the subject application satisfy all the transportation requirements set forth in the Prince George's County zoning ordinance with reference to approval of a special exception for use in the CS zone with relations to traffic?

A Yes, it is.
Q Thank you, Mr. McAndrew.
A Thank you.
MR. HORNE: Mr. Brown?
HEARING EXAMINER: Mr. Brown?
MR. BROWN: I really don't have any questions other than one.

CROSS-EXAMINATION
BY MR. BROWN:
Q Old Central Avenue used to be one-way south from Central Avenue to 301; is that correct?

A That may be. I'm not sure about that to be 100 percent honest. (Indiscernible).

Q All right. Because with the new construction out there and looking at your site

Transcript of Hearing
Conducted on November 1, 2023
plans it appears to me that Old Central Avenue is now two-way between 301 and Maryland 214.

A Correct.
Q I'm not saying that that's an issue. I'm just trying to confirm. It's going to be two-way from this point in the future; is that correct?

A Yeah, and that -- going back to Paul's testimony about rotating the sign, that was to ensure it would be visible from both directions. So the same idea that he was getting at.

Q All right. I got you.
MR. WOODBURN: Mr. Brown, this is Paul
Woodburn. That road as long as I've been in this business has been two-way.

MR. BROWN: I guess maybe the problem is I'm only going in one direction on that road.

MR. WOODBURN: Right. Generally most people use it in one direction.

MR. BROWN: Right, from Central to 301.
MR. WOODBURN: Yeah. Correct.
MR. BROWN: All right. No other

## Transcript of Hearing

Conducted on November 1, 2023
questions, Mr. McAndrew. Not a problem. Thank you.

THE WITNESS: Thank you.
HEARING EXAMINER: Mr. Nuriddin, excuse me, Ms. Nuriddin, do you have any questions?

MR. NURIDDIN: Yes, I do. I just have one for Mr. McAndrew. BY MS. NURIDDIN:

Q In terms of your methodology used for your trip generation, I'm not sure if you were present at the meeting, but that was a concern some of us raised about boats, trailers, RVs, and what have you. Now, Ms. Tipton has stated, I believe, that the facility would be open from 6:00 a.m. to 10:00 p.m. and then Mr. Woodburn said it would be 24 hour access.

And I had a question in terms of the methodology used. I know there's going to be inside storage and outside storage. I'm not quite sure how much. And what strategy or what methodology did you use to ascertain what a boat user might use or what an inside person might

Transcript of Hearing
Conducted on November 1, 2023
use, when they might come, and how they might come? Because we were concerned about the 57,560 vehicles per day that was from Maryland State Highway Administration daily use for the advertisement.

So could you go into the methodology used for the users and even the time frame? You can even take the most. I'm not sure what the time frame would be, whether what Ms. Tipton said or what Mr. Woodburn, and not that it would really matter, but could you explain the methodology used for your calculation that this traffic is going to be low?

Because our community is -- it opens right on to 214 and that was some of the concerns we had raised about these, you know, vehicles and different things since it was going to be outside of a storage and not necessarily everyone using the 301 corridor. So could you explain it, please?

A Sure. It's our understanding that all the outside storage for some of those larger

Transcript of Hearing
vehicles is geared towards longer term stays, if you will, where it's just a place to keep it as opposed to keeping it on an individual's property, right. So the number of -- the anticipated traffic generated by that outdoor storage becomes almost negligible given that it's one trip in, you know, every once in a while to go pick up said vehicle and then to return it and that's the extent of it.

As far as the timing of when they're able to do that, I would have to fall back to the rest of the people on the call for clarity on that, but that was the basis of our traffic statement for that component of the development. The main traffic generated by this use will be for people to and from the physical -- the building where they're accessing their storage unit.

Q Okay. And just one more follow up. Now, was this estimate you made based on any data from similar facilities in Maryland or Virginia or this was just a guesstimate or estimate based

Transcript of Hearing
Conducted on November 1, 2023
on some sort of factors that you use as opposed to securing data from other similarly situated facilities?

A Our data is derived -- our trip generation is derived from the IT Trip Generation Manual which surveys similar sites throughout the country. Specifically, in this case there's 13 other self storage facilities that have gone into what the resulting equations are for the trip generation. And the exact location, I could try to find that answer, but $I$ don't believe I have that offhand.

Q Okay. That's good. And those 13 others, in that Maryland is 6.9 million people, PG is a little under 1,000. Is this based on the residential data or just residential data is not a factor that you considered?

A It wouldn't be something that I considered. It would be something that IT, which stands for the Institute of Transportation Engineers, would have built into their selection of sites to survey. So personally me, no.

Transcript of Hearing
Conducted on November 1, 2023

Q Okay. And when I said you, I meant the profession, the way you did your study.

A Yeah. Understood.
Q Okay. All right. Thank you, sir.
A Yeah. And just to reiterate or to clarify, this is the nationally accepted manual for how trip generation is used throughout the country. There are -- for more specific land uses there is considerations for the type of setting where it's located. In this case where the setting a general urban/suburban area, which I think this reasonably qualifies into.

Q Right. And I had these
questions, -- just so you understand as a person in the studies, I'm always concerned when they say 1.5 people because how do you do that? You know, so that's why the standards sort of just standards but sometimes the reality is a little bit more whole. All right. Thank you.

A Thank you.
HEARING EXAMINER: All right. REDIRECT EXAMINATION

BY MR. HORNE:
Q Real quick, Mr. McAndrew. The determination of -- you mentioned in and out for the use. Is that based on a.m. peak and p.m. peak hour trips?

A Yes. We compare those time frames given that that's when the roadways are most congested given commuter traffic.

Q And is that standard in the industry?
A Yes, it is.
Q Thank you very much.
HEARING EXAMINER: All right. Thank you.

Mr. Horne, do you want to call Ms. Brown?

MR. HORNE: I do.
HEARING EXAMINER: All right.
MR. HORNE: Ms. Brown?
THE WITNESS: Hi.
MS. TIPTON: Excuse me. Does anybody want me to address the time issue or the time discrepancy between what Mr. Woodburn said and I

Transcript of Hearing
Conducted on November 1, 2023
did? It's possible to access but we operationally limit the access to 6:00
a.m. -- between 6:00 a.m. and 10:00 p.m. So I just wanted to clarify that to answer your question Ms. Nuriddin.

HEARING EXAMINER: Okay. Thank you.
All right. Ms. Brown, I need to swear you in.

## REBECCA BROWN

being first duly sworn or affirmed to testify to the truth, the whole truth, and nothing but the truth, was examined and testified as follows:

HEARING EXAMINER: Please state your name and business address for the record.

THE WITNESS: It's Rebecca Brown. I'm located at 800 West Broad Street, Suite 400 , in Falls Church, Virginia.

DIRECT EXAMINATION
BY MR. HORNE:
Q Ms. Brown, what is your profession?
A I am a partner and registered architect and a lead accredited professional.

Q Okay. Where are you currently employed?

A Currently employed at BWD Architects.
Q Okay. Can we take a look -- well, Exhibit 56. I think that indicates that that is your professional statement of qualifications. Did you submit those professional statement of qualifications to the record and are they accurate and up-to-date?

A Yes, I did submit those and they are accurate and up-to-date.

Q Have you previously qualified as an expert witness as an architect in any jurisdiction in the DMV?

A Yes, I have qualified as an expert witness before the Office of Zoning and Administrative Hearings in Montgomery County. I've also qualified before their planning board. Additionally, I have spoken before local jurisdictions of zoning bodies, other planning boards, city councils, architectural review boards, county staff, and neighborhood groups.

Transcript of Hearing

HEARING EXAMINER: Mr. Horne, why are you attempting to qualify her?

MR. HORNE: Because part of the requirements for the application here for architecture is you have to demonstrate that it's -- one of the new conditions is that the architecture is compatible with the surrounding community.

HEARING EXAMINER: I can accept her opinion without qualifying her.

MR. HORNE: Okay. All right. If you can accept her opinion, that's fine.

HEARING EXAMINER: Yeah. We've never qualified architects before.

MR. HORNE: All right. Yeah, they just have -- I understand. This additional criteria, I wanted to make sure that we were covered.

HEARING EXAMINER: Yeah. She's entitled based on her education to opine whether or not it's compatible.

MR. HORNE: Okay.
BY MR. HORNE:

Transcript of Hearing
Conducted on November 1, 2023

Q Did there come a time, Ms. Brown, where you were asked to participate in the subject application by providing architectural services in designing the consolidated structure facility?

A Yes. The work before us today was designed and prepared by my office under my direct supervision and guidance.

Q And have you previously designed consolidated storages in general and/or for this particular applicant?

A Yes. Our firm is nationally recognized as one of the top self storage architects in the country with consulting done across the country and I serve as architect of record on projects throughout the East Coast. I provide development of internal concept site plans, exterior elevation designs in conformance with zoning regulations, and interior building layouts complying with building codes.

As the architect of record, I oversee the preparation of permit and construction documents for approximately 20 plus self storage

Transcript of Hearing
projects a year. I also monitor projects throughout construction, provide final acknowledgement of substantial compliance with building codes and approve permit documents. And I have been working with this applicant for the last 15 plus years though, as they've mentioned, they have been developing this product for longer than that.

Q And were you made aware of the design criteria required and set forth of the Prince George's County ordinance for consolidated facilities in a CS zone?

A Yes. I am familiar with both the nonresidential and mixed use forms and design standards of section 27-61000 and the industrial form and design standards of section 27-61100 required by the Prince George's County zoning ordinance.

Q Okay. And what type of factors did you have to consider in designing this building?

A So design considerations include the building orientation and not creating any blank

Transcript of Hearing
Conducted on November 1, 2023
expressionless facades. Maintaining scale and massing appropriateness. You can do that by using façade articulations and creating focal points of interest combined with overall façade rhythms with skillful placement of fenestrations, utilizing complementary color palettes and materials, and providing a variety of roof lines.

When designing this building, you know, first you need to have an understanding of the site access and the street frontages, what activities are okay to be visible and which do you want to screen from public view. We want the public entry point to be visible to provide clarity of direction for someone unfamiliar with the building while other site activities that patron is more familiar with can be screened.

Other considerations is appropriateness to the surrounding area. A building should have thoughtful consideration to the scale and massing, providing variation, complementary materials, and the rhythms. The building entry points are a significant impact. Though

Transcript of Hearing
Conducted on November 1, 2023
expressed from the exterior, they have an impact to the interior of the building on how it can be effectively laid out.

Q Okay. And in trying to determine a neighborhood architecture, what did you consider and look at?

A So we looked at the surrounding commercial and residential developments to provide the harmonious design. Within the site's immediate vicinity is the mixed use residential and commercial planned community of South Lake and then there were other older roadside service commercial interchanges along Central Avenue and Crain Highway.

Due to the site being bound on two sides by those major roadways -- Central Avenue and Maryland 214 to the north, and Crain Highway U.S. 301 to the east, and the rather obsolete expressionless character of some of the service stations -- we expanded our review to an area slightly further away. The Pointer Ridge commercial plaza was one development we looked at

Transcript of Hearing
Conducted on November 1, 2023
and also the Halls Station Village Center as well.

Those commercial locations were broken down in the massing into smaller scale buildings by using some of the things I already spoke to which were complementary tones. They used red and brown masonry and detailing, they had variation to the roof line, and they had different materials and colors at the cornice lines.

The mixed use development immediately to the south, South Lake, has the higher density three-story townhomes or two-over-two condos closest to our site and they used proposed combinations of masonry and vinyl siding. They have complementary colors and then the units are differentiated by either a change in color and/or changes in material. And then the roof line of the overall massing is given hierarchy and variation.

All of the surrounding area buildings use a warm color palette with the use of

Transcript of Hearing
differing tones of different variations of red masonry, lots of complementary uses of warm beiges or tans, and then there's also accents of darker tones or white contrast tones.

MR. HORNE: Fatima, can I ask you to pull up Exhibit 70 please? I want to ask Ms. Brown or her testimony. Okay.

Q Ms. Brown, Exhibit 70 is -- let me first ask, do you recognize this?

A I do recognize it. It was done by my firm under my supervision.

Q And when you were just discussing the area that you were reviewing and looking at, are these the areas that you were describing?

A They are though I think maybe we're zoomed in too much on --

Q Yeah, I was going to say it may be --
A -- the document. There's a lot more to it than just this little corner.

MR. HORNE: Can you, Fatima, pull out a little bit?

THE WITNESS: There we go. And even

Transcript of Hearing
Conducted on November 1, 2023
further. There's two images getting cut off at the top as well.

A So highlighted in yellow there is our project site location and then immediately to the south labeled as items 1 and 2 are the South Lake community buildings. I'm sorry. Residential buildings. So those are represented in images 1 and 2 there. And then the Pointer Ridge commercial center is represented in image 5 there. And so you'll see that they all kind of have a similarity with the warm masonry colors, contrasting colors that -- you know, grays or tans, things like that.

And then additionally there is the closest similar product, the self storage building -- or sorry, the consolidated storage building, Public Storage, as a similar color palette as well with warm tones, with masonries and tans used.

Q Okay.
MR. HORNE: Fatima, sorry, can we look at exhibit -- I believe it's Exhibit 35 that

Transcript of Hearing
we're going to talk about the architecture being proposed and materials. Exhibit 35A, let's start with that one and --

THE WITNESS: We need to -- there we go.

MR. HORNE: Yeah. And let me -- there we go. And we're going to look at --

Q So let me ask you, Ms. Brown, what is Exhibit 35A here?

A So Exhibit 35A is the architectural concept site plan and it shows where we have utilized single-story buildings that are providing your kind of perimeter screening of interior activities. They are labeled on this plan as Building B, C, and D, and then as well as Building E, and then the remainder of this site is provided with the sight tight fences that Mr. Woodburn spoke of.

MR. HORNE: Yeah. So Fatima, can we scroll as we see -- so we can see B, E, C -- what she was referring to? Okay. Let's hold it there for a second so you can see.

## Transcript of Hearing

A So buildings -- I'm sorry. Exhibits 35B, C, and D are all the view from if you're outside of the property. So this is the view from Central Avenue looking in and so what you see in the foreground is the single-story building and what you will still have some view of is the larger three-story building in the background. So between Exhibits 35B, C, and D, you're all kind of seeing what those views are of those.

All of these buildings have been broken up into smaller expanses of wall, into smaller sections that utilize the façade offsets, high quality masonry in complementary colors, combinations of field and base detailing, and then also differing roof line treatments. So I don't know if you just want to go through those just to review those three images.

MR. HORNE: Yeah. And can you, yeah, scroll up a little bit? Is it one more, Ms. Brown, or --

THE WITNESS: Yes.

## Transcript of Hearing

Conducted on November 1, 2023

MR. HORNE: More. Yeah. A little bit

THE WITNESS: One more. There you go. A So those are all three images that are, you know, the one-story buildings that are surrounding the property and providing screening for activities.

If we can go to the next slide, which is Exhibit 35E. 35E, F, G, and H are all going to focus on Building A which is the three-story building. To note, the three-story building uses the same complementary masonry and color palette. The scale of this building is broken down both horizontally and vertically using contrasting materials, textured metal panels, exterior insulation finishing systems, and masonry.

And then additionally, we have fenestration patterning that is further used to define the rhythm of the building and create smaller sections. And then lastly, the roof line has a combination of the hierarchy in different cornice treatments, colors, textures, and

Transcript of Hearing
heights. All of these things combined create that visual interest we're really looking for.

And then the last two exhibits, $35 I$ and J, are focusing on the single-story buildings again but they're focusing on just the interior views of those which will be screened from outside the property.

Q Okay. So architecturally speaking, would you say the design of the consolidated storage will be architecturally similar and compatible with the existing neighborhood?

A Yes, I do believe the architectural design of the proposal will be compatible with the existing neighborhood. The building elevations that are proposed show that the buildings will use the high quality materials of masonry, textured panels, and we have articulated to create to contrasting colors and visual interest. The roof lines has the height and material variations to break up the overall building's massing. And then as I spoke of, the fenestration patterning is located to really
breakdown that façade into creating a more multifamily scaled building.

Q Okay. And have you had an opportunity to read the staff report in this matter?

A Yes, I have read the staff report.
Q And with reference to their finding that the architecture proposed would be similar to the existing neighborhood, would you agree with their determination?

A Yes, I do agree with the staff report that the architecture will blend in with the character of the existing residential and mixed use development neighborhoods.

Q Thank you very much, Ms. Brown.
A Thank you.
HEARING EXAMINER: All right. Mr.
Brown?
MR. BROWN: I think it looks pretty nice for the community. I have no questions.

HEARING EXAMINER: All right. Ms. Nuriddin?

MR. NURIDDIN: Yes, I have several
questions for Ms. Brown.
CROSS-EXAMINATION
BY MS. NURIDDIN:
Q Ms. Brown, do you -- because I don't have access to the file. Do you have any more pictures of other communities within your documentation?

A We do not have any other images provided in the documentation.

Q Okay. That being said, and I can't speak for South Lake, I do know that the ones that you do have -- Amber Ridge, Pointer Ridge Shopping Center, and the storage -- at least three to four, maybe five miles away, are not visual on where the proposed facility is located.

However, my community, which is less than two miles away to the east of the property -- Hall Road, Devonshire, the library, and the townhomes at the Hall Station where the Bowie South Library is and the PG Credit Union is -- are not included and we're less than two miles away and visually can see the site. Those

Transcript of Hearing
Conducted on November 1, 2023
other sites cannot visually see it and they're integrated within the community, although Amber Ridge is on 301.

Now, the aforementioned communities have a federalist sort of layout. They're two to three-story homes with the federalist style and the federalist style masonry and those are more compatible -- if we were doing something where you could visually see, those are more compatible. In other words, I can walk to the site and so can the Turnberry residents, Devonshire, and what have you.

So I'm a little concerned and this is a concern that we had raised about the design of the building because whether it's compatible with our neighborhood, in my opinion it's not, and my neighborhood's architecture is not considered in the site. And I know what you're saying, the radius has to be five miles out, but I think intentionally ignoring the ones that are almost next door, it causes me some concern. So I just wanted to register that for the record.

## Transcript of Hearing

Conducted on November 1, 2023

The other thing is we had raised questions about the green building standards. And could you address if any of these buildings meet the -- I see you're an LEED expert -- meet those qualifications in terms of the exterior and the interior or rooftop or what exactly is planned for the buildings?

A Sure. Well, to speak to the first comment which is regarding the architecture, we did look to the Hall Station Village and familiar with it that, you know, it has a lot of the same reds and brown masonry, the warm -- it really has a warm color palette to it.

The significant determining factor for the architecture, while the five-mile radius might be something that the owner is looking at for users, we're really looking for people who are going to be kind of within call it the view shed. And so I think that the Pointer Ridge commercial plaza is just maybe right at a mile from us as is the Hall Station. So those were two facilities that we did look at and I do think

Transcript of Hearing
Conducted on November 1, 2023
that there are some similarities to them with the uses of the different colors of masonry. You know, they're not matching, no, but they are all kind of complementary and meet the design objectives.

Speaking to the green architecture, so yes I am a LEED accredited professional and one of the benefits that we have for this use is that we -- above many, many other uses, we have a tremendous low energy footprint and there's a couple factors that contribute to that.

One is that our mechanical systems are selected to be high efficient so that they're running much less than let's say a normal office use would be. We have set point temperatures that ranges from 55 to 85 where, you know, most buildings that have a lot of activity in them, you're more comfortable usually at like a 70 to a 74 range. So it's a much smaller range, but with our uses we have a larger range that is acceptable.

Our interior lighting is all controlled

Transcript of Hearing
Conducted on November 1, 2023
by motion sensors, so you don't have lights that are on that do not need to be. If there's a patron on a floor and they're accessing their unit, only those lights that they need to guide them to their unit will be activated and then at a point that there's no more activity going on those lights turn off. So that's another significant contributing factor to our energy efficiency for the building.

The last thing is just that we have a very tight thermal skin and by that I mean we're not letting a lot of air in and out of the building that you have with overly excessive amounts of windows and operations and things like that.

So those are a lot of the key factors that make our buildings inherently an energy efficient building and that is one of the biggest contributing factors to, you know, wanting green buildings.

Additionally, the roof is designed to be a cool roof. It has a high SRI value which is

Transcript of Hearing
Conducted on November 1, 2023
a solar reflectance index so that you're not contributing to the heat island effect in the surrounding area.

Some other things that we contribute towards green standards are that we have, you know, low flow water fixtures. You know, we're not excessively providing irrigation for any landscaping, things like that. So those are all of the different contributing factors that our use provides and we would meet the green building standards for this facility.

Q Okay. I just had one more question for clarification. Now, for the view shed you talked about a five-mile radius. I'm a little bit confused how we can use a five-mile radius for facilities that aren't even seen -- that aren't within view and yet for homes that have the view the architect not be considered.

Now, we are a federalist architect. The homes I live in, the library I use, the Hall Road Station I frequent, and so are my neighbors. And I'm here speaking for myself and I know a lot

Transcript of Hearing
Conducted on November 1, 2023
of those people were at that meeting. So I'm a little bit confused about you saying it being in the view shed when none of the pictures that you have up there are within the view. The Pointer Ridge is not, Amber Station is not, and we're -- they're within five miles but we're within less than two miles.

So I'm just a little bit confused how the decision was made for the architect because you're not considering the community architect. Okay. You may have some of the pallet but you're not considering the community architect style. And I just wanted to go on record as saying that because it's not my word, it's just a reality of the surroundings in terms of where this will be in terms of distance from my home.

MR. HORNE: Ms. Nuriddin, I'm going to have to object. I mean, you are mischaracterizing her testimony. She did not say the view shed was five miles. A view shed generally is --

MR. NURIDDIN: She said the view shed
was significant.
MR. HORNE: Yeah, she didn't say it was five miles. A view shed essentially in layman's terms is you can see the property from a pedestrian or from a car when you're driving by. That's generally the view shed. All right. So that's what she said she looked at. And your property along Central Avenue and Devonshire and Hall Road, she testified she considered all of those architectural elements when she designed this particular facility. And so your comments a moment ago must be stricken because that mischaracterizes what her testimony is.

MR. NURIDDIN: No. No, my comments --
MR. HORNE: Let me finish. Let me
finish. You may disagree with her testimony but you may not mischaracterize it. So if you have another question, you can ask her another question, and if you want to testify later, you will be able to testify at that time.

MR. NURIDDIN: Okay. I think playing back -- I think I connected two facts. I

Transcript of Hearing
Conducted on November 1, 2023
connected the radius that was done and the significance of the view shed and made my comments based on those two facts. I did not mischaracterize her comments nor did I say anything that she didn't say. She said the view shed was significant.

MR. HORNE: Do you have another question? Do you have a question?

MR. NURIDDIN: Yes, I do have another question for her and I would like to know --

MR. HORNE: Ask your question, please.
MR. NURIDDIN: If you would allow me to. BY MS. NURIDDIN:

Q I would like to know the materials that you say are going to be used, what type of masonry materials are you exactly talking about in terms of -- I know you talked about the color palette being soft, but what type of masonry materials are you using when you speak in terms of is this going to be energy efficient? Exactly how is that going to play out? Because you

## Transcript of Hearing

Conducted on November 1, 2023
didn't mention brick.
A Right. And I use term masonry because it covers an expanse of materials. It covers cementitious, it covers brick, it covers stone. So masonry is kind of a universal term to be used. I believe we have an exhibit that we had submitted. I think it might be Exhibit 60 .

MR. HORNE: Yeah, I was looking for that number as well, but let's take a look.

THE WITNESS: I think it's Exhibit 60.
A So the masonry that we have here, we use a combination and we're using, as I spoke to, warm tones. These are masonry units that are cementitious products. They have differing textures. Some of them are split-face masonry, some of them are plain face, and some of them have a slight kind of pebbly fixture or, sorry, or texture or feel to them. Sometimes those are called shot blast or décor faced.

Q All right. Thank you.
A You're welcome.

HEARING EXAMINER: All right. Mr.

Horne, any redirect?
MR. HORNE: Just one.
REDIRECT EXAMINATION
BY MR. HORNE:

Q Ms. Brown, you indicated that the
site -- one of the communities that you looked at was the South Lake Community; is that correct?

A Correct.
Q And this site opens up directly into the South Lake Community, does it not?

A That is correct.
Q Thank you.
HEARING EXAMINER: All right. Is Mr.
Ferguson your next witness?
MR. HORNE: He is indeed.
HEARING EXAMINER: There he is, batting
cleanup.
MR. HORNE: Batting cleanup.
HEARING EXAMINER: Mr. Ferguson, a pleasure to see you.

THE WITNESS: Good morning, Madam
Examiner. Or good afternoon.

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: Good afternoon. Good afternoon.

THE WITNESS: Good afternoon, ma'am. MARK FERGUSON
being first duly sworn or affirmed to testify to the truth, the whole truth, and nothing but the truth, was examined and testified as follows:

HEARING EXAMINER: Please state your name and your business address for the record.

THE WITNESS: My name is Mark Ferguson. My business address is 5407 Water Street, Suite 206, in historic downtown Upper Marlboro, Maryland.

HEARING EXAMINER: Thank you. You have been previously qualified as an expert in the field of land planning and you will continue in that qualification today.

THE WITNESS: Thank you, Madam Examiner.

DIRECT EXAMINATION
BY MR. HORNE:
Q Thank you very much, Mr. Ferguson.

What is your occupation?
A I am a land planner.
Q Okay. And I feel as if I -- instead of going I should just step out your way, but let me ask this. Have you reviewed the special exception application related to the site plan, justification statements, exhibits to support this application?

A Yes, I have.
Q Have you reviewed the master plan in this area?

A Yes, I have.
Q Have you heard the testimony of the applicant, civil engineer, transportation engineer, and architect in this meeting this morning?

A I have, as well as that of Ms. Tipton and Mr. Burke.

Q Okay. And are you familiar with the recent applications associated with this subject site prior to this application that was --

A Yes. Yes, I am. I paid a great deal

Transcript of Hearing
Conducted on November 1, 2023
of attention to the right-of-way case because it is quite germane to what can be done here.

Q Okay. And let's start off by asking you if you can define the neighborhood as stated -- well, let me ask you this. Do you agree with the neighborhood as defined in the Maryland-National Capital Park and Planning staff report or do you have another neighborhood that you would like to define?

A Well, Mr. Horne, in keeping with a strange current practice, the Commission has repeatedly declined to define a neighborhood in recent cases. They cite what the uses are that are surrounding it, but they don't determine the extent of the neighborhood, and that's important because the neighborhood really defines how far a meaningful impact from this development will extend and that can be visual, as we talked about in Ms. Brown's testimony, it can be the extent of traffic that's generated as Mr. McAndrew talked about.

So what I do is I look at both use,
commonality of use, and I look at barriers that physically and visually separate the subject property from its surroundings and that would limit its impact, either physical or visual, from its surroundings. So I did that exercise and what $I$ find is that you have two really significant barriers in the immediate vicinity of the subject property.

You have Maryland 214 to the north which is a high-speed, high-classification roadway. It is an expressway. The speed limit is less than how fast people drive on it. It has only a few points of at-grade access and is grade separated at 301. It has a wide right-of-way and it's further characterized by large areas of retained woodlands along both sides of the road.

So Turnberry to the north of the
subject property on the far side of 214 and separated by a large belt of preserved woodlands is in my view not a part of the zoning neighborhood of the property because of that separation both visual and physical. Similarly,
U.S. 301 forms a substantive barrier to the east. So even though the property is relatively close to 301, I wouldn't extend the neighborhood into the rural and agricultural areas east of 301. There is, however, no such barrier to the south. So South Lake absolutely is a part of the defined zoning neighborhood to the south. And that's not just the uses that are immediately across from the subject site, on the one side townhouses and mostly two-over-twos, and on the western side of the site a planned office building, but certainly there's a connection. The subject site's entrance will align with the end of Summit Point Boulevard, so there will be traffic that goes back and forth from the subject property into South Lake. So there is both a visual and a physical connection there and a lack of barriers because Old Central Avenue is a local road. It's not even classified as a collector although it's actually built to that standard. It has an 80-foot right-of-way and 48feet of paving which is what you would see in a

Transcript of Hearing
Conducted on November 1, 2023
rural collector roadway, but low traffic volume so it's a more local roadway.

So South Lake I would include and I would say the south of South Lake which is approximately five-eighths of a mile distant is where you have a change in use character from mixed use commercial and residential to really employment uses that you find in Collington Center. So that combination of distance and a change of use would define the southern boundary of the defined neighborhood.

And then finally, off to the west you have a substantive barrier of Collington Branch, approximately 500 feet of woodlands in the stream valley park of Collington Branch. So that really forms a barrier and that's, again, approximately five-eighths to three-quarters of a mile west of the subject property.

And when you're down beyond Collington Branch, down by the end of Hall Road, even before the Hall Road development, a curve -- the preserved woodlands and a curve, slight though it
may be in Central Avenue, means it's not inner visible from the intersection of Hall Road, let alone the Hall Road Station development to the subject property.

So those are my neighborhood boundaries on the North Central Avenue. On the east, U.S. 301, on the south Marketplace Boulevard really serves as a good marker for the southern boundary at South Lake, and then on the west, Collington Branch.

MR. BROWN: Let me just interrupt you real quickly. So Mr. Ferguson, you're saying the Turnberry development on Central Avenue is not part of the neighborhood that you are proposing?

THE WITNESS: That's correct. I find that the right-of-way, the classification of -- the high classification of the roadway is a substantive barrier and not just by the limited number of crossings but also by the preserved woodlands in between Central Avenue and Turnberry. So there's no -- you can't see from Turnberry to the subject property because there's

Transcript of Hearing
Conducted on November 1, 2023
woods in the way and a lot of right-of-way with a lot of cars.

MR. BROWN: Well, I'm not going to interrupt the direct examination right now, but that testimony is in direct conflict with the architect's testimony where she uses Turnberry and Hall Road to determine compatibility, quote/unquote, within the neighborhood and yet you don't define those areas as part of the neighborhood.

THE WITNESS: That's correct. Well, and to that point, this is actually germane. She and $I$ actually did coordinate on that topic and I think what she did was important to do because South Lake is still developing. So it's big commercial node and most of its real mixed use is a bit off to the southeast and that area hasn't developed yet.

So, you know, I think it's appropriate to look further for architectural patterns even though those extend beyond the limits of the defined neighborhood. I think she was very
explicit in her testimony that she did just that. But I think her prime goal was to be most compatible with her immediate across the street very inner visible neighbor in South Lake.

MR. BROWN: Mr. Horne, I'm not going to belabor the point, but you can't have it both ways. You cannot limit the neighborhood at Central Avenue and then say that your property or your architectural elements are compatible with other structures in the neighborhood and yet Hall Road and Turnberry is not within the neighborhood defined by your expert. But you can go ahead and ask the rest of your questions. I apologize for interrupting.

MR. HORNE: No apologies necessary. BY MR. HORNE:

Q So Mr. Ferguson, are you familiar with the current zoning of the property?

A Yes, I am. It is CS or service commercial.

Q Okay.
A As we now call it, commercial service

Transcript of Hearing
Conducted on November 1, 2023
zoning.
Q Are you familiar with the technical staff report and application set forth in Exhibit 42 and as adopted by Park and Planning and the planning board?

A $\quad$ I am.
Q Okay. And are you familiar with the standards that needs to be proven to obtain a special exception for the subject site?

A I am. So there are a number -- and I think it's appropriate actually given the discourse at the very opening of the hearing to say that initially I shared Ms. Nichols' confusion about the intent of CB-11-2023 because unfortunately, hopefully not unartfully, within the contents of just that bill it uses the term ordinance with several meanings. So it clearly uses it to refer to the broad zoning ordinance, but it also uses it to the refer to the limited context of the ordinance which is CB-11.

So it actually took me a little while to wrap my head around which ordinance I would be

## Transcript of Hearing

Conducted on November 1, 2023
opining on the conformance to. But I think your point is essentially that you made at the beginning of the hearing was essentially the issue for me is that because the prior and the comparable zoning in the prior ordinance CM did not permit consolidated storage. If you interpreted CB-11's -- the part of section 3 referring to the effective date of the ordinance to mean the zoning ordinance then it would serve no purpose because that use wasn't permitted in the CS zone.

So CB-11 only had meaning to me as I read it by construing the term within section 3 to mean that ordinance was referring specifically to CB-11 to be self-referential in that case.

MR. BROWN: But Mr. Ferguson, to your point though, that would be logical if we're only looking at $\mathrm{CB}-11$ as it relates to this property. Prior zone CM permitted, current 2022 April CS permitted, it makes sense. However, when I asked Mr. -- I can't remember the gentleman's name. MR. HORNE: Burke.

Transcript of Hearing
Conducted on November 1, 2023

MR. BROWN: Mr. Burke I think it was earlier how many other properties were attempting to get CB-11 introduced, and I believe there were at least three or four, that same analysis may not apply to someone who did not have a zone prior to April 1, '22 that permitted consolidated storage. So your analysis is absolutely correct as it relates to your property, but that cannot necessarily be the only construction, if you will, of $\mathrm{CB}-11$ as it relates to other properties that had consolidated storage permitted prior to April 1, 2022.

THE WITNESS: Yeah, I do take your point, but I think you do have to look at the bill as a whole and it does apply to other zones, right. So the CGO zone as well had consolidated storage stricken from it. But the context of the zone -- I'm sorry. The context of the bill suggests that the CS zone would persist because it inserted requirements for CS zoned properties that would apply after it made that use not permitted, which would only make sense if it

Transcript of Hearing
Conducted on November 1, 2023
intended those to be grandfathered.
Now, I would also say there's a bit of a circular trap there because it points back to the use regulations in effect before its adoption but then it added use regulations for the CS zone.

MR. BROWN: I agree it's confusing.
THE WITNESS: Yeah.
BY MR. HORNE:
Q So Mr. Ferguson, I guess I'm not confused though, but be that as it may. Mr. Ferguson, so you indicated that you, you know, were familiar with the special exception requirements for the subject property and you've read the staff report from Park and Planning. Did you also prepare a testimony that you want to give here today regarding the requirements for approval for special exception at this site, both the general requirements and the specific requirements that has been marked as Exhibit 72?

A Exhibit 71.
Q Exhibit 71.

Transcript of Hearing
Conducted on November 1, 2023

A I did.
Q No, no, Exhibit 71 was Ms. Nuriddin's, I thought.

A No.
HEARING EXAMINER: Correct. Correct.
THE WITNESS: Okay. I wrote down Exhibit 71 so I must have been listening to something else. Madam Examiner, I apologize because who else should I have been listening to?

HEARING EXAMINER: Exhibit 72. It is Exhibit 72.

THE WITNESS: Exhibit 72. I'll use my red pen to correct.

Q So having prepared that, could you explain to the zoning hearing examiner and People's Zoning Counsel why the subject application meets the requirements for approval for a special exception at this particular site?

A I will. So the general requirements for approval of a special exception are found in section 27-3604(E)(1) and there are seven of those. There are additional requirements not

Transcript of Hearing
Conducted on November 1, 2023
applicable to the subject property in (E) (2). Those apply to properties in the Chesapeake Bay critical area. There are also additional requirements that apply specifically to consolidated storage uses and those are in section 2754-02(U).

Now, in Exhibit 72 I do spend a number of pages going through the 18 purposes of the zoning ordinance. I don't know the number off the top of my head yet, seven purposes of nonresidential base zones generally and the two specific purposes of the CS zone specifically. And what I would actually like to do is to incorporate Exhibit 72 as my testimony in that -- in regard to those matters.

The highlights of it though are that the subject property is surrounded on all sides by roads, two of which are high-classification, high-speed wide right-of-way roads. The design retains approximately 30 feet of woodlands along Old Central Avenue or at least the eastern portion of it along Central Avenue.

Approximately 50 feet of woodlands along the ramp from southbound Crain Highway to eastbound Central Avenue. And 80 to 100 feet of woodlands retained along Crain Highway. So there really is substantive wooded buffering around the perimeter of the property. That of course is further supplemented by --

MR. BROWN: Mr. Ferguson, are you showing us an illustration with this testimony or not?

THE WITNESS: I am not, no. This is reflected on Exhibit 39 and Exhibit 35, the landscape plan.

MR. HORNE: You're no longer on the camera. I don't know if you noticed that, Mr. Ferguson. There we go.

THE WITNESS: Don't know what happened. I apologize. Here's my smiling face back again. So no, Mr. Brown, I was just referring to what is shown on Exhibits 39 and 35.

MR. BROWN: All right. Thank you.
A And then of course there's also the new

Transcript of Hearing
Conducted on November 1, 2023
planted landscape that's provided around almost all of the perimeter of the property shown on that landscape plan as well as the sight tight fence surrounding the perimeter of the storage area.

Further, you have the orientation of the buildings which contribute to the screening. And then finally, two factors. Number one, the low intensity of the use. It's really reflected by the very, very low trip generation that Mr. McAndrew testified to.

I would note that there are a couple of magic thresholds that certainly I use when I tell clients that they need to get Mr. Lenhart and first is the de minimis threshold of five peak hour trips. Five means -- or less means essentially none. Don't even worry about it. And we're very close to that, right. We're one -- 11 is sort of one de minimis on top of the de minimis. The 50 trip threshold is below that you don't even need a traffic study. So we don't even need to call Mr. Lenhart or Mr. McAndrew now

## Transcript of Hearing

if we're less than that.
Simply, Park and Planning Commission will accept how many trips are you generating but you don't have to go and analyze the impact. And as Mr. McAndrew testified, the traffic generated by this proposed use will be substantially less than the traffic that was generated by the uses, the collection of uses which were approved for this site in its preliminary plan of subdivision.

And the final consideration is that we do have a master plan recommendation for this kind of service commercial use at this location on the west side of the interchange of 301 and 214, and that's really a part of a historic node or collection of service commercial uses around what was originally the intersection of 214 and 301, Crain Highway, and now of course with new, not so new anymore, but new 214, you know, now we have that -- that is now Old Central Avenue where that node surrounds.

So this is really a part of that context and when you take together the use

Transcript of Hearing
Conducted on November 1, 2023
context, the low intensity of use as exemplified by its trip generation, by its substantive screening and buffering around it, and the further separation by the high-classification roadway, those factors speak to a number of the purposes of the zoning ordinance as a whole and the purposes of the base zones and the CS zone as well.

Q Okay.
A The criteria of 2734, I'm sorry, 3604 go on to require essentially master plan and general plan and functional master plan compliance. So I just discussed the finding. This is Land Use Policy 20 in the 2022 Bowie Master Plan which specifies commercial -- service commercial uses in this location and it is in keeping with the uses shown on the land use map which recommends commercial uses.

The general plan places this in the established communities category which looks for context sensitive development with the context sensitive architecture with the historic node of

Transcript of Hearing
Conducted on November 1, 2023
compatible uses, service commercial uses. That indicates that this is context sensitive in field development.

With regard to functional master plans, the green infrastructure plan is not impaired. We have no regulated natural features here. There's no flood plain. There's no wetlands. There's no specimen trees because the property was really cleared what's now probably, what, 30 years ago and hasn't had the time to grow back up -- none of the trees have had the time to grow back up to specimen size. The state letter that we just received indicates that there are no rare, threatened, or endangered species. So we don't have a green infrastructure impairment.

The issue for me regarding the prior case for the permit -- for the construction in the right-of-way is really one of functional master plan conformance because PG Atlas, which is not a master plan, right, it's a computer program that doesn't have legal status, does show the entire property is encumbered by the ultimate

Transcript of Hearing
Conducted on November 1, 2023
right-of-way of the interchange.
In PG Atlas' defense if you will, the prior master plan, the 2006 Bowie Master Plan did show graphically the entirety of the subject property within the planned interchange. But subsequent to that 2006 Master Plan, the 2009 County-Wide Master Plan of Transportation illustrated a very specific plan for the interchange, which was discussed at length in that prior right-of-way hearing from 2021, and what that shows is that almost all of the property lies outside of the planned right-of-way and that was the conclusion of the zoning hearing examiner that was upheld by the district council.

And so really when you look at the proposed site plan, there are no structures in the little sliver of land that is within a planned right-of-way that would be subject to the requirement of 27-3614(A)(1)(d) requiring a district council action. So this property is clean from a functional master plan compliance standpoint as well.

Transcript of Hearing

The other requirements of 27-3604(E) continue into protecting the public health, safety, and welfare. And the four major factors that I laid out in describing the harmony with the purposes really all speak to those issues as well for public health, safety, and welfare. And similarly, they apply to whether the proposed use would be detrimental to the use or development of adjacent properties or the general neighborhood.

Now, in this case I do describe in my report that the properties to the north across Central Avenue, Turnberry, are reasonably adjacent even though they're not in the general neighborhood. But they are -- even though I would argue they could be viewed as adjacent, the separation, both physical and visual because of the retained woodlands both on the subject and on Turnberry, really mean that there's no interconnection and that lack of visual interconnection, that lack of physical interconnection, and the low trip generation lead me to conclude that there would not be any

Transcript of Hearing
impairment to the adjacent properties or the general neighborhood by the approval of this use.

The final two categories of 27-3604(E) are simply you need to have a TCP2 which accompanies this submittal and that you preserve any regulated natural features of which there aren't any. So those are the general criteria for approval of a special exception and I believe we meet those.

There are specific additional
requirements for consolidated storage in 27$5402(\mathrm{U})$. Some of them include things which have to be permitted to be included with the submittal such as an impact statement describing the nature and scope and the traffic. Those have been testified to by Ms. Tipton, by Mr. McAndrew, and in the applicant's statement of justification, and I acknowledge those. You have to have frontage on and direct vehicular access to an existing street with sufficient capacity to accommodate the type and amount of traffic. Mr. McAndrew testified to that.

Transcript of Hearing
Conducted on November 1, 2023

The district council shall find that there's a need for the public in the surrounding area. I guess Ms. Tipton's study and her testimony really speaks well to that. And there are a couple of requirements regarding the architectural design, both the compatibility and the orientation of the entrances, which Ms. Brown eloquently testified to. And so those really are -- oh, and the site plan has to show topography to a certain distance beyond the limits of the development, which it does. So that really sums up all of the requirements for approval of the consolidated storage use in the CS zone.

I would add the one other issue which I eluded to which was circular in $C B-11$ which does speak to the provision of the community space and, you know, that's something that I guess Mr. Burke testified to and you can speak to as well. I understand that the commission staff opined that that standard was not applicable notwithstanding the fact that it was added in by

Transcript of Hearing
Conducted on November 1, 2023

CB-13, or excuse me, CB-11, but because CB-11 pointed backwards to before its own adoption, they opined that it invalidated itself. I can't speak to that either yay or nay.

HEARING EXAMINER: All right. Any further questions, Mr. Horne?

MR. HORNE: Only I'm just going to ask him did he agree with the recommendations and findings of facts as set forth in the staff report.

THE WITNESS: I do. I do. I think this was -- other than the fact that they didn't define a neighborhood, this was actually a really good staff report.

MR. HORNE: Thank you.
HEARING EXAMINER: Mr. Brown, any questions?

MR. BROWN: Yes. Fatima, if you could pull up the needs study that was referenced by Mr. Ferguson a moment ago, the market study.

Do you know the exhibit number, Mr. Ferguson?

Transcript of Hearing
Conducted on November 1, 2023

HEARING EXAMINER: The exhibit number is 12.

MR. BROWN: And just scroll down. Who was the author of that market study?

HEARING EXAMINER: Not signed.
CROSS-EXAMINATION
BY MR. BROWN:
Q So that's my question, Mr. Ferguson. On page 15 of your report you state, as you just testified, 27-5402(U)(d) provides the district council shall find there is a need for the public and the surrounding area, and then in the very next paragraph you reference the applicant's statement of justification, which I'm going to assume was offered by Mr. Horne, who is an attorney and not an expert, summarized the findings of the market study which accompanied the application which together demonstrate that a public need for this facility exists in the surrounding area.

Given that Ms. Tipton also was not qualified as an expert in market studies or need

Transcript of Hearing
and Mr. Horne has indicated he has no other witnesses, have you guys really satisfied the requirement that there is a need for this particular project? And now we have a market study with no author.

A Well, I think, Mr. Brown, you did hear Ms. Tipton say or at least $I$ heard her say that this was done --

Q Yeah, she did, and I think she makes a credible argument as a lay fact witness that there is need, but the element of need is something that requires an expert to testify to, just like we request an expert to quality whether there's a need for a gas station in a particular neighborhood or there is a need for other types of uses. The element of need requires an expert, not a fact witness.

A So I will take a little latitude, Mr. Brown, since you're asking me this question and I

Q And I apologize. That's not fair. MR. BROWN: Mr. Horne, I think you need

Transcript of Hearing
Conducted on November 1, 2023
to tell us, do you plan to recess this hearing today and have an expert prepare a market study and opine on whether or not the criterion of need has been satisfied? He doesn't want to answer my question, you guys.

THE WITNESS: He looks -- he actually does look frozen this time, Mr. Brown. I was going to suggest for Mr. Horne, Ms. Tipton's expertise in the market of consolidated storage or self storage is actually quite extensive. So to me as a layperson certainly in market studies -- and as I said, I'm exercising some latitude here because you asked me the question -- it might be appropriate to qualify her as an expert in market studies for self storage facilities because clearly she has a wealth of expertise in that very specific regard. HEARING EXAMINER: Thank you, Mr.

Ferguson. That was well thought out. However, I'm not going to qualify Ms. Tipton in that regard. THE WITNESS: Okay.

Transcript of Hearing

HEARING EXAMINER: That was a good try.
Mr. Horne, the question still goes to
you. You were frozen so I'm not sure if you heard it.

MR. HORNE: Yeah, I heard Mr. -- am I frozen again?

HEARING EXAMINER: No, you're good.
MR. HORNE: Okay. I heard Mr. Brown's original question and I didn't hear what anybody else said. But with reference to need, again Ms. Tipton testified to the fact that there's a determination in the industry as to what would be -- from a market standpoint what would be considered information that would qualify to say that this use is a good use in this area.

And I think she did testify to that and I think her information would qualify. I think she could qualify as an expert. The market study information was provided by her, on behalf of her, and I think it would suffice. But if it is a question and you're indicating that you will not accept her expert testimony then we will have

Transcript of Hearing
Conducted on November 1, 2023
a market analyst added to make sure that there is no question about that need is satisfied in this area.

HEARING EXAMINER: I hate to say it, Mr. Horne, but I think you're going to need to do that. And I, quite frankly, know who is out there anymore doing this sort of work, but I do think you need an expert based on the way the new language of the code.

MS. TIPTON: May I make a few statements, please? This report was -- we put our logo on it but it was generated from a company called Yardy. Are you guys familiar with Yardy?

HEARING EXAMINER: No, but you're about to tell me something $I$ can't hear. So if indeed Mr. Horne -- are you frozen? No, you're still there.

MR. HORNE: I hear you. Can you hear me? Okay.

HEARING EXAMINER: Okay. If indeed Mr. Horne wishes to put Yardy on, that's his
decision, but I can't accept from you, Ms. Tipton, what Yardy is, or did, or said, or how they prepared that report.

MS. TIPTON: So you're saying we have to have a human expert testify?

HEARING EXAMINER: Yes.
MS. TIPTON: Not just a report from a third party.

HEARING EXAMINER: Correct. Under the new ordinance language, yes. I agree with Mr. Brown.

MR. HORNE: And I think Mr. Brown is frozen maybe. Is he -- no, there we go.

MR. BROWN: No, I'm here. And again, I'm not trying to make it difficult. Madam Examiner, if Ms. Tipton were to be qualified as an expert, and she seems to have the expertise to opine upon the market study that she was reviewed prepared by Yardy, maybe not necessarily right now at this moment, $I$ don't know, but $I$ would not have a problem with Ms. Tipton being qualified as an expert in market studies concerning
consolidated storage and then she would testify as that expert that $I$ have reviewed the Yardy analysis and this is my conclusion. I don't have a problem with that. But the bottom line is there must be an expert, whether it's Ms. Tipton qualified as such or a representative from Yardy to testify that need has been met.

HEARING EXAMINER: Or somebody else. I mean, it could anybody else.

MR. BROWN: Or somebody else.
HEARING EXAMINER: We're not telling you, Mr. Horne, who you have to provide, but you do have to provide a human and, quite frankly, again with all due respect to Mr. Ferguson and Mr. Brown, I'm not going to accept Ms. Tipton as an expert in this regard. So you've got to find somebody from Yardy or somebody, you know, who can be an expert in this regard.

MR. HORNE: Okay. So my next question would be we continue this hearing, you know, because we're trying to, you know, move obviously expeditiously as we move forward. Can we have
a -- because $I$ think we'll be able to locate somebody to be able to do that and be ready in a couple of weeks. You know, can we set that for sometime later in November?

HEARING EXAMINER: Okay. I'm going to mute myself because I'm about to yell. Okay?

MR. HORNE: You're muted now. We can't hear you.

MR. BROWN: She's checking on her calendar with --

MR. HORNE: All right. Okay. And I'm going to ask her, Mr. Brown, I want it continued only for the limited purpose of that because we don't want to open the hearing up.

MR. BROWN: That would be correct, yeah.

MR. HORNE: Okay.
MR. BROWN: And also for Mr. Woodburn's revisions that he made.

MR. HORNE: Yes.
HEARING EXAMINER: All right. Certainly it is only to provide your additional

Transcript of Hearing
Conducted on November 1, 2023
witness and then for Ms. Nuriddin to testify. Would you be ready by next Wednesday? No.
(Examiner confers with clerk.)
The 22 nd is the day before
Thanksgiving.
MR. HORNE: How about the 29th?
HEARING EXAMINER: The 29th we have a hearing.

MR. HORNE: The 22nd -- if it's -- I mean, people may be gone for Thanksgiving. I don't want to do that.

HEARING EXAMINER: Right.
MR. HORNE: But if it --
HEARING EXAMINER: Right. Exactly. (Examiner confers with clerk.)

MR. BROWN: No, there's no district --
HEARING EXAMINER: On the 4th.
MR. BROWN: -- council hearings after
the 13th of November.
MR. HORNE: No, it's going to be the 27th. They called back a special session.

HEARING EXAMINER: Right. Okay.

Transcript of Hearing
Conducted on November 1, 2023

MR. BROWN: On the 23rd of November?
HEARING EXAMINER: How about the 4th of December? That's a Monday.

MR. HORNE: If that's the earliest.
MS. TIPTON: So wait a minute. You're saying you are available for the 8th of November?

HEARING EXAMINER: Yes. Yes.
MS. TIPTON: We need to just try to make it work for the 8 th of November versus waiting another five weeks.

MR. BROWN: Were you saying that the 4th was available?

HEARING EXAMINER: December, December 4 th.

MR. HORNE: December.
MS. TIPTON: So the only dates that are available are Wednesdays?

HEARING EXAMINER: Correct. That's the way -- because the hearing rooms are used by other people except for in December which then frees up Mondays for us as well.

MR. HORNE: If the witness is

Transcript of Hearing
Conducted on November 1, 2023
available, we can get it -- I mean, because Mr. Woodburn's information, certainly he'll have that done in the time period.

HEARING EXAMINER: Right. I don't need -- I was just going to keep the record open for those items. You know, I didn't need to have another hearing on those items. The only issue is --

MS. TIPTON: The expert.
HEARING EXAMINER: The expert, exactly.
MS. TIPTON: We'll make it happen.
HEARING EXAMINER: Mr. Horne, are you making it happen for the 8th.

MR. HORNE: Well, I hear loud and clear from the client says we'll make it happen, we'll make it happen.

HEARING EXAMINER: All right. Then the 8th it is and --

MS. TIPTON: Okay. The 8th it is.
MR. HORNE: 9:30?
HEARING EXAMINER: 9:30. I mean, I can always do it earlier if anybody wants to. I'm

Transcript of Hearing
Conducted on November 1, 2023
here early. Look at Mr. Burke. I'm here at 6:00. We can start then.

MS. TIPTON: I'm going to be on West
Coast time so I will respectfully ask that we don't do it any earlier than 9:00 a.m.

HEARING EXAMINER: That's your client.
So --
MR. HORNE: So let's just keep it at 9:30 then.

HEARING EXAMINER: Okay. So 9:30. Let me see. 9:30, the 8th. All right. So --

MS. TIPTON: It is my idea of a vacation next week.

HEARING EXAMINER: Okay. So just so we're clear, Mr. Horne, as you know we used to have experts, you know, market experts. As Mr. Brown referred, we had them for gas stations. I don't know who is out there anymore. So --

MR. HORNE: I was thinking about Jim. I can't think of Jim's last name we used to us, but he's deceased and I -- you know.

HEARING EXAMINER: That won't work.

Transcript of Hearing
Conducted on November 1, 2023

That won't work. Yeah, so I think --
MR. FERGUSON: Ed Steer.
HEARING EXAMINER: What did you say
Mark?
MR. FERGUSON: Ed Steer with Elbridge.
HEARING EXAMINER: Oh, yeah, we seen him.

MR. FERGUSON: Uh-huh.
HEARING EXAMINER: Okay. So, okay.
MR. FERGUSON: If you can't get the -- yeah, if you can't get the -- I've forgotten their name already. But the only thing that sticks in my head is Yowza and that's not it.

HEARING EXAMINER: All right. So your biggest challenge, Art, is to find somebody.

MR. HORNE: Find them.
HEARING EXAMINER: Right. And --
MR. HORNE: Him or her. Them, find somebody, right. Find somebody. And they may or may not want their own report, you know. I mean, because they'll have to personally testify to

Transcript of Hearing
Conducted on November 1, 2023
the --
MR. HORNE: Exactly. Understood.
HEARING EXAMINER: Yeah. Okay. All
right. All right.
MR. BROWN: Arthur, there's a need expert that is used in all of the convenience store, gas stations.

HEARING EXAMINER: Well, there used to be. I don't know if they're around anymore.

MR. BROWN: Yeah, there is one gentleman that Matt Tedesco has used quite a bit in the last year-and-a-half.

HEARING EXAMINER: Okay. Okay.
MR. FERGUSON: No, that's Mr. Steer.
HEARING EXAMINER: Oh, Steer. Right. Ed Steer, right, okay. All right. Yeah, we've seen him. We've qualified him, Arthur, so he's okay.

MR. HORNE: All right.
HEARING EXAMINER: All right. So that being said, where we are right now is we're going to continue this hearing to 9:30 next Wednesday

Transcript of Hearing
which is November 8th. At that point in time testimony will be limited to whomever you put on, Mr. Horne, with regard to the market and needs analysis, and to Ms. Nuriddin. So it will be your opportunity to testify at that time, Ms. Nuriddin. I am leaving of course the record open because the record will be open. But just to remind you, Art, what we are looking for is we are looking for the additional ethics affidavits, the landscape plan --

MR. HORNE: Yes.
HEARING EXAMINER: -- Exhibits 35 and 39 with regards to the relocation or the pivoting of the sign, proposed language amending the conditions of the technical staff report with regards to condition 1 and possibly renumbering 1C to 2.

MR. HORNE: Yes.
HEARING EXAMINER: And that is my list at the moment. Did you pick up anything else that I said?

MR. HORNE: No, I think that's it

Transcript of Hearing
Conducted on November 1, 2023
and -- because our conditions will include removing the light pole out of the right-of-way of the state highway.

HEARING EXAMINER: Okay.
MR. HORNE: So let me ask this. So two things about testimony. One, will we need Mr. Ferguson again to finish his opinion with reference to the newly added market study, need study? I think I need to call him just to confirm that to tie it up because all the other stuff he agrees with. And then number two, you accepted Mr. McAndrew as a witness. Do you need also Mr. Lenhart to adopt that testimony in which case --

HEARING EXAMINER: No, I accepted it. It was weird testimony because he was adopting the testimony of his boss with his testimony. So it was circular, but he's now an expert. Okay. But the other person we will need is, you are right, Mr. Woodburn should come back and just tell us the changes that he made to Exhibits 34, 35, and 39. Just limited to that. Here's the

Transcript of Hearing
Conducted on November 1, 2023
sign. You know, here's -- just limited to that.
MR. HORNE: Okay.
MR. WOODBURN: Okay. I'll be there.
MR. HORNE: Okay. We'll be ready.
MR. NURIDDIN: I just had a question.
I'm sorry. I just had a technical question.
HEARING EXAMINER: Yes, ma'am.
MR. NURIDDIN: Would I be able to at that time cross-examine Mr. Ferguson? Because he's made his testimony and I had some questions for him regarding his barriers and his boundaries.

HEARING EXAMINER: You are correct. You haven't had an opportunity to cross-examine Mr. Ferguson and you will be given --

MR. NURIDDIN: Okay.
HEARING EXAMINER: -- an opportunity, yes.

MR. NURIDDIN: Okay.
HEARING EXAMINER: All right. Are we good?

MR. HORNE: Good. Thank you very much

Transcript of Hearing
Conducted on November 1, 2023
for your time.
MR. NURIDDIN: And one more. I'm new
to this. Now, will I use this link or will your
office provide me another link?
HEARING EXAMINER: Another link. They
will send you another link.
MR. NURIDDIN: Okay. Okay. Thank you for your patience.

MR. BROWN: Good question.
HEARING EXAMINER: Okay. Thank you.
Yeah. But I'm glad you asked that, yeah.
MR. BURKE: Very good question.
MR. HORNE: Yeah.
HEARING EXAMINER: Okay. I thank
everybody and I'll see you in a week's time. (Off the record.)

Transcript of Hearing
Conducted on November 1, 2023

CERTIFICATE OF TRANSCRIBER
I, Debra McCostlin, do hereby certify
that this transcript was prepared from the digital audio recording of the foregoing proceeding; that said transcript is a true and accurate record of the proceedings to the best of my knowledge, skills, and ability; and that I am neither counsel for, related to, nor employed by any of the parties to the case and have no interest, financial or otherwise, in its outcome.

DebraCMeCostlin

DEBRA MCCOSTLIN
NOVEMBER 13, 2023

## Transcript of Hearing

Conducted on November 1, 2023


## Transcript of Hearing

Conducted on November 1, 2023

| ```administration 72:10, 115:6, 126:7, 134:4 administrative 14:9, 47:20, 72:1, 77:12, 140:17 admitted 19:19, 19:20 adobe 74:12, 75:6, 75:8, 75:13 adopt 120:10, 205:13 adopted 174:4 adopting 205:16 adoption 177:4, 189:2 advertisement 134:5 advise 60:17 affidavit 22:6, 22:7, 22:9, 22:11, 22:15, 43:6, 59:7, 61:18, 62:5, 62:19, 63:1 affidavits 40:6, 63:17, 93:20, 204:9 affirmed 21:10, 46:15, 69:4, 109:18, 139:10, 165:5 aforementioned 155:4 afraid 37:1 after 8:9, 31:4, 44:15, 90:2, 120:17, 176:21, 198:18 afternoon 164:22, 165:1,``` | ```165:2, 165:3 again 11:10, 48:20, 56:16, 75:5, 89:14, 106:1, 113:19, 119:19, 121:7, 128:8, 129:6, 152:5, 170:16, 180:18, 193:6, 193:10, 195:14, 196:14, 205:7 against 58:19, 119:18 agencies 103:3 ago 23:19, 28:1, 29:15, 84:15, 161:12, 184:10, 189:20 agree 31:22, 80:12, 80:13, 101:5, 153:8, 153:10, 167:6, 177:7, 189:8, 195:10 agrees 205:11 agricultural 169:4 ahead 12:22, 94:5, 173:12 ain't 10:20 air 158:12 al 127:12 align 169:13 all's 12:3 allegedly 36:3 allow 8:10, 10:15,``` | $\begin{aligned} & 11: 6, \quad 11: 7, \\ & 88: 4, \quad 162: 12 \\ & \text { allowed } \\ & 8: 13, \quad 8: 18, \\ & 9: 9, \quad 10: 12, \\ & 12: 16, \quad 66: 14, \\ & 124: 22 \\ & \text { allows } \\ & 9: 21, \quad 10: 3 \\ & \text { almost } \\ & 24: 22, \quad 38: 14, \\ & 135: 6, \quad 155: 20, \\ & 181: 1, \quad 185: 11 \\ & \text { alone } \\ & 171: 3, \\ & \text { along } \\ & 26: 17, \quad 87: 11, \\ & 87: 19, \quad 87: 20, \\ & 96: 13, \quad 106: 15, \\ & 107: 1, \quad 107: 16, \\ & 114: 18, \quad 145: 13, \\ & 161: 8, \quad 168: 16, \\ & 179: 20, \quad 179: 22, \\ & 180: 1, \quad 180: 4 \\ & \text { already } \\ & 14: 12, \quad 29: 16, \\ & 57: 18, \quad 66: 10, \\ & 93: 19, \quad 123: 13, \\ & 130: 7, \quad 146: 5, \\ & 202: 12 \\ & \text { also } \\ & 2: 12, \quad 16: 10, \\ & 17: 1, \quad 22: 14, \\ & 17, \quad 26: 2, \\ & 25: 20, \\ & 26: 7, \quad 51: 8, \\ & 51: 13, \quad 57: 8, \\ & 58: 9, \quad 66: 19, \\ & 67: 5, \quad 72: 2, \\ & 72: 20, \quad 83: 12, \\ & 92: 12, \quad 96: 4, \\ & 96: 18, \quad 102: 20, \\ & 107: 14, \quad 107: 20, \\ & 117: 9, \quad 126: 1, \\ & 129: 4, \quad 140: 18, \\ & 143: 1, \quad 146: 1, \\ & 147: 3, \quad 150: 16, \\ & 171: 19, \quad 174: 19, \\ & 177: 2, \quad 177: 16, \end{aligned}$ | ```179:3, 180:22, 190:21, 197:18, 205:13 although 18:9, 155:2, 169:20 always 137:15, 200:22 amber 154:12, 155:2, 160:5 amend 99:5, 99:10, 99:14, 104:13, 104:16 amended 65:14, 77:17, 78:13, 99:16, 104:7, 104:20, 105:7 amending 204:14 amendment 32:3, 66:3 amendments 56:10, 98:2, 101:9, 101:13 among 15:11 amount 29:7, 124:21, 129:17, 187:21 amounts 158:14 analyses 113:4, 114:11, 115:5 analysis 16:21, 17:4, 50:7, 51:9, 52:1, 52:9, 114:6, 117:19, 123:10, 125:12, 125:14, 126:1, 127:5, 127:12, 129:10, 130:17, 176:4, 176:7, 196:3, 204:4``` |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| analyst | 90:1, 90:10, | appears | 166:8, 166:21, |
| :---: | :---: | :---: | :---: |
| 194:1 | 91:13, 92:3, | 132:1 | 174:3, 178:17, |
| analyze | 96:21, 98:2, | applicable | 190:18 |
| 51:6, 182:4 | 100:1, 100:20, | 7:19, 101:6, | applications |
| andrew | 101:13, 105:21, | 121:1, 125:17, | 15:18, 23:4, |
| 16:19 | 108:5, 108:16, | 179:1, 188:21 | 49:11, 53:14, |
| annapolis | 109:5, 110:14, | applicant | 56:19, 56:21, |
| 23:16 | 114:17, 118:14, | 2:2, 13:10, | 81:9, 166:20 |
| annotated | 118:15, 119:12, | 13:17, 15:6, | applied |
| 86:8 | 126:11, 126:16, | 48:3, 85:10, | 8:15 |
| another | 131:12, 133:5, | 142:10, 143:5, | applies |
| 28:21, 50:15, | 135:20, 140:13, | 166:14 | 7:10, 11:19 |
| 57:5, 59:15, | 143:22, 154:5, | applicant's | apply |
| 61:4, 61:6, | 154:8, 156:3, | 14:14, 19:6, | 122:12, 176:5, |
| 92:19, 158:7, | 159:7, 164:1, | 19:9, 19:14, | 176:15, 176:21, |
| 161:18, 162:7, | 186:22, 187:6, | 22:13, 187:17, | 179:2, 179:4, |
| 162:9, 167:8, | 187:7, 189:5, | 190:13 | 186:7 |
| 199:10, 200:7, | 189:16, 201:5, | applicants | appreciate |
| 207:4, 207:5, | 208:8 | 18:2 | 20:18 |
| 207: 6 | anybody | application | appropriate |
| answer | 12:18, 37:2, | 8:4, 8:10, | 130:2, 172:19, |
| 42:13, 60:14, | $\begin{array}{ll}42: 3, & 42: 13, \\ 90: 6, ~ 138: 20, ~\end{array}$ | $8: 11,8: 14$, | 174:11, 192:14 |
| 60:20, 61:13, | 90:6, 138:20, | 8:18, 9:3, 12:4, | appropriateness |
| 76:14, 91:3, | 193:9, 196:9, | 13:11, 13:18, | 144:2, 144:17 |
| 107:22, 108:19, | 200:22 | 14:4, 14:7, | approval |
| 108:21, 111:17, | anymore | 14:17, 16:3, | 13:19, 13:21, |
| 136:11, 139:4, | 182:18, 194:7, | 16:5, 16:11, | 16:17, 18:5, |
| 192:4 | 201:18, 203:9 | 16:18, 17:6, | $48: 22, \quad 50: 12,$ |
| answers | anyone | 17:16, 18:5, | 79:15, 82:13, |
| 42:15, 58:13 | $89: 14$ | 22:1, 22:12, | 82:15, 131:5, |
| anticipate | anything $18: 17,36: 13$ | 22:13, 22:20, | 177:18, 178:17, |
| 88:4 anticipated | $\begin{aligned} & 18: 17, \quad 36: 13, \\ & 50: 5, \quad 50: 9, \end{aligned}$ | $30: 9, ~ 31: 17$, $31: 21, ~ 41: 11$, | 178:20, 187:2, |
| anticipated $67: 22,129: 12$, | $51: 18, \quad 58: 22,$ | $31: 21, ~ 41: 11$, $49: 13, ~ 49: 17$, | 187:8, 188:13 |
| 67:22, 129:12, $129: 18,130: 5$, | $126: 20,162: 5$ | $49: 13,59: 17$, $55: 9,55: 20$, | approvals |
| $129: 18,130: 5$, $130: 9,135: 5$ | $\left\lvert\, \begin{aligned} & 126: 20,162: 5, \\ & 204: 20 \end{aligned}\right.$ | $55: 9,55: 20$, $56: 4,56: 8$, | $16: 15, \quad 125: 15$ approve |
| any | anyway | 59:22, 60:1, | 143:4 |
| 23:4, 26:13, | 121:11 | 65:20, 71:2, | approved |
| 32:2, 32:3, | apologies | 71:7, 71:10, | 13:21, 14:2, |
| $35: 16,41: 12$, | 173:15 | $72: 10,72: 18$, | 33:7, 49:20, |
| 43:20, 45:5, | apologize | 76:21, 77:13, | 54:18, 111:22, |
| 47:19, 51:5, | 40:3, 116:1, | 81:4, 81:7, | 113:16, 125:2, |
| 51:17, 52:8, | 173:13, 178:8, | 85:5, 85:10, | 125:5, 125:11, |
| 52:11, 53:12, | 180:18, 191:21 | 90:16, 92:17, | 130:7, 130:14, |
| 56:9, 58:8, | appeal | 124:4, 124:12, | 182:8 |
| $64: 1, \quad 64: 20,$ | $27: 11$ | $125: 21,127: 3$ | approves |
| 65:3, 65:17, | appeals | $131: 2,141: 4,$ | $112: 7$ |
| 68:13, 82:8, | 111:9 | 142:3, 166:6, | approximately <br> $7 \cdot 1,7: 2$ |

## Transcript of Hearing

Conducted on November 1, 2023

|  |  | ```articulations 144:3 ascertain 133:21 aside 55:4, 97:14 asked 47:11, 142:2, 175:20, 192:13, 207:11 asking 22:6, 22:8, 40:10, 41:18, 42:1, 42:2, 67:21, 77:11, 104:5, 110:12, 167:3, 191:19 aspects 16:4 assessment 50: 6 assist 22:20, 113:5, 114:15, 114:17 assisting 113:15 associated 14:17, 16:16, 17:5, 81:22, 82:9, 89:4, 127:14, 166:20 association 123:11 assume 78:13, 91:12, 190:15 assuming 63:4, 79:9, 106:10 at-grade 168:13 atlas 128:12, 184:19, 185:2 attaches 88:17 attempting 52:18, 141:2,``` | ```176:2 attend 49:12 attendance 31:9, 39:1, 39:15 attention 167:1 attorney 22:18, 54:14, 118:20, 118:21, 190:16 attorney's 42:9 attorneys 50:8 atwell 69:11 audio 208: 4 august 79:8, 79:10, 94:10, 111:15 author 190:4, 191:5 authority 90:16, 91:6, 91:18 authorize 71:10 authorizing 14:5 available 17:12, 18:13, 28:16, 28:22, 54:19, 54:22, 199:6, 199:12, 199:17, 200:1 avenue 23:14, 82:18, 82:19, 87:11, 87:22, 88:6, 89:9, 91:11, 96:2, 106:10, 106:17, 107:7, 107:12, 131:16, 131:17, 132:1, 145:13, 145:16,``` |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023


## Transcript of Hearing

Conducted on November 1, 2023

| belief | binder | bolster | 61:4, 63:1, |
| :---: | :---: | :---: | :---: |
| 100:22 | 128:7 | 53:18 | 63:19, 67:2, |
| believe | bit | bookended | 154:20, 183:14, |
| 31:18, 33:9, | 50:3, 98:17, | 88:14 | 185:3 |
| 41:21, 48:14, | 102:7, 111:17, | boring | box |
| 57:2, 59:13, | 137:19, 147:21, | 116:3 | 31:2 |
| 67:22, 74:7, | 150:20, 151:1, | borings | boy |
| 75:17, 94:14, | 159:14, 160:2, | 51:11, 51:12 | 13:2 |
| 94:16, 108:19, | 160:8, 172:17, | boss | branch |
| 111:11, 112:1, | 177:2, 203:11 | 205:17 | 170:13, 170:15, |
| 112:6, 126:6, | bite | both | 170:20, 171:10 |
| 128:20, 133:14, | 122:22 | 14:3, 18:2, | brand |
| 136:11, 148:22, | black | 22:16, 42:15, | 33:4, 34:6 |
| 152:12, 163:6, | 98:20 | 59:3, 60:4, | bratt |
| 176:3, 187:8 | blank | 76:3, 76:17, | 21:16 |
| belong | 143:22 | 78:6, 99:4, | break |
| 104:11 | blast | 99:12, 100:14, | $152: 20$ |
| below | 163:19 | $103: 5,132: 10,$ | breakdown |
| 96:15, 107:11, | bleed | 143:13, 151:13, | 153:1 |
| $181: 20$ | 122:7 | 167:22, 168:16, | brick |
| belt | blend | 168:22, 169:17, | 163:1, 163:4 |
| 168:19 | 153:11 | 173:6, 177:18, | briefly |
| beltway | blindly | 186:16, 186:17, | $44: 1,127: 10$ |
| 65:19 | 20:11 | 188:6 | bring |
| benefits | blown | bottom | $16: 5,92: 15$ |
| $157: 8$ | $106: 11$ | $87: 8, \quad 196: 4$ | broad |
| best | blue | boulevard | $139: 16, \quad 174: 18$ |
| $208: 6$ | 122:7 | $23: 17,110: 3,$ | broken |
| better | blurry | $169: 14,171: 7$ | $146: 3,150: 11,$ |
| 75:13 | 86:21 | bounce | $151: 13$ |
| between | board | 114:14 | brooks |
| 10:17, 89:13, | 13:20, 71:9, | bound | $23: 14, \quad 24: 1$ |
| 94:10, 126:21, | 111:9, 111:10, | $145: 15$ | brought |
| 132:2, 138:22, | $112: 2,112: 7$ | boundaries | $39: 17$ |
| $\begin{aligned} & 139: 3, \quad 150: 8, \\ & 171.20 \end{aligned}$ | $119: 1, \quad 140: 18,$ | $171: 5, \quad 206: 12$ | brown's |
| 171:20 <br> beyond | $\begin{aligned} & \text { 174:5 } \\ & \text { board's } \end{aligned}$ | $\begin{aligned} & \text { boundary } \\ & \text { 106:9, 170:10, } \end{aligned}$ | $\begin{aligned} & 45: 22, \quad 120: 15, \\ & 167: 19, \quad 193: 8 \end{aligned}$ |
| 170:19, 172:21, | 56:3 | 171:8 | bryan |
| 188:10 | boards | bowie | 76:1, 76:2 |
| big | 30:20, 31:11, | $1: 5,6: 22,$ | buffer |
| $29: 8, \quad 30: 22$ | 140:21, 140:22 | 13:10, 30:17, | 96:3, 96:12, |
| $172: 15$ | boat | $31: 7,31: 8$, | 96:14, 96:15, |
| biggest | 133:21 | 32:14, 32:18, | 96:20, 106:21 |
| 158:18, 202:16 | boats | $33: 5,36: 10$, | buffering |
| bill | $26: 17,106: 12,$ | $39: 21,41: 9,$ | $180: 5, \quad 183: 3$ |
| 55:18, 57:17, | $106: 22,133: 12$ | $41: 17,57: 9,$ | build |
| $66: 13,174: 16$ | bodies | $59: 3,59: 10,$ | $16: 12,24: 14,$ |
| 176:15, 176:18 | $140: 20$ | 59:19, 60:8, | $24: 20,81: 5$ |

## Transcript of Hearing

Conducted on November 1, 2023

| 81:7, 85:4, | buildout | 15:19, 20:22, | capacity |
| :---: | :---: | :---: | :---: |
| 90:16, 91:6, | 48:22 | 96:11, 100:3, | 187:20 |
| 91:19, 103:2, | built | 102:17, 120:2, | capita |
| 123:22, 126:8 | 49:15, 88:2, | 135:12, 138:14, | 29:8 |
| building | 108:12, 136:21, | 156:18, 173:22, | capital |
| 14:5, 25:19, | 169:20 | 181:22, 205:9 | 38:15, 65:19, |
| 25:21, 51:15, | bulk | called | 73:1, 167:7 |
| 71:11, 71:14, | 113:14 | 16:21, 49:3, | car |
| 72:3, 72:11, | burke | 70:18, 96:12, | 125:7, 161:5 |
| 76:12, 76:21, | 3:7, 5:21, | 163:19, 194:13, | care |
| 77:3, 81:3, | 5:22, 6:1, 6:13, | 198:21 | 5:4 |
| 81:7, 81:11, | 15:19, 15:20, | calls | cars |
| 81:14, 85:6, | 16:3, 46:11, | 6:21 | 172:2 |
| 88:13, 88:15, | 46:12, 46:14, | calvert | case |
| 88:20, 89:16, | 46:20, 46:21, | 83:1 | $1: 4,7: 6,10: 2,$ |
| 91:4, 108:14, | 47:5, 52:18, | came | $12: 22,14: 10,$ |
| 108:17, 108:19, | 54:5, 55:22, | 8:9, 31:4, | 14:12, 14:13, |
| 125:22, 127:20, | 56:12, 56:16, | 38:13, 66:18, | 14:14, 15:6, |
| 135:17, 142:18, | 64:9, 65:4, | 71:8, 72:22, | 16:9, 16:12, |
| 142:19, 143:4, | 65:8, 84:7, | 83:18 | 17:2, 17:12, |
| 143:20, 143:22, | 84:13, 84:17, | camera | 18:2, 18:13, |
| 144:8, 144:15, | 84:21, 166:18, | 180:15 | 22:1, 22:3, |
| 144:18, 144:21, | 175:22, 176:1, | cameras | 25:3, 30:14, |
| 145:2, 148:16, | 188:19, 201:1, | 26:3, 26:4, | 32:4, 50:16, |
| 148:17, 149:15, | 207:12 | 26:5 | 54:17, 71:18, |
| 149:16, 150:6, | burke's | campers | 72:12, 101:3, |
| 150:7, 151:10, | 47:10 | 26:17, 26:20 | 115:8, 119:8, |
| 151:11, 151:13, | burnett | can't | 120:4, 121:12, |
| 151:19, 152:14, | 73:8 | $12: 7,12: 9,$ | $129: 21,130: 16,$ |
| 153:2, 155:15, | business | $12: 10, \quad 33: 18,$ | $136: 7,137: 10 \text {, }$ |
| 156:2, 158:9, | 21:14, 22:15, | $78: 9, \quad 93: 3$ | $167: 1,175: 15,$ |
| 158:13, 158:18, | $24: 18,26: 21,$ | $105: 14,105: 16,$ | $184: 17,186: 10,$ |
| $159: 10,169: 12$ | 29:10, 38:16, | 108:8, 108:19, | 205:14, 208:9 |
| building's | 46:19, 46:21, | 154:10, 171:21, | cases |
| 152:21 | 69:8, 109:22, | 173:6, 175:21, | 9:16, 15:14, |
| buildings | 110:20, 132:15, | 189:3, 194:16, | 35:4, 46:3, |
| $49: 15,88: 15,$ | 139:14, 165:9, | 195:1, 197:7, | 167:13 |
| $88: 17, \quad 91: 1,$ | 165:11 | 201:20, 202:10, | categories |
| 96:9, 108:11, | bwd | 202:11 | 187:3 |
| 108:15, 108:16, | 140:3 | cannot | categorize |
| 146:4, 146:21, | C | 155:1, 173:7, | 24:4 |
| $148: 6, ~ 148: 7, ~$ $149: 12, ~ 150: 1$, | calculation | 176:8 | category |
| 150:11, 151:5, | 134:12 | canopy | 104:10, 183:20 |
| $152: 4,152: 16 \text {, }$ | calendar | 92:17, 93:13, $93: 17, ~ 94: 13$, | caught |
| 156:3, 156:7, | 197:10 | $94: 21, \quad 95: 19,$ | 105:16 <br> causes |
| 157:17, 158:17, | call $14: 15,15: 5$, | $106: 8$ | $155: 21$ |
| 158:20, 181:7 | 14:15, 15:5, | capable | caveat |
|  |  | 18:10 | 7:5 |

## Transcript of Hearing

Conducted on November 1, 2023

| cb <br> $\begin{array}{ll}7: 21, & 8: 9, \\ 8: 10, & 9: 17\end{array}$ <br> 8:10, 9:17, <br> 9:21, 10:3, <br> 10:8, 11:11, <br> 11:14, 54:14, <br> 55:14, 55:18, <br> 58:7, 58:13, <br> 58:19, 59:1, <br> 66:7, 66:17, <br> 68:2, 174:20, <br> 175:12, 175:15, <br> 175:18, 176:3, <br> 176:10, 188:16, <br> 189:1 <br> cb- <br> 8:7, 8:8, <br> 10:14, 10:17, <br> 12:16, 56:17, <br> 57:12, 58:10, <br> 58:17, 65:9, <br> 65:14, 174:14 <br> cb-'s <br> 175:7 <br> cementitious <br> 163:4, 163:14 <br> center <br> 90:22, 146:1, <br> 148:9, 154:13, <br> 170:9 <br> central $\begin{aligned} & 82: 18, \quad 82: 19, \\ & 87: 11, \quad 87: 22, \\ & 88: 3, \quad 88: 6, \\ & 88: 20, \quad 89: 9, \\ & 91: 11, \quad 96: 1, \\ & 106: 10, \quad 106: 16, \\ & 107: 7, \quad 107: 12, \\ & 131: 16, \quad 131: 17, \\ & 132: 1, \quad 132: 20, \\ & 145: 13, \quad 145: 16, \\ & 150: 4, \quad 161: 8, \\ & 169: 18, \quad 171: 1, \\ & 171: 6, \quad 171: 13, \\ & 171: 20, \quad 173: 8, \\ & 179: 21, \quad 179: 22, \\ & 180: 3, \quad 182: 19, \\ & 186: 12 \end{aligned}$ | certain $8: 14, \quad 8: 17$, $9: 2,26: 8$, $27: 11, \quad 83: 4$, $188: 10$ certainly $169: 12, \quad 181: 13$, $192: 11, \quad 197: 22$, $200: 2$ certificate $208: 1$ certification $103: 16, \quad 104: 2$ certified $105: 14, \quad 105: 15$ certify $208: 2$ cetera $40: 7, \quad 40: 8$, $89: 8, \quad 129: 20$ cgo $9: 12, \quad 28: 13$, $57: 3, \quad 176: 16$ chain $59: 15$ challenge $34: 10, \quad 202: 16$ challenged $20: 2$ chance $18: 11, \quad 18: 12$ change $103: 15, \quad 104: 5$, $146: 17, \quad 170: 6$, $170: 10$ changed $91: 12$ changes $57: 19, \quad 94: 9$, $94: 12, \quad 94: 15$, $100: 20, \quad 146: 18$, $205: 21$ character $145: 19, \quad 153: 12$, $170: 6$ characterized $168: 15$ charitable $67: 13$ |  | ```clause 7:7 clay 51:21, 83:2 clean 18:1, 185:21 cleanup 164:17, 164:18 clear 103:6, 200:14, 201:15 cleared 83:6, 184:9 clearing 107:16 clearly 174:17, 192:16 clerk 198:3, 198:15 client 200:15, 201:6 clients 181:14 close 114:7, 120:2, 169:2, 181:18 closed 63:16 closest 146:14, 148:15 cm 8:3, 11:6, 12:13, 175:5, 175:19 coast 142:15, 201:4 code 25:13, 25:14, 25:21, 25:22, 88:10, 88:11, 88:12, 89:15, 194:9 codes 142:19, 143:4 collaborate 114:12 colleagues 36:19, 114:15,``` |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| 123:10 | commencing | 160:10, 160:12, | compliance |
| :---: | :---: | :---: | :---: |
| collection | 10:13 | 164:7, 164:10, | 51:19, 143:3, |
| 182:8, 182:15 | comment | 188:17 | 183:13, 185:21 |
| collector | 156:9 | commuter | complying |
| 169:20, 170:1 | comments | 138:8 | 142:19 |
| college | 31:12, 31:13, | companies | component |
| 116:14 | 65:10, 94:15, | 123:15 | 135:14 |
| collington | 126:7, 161:11, | company | computer |
| 37:13, 38:11, | 161:14, 162:3, | 16:22, 44:3, | 74:19, 74:20, |
| 170:8, 170:13, | 162:4 | 44:6, 44:9, | 75:3, 184:20 |
| 170:15, 170:19, | commercial | $46: 1,46: 6$, | concept |
| 171:9 | 44:11, 66:21, | 48:9, 59:16, | 77:1, 78:6, |
| color | 106:19, 145:8, | 110:3, 114:2, | 79:15, 81:3, |
| 144:6, 146:17, | 145:11, 145:13, | 194:13 | 82:16, 142:16, |
| 146:22, 148:17, | 145:22, 146:3, | comparable | 149:11 |
| 151:12, 156:13, | 148:9, 156:20, | 175:5 | conceptual |
| 162:18 | 170:7, 172:16, | compare | 77:15, 80:6, |
| colors | 173:20, 173:22, | 138:6 | 80:10, 80:13, |
| 146:9, 146:16, | 182:12, 182:15, | compared | 85:21, 98:12 |
| 148:11, 148:12, | 183:15, 183:16, | 124:22, 130:15 | concern |
| 150:14, 151:22, | 183:18, 184:1 | comparing | 38:3, 133:11, |
| 152:18, 157:2 | commission | 51:11 | 155:14, 155:21 |
| combination | 167:11, 182:2, | compatibility | concerned |
| 151:21, 163:12, | 188:20 | 172:7, 188:6 | 134:2, 137:15, |
| 170:9 | commission's | compatible | 155:13 |
| combinations | 73:1 | 17:19, 141:7, | concerning |
| 146:15, 150:15 | committing | 141:20, 152:11, | 47:21, 126:6, |
| combined | 25:10 | 152:13, 155:8, | 195:22 |
| 144:4, 152:1 | commonality | 155:10, 155:15, | concerns |
| come | 168:1 | 173:3, 173:9, | 108:10, 108:11, |
| $37: 10,39: 16$, | communities | 184:1 | 134:15 |
| 49:16, 52:3, | 27:1, 154:6, | competency | concert |
| 57:17, 83:6, | 155:4, 164:6, | 115:7 | 96:5 |
| 84:16, 89:8, | 183:20 | compiled | conclude |
| 89:9, 105:8, | community | 41:19, 113:12 | 186:22 |
| 105:10, 119:17, | 2:13, 15:17, | complaints | conclusion |
| 134:1, 134:2, | 27:20, 28:2, | 115:2 | $72: 22, \quad 119: 12,$ |
| 142:1, 205:20 | $30: 12,30: 14$, | complementary | $185: 13,196: 3$ |
| comes | $31: 15,36: 5$, | $144: 6,144: 20$ | conclusions |
| 26:1, 28:16, | $36: 6,37: 2$, | $146: 6, \quad 146: 16,$ | 56:7, 101:6 |
| 44:11, 70:20, | $38: 4,43: 6,$ | $147: 2, \quad 150: 14,$ | concur |
| 89:14, 119:14 | 54:13, 54:15, | 151:12, 157:4 | 56:6 |
| comfortable | 58:9, 58:12, | complete | concurred |
| 157:18 | 58:16, 58:18, | 18:12, 37:15 | 126:20, 128:11 |
| coming | 67:21, 134:14, | completed | concurrence |
| 7:7 | 141:8, 145:11, | 65:19 | 56:4 |
| commenced | $148: 6, \quad 153: 19,$ | completing | condition |
| $56: 20$ | 154:16, 155:2, | $18: 13$ | 8:15, 104:4, |

## Transcript of Hearing

Conducted on November 1, 2023

| 104:13, 104:15, | connection | constructing | contracting |
| :---: | :---: | :---: | :---: |
| 104:16, 104:19, | 169:12, 169:17 | 33:20 | 49:4 |
| 105:7, 204:16 | conservation | construction | contractor |
| conditional | 77:1, 77:5, | 16:6, 28:21, | 49:14 |
| 111:3, 111:22, | 82:14 | 47:7, 48:8, | contrast |
| 112:2, 112:7 | consider | 49:4, 49:19, | 147:4 |
| conditions | 30:2, 143:20, | $51: 15,53: 8$, | contrasting |
| 8:15, 9:17, | 145:5 | 91:9, 131:22, | 148:12, 151:14, |
| 32:1, 101:11, | consideration | 142:21, 143:2, | 152:18 |
| 101:20, 141:6, | 121:13, 144:19, | 176:9, 184:17 | contribute |
| 204:15, 205:1 | 182:10 | construing | 157:11, 159:4, |
| condos | considerations | 175:13 | 181:7 |
| 146:13 | 137:9, 143:21, | consultant | contributing |
| conduct | 144:17 | 124:15 | 158:8, 158:19, |
| 8:16, 49:10, | considered | consultants | 159:2, 159:9 |
| 112:21 | 120:19, 121:6, | 39:16, 42:6, | contributions |
| conducted | 136:17, 136:19, | 49:9, 56:10, | 64:1, 64:3 |
| 115:13 | 155:17, 159:18, | 110:18, 112:19, | control |
| confers | 161:9, 193:14 | 124:3, 124:7, | 97:16, 105:8 |
| 198:3, 198:15 | considering | 124:10, 126:1 | controlled |
| confess | 160:10, 160:12 | consulted | 157:22 |
| 20:1 | consistent | 37:20 | convenience |
| confirm | 16:15, 103:18 | consulting | 203:6 |
| 31:19, 132:5, | consolidated | 16:20, 17:1, | convenient |
| 205:10 | 7:3, 8:1, 9:11, | 50:1, 114:13, | 27:18 |
| confirming | 10:12, 10:16, | 114:21, 117:5, | conversation |
| 72:2 | 12:12, 12:17, | 117:22, 142:13 | 67:18, 80:8 |
| conflict | 13:12, 15:8, | contained | cookies |
| 172:5 | 15:13, 15:22, | 89:18 | 30:21, 39:17 |
| conformance | 17:5, 22:2, | contemplated | cool |
| $97: 15, \quad 142: 17,$ | $\begin{aligned} & 23: 4, \quad 23: 7, \\ & 23: 20 . \end{aligned}$ | $54: 7$ | $158: 22$ |
| 175:1, 184:19 confused | $\left\lvert\, \begin{array}{lll} 23: 20, & 24: 9, \\ 24: 15, & 25: 6, \end{array}\right.$ | contents $47: 16, \quad 174: 16$ | coordinate |
| 37:22, 38:18, | 28:14, 29:1, | context | coordinator |
| 159:15, 160:2, | 29:4, 47:21, | 107:11, 174:20, | $16: 3$ |
| 160:8, 177:11 | 53:9, 53:14, | 176:17, 176:18, | copies |
| confusing | 55:3, 56:19, | 182:22, 183:1, | 99:16 |
| $11: 3, \quad 111: 14,$ | $\begin{array}{ll} 65: 18, & 85: 7, \\ 85: 11, & 97: 10, \end{array}$ | $183: 21,184: 2$ | corner |
| $177: 7$ confusion | 129:9, 130:20, | continue | 82:19, 89:16, |
| confusion $11: 21,37: 19$, | $142: 4,142: 9$ | 45:2, 70:13, | 107:1, 107:3, |
| 11:21, 37:19, $174: 14$ | $143: 11,148: 16 \text {, }$ | $\begin{aligned} & 94: 5, \quad 165: 16, \\ & 186: 2, \quad 196: 20, \end{aligned}$ | $\begin{aligned} & 107: 8, \quad 107: 20, \\ & 147: 19 \end{aligned}$ |
| congested | 152:9, 175:6, | $203: 22$ | cornice |
| 138:8 | $\begin{aligned} & 176: 6, \quad 176: 11, \\ & 176: 16, \quad 179: 5 \end{aligned}$ | continued | 146:9, 151:22 |
| conjunction | $\left\lvert\, \begin{array}{ll} 176: 16, & 179: 5, \\ 187: 11, & 188: 13, \end{array}\right.$ | $4: 1, \quad 197: 12$ <br> contract | corporate |
| 51: 6 connected | $192: 9, \quad 196: 1$ | contract $32: 15, \quad 32: 17$ | $\begin{aligned} & 60: 18 \\ & \text { corporations } \end{aligned}$ |
| 161:22, 162:1 | constructed $33: 8,50: 13$ | contracted $49: 14$ | 60:5, 60:8 |

## Transcript of Hearing

Conducted on November 1, 2023

| ```correct 5:17, 5:18, 8:7, 9:6, 10:19, 11:8, 12:10, 12:14, 12:20, 32:20, 33:11, 33:12, 34:14, 35:3, 59:4, 59:21, 60:5, 61:10, 62:10, 70:20, 70:21, 71:3, 73:10, 76:6, 78:5, 78:6, 79:10, 79:11, 79:12, 79:16, 79:17, 80:3, 80:14, 80:15, 86:7, 87:4, 91:7, 91:8, 91:14, 91:15, 91:20, 91:21, 92:21, 93:17, 103:7, 112:17, 115:11, 117:3, 129:2, 131:18, 132:3, 132:7, 132:21, 164:7, 164:8, 164:11, 171:15, 172:11, 176:7, 178:5, 178:13, 195:9, 197:15, 199:18, 206:13 correlate 20:5 correspond 38:14 correspondence 126:9 corresponding 129:22 corresponds 78:21 corridor 134:19 could 17:12, 18:20, 21:7, 23:5,``` |  | 47:20, 48:11, <br> 48:14, 48:18, <br> 51:18, 51:22, <br> 55:11, 58:19, <br> 64:2, 67:16, <br> 91:10, 95:16, <br> 102:14, 110:16, <br> 111:2, 112:2, <br> 112:8, 112:21, <br> 114:10, 115:10, <br> 115:16, 118:12, <br> 118:19, 121:7, <br> 121:9, 131:4, <br> 140:17, 140:22, <br> 143:11, 143:17 <br> county's <br> 68: 4 <br> county-wide <br> 185:7 <br> couple <br> 32:14, 51:1, <br> 57:3, 101:8, <br> 116:3, 118:9, <br> 125:6, 157:11, <br> 181:12, 188:5, 197:3 <br> course <br> 17:10, 19:3, <br> 68:2, 75:9, <br> 83:3, $90: 18$, <br> 180:6, 180:22, <br> 182:17, 204:6 <br> courthouse <br> 21:17, 46:22 <br> cover <br> 86:1 <br> coverage <br> 92:17, 95:19, <br> 106:8 <br> covered <br> 82:6, 141:17 <br> covers <br> 163:3, 163:4 <br> crain <br> 145:14, 145:17, <br> 180:2, 180:4, <br> 182:17 <br> create <br> 151:19, 152:1, | ```152:18 created 9:8 creating 143:22, 144:3, 153:1 credibility 53:18 credible 191:10 credit 107:10, 154:20 criteria 13:21, 18:4, 141:16, 143:10, 183:10, 187:7 criterion 192:3 critical 179:3 cross-examination 32:10, 56:14, 90:13, 131:14, 154:2, 190:6 cross-examine 206:9, 206:14 cross-examined 118:19, 119:3 crossings 171:19 crux 130:11 cs 7:20, 8:3, 8:4, 8:13, 9:8, 9:9, 9:12, 9:21, 9:22, 11:9, 12:16, 12:18, 28:9, 28:13, 57:4, 57:5, 97:10, 97:21, 131:5, 143:12, 173:19, 175:11, 175:19, 176:19, 176:20, 177:5, 179:12, 183:7, 188:14 cubesmart 33:10, 33:13``` |
| :---: | :---: | :---: | :---: |

Transcript of Hearing
Conducted on November 1, 2023

| current | 86:6, 87:2, | 189:13 | 143:14, 143:16, |
| :---: | :---: | :---: | :---: |
| 8:12, 32:16, | 124:16, 129:4 | defined | 143:21, 145:9, |
| 34:13, 78:1, | dates | 167:6, 169:7, | 152:9, 152:13, |
| 110:17, 167:11, | 199:16 | 170:11, 172:22, | 155:14, 157:4, |
| 173:18, 175:19 | datum | 173:12 | 179:19, 188:6 |
| currently | 102:14, 102:16, | defines | designed |
| 34:1, 34:2, | 103:7 | 167:16 | 142:6, 142:8, |
| 35:7, 82:14, | dave | definitely | 158:21, 161:10 |
| 99:18, 117:21, | 76:3 | 11:12, 33:20, | designing |
| 129:13, 130:10, | david | 121:17, 121:18 | 142:4, 143:20, |
| 140:1, 140:3 | 72:19, 76:1 | degrees | 144:8 |
| curriculum | day | 99:1, 99:2, | designs |
| 69:17 | 6:18, 134:3, | 100:1 | 142:17 |
| curve | 198:4 | demand | detail |
| 170:21, 170:22 | days | 27:3, 29:13, | 43:8, 125:8 |
| customer | 37:7 | 29:14 | detailed |
| 25:14, 25:20 | de | demonstrate | 37:16, 65:20 |
| customers | 181:15, 181:19, | 130:12, 141:5, | detailing |
| 25:8, 25:10, | $181: 20$ | $190: 18$ | 146:7, 150:15 |
| 27:18 | deal | demonstrated | details |
| cut | 92:22, 166:22 | 128:16 | 124:20 |
| 148:1 | debra | denial | determination |
| cv | 1:22, 208:2, | 87:20 | 27:10, 85:4, |
| 47:11, 64:17, | 208:14 | denied | 120:16, 125:18, |
| 110:6, 116:2 | deceased | 87:19 | 129:7, 138:3, |
| D | 201:21 | density | 153:9, 193:12 |
| daily | december | 146:12 | determine |
| 134:4 | 199:3, 199:13, $199: 15,199: 20$ | department | $\begin{aligned} & 68: 5, \quad 145: 4, \\ & 167: 14, \quad 172: 7 \end{aligned}$ |
| dan | decide | $\begin{array}{\|ll} 83: 15, & 84: 2, \\ 117: 15 & \end{array}$ | determining |
| dark | 50:13 | departments | 156:14 |
| 98:20 | decided | 51:3 | detrimental |
| darker | $9: 3, \quad 65: 22$ <br> decision | depicted <br> 100•13 | $\begin{aligned} & 186: 8 \\ & \text { develop } \end{aligned}$ |
| 147: 4 data | $\left\lvert\, \begin{aligned} & \text { decision } \\ & 14: 10,71: 14, \end{aligned}\right.$ | $\begin{aligned} & 100: 13 \\ & \text { derived } \end{aligned}$ | $\begin{aligned} & \text { develop } \\ & 24: 20,24: 21, \end{aligned}$ |
| 129:15, 135:20, | 71:17, 72:3, | 136:4, 136:5 | 28:11, 28:16, |
| 136:2, 136:4, | 77:13, 160:9, | describe | 28:17, 33:6, |
| 136:16 | $195: 1$ | $186: 10$ | $\left\lvert\, \begin{aligned} & 33: 13, \quad 45: 9, \\ & 128: 22 \end{aligned}\right.$ |
| date | decisions $67: 16$ | describing $147: 14,186: 4$ | developed |
| $\begin{aligned} & 8: 17, \quad 9: 5, \\ & 11: 14, \quad 36: 11, \end{aligned}$ | 67:16 <br> declined | $\begin{aligned} & 147: 14, \quad 186: 4 \\ & 187: 14 \end{aligned}$ | $23: 7,23: 11,$ |
| $36: 12,47: 17$, | $167: 12$ <br> defense | design | $\begin{aligned} & 33: 1, \quad 125: 1, \\ & 126: 19, \quad 130: 13, \end{aligned}$ |
| $66: 2, ~ 66: 6$, $84: 3, ~ 128: 1, ~$ | $185: 2$ | $48: 6,49: 3,$ | $172: 18$ |
| $\begin{aligned} & 84: 3, \quad 128: 1, \\ & 128: 2, \quad 175: 8 \end{aligned}$ | define | $49: 13,49: 18,$ | developer |
| dated | $151: 19, \quad 167: 4$ | $\begin{array}{ll} 50: 11, & 51: 12, \\ 97: 21, & 101: 7, \end{array}$ | 15:8, 103:2 developing |
| 80:12, 84:2, | $\begin{aligned} & 167: 9,167: 12, \\ & 170: 10,172: 9, \end{aligned}$ | 117:12, 143:9, | $15: 22,24: 9,$ |

## Transcript of Hearing

Conducted on November 1, 2023


## Transcript of Hearing

Conducted on November 1, 2023

| ```each 25:14, 27:13, 88:9, 96:13, 96:15, 96:20, 114:15 earlier 17:2, 32:22, 34:9, 35:5, 53:1, 58:1, 88:9, 107:7, 126:4, 176:2, 200:22, 201:5 earliest 199:4 early 49:21, 83:5, 201:1 easement 100:6, 100:7, 100:13, 100:18 easier 98:9 easily 130:8 east 96:2, 98:19, 99:4, 142:15, 145:18, 154:17, 169:1, 169:4, 171:6 eastbound 180:2 eastern 89:1, 179:21 easy 29:12 ebay 31:3 ed 202:2, 202:5, 203:16 edition 129:14 education 123:8, 141:19 educational 120:22 effect 8:9, 9:4,``` | ```33:10, 66:1, 159:2, 177:4 effective 9:5, 11:14, 66:2, 175:8 effectively 145:3 efficiency 158:9 efficient 157:13, 158:18, 162:21 effort 114:18 either 79:19, 91:10, 98:4, 146:17, 168:4, 189:4 elaborate 25:19 elbridge 202:5 elected 64:1 electric 89:8 electrician 26:22 electronically 60:22 element 191:11, 191:16 elements 161:10, 173:9 elevation 142:17 elevations 152:15 elevator 26:6 eliminate 9:11 eloquently 188:8 else 33:9, 178:8, 178:9, 193:10, 196:8, 196:9,``` | ```196:10, 204:20 elsewhere 14:22 eluded 130:6, 188:16 email 18:8, 72:19, 73:5 emails 73:8, 121:16 employed 117:7, 124:6, 140:2, 140:3, 208:8 employee 17:11 employment 170:8 enacted 10:14, 65:17 encumbered 184:22 end 41:19, 169:14, 170:20 endangered 83:13, 83:14, 184:14 energy 157:10, 158:8, 158:17, 162:21 engage 50:17, 50:21 engaged 22:17 engineer 16:9, 16:10, 22:18, 22:19, 69:16, 110:13, 110:19, 115:8, 117:1, 166:14, 166:15 engineering 70:19, 85:9, 97:20, 117:13, 117:18, 118:14, 122:14 engineers 50:8, 50:9,``` | ```114:13, 136:21 ensure 15:15, 132:10 entails 51:9 enter 88:6, 88:10, 88:11, 89:15, 98:7 enterprise 44:11 entire 35:3, 117:20, 184:22 entirety 185:4 entities 34:15, 35:2, 61:8, 63:10 entitled 141:19 entitlement 47:7, 49:3, 49:5 entitlements 48:6 entity 22:15, 33:17, 34:14, 36:13, 61:6, 61:7 entrance 169:13 entrances 188:7 entry 98:18, 99:22, 144:13, 144:21 enumeration 38:22, 43:4 envelope 91:5 environment 83:15, 84:2 environmental 50:6, 51:3, 51:4, 51:5, 81:21, 82:9, 83:9, 83:12,``` |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| ```97:15, 108:11 equations 129:15, 136:9 error 19:11 esquire 2:3, 2:10 essentially 52:7, 68:4, 115:2, 128:10, 161:3, 175:2, 175:3, 181:17, 183:11 established 9:8, 183:20 estate 47:6, 47:8, 61:8 estimate 114:7, 115:12, 135:20, 135:22 estimated 23:22 et 40:7, 89:8, 127:12, 129:20 ethics 61:18, 62:5, 62:19, 62:22, 63:17, 204:9 even 19:16, 19:18, 30:13, 30:21, 31:4, 37:4, 44:15, 107:9, 134:7, 134:8, 147:22, 159:16, 169:2, 169:19, 170:20, 172:20, 181:17, 181:21, 181:22, 186:13, 186:14 event 54:16 ever 70:6, 110:12, 114:5, 118:13 every 25:14, 25:20,``` |  | ```exceed 52:9 except 6:9, 28:6, 30:18, 48:15, 61:19, 199:20 exception 7:2, 9:9, 9:22, 13:11, 18:4, 22:2, 37:16, 48:4, 65:15, 77:16, 79:5, 79:6, 79:7, 85:17, 86:1, 86:4, 86:5, 105:10, 105:15, 122:11, 131:5, 166:6, 174:9, 177:13, 177:18, 178:18, 178:20, 187:8 excessive 158:13 excessively 159:7 exclusively 23:11 excuse 82:15, 98:19, 133:4, 138:20, 189:1 exemplified 183:1 exercise 168:5 exercising 192:12 exhibits 20:4, 20:8, 40:5, 74:10, 99:17, 150:1, 150:8, 152:3, 166:7, 180:20, 204:12, 205:21 exist 8:13 existed 9:13, 10:10,``` |  |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| ```191:13, 191:16, 192:2, 192:15, 193:18, 193:22, 194:8, 195:5, 195:17, 195:22, 196:2, 196:5, 196:16, 196:18, 200:9, 200:10, 203:6, 205:18 expertise 47:8, 49:6, 192:9, 192:17, 195:17 experts 14:20, 32:4, 53:7, 201:16 explain 15:12, 36:16, 82:10, 87:6, 105:6, 127:10, 129:6, 134:11, 134:19, 178:15 explicit 173:1 express 66:9 expressed 108:10, 145:1 expressionless 144:1, 145:19 expressway 168:11 extend 167:18, 169:3, 172:21 extensive 51:8, 53:8, 192:10 extent 83:4, 135:9, 167:15, 167:19 exterior 142:16, 145:1, 151:15, 156:5 external 89:1 extremely 24:12, 39:7,``` | 44:19 <br> eyes <br> 116:13 | 158: 8 <br> factors $\begin{aligned} & 52: 9, \quad 136: 1, \\ & 143: 19, \quad 157: 11, \\ & 158: 16, \quad 158: 19, \\ & 159: 9, \quad 181: 8, \\ & 183: 5, \quad 186: 3 \end{aligned}$ <br> facts <br> 56:7, 161:22, 162:3, 189:9 <br> factual <br> 52:21 <br> factually <br> 19:11 <br> fair <br> 117:20, 118:1, <br> 191:21 <br> fairly <br> 82:19 <br> fall <br> 135:11 <br> falls <br> 77:9, 139:17 <br> familiar <br> 81:20, 82:7, <br> 121:8, 143:13, <br> 144:16, 156:10, <br> 166:19, 173:17, <br> 174:2, 174:7, <br> 177:13, 194:13 <br> family <br> 122:8, 153:2 <br> far <br> 23:21, 27:17, <br> 52:9, 58:22, <br> 88:13, 123:8, <br> 130:15, 135:10, <br> 167:16, 168:18 <br> fast <br> 29:17, 168:12 <br> fatima $\begin{aligned} & 18: 21, \quad 20: 10, \\ & 86: 13, \quad 86: 17, \\ & 92: 7, \quad 93: 9, \\ & 98: 11, \quad 101: 22, \\ & 102: 5, \quad 103: 13, \\ & 105: 22, \quad 109: 10, \\ & 116: 5, \quad 116: 9, \end{aligned}$ |  |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| fencing | filings | 73:16, 93:1, | 165:7 |
| :---: | :---: | :---: | :---: |
| 92:14 | 63:13 | 103:17, 103:22, | foot |
| fenestration | final | 104:1, 109:18, | 96:16, 169:21 |
| 151:18, 152:22 | 57:17, 143:2, | 111:14, 117:16, | footage |
| fenestrations | 182:10, 187:3 | 118:16, 120:16, | 54:6, 54:9, |
| 144:5 | finalized | 121:4, 121:6, | 55:7 |
| ferguson | 68:3 | 122:22, 139:10, | footprint |
| 4:13, 17:21, | finally | 144:9, 147:9, | 90:22, 91:4, |
| 18:6, 18:17, | 170:12, 181:8 | 156:8, 165:5, | 157:10 |
| 164:14, 164:19, | financial | 181:15 | forbes |
| 165:4, 165:10, | 208:10 | five | 23:17 |
| 165:22, 171:12, | find | 27:22, 62:8, | foregoing |
| 173:17, 175:16, | 24:21, 25:1, | 62:13, 62:18, | $208: 4$ |
| 177:10, 177:12, | 27:19, 28:17, | 63:5, 63:11, | foreground |
| 180:8, 180:16, | 31:1, 84:5, | 63:18, 154:14, | 150:5 |
| 189:20, 189:22, | 116:2, 136:11, | 155:19, 160:6, | foremost |
| 190:8, 192:19, | 168:6, 170:8, | 160:20, 161:3, | 28:10 |
| 196:14, 202:2, | 171:15, 188:1, | 181:15, 181:16, | forestville |
| 202:5, 202:8, | 190:11, 196:16, | 199:10 | 23:18, 34:5, |
| 202:10, 203:14, | 202:16, 202:17, | five-eighths | $35: 11, \quad 35: 12$ |
| 205:7, 206:9, | 202:19, 202:20 | 170:5, 170:17 | forever |
| 206:15 | finding | five-mile | 74:17 |
| few | 153:6, 183:13 | 27:4, 28:5, | forgive |
| 20:8, 65:6, | findings | 29:2, 156:15, | 111:12 |
| 90:11, 168:13, | 56:6, 101:5, | $159: 14,159: 15$ | forgotten |
| 194:10 | 128:11, 189:9, | fixture | 202:12 |
| fewer | 190:17 | 163:17 | form |
| 17:7 | fine | fixtures | 143:16 |
| field | 5:7, 5:15, | 159:6 | formation |
| 52:19, 122:13, | 53:21, 60:19, | flood | $83: 1,83: 2$ |
| 150:15, 165:16, | 98:13, 98:14, | $184: 7$ | $83: 3$ |
| 184:2 | 102:10, 141:12 | floor | forms |
| figure | finish | 158:3 | 143:14, 169:1, |
| 27:17, 50:10, | 161:15, 161:16, | flow | 170:16 |
| 93:16, 93:19, | $205: 7$ | 159:6 | forth |
| 93:21 | finished | focal | 9:10, 13:22, |
| file | 66:12 | 144:3 | 97:21, 101:12, |
| 36:12, 62:19, | finishing | focus | 131:3, 143:10, |
| 63:4, 77:14, | 151:16 | 151:10 | 169:15, 174:3, |
| 91:3, 105:14, | firm | focusing | 189:9 |
| 116:2, 154:5 | 111:16, 117:14, | 152:4, 152:5 | forum |
| file-mile | 142:11, 147:11 | follow | 118:15 |
| 27:16 | first | 37:12, 73:17, | forward |
| filed | 6:18, 15:5, | 135:19 | 8:11, 8:14, |
| 8:4, 8:10, | 20:22, 21:10, | follows | 8:19, 10:4, |
| 9:20, 59:8, | 27:22, 28:10, | 21:12, 46:17, | 11:11, 14:15, |
| 62:18 | $30: 15,46: 15$, | 62:2, 69:6, | 103:6, 196:22 |
| filing | 69:4, 70:17, | 109:20, 139:12, | found |

## Transcript of Hearing

Conducted on November 1, 2023

| four | 68:9, 73:5, | generating | give |
| :---: | :---: | :---: | :---: |
| 14:18, 53:6, | 105:21, 109:5, | 182:3 | 51:14, 98:17, |
| 56:19, 56:21, | 145:21, 148:1, | generation | 102:10, 177:17 |
| 154:14, 176:4, | 151:18, 168:15, | 17:7, 83:6, | given |
| 186:3 | 172:20, 180:6, | 129:12, 129:13, | 38:8, 57:22, |
| fourth | 181:6, 183:4, | 130:2, 133:10, | 135:6, 138:7, |
| 14:21 | 189:6 | 136:5, 136:10, | 138:8, 146:19, |
| frame | future | 137:7, 181:10, | 174:11, 190:21, |
| 9:2, 134:7, | 33:19, 60:11, | 183:2, 186:21 | 206:15 |
| 134:9 | 126:17, 132:6 | gentle | gives |
| frames | G | 82:19 | 89:22 |
| 138:6 | gas | gentleman | giving |
| frankly | 89:8, 191:14, | $203: 11$ | $16: 11$ |
| 194:6, 196:13 | 201:17, 203:7 | gentleman's | glad |
| frees | gate | 175:21 | 74:15, 207:11 |
| 199:21 | 25:12, 25:13, | geology | global |
| frequent | 25:14, 88:8, | 51:10 | 52:2, 52:8 |
| 159:21 | 88:11 | george's | go |
| front | gates | 1:1, 13:22, | 5:16, 12:22, |
| 49:5, 55:15, | 26:4 | 14:3, 14:20, | 35:18, 41:20, |
| 70:6, 84:4, | geared | 15:9, 16:1, | 42:16, 46:20, |
| 89:16, 111:2 | 135:1 | 23:5, 23:8, | 59:10, 62:7, |
| frontage | general | $23: 13,24: 5$ | 79:3, 86:22, |
| 28:3, 187:19 | 18:3, 58:9, | $34: 1, \quad 34: 3,$ | $88: 5, \quad 88: 7,$ |
| frontages | 83:10, 89:22, | $35: 8, \quad 36: 20,$ | $88: 11,89: 12,$ |
| 144:10 | 91:18, 137:11, | $47: 20,48: 11$ | $94: 5,94: 7,$ |
| fronting | 142:9, 177:19, | 48:14, 48:18, | 94:8, 98:8, |
| 88:19 | 178:19, 183:12, | 51:18, 51:22, | 98:10, 101:22, |
| frozen | 183:19, 186:9, | 55:11, 95:16, | 102:4, 102:6, |
| 100:9, 104:21, | 186:13, 187:2, | 112:21, 114:10, | 116:13, 120:7, |
| 192:7, 193:3, | 187:7 | 115:10, 115:16, | 127:1, 134:6, |
| 193:6, 194:17, | generally | 121:7, 122:20, | 135:8, 147:22, |
| 195:13 | 15:17, 26:15, | 131:3, 143:11, | 149:5, 149:7, |
| fruition | $30: 10,81: 20,$ | 143:17 | 150:17, 151:3, |
| 16:6 | $82: 7,82: 17,$ | geotechnical | 151:8, 160:13, |
| full | $123: 8,125: 14$ | 50:7, 51:9, | 173:12, 180:16, |
| 5:10, 27:5 | 132:18, 160:21, | 83:1 | 182:4, 183:11, |
| fully | 161:6, 179:11 | germane | 195:13 |
| 45:1, 45:2 | generate | 167:2, 172:12 | goal |
| functional | 124:21, 130:6, | getting | 173:2 |
| 183:12, 184:4, | 130:9 | 48:3, 49:14, | goes |
| 184:18, 185:21 | generated | $51: 14,132: 11,$ $148: 1$ | $\begin{aligned} & 25: 15, \quad 44: 14, \\ & 99: 9, \quad 125: 8, \end{aligned}$ |
| functions | 125:9, 129:18, | $148: 1$ | $\begin{aligned} & 99: 9, \quad 125: 8, \\ & 169: 15, \quad 193: 2 \end{aligned}$ |
| 117:21 | $130: 20,135: 5$ | girl $30: 21, \quad 30: 22$ | $\begin{aligned} & \text { 169:15, 193:2 } \\ & \text { going } \end{aligned}$ |
| further | $135: 15, \quad 167: 20,$ | $\begin{array}{lll} 30: 21, & 30: 22, \\ 39 \cdot 17 \end{array}$ | going $6: 21, \quad 18: 18$ |
| $29: 20, \quad 43: 14$ | $\begin{aligned} & 182: 5, \quad 182: 7, \\ & 194: 12 \end{aligned}$ | $\begin{aligned} & 39: 17 \\ & \text { gis } \end{aligned}$ | $\left\lvert\, \begin{aligned} & 6: 21, \quad 18: 18, \\ & 24: 16, \quad 26: 9, \end{aligned}\right.$ |
| $65: 16,66: 20,$ | 194.12 | 73:2, 128:12 | 28:13, $34: 19$, |

## Transcript of Hearing

Conducted on November 1, 2023

|  | $\begin{aligned} & 61: 1,68: 19, \\ & 68: 20,105: 3, \\ & 107: 2,107: 16, \\ & 111: 7,118: 7, \\ & 136: 13,164: 21, \\ & 164: 22,165: 1, \\ & 165: 2,165: 3, \\ & 171: 8,189: 14, \\ & 193: 1,193: 7, \\ & 193: 15,206: 21, \\ & 206: 22,207: 9, \\ & 207: 12 \end{aligned}$ <br> government $36: 14,75: 6$ <br> grade <br> 168:13 <br> graded <br> 83:4 <br> grades <br> 82:17 <br> graduated <br> 116:19 <br> grams <br> 51:17 <br> grandfather <br> 7:7 <br> grandfathered <br> 7:17, 9:16, <br> 9:19, 10:9, <br> 10:15, 12:17, <br> 12:18, 177:1 <br> grandfathering $7: 19,10: 1$ $66: 15$ <br> graphically <br> 185:4 <br> grays <br> 148:12 <br> great $\begin{aligned} & 26: 19, \quad 32: 13, \\ & 60: 20, \quad 68: 22, \\ & 69: 1, \quad 116: 8, \\ & 166: 22 \\ & \text { greater } \\ & 34: 20, \quad 130: 15 \\ & \text { green } \\ & 108: 14, \quad 108: 17, \\ & 156: 2, \quad 157: 6, \end{aligned}$ | $\begin{aligned} & 158: 19, \quad 159: 5, \\ & 159: 10, \quad 184: 5, \\ & 184: 15 \end{aligned}$ <br> gross <br> 55: 6 <br> ground <br> 35:9 <br> group <br> 50:1, $90: 22$, <br> 113:7, 113:21, <br> 125:13 <br> groups <br> 140:22 <br> grow <br> 184:10, 184:11 growing 28:1 <br> guess <br> 58:15, 91:2, <br> 99:22, 114:1, <br> 118:9, 124:15, <br> 132:16, 177:10, <br> 188:3, 188:18 <br> guessing <br> 80:1 <br> guesstimate <br> 135:22 <br> guidance <br> 38:21, 142:7 <br> guide <br> 158:4 <br> guidelines <br> 101:7 <br> guy <br> 64:9 <br> guys <br> 30:22, 59:8, <br> 108:12, 121:2, <br> 191:2, 192:5, <br> 194:13 <br> gyrations <br> 66:6 | ```156:10, 156:21, 159:20, 161:9, 170:20, 170:21, 171:2, 171:3, 172:7, 173:10 halloween 6:19 halls 146:1 hand 21:8, 60:22 handbook 38:5 handful 9:15 handicap 100:3 handle 48:6, 49:2, 130:19 handled 72:18 handles 47:7 hands 67:15 happen 27:16, 200:11, 200:13, 200:15, 200:16 happened 10:21, 41:2, 82:2, 180:17 happy 6:18, 24:11 hard 98:7, 98:21, 107:15 harmonious 145:9 harmony 186:4 hate 194:4 hazardous 26:13 he'll 6:11, 120:9,``` |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| 200:2 | 75:5, 75:6, | 91:10, 100:13, | 119:7, 154:16, |
| :---: | :---: | :---: | :---: |
| head | 79:3, 87:9, | 115:6, 126:7, | 169:5, 175:20, |
| 174:22, 179:10, | 96:18, 98:6, | 134:4, 145:14, | 192:19 |
| 202:13 | 119:13, 120:4, | 145:17, 180:2, | huge |
| headed | 120:6, 121:1, | 180:4, 182:17, | 27:3 |
| 68:2 | 121:6, 121:11, | 205:3 | human |
| health | 122:6, 123:19, | hillis-carnes | 195:5, 196:13 |
| 186:2, 186:6 | 124:9, 124:12, | 50:18, 50:20, | hundreds |
| hear | 127:11, 128:7, | 50:21, 52:6 | 115:5 |
| 74:15, 82:3, | 128:12, 141:4, | hire | hybrid |
| 191:6, 193:9, | 149:9, 159:22, | 49:8 | 95:7, 98:6 |
| 194:16, 194:19, | 163:11, 167:2, | historic | hyperbole |
| 197:8, 200:14 | 177:17, 184:6, | 165:12, 182:14, | 24:11 |
| heard | 192:13, 195:14, | 183:22 | I |
| 115:9, 166:13, | 201:1 | historically | idea |
| 191:7, 193:4, | here's $41: 4,180: 18$ | $58: 4$ | 51:14, 132:11, |
| 193:5, 193:8 | $\begin{aligned} & 41: 4, \quad 180: 18, \\ & 205: 22, \quad 206: 1 \end{aligned}$ | hold | $201: 12$ |
| hearings | $205: 22,206: 1$ | $7: 13, \quad 149: 21$ | ideas |
| 47:20, 49:12, | hereby $208: 2$ | home | 114:14 |
| 57:14, 58:10, | 208:2 | $160: 16$ | identified |
| 66:8, 140:17, | herein $19: 13$ | homes | 62:4, 63:10, |
| $198: 18$ heat | 19:13 | 155:6, 159:17, | 79:14, 80:21, |
| heat |  | 159:20 | 90:21 |
| 159:2 | 5:11, 65:8, 138:19 | honest | identifying |
| height 152:19 | hierarchy | $131: 20$ hope | 113:17 |
| heights | 146:19, 151:21 | 107:22 | ignoring |
| 23:15, 152:1 | high | hopefully | 155:20 <br> illustrated |
| held | $27: 7,29: 11$, 29.13, 29.14, | $37: 9, \quad 121: 5,$ | $91: 5,91: 17,$ |
| 38:8, 67:2, | $\begin{aligned} & 29: 13, \quad 29: 14, \\ & 30: 8, \quad 150: 13, \end{aligned}$ | $174: 15$ | $185: 8$ |
| 111:5 help | $\begin{aligned} & 30: 8, \quad 150: 13, \\ & 152: 16, \quad 157: 13, \end{aligned}$ | horizontally | illustrating |
| $\begin{aligned} & \text { help } \\ & 49: 18 . \quad 73: 20 \end{aligned}$ | 152:16, 157:13, | 151:14 | 92:13 |
| $\begin{aligned} & 49: 18, \quad 73: 20, \\ & 75: 7, \quad 96: 7 \end{aligned}$ | high-classificat- | host $86: 16,129: 15$ | illustration |
| helps | ion | 86:16, 129:15 hotel | 180:9 |
| 107:22 | 168:10, 179:18, | 106:19 | image <br> 148.9 |
| here | $183: 4$ | hour | images |
| 6:17, 6:18, | high-speed | $89: 21,130: 3,$ | $148: 1,148: 7$ |
| $6: 19,10: 3$, $11: 21, ~$ $13: 9$, | 168:10, 179:19 <br> higher | $130: 4, \quad 130: 5,$ | $\begin{array}{ll}  \\ 150: 18, & 151: 4 \end{array}$ |
| $11: 21, ~ 13: 9$, $14: 16, ~ 17: 11$, | $146: 12$ | 133:16, 138:5, | 154:8 |
| $14: 16, ~ 17: 11$, $18: 8,18: 10$, | highlighted | 181:16 | immediate |
| $18: 8,18: 10$, $19: 8, ~ 19: 12$, | highlighted $148: 3$ | hours | 145:10, 168:7, |
| $19: 8, ~ 19: 12$ $21: 5,22: 19$ | highlights | 26:8, 26:10, | 173:3 |
| $21: 5,22:$ $22: 22, ~ 30$ | 179:16 | 129:19 | immediately |
| 38:13, 40:11 | highway | house | 49:22, 146:11, |
| 41:1, 45:20, | 72:10, 72:21, | $5: 10,5: 20$ however | 148:4, 169:8 |
| 55:20, 74:9, | 72:22, 82:21, | 87:20, 104:14, | impact $31: 14, \quad 57: 19,$ |

Transcript of Hearing
Conducted on November 1, 2023

| 100:21, 101:1, | incorporated | 102:11, 126:11, | interchange |
| :---: | :---: | :---: | :---: |
| 112:22, 113:2, | 117:9 | 129:16, 193:14, | 128:15, 182:13, |
| 113:15, 114:8, | incorrect | 193:17, 193:19, | 185:1, 185:5, |
| 115:1, 115:13, | 73:3 | 200:2 | 185:9 |
| 144:22, 145:1, | incorrectly | infrastructure | interchanges |
| 167:17, 168:4, | 86:8 | 184:5, 184:15 | 145:13 |
| 182:4, 187:14 | indeed | inherently | interconnection |
| impacted | 164:15, 194:16, | 158:17 | 186:19, 186:20, |
| 55:11 | 194:21 | initial | 186:21 |
| impacts | index | 50:4, 51:4 | interest |
| 130:14 | 159:1 | initially | 62:17, 144:4, |
| impaired | indicate | 174:13 | 152:2, 152:19, |
| 184:5 | 47:14, 112:14, | inner | 208:9 |
| impairment | 127:4 | 171:1, 173:4 | interior |
| 184:15, 187:1 | indicated | insert | 88:15, 88:19, |
| implement | 40:21, 164:5, | 94:21 | 89:19, 95:18, |
| 52:13 | 177:12, 191:1 | inserted | 96:7, 142:18, |
| important | indicates | 176:20 | 145:2, 149:14, |
| 29:3, 45:11, | 115:6, 140:5, | inside | 152:5, 156:6, |
| 61:12, 61:15, | 184:2, 184:13 | 107:19, 133:19, | 157:22 |
| 62:1, 167:15, | indicating | 133:22 | interject |
| 172:14 | 128:10, 193:21 | instance | 60:14 |
| importantly | individual | 43:5 | internal |
| $28: 3$ | 59:8, 62:12, | instead | $88: 22,142: 16$ |
| impression | 67:11 | 166:3 | internally |
| 10:8 | individual's | instigation | 95:15 |
| improvements | 135:3 | 41:16 | interpretation |
| 107:6, 126:17 | individuals | institute | 12:10 |
| inadequacies | 49:17, 58:6, | 136:20 | interpreted |
| 113:17 | 60:4, 63:17, | insulation | 175:7 |
| include | 63:22 | 151:16 | interrupt |
| 95:21, 96:17, | indoor | integrated | 52:14, 171:11, |
| $143: 21,170: 3$ | 13:13 | 155:2 | $172: 4$ |
| $187: 12, \quad 205: 1$ | industrial | intelligent | interrupted |
| included | 143:15 | 75:19 | 80:18 |
| 77:6, 81:6, | industry | intend | interrupting |
| 154:21, 187:13 | 29:6, 30:2, | 54:18 | 173:14 |
| includes | 138:9, 193:12 | intended | intersection |
| 112:22 | influence | 54:19, 95:13, | 171:2, 182:16 |
| including | 57:16, 126:12 | 96:4, 177:1 | introduce |
| 15:1, 112:21, | influences | intensity | $20: 7$ |
| 120:14, 123:14, | 126:15 | 181:9, 183:1 | introduced |
| $125: 5$ | information | intent | $56: 17, \quad 176: 3$ |
| inclusive | 14:11, 14:17, | 174:14 | invalidated |
| 55:4, 96:21 | 15:15, 19:11, | intention | 189:3 |
| inconsistent | 36:10, 37:21, | 33:19 | invitation |
| 128:14 | 37:22, 49:18, | intentionally | $31: 7$ |
| incorporate | 69:18, 74:21, | $155: 20$ | involved |
| 179:14 |  |  | 23:4, 71:6, |

## Transcript of Hearing

Conducted on November 1, 2023


## Transcript of Hearing

Conducted on November 1, 2023

| 46:6 | 124:6, 124:10, | limit | 39:11 |
| :---: | :---: | :---: | :---: |
| leased | 125:13, 125:22, | 139:2, 168:4, | lists |
| 29:16, 30:4, | 127:6, 128:8, | 168:11, 173:7 | 43:7 |
| 30:5, 30:6, | 181:14, 181:22, | limited | lit |
| 34:19, 45:1, | 205:13 | 17:6, 171:18, | 25:12, 89:20 |
| 45:2 | less | 174:19, 197:13, | little |
| leases | 24:1, 26:10, | 204:2, 205:22, | 5:3, 20:1, |
| 26:11 | 154:16, 154:21, | 206:1 | 27:14, 29:15, |
| leasing | 157:14, 160:7, | limiting | 29:22, 98:7, |
| 24:1, 29:17 | 168:12, 181:16, | 27:2 | 98:17, 102:11, |
| least | 182:1, 182:6 | limits | 111:13, 111:17, |
| 62:5, 63:4, | lessee | 90:20, 172:21, | 116:17, 136:15, |
| 63:5, 90:19, | 34:14 | 188:11 | 137:18, 147:19, |
| 154:13, 176:4, | let's | line | 147:21, 150:20, |
| 179:21, 191:7 | 6:17, 32:8, | 75:17, 98:20, | 151:1, 155:13, |
| leave | 79:19, 92:22, | 146:8, 146:18, | 159:14, 160:2, |
| 42:12 | 93:7, 94:7, | 150:16, 151:20, | 160:8, 174:21, |
| leaving | 94:17, 96:18, | 196:4 | 185:17, 191:18 |
| 204:6 | 149:2, 149:21, | linear | live |
| leed | 157:14, 163:9, | 96:16 | 36:18, 37:13, |
| 108:12, 156:4, | 167:3, 201:8 | lined | 38:11, 159:20 |
| 157:7 | letter | 87:10 | living |
| left | 76:1, 83:14, | lines | 38:13 |
| 87:18, 88:7, | 83:18, 84:1, | 26:18, 88:1, | $11 c$ |
| 88:11, 88:14, | 184:12 | 144:7, 146:10, | 1:5, 13:11, |
| 100:2, 107:8, | letting | 152:19 | 32:15, 32:18, |
| 107:14 | 158:12 | link | 32:20, 33:6, |
| legal | level | 75:11, 78:3, | 59:3, 59:9, |
| 21:17, 32:18, | 115: 6 | 207:3, 207:4, | $59: 11, \quad 59: 14,$ |
| 184:21 | library | 207:5, 207:6 | $59: 15,59: 19,$ |
| legislation | 30:17, 39:21, | lips | 59:21, 60:3, |
| 9:11, 14:1, | 154:18, 154:20, | 82:4 | 60:9, 61:2, |
| 55:10, 55:16 | 159:20 | list | 61:4, 62:11, |
| length | licensed | 19:17, 36:5, | 62:13, 63:1, |
| 185:9 | 117:1 | 36:19, 36:21, | 63:11, 63:19 |
| lenhart | lies | 40:13, 42:20, | llcs |
| 16:20, 17:1, | 185:12 | 43:2, 53:6, | 60:4, 60:8, |
| 17:11, 110:18, | lieu | 58:5, 99:9, | 61:3, 61:9, |
| 110:21, 112:19, | 94:22 | 117:17, 204:19 | 62:3, 63:18 |
| 113:7, 113:9, | light | listed | loading |
| 113:20, 114:2, | 100:3, 100:5, | 50:18, 96:14, | 26:6, 88:21, |
| 114:13, 114:21, | 100:12, 205:2 | 104:2, 119:6 | 88:22, 97:13 |
| 117:5, 117:22, | lighting | listened | lobby |
| 119:13, 119:17, | 89:20, 157:22 | 123:18 | 26:6 |
| 120:4, 120:10, | lights | listening | local |
| 120:14, 121:11, | 158:1, 158:4, | 76:15, 122:9, | 26:14, 140:19, |
| 121:14, 122:9, | 158:7 | 178:7, 178:9 | 169:19, 170:2 |
| 123:11, 124:3, | likewise | listing | locate |
|  | 99:15 | 37:18, 37:21, | 197:1 |

## Transcript of Hearing

Conducted on November 1, 2023


## Transcript of Hearing

Conducted on November 1, 2023

|  |  |  | ```meanings 174:17 means 7:18, 7:19, 7:22, 29:8, 171:1, 181:16 meant 128:21, 137:1 mechanical 157:12 mechanism 99:3 meet 30:10, 37:2, 37:10, 95:15, 96:8, 106:7, 120:1, 156:4, 157:4, 159:10, 187:9 meeting 8:16, 9:2, 12:19, 30:15, 30:16, 31:6, 31:9, 36:3, 36:7, 36:10, 36:14, 36:22, 37:16, 38:8, 38:10, 38:19, 38:22, 39:4, 40:4, 40:9, 40:11, 40:20, 41:2, 41:8, 41:11, 41:13, 41:16, 41:18, 41:19, 58:2, 65:20, 67:1, 67:2, 67:5, 67:8, 108:9, 111:21, 133:11, 160:1, 166:15 meetings 30:12, 30:15, 37:3, 41:13, 49:12 meets 178:17 member 2:13, 32:19,``` |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023


## Transcript of Hearing

Conducted on November 1, 2023

| must | 35:17, 46:13, | 171:5, 171:14, | 41:1, 41:4 |
| :---: | :---: | :---: | :---: |
| 20:1, 25:20, | 51:6, 51:12, | 172:8, 172:10, | node |
| 161:12, 178:7, | 53:2, 62:7, | 172:22, 173:7, | 172:16, 182:14, |
| 196:5 | 69:2, 77:21, | 173:10, 173:11, | 182:20, 183:22 |
| mute | 86:15, 93:15, | 186:9, 186:14, | noise |
| 18:22, 82:1, | 93:18, 106:21, | 187:2, 189:13, | 97:16 |
| 197:6 | 113:7, 113:8, | 191:15 | non |
| muted | 113:17, 113:20, | neighborhood's | 143:13, 179:10 |
| 197:7 | 139:7, 144:9, | 155:17 | none |
| myself | 149:4, 158:2, | neighborhoods | 7:10, 88:22, |
| 114:8, 115:13, | 158:4, 181:14, | 38:6, 153:13 | 97:1, 160:3, |
| 159:22, 197:6 | 181:21, 181:22, | neighbors | 181:17, 184:11 |
| N | 187:4, 188:2, | 38:9, 159:21 | norden |
| name | $190: 11, ~ 190: 19$, $190: 22,191: 3$, | neither | 35:19 |
| $5: 15,21: 14,$ | $\begin{array}{ll} 190: 22, & 191: 3, \\ 191: 11, & 191: 14, \end{array}$ | 208:7 | normal |
| $21: 17,32: 18 \text {, }$ | 191:11, 191:14, <br> 191:15, 191:16, | network | 157:14 |
| $34: 6,34: 9$, | $191: 22,192: 3,$ | 130:19 | normally |
| 46:19, 60:11, | $193: 10,194: 2,$ | never | $\begin{aligned} & 122: 11, ~ 122: 20, \\ & 122: 21 \end{aligned}$ |
| 61:2, 61:5, | $194: 5, \quad 194: 8$ | $\begin{aligned} & 36: 11, \quad 36: 13, \\ & 119: 10, \quad 119: 19, \end{aligned}$ | 122:21 <br> north |
| $139: 14,165: 9,$ | 196:7, 199:8, | 120:19, 141:13 | 82:17, 87:13, |
| 165:10, 175:21, | $203: 5,205: 6,$ | new | 87:15, 145:17, |
| 201:20, 202:12 names | $205: 8, \quad 205: 9,$ | $\begin{array}{ll} 7: 8, & 7: 10, \\ 7: 15, & 7: 22, \end{array}$ | $\begin{array}{ll} 168: 9, & 168: 17, \\ 171: 6, & 186: 11 \end{array}$ |
| $20: 5,33: 4,$ | 205:12, 205:19 | 8:19, 9:13, | notch |
| 43:4 | n | 10:13, 12:15, | 20:10 |
| national | $\begin{array}{ll} 18: 4, & 36: 20, \\ 40: 2, & 76: 18 \end{array}$ | 23:9, 93:18, | note |
| 73:1 | needs | 104:15, 108:14, | 17:9, 45:12, |
| nationally | $104: 19, \quad 105: 7,$ | $\begin{array}{ll} 131: 21, & 141: 6, \\ 180: 22, & 182: 17, \end{array}$ | $\begin{array}{lll}92: 15, & 103: 5, \\ 110: 5, & 151: 11,\end{array}$ |
| $\begin{aligned} & 137: 6,142: 11 \\ & \text { natural } \end{aligned}$ | $174: 8,189: 19,$ | $182: 18,194: 8,$ | $\begin{aligned} & 110: 5, \quad 151: 11, \\ & 181: 12 \end{aligned}$ |
| 128:13, 184:6, | negligible | $\begin{aligned} & 195: 10, \quad 207: 2 \\ & \text { newly } \end{aligned}$ | noted 19:6, 54:14, |
| 187:6 <br> nature | 135:6 | $23: 17,205: 8$ | $\left\lvert\, \begin{array}{ll} 19: 6, & 54: 14, \\ 96: 11 \end{array}\right.$ |
| $100: 20 \text {, }$ | neighbor | next | notes |
| nay | 173:4 | 32:8, 68:16, | 41:8, 41:19 |
| 189:4 | neighborhood | 90:5, 100:4, | nothing |
| nd | 9:1, 12:19, $17.20,30 \cdot 11$ | 103:13, 103:14, | 21:11, 28:7, |
| $198: 4, \quad 198: 9$ | $17: 20, ~ 30: 11$, $36: 2,65: 20$, | 109:12, 118:3, | 38:7, 38:18, |
| near | $140: 22, \quad 145: 5$ | $\begin{aligned} & 151: 8, \quad 155: 21, \\ & 164: 14, \quad 190: 13, \end{aligned}$ | 40:17, 46:16, |
| 100:2 | $152: 11,152: 14,$ | $\begin{aligned} & 164: 14, \\ & 196: 19, \\ & 198: 13, \end{aligned}$ | 58:21, 69:5, |
| necessarily | $153: 8, \quad 155: 16,$ | $\begin{array}{lll} 196: 19, & 198: 2, \\ 201: 13, & 203: 22 \end{array}$ | $\begin{aligned} & 109: 19, ~ 139: 11, \\ & 165: 6 \end{aligned}$ |
| 134:18, 176:9, | 167:4, 167:6, | nice | notice |
| 195:19 | 167:8, 167:12, | 153:19 | 14:9, 36:4, |
| necessary | 167:15, 167:16, | nichols | $\text { 36:7, } 38: 8,$ |
| 17:13, 173:15 need | 168:21, 169:3, | 174:13 | $58: 2,58: 7 \text {, }$ |
| 21:6, 26:19, | 169:7, 170:11, | nobody | 72:2, 77:12 |

## Transcript of Hearing

Conducted on November 1, 2023

| noticed | 65:3, 65:5, | of-way | 88:3, 88:6, |
| :---: | :---: | :---: | :---: |
| 180:15 | 65:7, 68:9, | 90:21, 128:14 | 89:9, 91:11, |
| notices | 68:12, 92:3, | off-ramp | 96:1, 102:22, |
| 31:5 | 92:5, 97:2, | 87:16 | 106:10, 106:16, |
| notification | 97:3, 108:5, | off-street | 107:7, 107:12, |
| 36:22, 37:5, | 108:6, 108:7, | 97:13 | 131:16, 132:1, |
| 37:10, 38:1, | 133:4, 133:5, | offense | 169:18, 179:21, |
| 38:13, 40:3 | 133:6, 133:8, | 119:18 | 182:19 |
| notified | 139:5, 153:21, | offer | older |
| 36:6, 36:20, | 153:22, 154:3, | 120:7 | 86:20, 145:12 |
| 40:7, 58:22 | 160:17, 160:22, | offered | on-site |
| notwithstanding | 161:14, 161:21, | 53:1, 53:7, | 114:21 |
| 188:22 | 162:9, 162:12, | 118:13, 190:15 | onboard |
| november | 162:14, 198:1, | offering | 127:8 |
| 1:10, 6:18, | 204:4, 204:6, | 53:12 | once |
| 13:6, 197:4, | $206: 5, ~ 206: 8, ~$ $206: 16, ~ 206: 19$, | offers | 33:8, 45:8, |
| 198:19, 199:1, | $\begin{aligned} & 206: 16, \quad 206: 19, \\ & 207: 2, \quad 207: 7 \end{aligned}$ | $44: 12$ | 94:19, 110:16, |
| 199:6, 199:9, | nuriddin's | offhand | $122: 17,135: 7$ |
| 204:1, 208:15 | \|nuriddin's |178:2 | $136: 12$ | one |
| nullity | 178:2 | office | 6:4, 7:1, 8:15, |
| 11:12 | 0 | 1:2, 26:5, | 9:17, 23:22, |
| number | oath | 26:10, 42:10, | 28:4, 29:20, |
| 6:22, 29:3, | 19:13, 112:10 | 88:12, 89:17, | 31:4, 33:1, |
| 40:15, 50:20, | object | 120:14, 127:5, | $34: 2,34: 5$, |
| 55:8, 74:2, | 121:21, 160:18 | 130:18, 140:16, | $\begin{array}{ll} 34: 20, & 35: 11, \\ 35: 12, & 39: 6 \end{array}$ |
| 78:20, 96:16, | objection | 142:6, 157:14, | $\left\lvert\, \begin{array}{ll} 35: 12, & 39: 6 \\ 40: 13, & 46: 3 \end{array}\right.$ |
| 96:20, 99:17, | 53:21, 64:20, | 169:11, 207:4 | $\begin{array}{ll} 40: 13, & 46: 3, \\ 48: 15, & 49: 7 \end{array}$ |
| 104:10, 125:2, | 64:22, 119:12 | offices | $\begin{array}{ll} 48: 15, & 49: 7, \\ 50: 15, & 51: 3, \end{array}$ |
| 135:4, 163:9, | objectives | 13:9 | $\begin{aligned} & 50: 15, \quad 51: 3, \\ & 51: 4,53: 6 . \end{aligned}$ |
| $171: 19,174: 10$, $179: 7,179: 9$, | 157:5 | official | $\begin{array}{ll} 51: 4, & 53: 6, \\ 57: 1, & 57: 5, \end{array}$ |
| 179:7, 179:9, | obsolete | $43: 11, \quad 110: 20$ | $\begin{array}{ll} 57: 1, & 57: 5, \\ 57: 8, & 61: 3, \end{array}$ |
| $181: 8,183: 5$, $189: 21, ~ 190: 1$, | $145: 18$ | officials | $57: 8,61: 3,$ $62: 22,67: 11$ |
| 189:21, 190:1, | obtain | $64: 1$ | $62: 22,67: 11,$ |
| 205:11 | $174: 8$ | offsets | $\begin{array}{\|ll} \text { 67:20, } & 71: 21, \\ 73: 17, & 79: 8, \end{array}$ |
| numbers $\text { 20:13, } 78: 10 \text {, }$ | obtaining | $150: 13$ | $\begin{array}{ll} 73: 17, & 79: 8, \\ 79: 15, & 79: 21, \end{array}$ |
| $78: 12$ | $48: 21$ obviously | oh $6: 6,7: 13$ | 80:7, 80:10, |
| numerous | $124: 9, \quad 196: 21$ | $13: 2,42: 7,$ | 86:7, 86:19, |
| $15: 22,48: 18$ | occasion | $50: 20, \quad 74: 17$ | $\begin{aligned} & 86: 20, \quad 88: 15, \\ & 90: 5, \quad 93: 6, \end{aligned}$ |
| nuriddin | 118:13 | 76:13, 82:3, | $93: 16, \quad 94: 18,$ |
| $\begin{aligned} & 2: 13,3: 5, \\ & 3: 10,3: 16,4: 7, \end{aligned}$ | occupancy 30.3 | $\left\lvert\, \begin{aligned} & 100: 11, \quad 188: 9, \\ & 202: 6, \quad 203: 15 \end{aligned}\right.$ | 102:4, 104:1, |
| $4: 11,5: 20,$ | $30: 3$ occupation | old | 108:6, 111:14, |
| 19:8, 19:20, | Occupation |  | 118:5, 118:12, |
| $35: 16,35: 22$, | 47:5, 166: | 7:9, 7:21, | 118:13, 121:4, |
| 36:17, 40:10, |  | , | 122:20, 131:13, |
| 42:16, 42:18, |  | 46:21, 82:17, | 132:17, 132:19, |
| 43:14, 57:22, | 84:7, 84:8 | 87:11, 87:21, | 133:7, 135:7, |

## Transcript of Hearing

Conducted on November 1, 2023

|  | opening $13: 16,20: 19,$ $23: 1, \quad 174: 12$ <br> opens <br> 134:14, 164:9 operate $33: 6,33: 14$ $44: 10,45: 10$ $46: 2,46: 4$ $85: 10, \quad 129: 8$ <br> operated <br> 34:13, 34:14, <br> 34:15, 44:2, <br> 44:3, 121:10 <br> operating <br> 9:20, 24:7, <br> 24:8, 44:4, <br> 46:5, 48:9, <br> 59:16 <br> operation <br> 24:18, 25:7, <br> 45:8, 89:21 <br> operationally <br> 139:2 <br> operations <br> 117:19, 158:14 operator 53:9 <br> operators 57:7 <br> opine <br> 16:14, 141:19, <br> 192:3, 195:18 opined <br> 188:20, 189:3 opining <br> 120:13, 175:1 opinion <br> 97:18, 98:1, 126:12, 130:18, 131:1, 141:10, 141:12, 155:16, 205:7 <br> opportunity <br> 56:1, 120:19, <br> 153:3, 204:5, 206:14, 206:17 oppose $119: 9,119: 16$ | ```opposed 37:1, 52:21, 135:3, 136:1 opposing 118:20 opposition 5:22, 19:7, 58:17 options 108:13 order 77:4, 85:10 ordinance 7:8, 7:9, 7:10, 7:15, 7:20, 7:21, 7:22, 8:2, 8:12, 8:20, 9:5, 9:7, 9:14, 9:20, 10:2, 10:3, 10:10, 10:13, 10:16, 11:15, 12:13, 12:15, 14:1, 36:15, 66:2, 85:6, 97:22, 131:4, 143:11, 143:18, 174:17, 174:18, 174:20, 174:22, 175:5, 175:8, 175:9, 175:14, 179:9, 183:6, 195:10 ordinary 37:22 organization 24:19 organizations 43:7, 58:5, 67:13 orientation 143:22, 181:6, 188:7 original 54:19, 92:17, 193:9 originally 182:16 other 15:11, 17:7,``` |  |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| ```104:3, 104:9, 105:16, 107:5, 114:3, 131:22, 138:3, 145:3, 147:20, 155:19, 158:12, 162:22, 166:4, 186:4, 192:19, 194:6, 201:18, 205:2 outcome 52:6, 208:10 outdated 42:22 outdoor 7:4, 13:14, 15:14, 22:3, 25:4, 25:5, 26:7, 26:15, 85:8, 89:3, 135:5 outline 49:18 outlined 77:4 outlines 96:19 outreach 15:17 outset 49:21, 52:5 outside 17:6, 54:8, 65:18, 100:6, 100:18, 128:16, 133:19, 134:17, 134:22, 150:3, 152:7, 185:12 over 7:12, 18:20, 20:3, 23:9, 24:10, 29:15, 29:16, 29:22, 30:5, 48:9, 49:15, 84:10, 84:20, 115:19 overall 31:15, 81:15, 100:21, 144:4,``` | 146:19, 152:20 overarching <br> 59:20 <br> overlay <br> 83:11 <br> overly <br> 158:13 <br> oversee <br> 142:20 <br> oversees <br> 16:4 <br> overview $90: 1$ <br> owe $63: 13$ <br> own $\begin{aligned} & 25: 22, \quad 34: 2, \\ & 35: 8, \quad 35: 10, \\ & 45: 10, \quad 61: 8, \\ & 62: 18, \quad 63: 5, \\ & 63: 10, \quad 63: 18, \\ & 104: 10, \quad 189: 2, \\ & 202: 21 \end{aligned}$ <br> owned $61: 3,70: 22$ <br> owner $\begin{aligned} & 32: 16, \quad 59: 20, \\ & 156: 16 \\ & \text { ownership } \\ & 61: 9, \quad 62: 8 \\ & \text { owns } \\ & 62: 12 \end{aligned}$ $\begin{aligned} & \frac{62: 12}{} \quad \mathrm{P} \\ & \hline \text { page } \\ & 3: 2,3: 7,3: 11, \\ & 4: 2,4: 9,4: 13, \\ & 20: 14,40: 14, \\ & 50: 19,87: 9, \\ & 101: 19,102: 1, \\ & 102: 2,102: 3, \\ & 102: 4,102: 5, \\ & 103: 13,103: 14, \\ & 104: 1,118: 3, \\ & 118: 5,128: 7, \\ & 190: 9 \\ & \text { pages } \\ & 1: 21,20: 3, \end{aligned}$ | ```179:8 paid 166:22 palette 146:22, 148:18, 151:12, 156:13, 162:19 palettes 144:6 pallet 160:11 panels 151:15, 152:17 paragraph 117:16, 117:20, 190:13 parcel 73:3, 86:2, 102:11 park 13:19, 31:17, 38:15, 38:16, 56:2, 58:4, 72:14, 73:1, 102:15, 110:4, 167:7, 170:15, 174:4, 177:15, 182:2 parked 106:13, 107:1 parking 25:9, 25:11, 25:17, 27:2, 27:5, 27:6, 81:10, 88:21, 89:2, 89:3, 89:13, 97:13, 97:16, 100:4, 106:11, 106:16, 113:4 part 8:19, 11:21, 14:7, 14:12, 30:9, 39:13, 43:10, 65:14, 66:9, 74:6, 76:11, 76:20, 77:3, 77:10,``` |  |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| patterns | 34:20, 62:8, | person | plain |
| :---: | :---: | :---: | :---: |
| 172:20 | 62:13, 62:18, | 29:5, 29:6, | 163:16, 184:7 |
| paul | 63:5, 63:11, | 42:22, 67:15, | plan |
| 3:11, 16:8, | 63:18, 114:9, | 133:22, 137:14, | 31:10, 37:17, |
| 68:17, 69:3, | 115:15, 127:8, | 205:19 | 65:21, 77:1, |
| 69:10, 77:22, | 131:20 | personally | 77:2, 77:5, |
| 86:20, 87:7, | percentage | 136:22, 202:22 | 77:15, 77:16, |
| 95:3, 105:6, | 62:16 | persons | 79:6, 79:7, |
| 132:13 | perfect | 58:16 | 79:9, 79:13, |
| paul's | 28:6, 29:10, | perspective | 79:15, 79:16, |
| 132:8 | 72:8 | 129:1 | 79:20, 80:2, |
| pause | perform | pg | 80:5, 80:6, |
| $74: 9$ | 117:21, 120:13 | 128:12, 136:15, | 80:10, 80:13, |
| paving | performance | $154: 20,184: 19,$ | 81:3, 82:14, |
| 169:22 | 51:12 | 185:2 | 82:16, 85:9, |
| pay | performed | ph | 85:16, 85:17, |
| 39:16 | 120:9 | 5:20 | $85: 21, \quad 86: 1,$ |
| peak | perhaps | phase | 86:2, 90:5, |
| 129:19, 130:3, | 71:5, 86:2 | 51:4 | 90:8, 90:10, |
| 130:4, 130:5, | perimeter | photos | 90:19, 91:1, |
| 138:4, 138:5, | 88:14, 88:16, | 39:5, 39:8, | $91: 17, ~ 91: 19, ~$ $92: 4, ~ 92: 13$, |
| 181:15 | 88:17, 95:14, | 39:11, 39:19 | 92:4, 92:13, |
| pebbly | 96:6, 96:13, | physical | 92:16, 92:20, |
| 163:17 | 106:15, 149:13, | 51:11, 135:16, | $\begin{aligned} & 93: 2, \quad 93: 21, \\ & 94: 20, \quad 95: 13, \end{aligned}$ |
| pedestrian | 180:5, 181:2, | 168:4, 168:22, | $94: 20,95: 13,$ $97: 8, \quad 97: 11,$ |
| $\begin{aligned} & 161: 5 \\ & \text { pen } \end{aligned}$ | $\left\lvert\, \begin{aligned} & 181: 4 \\ & \text { perimeters } \end{aligned}\right.$ | $\begin{aligned} & 169: 17, \quad 186: 16 \\ & 186: 20 \end{aligned}$ | $\begin{aligned} & 97: 8, \quad 97: 11, \\ & 97: 19, \quad 98: 3, \end{aligned}$ |
| 178:13 | $96: 1$ | physically | 98:4, 98:8, |
| penn | period | $168: 2$ | $\begin{aligned} & 98: 12, \quad 99: 6, \\ & 100: 21, \quad 101: 1, \end{aligned}$ |
| $\begin{aligned} & 116: 18, \quad 116: 19 \\ & 122: 3 \end{aligned}$ | $46: 2, \quad 200: 3$ <br> permission | pick | $105: 8, \quad 105: 14,$ |
| 122:3 <br> pennsylvania | permission $16: 12$ | $\begin{array}{ll} 135: 8, & 204: 20 \\ \text { picky } & \end{array}$ | $106: 1, \quad 106: 2,$ |
| 23:14 | permit | 24:14, 28:12, | 125:2, 125:4, |
| people | 49:12, 71:11, | 28:15 | $\begin{array}{ll} 125: 16, & 130: 7, \\ 149: 11, & 149: 15 \end{array}$ |
| 39:15, 40:1, | $76: 21, \quad 77: 3$ | pictures | $166: 6,166: 10,$ |
| $41: 5, \quad 58: 12$, $58: 18, \quad 67: 19$, | $\begin{aligned} & 103: 18, \quad 103: 22, \\ & 105: 9, \quad 142: 21, \end{aligned}$ | $\begin{array}{ll} 40: 16, & 40: 20, \\ 154: 6 & 160: 3 \end{array}$ | $180: 13,181: 3,$ |
| $58: 18,67: 19$, $132: 19,135: 12$, | 105:9, 142:21, | 154:6, 160:3 | 182:9, 182:11, |
| $\begin{array}{lll}132: 19, & 135: 12, \\ 135: 16, & 136: 14,\end{array}$ | $143: 4,175: 6,$ $184: 17$ | piece | 183:11, 183:12, |
| $\begin{array}{lll}135: 16, & 136: 14, \\ 137: 16, & 156: 17,\end{array}$ | 184:17 | 25:2 | 183:15, 183:19, |
| $137: 16, ~ 156: 17$, $160: 1,168: 12$, | permitted | pivoting | 184:5, 184:19, |
| $\begin{aligned} & 160: 1, \quad 168: 12, \\ & 198: 10, \quad 199: 20 \end{aligned}$ | $\begin{aligned} & 8: 2,175: 10, \\ & 175: 19,175: 20, \end{aligned}$ | 204:13 | 184:20, 185:3, |
| people's | $176: 6, \quad 176: 11,$ | $36: 3, \quad 104: 3,$ | $185: 6, \quad 185: 7,$ |
| 2:9, 13:8, | $176: 22,187: 13$ | 135:2 | $\begin{aligned} & 185: 8, \quad 185: 16, \\ & 185: 21, \quad 188: 9, \end{aligned}$ |
| 17:15, 178:16 | perpendicular | placement | 192:1, 204:10 |
| percent $24: 11,29: 16$, | persist | 144:5 | plane |
| $\begin{aligned} & 24: 11, \quad 29: 16, \\ & 30: 4, \quad 30: 5, \end{aligned}$ | $176: 19$ | places | 102:17, 102:21, |

## Transcript of Hearing

Conducted on November 1, 2023

| 128:13 <br> planned <br> 126:17, 145:11, <br> 156:7, 169:11, <br> 185:5, 185:12, <br> 185:18 <br> planner <br> 17:21, 166:2 <br> planning <br> 13:20, 31:18, <br> 38:15, 56:2, <br> 56:3, 58:5, <br> 72:14, 73:1, <br> 102:15, 111:10, <br> 112:1, 112:7, <br> 119:1, 140:18, <br> 140:20, 165:16, <br> 167:7, 174:4, <br> 174:5, 177:15, <br> 182:2 <br> plans <br> 16:13, 16:15, <br> 77:18, 79:21, <br> 80:21, 81:2, <br> 96:12, 98:6, <br> 99:12, 128:15, <br> 132:1, 142:16, <br> 184:4 <br> plant <br> 96:16 <br> planted <br> 181:1 <br> planting <br> 96:19 <br> plantings <br> 95:18 <br> plat <br> 102:13, 102:16, 102:22 <br> play <br> 122:5, 162:22 <br> playing <br> 161:21 <br> plaza <br> 145:22, 156:20 <br> please <br> 18:20, 21:7, <br> 21:13, 46:18, | ```68:16, 69:7, 74:9, 82:10, 92:7, 93:10, 98:11, 102:4, 106:1, 106:3, 109:22, 128:5, 134:20, 139:13, 147:6, 162:11, 165:8, 194:11 pleasure 164:20 plenty 37:9 plumber 27:1 plus 29:15, 29:18, 29:19, 30:5, 93:17, 94:20, 142:22, 143:6 point 11:19, 42:13, 45:9, 52:20, 87:12, 88:1, 98:18, 126:15, 132:6, 144:13, 157:15, 158:6, 169:14, 172:12, 173:6, 175:2, 175:17, 176:14, 204:1 pointed 189:2 pointer 145:21, 148:8, 154:12, 156:19, 160:4 points 101:9, 144:4, 144:22, 168:13, 177:3 pole 100:4, 100:5, 100:12, 205:2 policy 183:14 political 63:22, 64:3``` | pond <br> 91:16 <br> portion $47: 8, \quad 107: 8$ $179: 22$ <br> pose $52: 11$ <br> position $\begin{aligned} & 10: 18, \quad 10: 20, \\ & 11: 17, \quad 12: 3, \\ & 19: 9, \quad 59: 1, \\ & 110: 18, \quad 114: 21, \\ & 118: 22 \\ & \text { possible } \\ & 98: 9, \quad 101: 9, \\ & 139: 1 \end{aligned}$ possibly $12: 10, \quad 204: 16$ posted $31: 5,37: 3$ $37: 5, \quad 37: 7$ potentially $51: 21$ <br> practice $167: 11$ <br> pre $41: 10$ <br> pre-application $9: 1, \quad 12: 19$ $36: 2,36: 7$ $36: 14,37: 15$ $58: 2, \quad 58: 7$ <br> pre-file $18: 7$ <br> pre-filed $65: 19$ <br> preliminary $125: 2, \quad 125: 4$ $125: 16, \quad 130: 7$ $182: 9$ <br> preparation <br> 121:17, 142:21 prepare $85: 9, \quad 92: 12$ $114: 11, \quad 126: 1$ $177: 16, \quad 192: 2$ <br> prepared $16: 22,92: 12$ |  |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| prince | proceedings | 107:10, 113:16, | 169:2, 169:16, |
| :---: | :---: | :---: | :---: |
| 1:1, 13:22, | 208:6 | 148:4, 191:4 | 170:18, 171:4, |
| 14:3, 14:20, | process | projected | 171:22, 173:8, |
| 15:9, 16:1, | 15:4, 15:16, | 27:16 | 173:18, 175:18, |
| 23:5, 23:8, | 16:4, 30:9, | projects | 176:8, 177:14, |
| 23:13, 24:5, | 36:6, 49:11, | 23:13, 23:21, | 179:1, 179:17, |
| 34:1, 34:2, | 49:13, 49:17, | 24:20, 30:13, | 180:6, 181:2, |
| 35:8, 36:20, | 50:12, 55:10, | 44:10, 50:2, | 184:8, 184:22, |
| 47:20, 48:11, | 55:17, 56:20, | 66:17, 114:16, | 185:5, 185:12, |
| 48:14, 48:17, | 57:18, 66:7, | 142:14, 143:1 | 185:20 |
| 51:18, 51:22, | 66:11, 81:5, | properties | property's |
| 55:11, 95:16, | 81:18, 105:9, | 43:3, 52:12, | 81:20, 82:8 |
| 112:21, 114:10, | 105:11, 105:13, | 176:2, 176:10, | proposal |
| 115:10, 115:16, | 111:12, 124:4 | 176:20, 179:2, | 152:13 |
| 121:7, 122:20, | processes | 186:9, 186:11, | propose |
| 131:3, 143:10, | 15:12 | 187:1 | 103:15 |
| 143:17 | product | property | proposed |
| prior | 143:7, 148:15 | 8:16, 11:5, | 14:6, 17:5, |
| 8:17, 9:5, | products | 14:2, 16:11, | 17:18, 54:5, |
| $10: 10, \quad 37: 17$ | 163:14 | 25:2, 27:17, | 54:6, 55:14, |
| 65:21, 66:2, | profession | 28:9, 32:16, | 65:17, 67:9, |
| 103:16, 104:2, | 69:15, 137:2, | 33:15, 35:3, | 71:12, 81:10, |
| 110:16, 117:7, | 139:20 | $37: 3,37: 5$, | 81:13, 90:18, |
| 119:11, 166:21, | professional | 37:13, 43:5, | 95:14, 95:21, |
| 175:4, 175:5, | 22:17, 69:16, | 43:7, 44:9, | 96:5, 96:9, |
| 175:19, 176:6, | 116:22, 139:22, | 46:6, 55:12, | 97:19, 98:2, |
| 176:11, 184:16, | 140:6, 140:7, | 70:20, 70:22, | 100:19, 101:11, |
| 185:3, 185:10 | 157:7 | $71: 1,71: 6$, | 101:13, 103:8, |
| probably | professionals | 81:19, 82:12, | 124:20, 125:9, |
| 19:11, 48:17, | 49:9 | 82:14, 82:22, | 128:17, 130:10, |
| 48:20, 59:14, | program | 83:11, 88:9, | 146:14, 149:2, |
| 65:10, 66:22, | 184:21 | 88:10, 88:19, | 152:15, 153:7, |
| $86: 7,108: 21,$ | progressing | $88: 20, \quad 88: 22,$ | $154: 15,182: 6,$ |
| $\begin{aligned} & \text { 184:9 } \\ & \text { problem } \end{aligned}$ | $50: 11$ | $\begin{array}{ll} 89: 2, & 89: 5, \\ 89: 6, & 89: 14, \end{array}$ | $\begin{aligned} & 185: 16, \quad 186: 7, \\ & 204: 14 \end{aligned}$ |
| problem | prohibit | $\begin{aligned} & 89: 6, \quad 89: 14, \\ & 89: 18 . \\ & 89: 20 . \end{aligned}$ | 204:14 <br> proposing |
| $\begin{array}{ll} 12: 6, & 43: 1, \\ 58: 4 . & 87: 8 . \end{array}$ | $26: 11$ | $\begin{array}{ll} 89: 18, & 89: 20, \\ 89: 22, & 91: 14 \end{array}$ | proposing <br> 25:4, 130:15 |
| $\begin{aligned} & 58: 4, \quad 87: 8, \\ & 132: 16,133: 1, \end{aligned}$ | prohibited | $\begin{aligned} & 89: 22, \quad 91: 14, \\ & 96: 7, \quad 96: 8, \end{aligned}$ | $\begin{aligned} & 25: 4, \quad 130: 15, \\ & 171: 14 \end{aligned}$ |
| $\begin{aligned} & 132: 16, ~ 133: 1, \\ & 195: 21, ~ 196: 4 \end{aligned}$ | 12:12 | $96: 13, \quad 98: 18,$ | 171:14 <br> protect |
| problematic | prohibition $128: 22$ | 98:21, 102:11, | $38: 6$ |
| $51: 22,103: 2$ proceed | project | $\begin{aligned} & 102: 16, ~ \\ & 106: 9, \\ & 106: 17, \\ & 106: 18, \end{aligned}$ | protecting $186: 2$ |
| 9:19, 10:15, | $\left\lvert\, \begin{array}{ll} 24: 2, & 24: 22, \\ 30: 3, & 50: 5, \end{array}\right.$ | 107:3, 135:4, | protection |
| $11: 18$ | $54: 16,57: 6,$ | $\begin{array}{ll} 150: 3, & 151: 6, \\ 152: 7, & 154: 18, \end{array}$ | $97: 15$ <br> proven |
| $11: 22,14: 14,$ | $87: 12$, $89: 11$, $89: 12$, | $161: 4, \quad 161: 8,$ | $174 \text { : } 8$ |
| 47:14, 118:18, | $\begin{aligned} & \text { 89:11, } 89: 12, \\ & 90: 1, ~ 95: 15, \end{aligned}$ | 168:3, 168:8, | provide |
| 119:11, 208:4 | $103: 3,105: 11,$ | 168:18, 168:21, | 31:8, 49:18, |

## Transcript of Hearing

Conducted on November 1, 2023

|  | $\begin{aligned} & \text { pursuant } \\ & 8: 14, \quad 9: 16, \\ & 37: 14, \quad 37: 17, \\ & 65: 21, \quad 82: 13, \\ & 108: 13 \\ & \text { put } \\ & 7: 5, \quad 9: 10, \\ & 65: 16, \quad 83: 16, \\ & 86: 10, \quad 91: 3, \\ & 92: 8, \quad 101: 18, \\ & 101: 22, \quad 104: 10, \\ & 104: 12, \quad 107: 10, \\ & 115: 14, \quad 128: 11, \\ & 194: 11, \quad 194: 22, \\ & 204: 2 \\ & \text { puts } \\ & 5: 14, \quad 53: 13 \\ & \text { putting } \\ & 53: 10, \quad 125: 13 \\ & \hline \\ & \hline \text { qualification } \\ & 70: 14, \quad 121: 22, \\ & 165: 17 \\ & \text { qualifications } \\ & 140: 6, \quad 140: 8, \\ & 156: 5 \\ & \text { qualified } \\ & 70: 3, \quad 70: 6, \\ & 110: 13, \quad 111: 2, \\ & 115: 7, \quad 119: 19, \\ & 140: 12, \quad 140: 15, \\ & 140: 18, \quad 141: 14, \\ & 165: 15, \quad 190: 22, \\ & 195: 16, \quad 195: 21, \\ & 196: 6, \quad 203: 17 \\ & \text { qualifies } \\ & 137: 12 \\ & \text { qualify } \\ & 52: 18, \quad 110: 8, \\ & 122: 13, \quad 141: 2, \\ & 192: 14, \quad 192: 20, \\ & 193: 14, \quad 193: 17, \\ & 193: 18 \\ & \text { qualifying } \\ & 52: 17, \quad 141: 10 \\ & \text { quality } \\ & 115: 7, \quad 150: 14, \end{aligned}$ |  | $\begin{aligned} & 105: 6, \quad 118: 10, \\ & 138: 2 \\ & \text { quicker } \\ & 23: 21 \\ & \text { quickly } \\ & 63: 9,171: 12 \\ & \text { quite } \\ & 18: 9, ~ 46: 2, \\ & 50: 3,66: 11, \\ & 67: 4,80: 19, \\ & 133: 20,167: 2, \\ & 192: 10,194: 6, \\ & 196: 13, \quad 203: 11 \\ & \text { quote } \\ & 33: 6,56: 20, \\ & 172: 8 \end{aligned}$ $28: 5,29: 2,$ $43: 3,155: 19,$ 156:15, 159:14, $159: 15,162: 1$ raise $21: 7,60: 22$ raised 19:15, 57:22, $67: 11,133: 12 \text {, }$ $134: 16, \quad 155: 14,$ $156: 1$ rallies $31: 1$ ramp $180: 1$ range $157: 19,157: 20$ ranges $157: 16$ <br> rare <br> 83:12, 83:13, 184:14 raspberry 31:1 rates 30:7, 130:2 rather 145:18 |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| ```rd 199:1 reach 49:22 read 31:17, 56:1, 82:4, 101:2, 153:4, 153:5, 175:13, 177:15 ready 5:16, 30:20, 31:3, 39:18, 197:2, 198:2, 206:4 real 40:20, 47:6, 47:8, 60:20, 61:8, 105:6, 138:2, 171:12, 172:16 reality 137:18, 160:14 really 27:7, 28:12, 29:3, 34:11, 41:22, 42:1, 50:9, 53:17, 60:17, 70:17, 99:3, 104:3, 104:18, 119:10, 131:12, 134:11, 152:2, 152:22, 156:12, 156:17, 167:16, 168:6, 170:7, 170:15, 171:7, 180:4, 181:9, 182:14, 182:21, 184:9, 184:18, 185:15, 186:5, 186:18, 188:4, 188:8, 188:12, 189:13, 191:2 reason 24:13, 61:22, 104:19, 119:14 reasonably 137:12, 186:12``` | ```rebecca 4:9, 5:14, 17:14, 30:19, 139:9, 139:15 rebecca's 118:4 recall 41:11, 48:13, 57:6, 58:8, 58:11, 58:17, 61:17, 66:5, 67:13, 72:17, 90:15, 106:18, 108:8 receipt 36:5, 43:5 receive 58:6 received 36:13, 38:1, 38:10, 58:2, 73:18, 184:13 recent 23:22, 79:21, 166:20, 167:13 recently 71:5, 88:2 recess 192:1 recognition 17:22 recognize 71:16, 124:14, 126:9, 147:9, 147:10 recognized 47:11, 142:11 recollection 33:3 recommendation 56:3, 102:8, 182:11 recommendations 31:22, 189:8 recommended 13:19 recommends 183:18``` |  | $77: 12, \quad 81: 1$, $97: 10, \quad 124: 11$, $125: 20, \quad 125: 21$, $127: 13, \quad 128: 20$, $129: 3,129: 9$, $131: 4, \quad 153: 6$, $190: 13, \quad 193: 10$, $205: 8$ referenced $189: 19$ referral $72: 13, \quad 72: 17$ referred $201: 17$ referring $149: 21, \quad 175: 8$, $175: 14, \quad 180: 19$ reflectance $159: 1$ reflected $180: 12, \quad 181: 9$ refresh $61: 19$ regard $179: 15, \quad 184: 4$, $192: 17, \quad 192: 21$, $196: 16, \quad 196: 18$, $204: 3$ regarding $17: 4, \quad 31: 21$, $38: 2, \quad 65: 12$, $67: 8, \quad 67: 17$, $71: 14, \quad 81: 19$, $108: 18, ~ 156: 9$, $177: 17, \quad 184: 16$, $188: 5, \quad 206: 11$ regards $40: 8, \quad 204: 13$, $204: 16$ region $15: 10$ register $155: 22$ registered $139: 21$ regular $123: 12$ regulated $184: 6, \quad 187: 6$ |
| :---: | :---: | :---: | :---: |

Transcript of Hearing
Conducted on November 1, 2023

| ```regulation 26:14 regulations 9:4, 66:1, 97:16, 97:21, 142:18, 177:4, 177:5 reiterate 137:5 related 10:10, 14:1, 15:15, 97:20, 117:12, 125:17, 127:20, 166:6, 208:8 relates 25:6, 101:6, 175:18, 176:8, 176:10 relation 17:14 relations 131:6 relationship 48:2 relative 51:15 relatively 169:2 relayed 88:8 relocation 204:13 remain 107:18 remainder 149:16 remaining 16:7 remember 25:22, 28:11, 56:17, 56:21, 67:17, 67:19, 175:21 remind 204:8 remotely 26:2``` | ```removing 205:2 rent 39:20 rental 28:22, 30:7, 54:7 rented 26:12, 39:20 renumbering 204:16 repeat 100:9 repeatedly 167:12 replied 73:19 reply 73:21 report 18:18, 31:18, 50:18, 52:7, 56:1, 101:2, 101:12, 101:18, 101:22, 127:17, 127:18, 153:4, 153:5, 153:10, 167:8, 174:3, 177:15, 186:11, 189:10, 189:14, 190:9, 194:11, 195:3, 195:7, 202:21, 204:15 representative 15:6, 196:6 represented 22:21, 148:7, 148:9 representing 13:10 request 55:2, 123:22, 191:13 requested 14:16, 36:9, 36:15, 94:15, 104:7 requesting 57:15``` | requests $32: 3$ require $183: 11$ required $30: 14, \quad 41: 17$, $52: 10, \quad 54: 13$, $54: 16, \quad 58: 6$, $61: 18, \quad 62: 12$, $63: 4, \quad 143: 10$, $143: 17$ requirement $54: 21, \quad 185: 19$, $191: 3$ requirements $16: 17, \quad 18: 3$, $25: 16, \quad 85: 5$, $95: 16, \quad 95: 17$, $96: 3, \quad 96: 14$, $106: 7, \quad 131: 3$, $141: 4, \quad 176: 20$, $177: 14, \quad 177: 17$, $177: 19, \quad 177: 20$, $178: 17, \quad 178: 19$, $178: 22, \quad 179: 4$, $186: 1, \quad 187: 11$, $188: 5, \quad 188: 12$ requires $52: 1, \quad 191: 12$, $191: 16$ requiring $185: 19$ researching $51: 10$ reserve $119: 12$ reserved $30: 16$ residential $136: 16, ~ 143: 14$, $145: 8, ~ 145: 10$, $148: 6, ~ 153: 12$, $170: 7, \quad 179: 11$ residents $38: 5,155: 11$ resolved $43: 2$ respect $65: 9, \quad 65: 15$, | ```120:15, 196:14 respectfully 201:4 responded 31:11 rest 135:12, 173:13 restaurants 125:6 restrict 26:8 restrictions 126:16 result 31:16, 116:4 resulting 136:9 results 127:12, 130:3 resumed 123:5 resumé 53:1, 53:7, 53:17, 53:19, 64:15, 64:17, 69:18, 116:2, 117:17, 118:5, 119:6 retail 17:8, 125:7 retained 115:5, 124:10, 168:16, 180:4, 186:17 retains 179:20 return 135:8 review 50:22, 114:3, 123:16, 140:21, 145:20, 150:18 reviewed 7:9, 9:3, 65:22, 90:17, 114:20, 114:22, 123:9, 123:14, 127:7, 166:5,``` |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| 166:10, 195:18, | 34:5, 35:11, | rules | satisfied |
| :---: | :---: | :---: | :---: |
| 196:2 | 35:12, 46:22, | 25:11 | 191:2, 192:4, |
| reviewing | 66:17, 69:11, | run | 194:2 |
| 114:16, 147:13 | 87:21, 132:14, | 45:7, 107:19, | satisfy |
| revised | 132:17, 154:18, | 127:7 | 97:20, 130:19, |
| 103:17 | 159:21, 161:9, | running | 131:2 |
| revisions | 168:16, 169:19, | 157:14 | saw |
| 197:19 | 170:20, 170:21, | runs | 62:22, 78:2 |
| rezoned | 171:2, 171:3, | 96:6 | say |
| 28:9 | 172:7, 173:11 | rural | 18:1, 21:22, |
| rhythm | roads | 169:4, 170:1 | 24:11, 26:17, |
| 151:19 | 29:12, 82:21, | rvs | 33:18, 34:22, |
| rhythms | $\begin{aligned} & \text { 179:18, 179:19 } \\ & \text { roadside } \end{aligned}$ | 26:20, 133:12 | $48: 20,60: 16,$ |
| $144: 5, \quad 144: 21$ | roadside | S | $63: 20,68: 2,$ |
| ridge | 145:12 | S | 69:22, 85:18, |
| 145:21, 148:8, | roadway | $83: 5$ | 87:17, 90:3, |
| 154:12, 155:3, | $\left\lvert\, \begin{array}{lr} 97: 12, & 130: 19, \\ 168: 11, & 170: 1 . \end{array}\right.$ | safety | $\begin{array}{lll} 98: 19, & 103: 17, \\ 115: 9 . & 117: 20 . \end{array}$ |
| $156: 19, \quad 160: 5$ | $\left\lvert\, \begin{aligned} & 168: 11, \quad 170: 1, \\ & 170: 2, \quad 171: 17, \end{aligned}\right.$ | $52: 10, \quad 99: 3$ | $\begin{array}{ll} 115: 9, & 117: 20, \\ 118: 1, & 118: 6 . \end{array}$ |
| right-hand | $\left\lvert\, \begin{aligned} & 170: 2, \quad 171: 17, \\ & 183: 5 \end{aligned}\right.$ | 113:4, 117:19, | 118:1, 118:6, 119:10, 120:13, |
| right-of | roadways | $\begin{aligned} & \text { 186:3, 186:6 } \\ & \text { said } \end{aligned}$ | $120: 15,121: 3,$ |
| 71:14 | 91:13, 138:7, | 7:11, 28:12, | 121:9, 122:4, |
| right-of-way | $\begin{aligned} & 145: 16 \\ & \text { rogers } \end{aligned}$ | $28: 15, \quad 30: 4$ | $\begin{aligned} & 122: 6, \quad 137: 16, \\ & 147: 17, \quad 152: 9, \end{aligned}$ |
| 14:6, 16:12, | $72: 20,73: 8,$ | $37: 18,40: 19,$ | 157:14, 160:19, |
| $17: 2,71: 12$, $72: 4,72: 11$, | $76: 2, \quad 76: 3$ | 42:20, 46:1, | $\begin{aligned} & 161: 14, \quad 162: 19, \\ & 161: 2,162,4 \end{aligned}$ |
| $\begin{aligned} & 72: 4, \\ & 73: 11, \\ & 73: 2, \end{aligned}$ | role | $65: 8$, <br> $74: 20, ~ 82: 10$, | 162:5, 162:16, |
| 76:22, 81:4, | 48:21 | $89: 19, \quad 96: 4$ | 170:4, 173:8, |
| 85:4, 90:17, | roof | $99: 22, \quad 100: 15,$ | $\begin{aligned} & 174: 13, \quad 177: 2, \\ & 191: 7 . \end{aligned}$ |
| 91:6, 91:12, | $\begin{aligned} & 144: 7, \quad 146: 8, \\ & 146: 18 . \\ & \hline 50: 16 \end{aligned}$ | $108: 12,112: 6 \text {, }$ | $\begin{array}{ll} 191: 7, & 193: 14, \\ 194: 4, & 202: 3 \end{array}$ |
| 91:19, 123:22, | $\begin{array}{ll} 146: 18, & 150: 16 \\ 151: 20, & 152: 19 \end{array}$ | $115: 10,122: 16,$ | 194:4, 202:3 <br> saying |
| 125:22, 126:8, | $\begin{array}{ll} 151: 20, & 152: 19, \\ 158: 21, & 158: 22 \end{array}$ | $133: 16,134: 9,$ | $\begin{aligned} & \text { saying } \\ & 9: 7,40: 16, \end{aligned}$ |
| $\begin{array}{ll} 126: 16, & 127: 21, \\ 128: 17, & 167: 1 . \end{array}$ | $\begin{aligned} & 158: 21,158: 22 \\ & \text { rooftop } \end{aligned}$ | $135: 8,137: 1,$ | $\begin{aligned} & 9: 7, \quad 40: 16, \\ & 75: 9, \quad 75: 11, \end{aligned}$ |
| $\left\lvert\, \begin{array}{ll} 128: 17, & 167: 1, \\ 168: 14, & 169: 21, \end{array}\right.$ | rooftop 156:6 | $138: 22,154: 10 \text {, }$ | $75: 19,132: 4$ |
| $\begin{array}{lll} 168: 14, & 169: 21, \\ 171: 16, & 172: 1, \end{array}$ | room | 160:22, 161:7, | 155:18, 160:2, |
| 179:19, 184:18, | 30:16, 39:21 | 162:5, 192:12, | 160:13, 171:12, |
| 185:1, 185:10, | rooms | $203: 21, \quad 204: 21$ | 195:4, 199:6, |
| 185:12, 185:18, | 199:19 | $208: 5$ | 199:11 |
| 205:2 | rotating | sailing | says |
| ritchie | 132:9 | $122: 17$ | 8:22, 9:18, |
| 23:15, 23:16, | roughly | same | $\begin{array}{ll} 37: 14, & 73: 8, \\ 73: 13, & 93: 4, \end{array}$ |
| $\begin{aligned} & 33: 1, \quad 33: 9 \\ & \text { road } \end{aligned}$ | $\begin{aligned} & 114: 9, \quad 115: 14 \\ & \text { route } \end{aligned}$ | $\begin{array}{ll} 20: 14, & 75: 15, \\ 91 \cdot 18 & 99 \cdot 1 \end{array}$ | $\begin{array}{ll} 73: 13, & 93: 4, \\ 98: 22, & 103: 22, \end{array}$ |
| 21:17, 23:15, | 87:14, 87:16, | $\begin{array}{ll} 91: 18, & 99: 1, \\ 99 \cdot 17 & 132 \cdot 11 \end{array}$ | 200:15 |
| 23:16, 23:18, | 87:18, 87:20, | $151: 12,156: 11,$ | scale |
| 28:2, 29:12, | 87:21, 96:2 | 176:4 | 107:15, 113:2, |
| 33:2, 33:9, | rule |  | 113:3, 144:1, |

## Transcript of Hearing

Conducted on November 1, 2023

| 144:19, 146:4, 151:13 <br> scaled <br> 153:2 <br> schedule <br> 96:19 <br> school <br> 116:14 <br> schweitzer <br> 5:7 <br> scope <br> 187:15 <br> scout <br> 30:21, 30:22, <br> 39:17 <br> screen <br> 86:10, 86:14, <br> 87:9, 92:8, <br> 92:14, 96:7, <br> 96:10, 107:16, <br> 107:20, 116:10, <br> 144:12 <br> screened <br> 25:17, 144:16, 152: 6 <br> screening <br> 51:4, 95:18, <br> 96:4, 149:13, <br> 151:6, 181:7, <br> 183:3 <br> scroll $\begin{aligned} & 98: 17, \quad 102: 7, \\ & 118: 2, \quad 149: 20, \\ & 150: 20,190: 3 \end{aligned}$ <br> se $1: 5,6: 22$ <br> second $\begin{aligned} & 15: 19, \quad 31: 6, \\ & 83: 5, \quad 98: 17, \\ & 118: 17,149: 22 \\ & \text { secretary } \\ & 75: 10 \\ & \text { section } \\ & 8: 7,8: 8,8: 22, \\ & 37: 14, \quad 37: 17, \\ & 65: 14, \quad 65: 16, \\ & 65: 21,102: 8, \\ & 108: 13,143: 15, \end{aligned}$ |  | ```120:21, 195:17 seen 26:19, 59:7, 71:15, 159:16, 202:6, 203:17 selected 157:13 selection 136:21 self 1:5, 6:22, 13:10, 24:18, 29:14, 29:18, 29:19, 30:4, 32:15, 32:18, 33:5, 33:14, 34:7, 34:8, 59:3, 59:11, 59:15, 59:19, 60:9, 61:2, 61:4, 63:1, 63:19, 91:4, 124:20, 136:8, 142:12, 142:22, 148:15, 192:10, 192:15 self-referential 175:15 sell 44:13, 44:15, 45:8 selling 31:2 send 18:20, 84:9, 84:20, 103:20, 207:6 sends 114:2 sense 11:5, 105:12, 108:1, 175:20, 176:22 sensitive 183:21, 183:22, 184:2 sensors 158:1``` | ```sent 31:5, 36:4, 36:22, 40:7, 40:15, 40:20, 41:6, 41:12, 75:11 separate 114:16, 168:2 separated 168:14, 168:19 separation 168:22, 183:4, 186:16 series 17:22 serve 48:21, 81:4, 142:14, 175:9 serves 171:8 service 145:12, 145:19, 173:19, 173:22, 182:12, 182:15, 183:15, 184:1 services 22:18, 50:17, 70:19, 142:3 ses 6:21 session 198:21 set 13:22, 39:21, 55:4, 97:14, 97:21, 101:12, 131:3, 143:10, 157:15, 174:3, 189:9, 197:3 setting 137:10, 137:11 setup 24:19 seven 23:7, 110:21, 121:15, 178:21, 179:10 several 31:12, 32:22,``` |
| :---: | :---: | :---: | :---: |

## Transcript of Hearing

Conducted on November 1, 2023

| 33:2, 50:2, | shot | 96:5, 96:8, | 117:5, 119:2, |
| :---: | :---: | :---: | :---: |
| 55:15, 82:22, | 163:19 | 107:18, 149:17, | 119:10, 122:5, |
| 153:22, 174:17 | should | 181:3 | 134:17, 191:19 |
| severna | 13:20, 42:2, | sign | single |
| 110:4 | 49:19, 54:13, | 25:8, 98:22, | 34:20, 61:8 |
| sewer | 74:2, 87:1, | 99:22, 132:9, | single-story |
| 89:8 | 87:17, 90:7, | 204:14, 206:1 | 149:12, 150:5, |
| sha | 92:18, 93:21, | sign-in | 152: 4 |
| 73:4, 113:5, | 94:8, 104:4, | 41:5 | sir |
| 114:22, 123:14, | 122:6, 144:18, | signage | 5:8, 46:13, |
| 126:17, 126:22, | 166:4, 178:9, | 98:21 | 68:8, 68:20, |
| 128:10 | 205:20 | signatory | 137:4 |
| sha's | show | 21:22 | sit |
| 128:14 | 6:11, 6:12, | signature | 107:3 |
| shady | 15:7, 15:20, | 22:14 | site |
| 45:7 | 16:2, 16:22, | signature-p1kal | 14:5, 16:16, |
| shall | 81:9, 95:13, | $208: 12$ | 17:3, 23:18, |
| 188:1, 190:11 | 102:20, 103:5, | signed | 24:21, 27:5, |
| share | 152:15, 184:21, | 66:12, 190:5 | 27:20, 27:22, |
| 86:14, 86:16, | 185:4, 188:9 | significance | 28:2, 28:10, |
| 92:8, 116:10 | showed | 162:2 | 28:11, 28:16, |
| shared | 39:6, 40:17, | significant | 28:17, 28:20, |
| 174:13 | 41:4, 128:13 | 144:22, 156:14, | 29:3, 29:11, |
| sharing | showing | $158: 8, \quad 161: 1$ | 31:4, 33:5, |
| $109: 10$ | 102:22, 180:9 | $162: 6,168: 7$ | $37: 16,50: 22$, |
| shed | shown | significantly | 51:20, 54:4, |
| 156:19, 159:13, | 100:4, 180:20, | $125: 9, \quad 130: 9$ | $\begin{aligned} & 54: 5, \\ & 70: 17, \\ & \end{aligned}$ |
| 160:3, 160:20, | 181:2, 183:17 | signoff | $\begin{aligned} & 70: 17, \quad 77: 16, \\ & 79: 6, \quad 79: 7, \end{aligned}$ |
| 160:22, 161:3, | shows $82: 16,149: 11$ | $128: 9, \quad 128: 18$ | $\begin{array}{ll} 79: 6, & 79: 7, \\ 79: 9, & 79: 13, \end{array}$ |
| 161:6, 162:2, | $\begin{aligned} & 82: 16, \quad 149: 11, \\ & 185: 11 \end{aligned}$ | similar | $\begin{array}{ll} 79: 9, & 79: 13, \\ 80: 6, & 80: 10, \end{array}$ |
| 162: 6 sheet | $\begin{aligned} & 185: 11 \\ & \text { shrubs } \end{aligned}$ | 135:21, 136:6, | $\begin{aligned} & 80: 6, \quad 80: 10, \\ & 80: 13, \quad 81: 5, \end{aligned}$ |
| sheet | shrubs 96.17 | 148:15, 148:17, | $81: 7,81: 16,$ |
| $\left\lvert\, \begin{aligned} & 39: 15, \quad 41: 5, \\ & 86: 1, \quad 87: 15 \end{aligned}\right.$ | side | 152:10, 153:7 similarities | $81: 22,82: 9,$ |
| shift | 80:8, 92:18, | 157:1 | 82:16, 83:3, |
| 100:5, 100:9, | $\begin{aligned} & 98: 20, \quad 107: 9, \\ & 107: 15, \quad 118: 20 \end{aligned}$ | similarity | $\begin{array}{ll} 83: 10, & 85: 17, \\ 85: 21, & 86: 1, \end{array}$ |
| $\begin{aligned} & \text { 100:12, 100:17 } \\ & \text { shipley } \end{aligned}$ | $\begin{aligned} & 107: 15, ~ 118: 20, \\ & 168: 18, ~ 169: 9, \end{aligned}$ | $\begin{aligned} & \text { 148:11 } \\ & \text { similarly } \end{aligned}$ | $88: 7,88: 16,$ |
| 2:4, 13:9 | $169: 11, \quad 182: 13$ sided | 136:2, 168:22, | $\begin{array}{ll} 91: 17, & 92: 14, \\ 95: 12, & 97: 11, \end{array}$ |
| shopping | sided $\text { \| } 82: 20$ | 186:7 | $97: 19, \quad 98: 3$ |
| 154:13 <br> short | sides | $\begin{aligned} & \text { simply } \\ & \text { 41:18, 182:2, } \end{aligned}$ | 98:4, 98:7, |
| 119:15 | 28:3, 82:20, | 187:4 | $98: 8, \quad 100: 21,$ |
| shorten | 145:16, 168:16, | simulation | $\text { 124:1, } 124: 20,$ |
| $60: 12$ | $\begin{aligned} & 179: 17 \\ & \text { siding } \end{aligned}$ | $117: 19$ | $124: 22,125: 18,$ |
| shorter $46: 5$ | $146: 15$ | since 8 , 18:16, | 125:21, 126:13, |
| shorthand | sight | $64: 18,106: 16$ | 126:19, 127:14, |

## Transcript of Hearing

Conducted on November 1, 2023

| 128:16, 129:1, | slow | 134:22, 136:1, | 95:7, 104:3, |
| :---: | :---: | :---: | :---: |
| 129:8, 129:12, | 74:16, 74:20, | 145:19, 146:5, | 136:1, 137:17, |
| 130:7, 130:13, | 75:12, 75:14, | 150:6, 155:21, | 155:5, 181:19, |
| 131:22, 142:16, | 75:16 | 157:1, 159:4, | 194:7 |
| 144:10, 144:15, | small | 160:11, 163:15, | sought |
| 145:15, 146:14, | 26:21, 27:14, | 163:16, 187:12, | 32:3 |
| 148:4, 149:11, | 29:7, 110:20, | 192:12, 206:10 | sounding |
| 149:16, 154:22, | 113:1 | somebody | 75:18, 75:19 |
| 155:11, 155:18, | smaller | 44:11, 120:17, | south |
| 164:6, 164:9, | 88:14, 116:17, | 196:8, 196:10, | 27:2, 38:16, |
| 166:6, 166:21, | 146:4, 150:12, | 196:17, 197:2, | 82:17, 87:9, |
| 169:9, 169:11, | 151:20, 157:19 | 202:16, 202:20 | 87:10, 88:2, |
| 174:9, 177:18, | smiling | someone | 88:5, 106:17, |
| 178:18, 182:9, | 180:18 | 33:8, 37:4, | 106:18, 107:4, |
| 185:16, 188:9 | smooth | 127:4, 144:14, | 107:5, 131:17, |
| site's | 122:17 | 176:5 | 145:11, 146:12, |
| 145:9, 169:13 | soft | something | 148:5, 154:11, |
| sites | 162:19 | 31:2, 33:10, | 154:20, 164:7, |
| 28:13, 28:19, | soil | 44:12, 50:13, | 164:10, 169:6, |
| 32:22, 136:6, | 51:8, 83:1, | 82:2, 136:18, | $169: 7,169: 16,$ |
| 136:22, 155:1 | 83:3 | $136: 19,155: 8,$ | $170: 3, \quad 170: 4$ |
| sits | soils | 156:16, 178:8, | 171:7, 171:9, |
| 107:11 | 50:6, 51:16, | 188:18, 191:12, | 172:15, 173:4 |
| situated | 51:22 | 194:16 | southbound |
| 136:2 | solar | sometime | 180:2 |
| situation | 159:1 | 197:4 | southeast |
| 38:2 | sold | sometimes | 106:9, 172:17 |
| situations | 34:16, 34:22, | 46:3, 46:4, | southern |
| 36:8 | 35:2, 44:4, | $49: 5,114: 12,$ | $106: 9, \quad 170: 10,$ |
| six | 44:5, 44:6 | $137: 18,163: 18$ | $171: 8$ |
| 14:15, 48:17 | some | somewhere | space |
| size | 11:18, 11:21, | $59: 14$ | 26:13, 31:8, |
| 126:19, 184:12 | 14:11, 15:14, | soon | 54:8, 54:12, |
| skillful | 19:10, 20:5, | 28:22 | 54:13, 54:15, |
| 144:5 | 20:7, 20:11, | sorry | 54:19, 54:22, |
| skills | 23:13, 33:3, | 5:2, 16:19, | 55:3, 66:22, |
| 208:7 | 33:17, 34:12, | 22:12, 35:19, | 67:10, 67:12, |
| skin | 34:22, 35:4, | 41:14, 74:15, | 67:21, 88:21, |
| 158:11 | 37:19, 42:13, | 76:13, 77:19, | 97:14, 125:7, |
| slide | 43:8, 51:21, | 80:15, 82:3, | 188:17 |
| 40:14, 151:8 | 52:19, 63:13, | 82:5, 84:13, | spaces |
| slight | 65:9, 66:10, | 84:18, 112:4, | 89:2, 89:13, |
| 163:17, 170:22 | 66:11, 67:8, | 128:6, 148:6, | 106:16 |
| slightly | 67:10, 67:19, | 148:16, 148:21, | spe |
| 145:21 | 88:14, 95:22, | 150:1, 163:17, | $6: 20$ |
| sliver | 108:9, 108:21, | 176:18, 183:10, | speak |
| 185:17 | 119:14, 120:17, | 206:6 | 154:11, 156:8, |
| slope | 133:12, 134:15, | $\begin{aligned} & \text { sort } \\ & 17: 22,94: 19, \end{aligned}$ | 162:20, 183:5, |

## Transcript of Hearing

Conducted on November 1, 2023


## Transcript of Hearing

Conducted on November 1, 2023

| store | structures | 178:16, 179:1, | suggest |
| :---: | :---: | :---: | :---: |
| 27:18, 203:7 | 173:10, 185:16 | 179:17, 185:4, | 38:7, 45:7, |
| storing | studies | 185:18, 186:17 | 192:8 |
| 26:12 | 28:19, 52:1, | submission | suggested |
| storm | 112:22, 113:3, | 19:7, 19:15 | 75:12, 107:7 |
| 100:7 | 113:15, 114:2, | submit | suggesting |
| stormwater | 114:8, 114:16, | 69:18, 76:22, | 10:11, 11:20, |
| 76:22, 78:6, | 115:1, 115:14, | 93:22, 99:15, | 58:3 |
| 79:15, 79:16, | 123:10, 123:15, | 103:10, 140:7, | suggests |
| 81:2, 81:13, | 123:17, 137:15, | 140:10 | 176:19 |
| 82:16, 89:6, | 190:22, 192:12, | submittal | suite |
| 90:18, 90:19, | $192: 15, \quad 195: 22$ | $187: 5, \quad 187: 13$ | 2:6, 21:17, |
| 91:16 | study | submitted | 46:22, 110:3, |
| straight | $18: 1 \overline{8}, \quad 27: 10,$ | 13:18, 14:18, | 139:16, 165:11 |
| 89:10 | 28:18, 51:9, | 38:19, 54:11, | suitland |
| straining | 137:2, 181:21, | 74:3, 74:6, | 23:18 |
| 116:13 | 188:3, 189:19, | 81:2, 90:17, | summarized |
| strange | 189:20, 190:4, | 113:12, 123:15, | 190:16 |
| 167:11 | 190:17, 191:5, | 163:7 | summary |
| strategy | 192:2, 193:18, | subsequent | $38: 19, \quad 38: 22,$ |
| $133: 20$ | 195:18, 205:8, | $9: 10,185: 6$ | $40: 9, \quad 40: 11,$ |
| stream | $205: 9$ | substantial | $40: 16,40: 20,$ |
| 170:14 | stuff | $143: 3$ | $41: 1$ |
| street | 53:14, 205:11 | substantially | summit |
| 106:20, 107:4, | stv | $182: 6$ | $169: 14$ |
| 139:16, 144:10, | 117:9 | substantive | sums |
| 165:11, 173:3, | style | $169: 1, \quad 170: 13,$ | $188: 12$ |
| $187: 20$ | $\begin{array}{ll} 18: 6, & 155: 6, \\ 155 \cdot 7 & 160 \cdot 12 \end{array}$ | $171: 18, \quad 180: 5,$ | supervising |
| stricken | $155: 7, \quad 160: 12$ | $183: 2$ | $17: 11$ |
| $161: 12,176: 17$ | subdivision | substitute | supervision |
| strictly | $125: 16, \quad 182: 9$ | $99: 17$ | $92: 13,142: 7,$ |
| $26: 11$ | subject | suburban | 147:11 |
| strike | $14: 2, \quad 16: 11,$ | $137: 11$ | supplement |
| 53:17, 64:17 | 16:16, 17:3, | success | $63: 16$ |
| strip | $\begin{array}{ll} 17: 16, & 32: 2, \\ 50: 22 & 56: 9 \end{array}$ | $15: 16$ | supplemented |
| 90:21, 90:22, | $\begin{array}{ll} 50: 22, & 56: 9, \\ 70: 17, & 70: 20, \end{array}$ | successful | $180: 7$ |
| $107: 16$ striped | $71: 1, \quad 73: 3,$ | $\begin{aligned} & 24: 6, \quad 24: 12, \\ & 24: 16, \quad 34: 10, \end{aligned}$ | supply |
| striped $100: 3$ | 124:1, 124:12, | $34: 12,34: 17,$ | $\begin{aligned} & 27: 8, \quad 29: 9, \\ & 29: 13, \end{aligned} 30: 8$ |
| strong | $124: 19,125: 18,$ | $34: 18,44: 18$ | support |
| $121: 12$ | $\begin{array}{ll} 129: 1, & 129: 8, \\ 131: 1, & 142: 2 \end{array}$ | successfully | $20: 9,67: 20,$ |
| struck | 131:1, 142:2, $166: 20,168: 2,$ | $\begin{aligned} & 24: 7, \quad 24: 8, \\ & 55 \cdot 75 \end{aligned}$ | $113: 18, \quad 166: 7$ |
| $\begin{aligned} & 54: 1, \quad 65: 2 \\ & \text { structural } \end{aligned}$ | $168: 8,168: 18,$ | suffice | supporting $31: 12,31: 13$ |
| $51: 13$ | 169:9, 169:13, 169:16, 170:18, | $193: 20$ | supposed |
| structure | 171:4, 171:22, | sufficient $187: 20$ | $39: 1, \quad 40: 1$ |
| $\begin{aligned} & 60: 18, \quad 71: 11, \\ & 142: 4 \end{aligned}$ | $174: 9, \quad 177: 14,$ | sufficiently | sure $6: 9,20:$ |

Transcript of Hearing
Conducted on November 1, 2023

| 20:13, 22:10, | 69:2, 109:15, | tc | 119:5, 120:1, |
| :---: | :---: | :---: | :---: |
| 36:18, 51:17, | 139:7 | 78:13 | 120:18 |
| 52:2, 57:10, | switch | tcp | tenant |
| 57:11, 58:13, | 75:8 | 78:1, 78:5, | 26:11 |
| 62:13, 63:22, | sworn | 78:14, 79:14 | tenants |
| 64:4, 67:4, | 21:10, 46:15, | tcp2 | 27:21 |
| $76: 17,77: 9$, | 69:4, 109:18, | 77:17, 78:13, | term |
| 79:4, 84:9, | 139:10, 165:5 | 81:3, 103:17, | 135:1, 163:2, |
| 84:20, 86:10, | system | 105:14, 187:4 | 163:5, 174:16, |
| 86:15, 87:8, | 75:17, 102:13, | tcp2- | 175:13 |
| 93:8, 100:11, | 102:18, 102:21 | 78:20 | terms |
| 107:2, 113:10, | systems | team | 35:6, 36:4, |
| 114:14, 114:19, | 151:16, 157:12 | 6:8, 13:17, | $37: 2,61: 9,$ |
| 127:16, 131:19, | T | 13:18, 19:6, | 133:9, 133:17, |
| 133:10, 133:20, | table | 19:14, 22:21, | 156:5, 160:15, |
| 134:8, 134:21, | 68:4 | 22:22, 32:3, | 160:16, 161:4, |
| 141:17, 156:8, | take | 49:7, 49:8, | 162:18, 162:20 |
| $193: 3, \quad 194: 1$ | $5: 3,14: 9,$ | 50:1, 53:10, | terri |
| surprised <br> 39.6, 39:7 | $20: 8,24: 2$ | $114: 18$ | $2: 13,19: 7$ |
| $39: 6,39: 7,$ | $49: 10,67: 7$ | tech | terrible |
| $39: 19$ surrounded | 72:1, 77:11, | 20:9 | 84:17 |
| surrounded | 88:7, 93:7, | technical | test |
| surrounding | 112:10, 134:8, | 32:2, 56:9, | $120: 1$ |
| 17:20, 27:20, | $\begin{aligned} & 140: 4, \quad 163: 9 \\ & 176: 13, \quad 182: 22 \end{aligned}$ | 174:2, 204:15, $\text { \| } 206: 6$ | testified $21: 12,46: 17,$ |
| $30: 10,51: 10$, | $191: 18$ | techno | 47:19, 55:14, |
| 52:12, 141:7, | takes | 51:17 | 58:9, 58:12, |
| 144:18, 145:7, | $74: 17$ | technology | 58:16, 58:19, |
| 146:21, 151:6, | taking | 95:9 | 65:9, 69:6, |
| 159:3, 167:14, | 107:9 | tedesco | 109:20, 119:10, |
| $\begin{aligned} & 181: 4, \quad 188: 2, \\ & 190: 12, \quad 190: 20 \end{aligned}$ | talk | 203:11 | 128:21, 139:12, |
| surroundings | 92:20, 149:1 | tell | $\begin{aligned} & 161: 9, \quad 165: 7, \\ & 181: 11, \\ & 182: 5 \end{aligned}$ |
| 160:15, 168:3, | talked $31: 14 \cdot 108: 12$ | $\begin{aligned} & 23: 6, \quad 27: 6, \\ & 39: 14, \quad 60: 11, \end{aligned}$ | $\begin{aligned} & 181: 11, ~ 182: 5, \\ & 187: 16, ~ 187: 22, \end{aligned}$ |
| 168:5 | 108:15, 159:13, | $60: 13,63: 9,$ | 188:8, 188:19, |
| Surrounds | $162: 18, \quad 167: 18$ | $71: 4, \quad 71: 22$ | 190:10, 193:11 |
| 28:2, 182:20 | $167: 20$ | 78:9, 78:11, | testifies |
| survey | talking | 95:9, 116:13, | 19:21 |
| 136:22 | 11:13, 25:18, | 122:9, 124:16, | testify |
| surveys | $78: 14, \quad 127: 16 \text {, }$ | 181:13, 192:1, | 13:17, 16:21, |
| 136:6 | $128: 1, \quad 162: 17$ | 194:16, 205:21 | 17:3, 17:17, |
| Suvs | talks | telling | 18:2, 21:10, |
| 26:17 | $53: 11$ | 74:19, 196:11 | 46:15, 57:16, |
| suzie | tans | temperatures | 69:4, 94:18, |
| $\begin{array}{ll} 18: 21, & 20: 10, \\ 86: 13, & 86: 16 \end{array}$ | $147: 3,148: 13,$ | $157: 15$ | $95: 7,109: 18,$ |
| $86: 13,86: 16,$ $86: 17$ | $148: 19$ | ten $38: 9$ | $\begin{aligned} & 120: 8, \quad 120: 9, \\ & 139: 10, \quad 161: 19, \end{aligned}$ |
| swear | tasks $117: 13$ | 107:13, 117:17, | 161:20, 165:5, |

Transcript of Hearing
Conducted on November 1, 2023

|  |  |  |  |
| :---: | :---: | :---: | :---: |

Transcript of Hearing
Conducted on November 1, 2023

| 49:11, 50:11, | 55:15 | 22:19, 22:22, | 41:9, 41:16 |
| :---: | :---: | :---: | :---: |
| 54:14, 55:16, | timing | 30:18, 36:12, | townhomes |
| 56:20, 88:4, | 135:10 | 45:20, 55:19, | 146:13, 154:19 |
| 88:10, 89:10, | tipton | 68:21, 70:14, | townhouses |
| 101:11, 111:13, | 3:2, 15:5, | 71:2, 102:15, | 169:10 |
| 117:1, 150:17, | 15:7, 15:21, | 119:11, 120:11, | toxic |
| 179:8 | 21:1, 21:2, | 122:13, 123:1, | 26:13 |
| throughout | 21:4, 21:9, | 123:19, 124:9, | track |
| 66:7, 112:20, | 21:16, 21:21, | 124:12, 126:12, | 34:18, 44:14 |
| 113:13, 115:3, | 32:5, 32:12, | 142:5, 165:17, | traffic |
| 136:6, 137:7, | 35:17, 36:2, | 177:17, 192:2 | 16:20, 16:21, |
| 142:15, 143:2 | 42:2, 42:4, | together | 17:1, 17:4, |
| throw | 42:8, 44:1, | 50:2, 53:10, | 29:11, 29:12, |
| 119:8 | 44:22, 45:19, | 53:13, 125:13, | 50:9, 110:13, |
| tie | 48:3, 48:6, | 128:12, 182:22, | 110:18, 110:19, |
| 205:10 | 48:10, 49:5, | 190:18 | 112:19, 112:22, |
| tiers | 59:2, 60:10, | told | 113:1, 113:2, |
| 61:9 | 60:13, 60:17, | 39:22, 40:2, | 113:14, 114:5, |
| tight | 60:21, 61:11, | 67:15 | 114:8, 114:12, |
| 25:17, 88:18, | 62:1, 62:4, | tones | 115:1, 115:3, |
| 96:5, 96:8, | 63:8, 63:12, | 146:6, 147:1, | 115:8, 115:13, |
| 107:18, 149:17, | 63:21, 64:2, | 147:4, 148:18, | 117:5, 117:12, |
| 158:11, 181:3 | 64:6, 88:8, | 163:13 | 117:14, 117:18, |
| time | 133:13, 134:9, | took | 117:22, 118:14, |
| 9:2, 15:21, | 138:20, 166:17, | 36:3, 39:5, | 122:14, 123:9, |
| 19:20, 23:21, | 187:16, 190:21, | 39:7, 39:11, | 123:11, 123:17, |
| 28:20, 43:15, | 191:7, 192:20, | 39:19, 174:21 | 124:3, 124:7, |
| 44:5, 46:2, | 193:11, 194:10, | top | 124:10, 124:11, |
| 49:16, 58:7, | 195:2, 195:4, | 20:10, 75:17, | 124:15, 124:19, |
| 66:11, 66:20, | 195:7, 195:16, | 83:3, 89:5, | 124:22, 125:22, |
| 67:22, 68:7, | 195:21, 196:5, | 142:12, 148:2, | 128:19, 129:17, |
| $70: 18,84: 15$, | 196:15, 199:5, | 179:10, 181:19 | 130:10, 130:11, |
| 102:12, 103:17, | 199:8, 199:16, | topic | 130:14, 130:20, |
| 103:22, 105:12, | 200:9, 200:11, | 172:13 | 131:6, 134:13, |
| 118:12, 118:16, | 200:19, 201:3, | topo | 135:5, 135:13, |
| 119:16, 120:16, | 201:12 | 83:11 | 135:15, 138:8, |
| 120:17, 121:4, | tipton's | topography | 167:20, 169:15, |
| 121:6, 123:14, | 15:11, 64:14, | 81:21, 82:8, | 170:1, 181:21, |
| 124:7, 134:7, | 64:17, 188:3, | 188:10 | 182:5, 182:7, |
| 134:9, 138:6, | 192:8 | total | 187:15, 187:21 |
| 138:21, 142:1, | titled | 23:9, 29:4, | trailers |
| $161: 20,184: 10,$ | 33:10, 33:12 | $55: 6$ | $106: 12,106: 22,$ |
| 184:11, 192:7, | titles | tough | $133: 12$ |
| 200:3, 201:4, | 110:21 | 122:16, 122:19 | transcribed |
| 204:1, 204:5, | to-do | towards | 1:22 |
| 206:9, 207:1, | $99: 9$ |  | transcriber |
| $207: 15$ <br> times | today $10: 12,18: 10$ | $159: 5$ | $\begin{aligned} & 208: 1 \\ & \text { transcript } \end{aligned}$ |
| 25:15, 48:1, |  | 31:7, 31:8, | 208:3, 208:5 |

## Transcript of Hearing

Conducted on November 1, 2023

| transportation | 130:6, 138:5, | 152:3, 154:17, | 10:16, 12:1, |
| :---: | :---: | :---: | :---: |
| 22:19, 112:16, | 181:16, 182:3 | 154:21, 155:5, | 12:2, 12:12, |
| 113:17, 125:17, | trucks | 156:22, 160:7, | 19:13, 24:22, |
| 126:14, 127:13, | 26:20, 106:22 | 161:22, 162:3, | 26:13, 28:21, |
| 129:1, 129:10, | true | 168:6, 179:11, | 102:14, 104:1, |
| 131:2, 136:20, | 208:5 | 179:18, 181:8, | 108:16, 126:5, |
| 166:14, 185:7 | truth | 187:3, 205:5, | 136:15, 142:6, |
| trap | 21:11, 21:12, | 205:11 | 147:11, 195:9 |
| 177:3 | 46:16, 46:17, | two-over-two | underlying |
| travel | 69:5, 69:6, | 146:13 | 35:9 |
| 27:18 | 109:19, 109:20, | two-over-twos | understand |
| treatments | 139:11, 139:12, | 169:10 | 11:16, 19:21, |
| 150:16, 151:22 | 165:6, 165:7 | two-way | $37: 20,38: 5$, |
| tree | try | 132:2, 132:6, | 41:17, 42:21, |
| 77:1, 77:4, | 27:19, 28:15, | 132:15 | 53:3, 57:21, |
| 77:5, 82:13, | 75:5, 136:10, | type | 59:19, 63:6, |
| 92:17, 93:12, | 193:1, 199:8 | 61:19, 77:2, | 106:6, 120:3, |
| 93:17, 94:13, | trying | 77:5, 108:17, | 137:14, 141:16, |
| 94:21, 95:18, | 10:22, 45:7, | 137:9, 143:19, | 188:20 |
| 106:8 | 57:16, 59:18, | 162:16, 162:19, | understandably |
| trees | 60:21, 61:13, | 187:21 | 66:19 |
| 83:5, 83:6, | 66:16, 119:7, | types | understanding |
| 95:21, 96:17, | 132:5, 145:4, | 51:16, 82:22, | 134:21, 144:9 |
| 96:20, 184:8, | 195:15, 196:21 | 83:1, 96:19, | understood |
| 184:11 | turn | 123:17, 129:16, | 45:15, 137:3, |
| tremendous | 7:11, 35:17, | 191:15 | 203:2 |
| 157:10 | 48:8, 99:1, | typically | undertaken |
| trey | 115:19, 158:7 | 24:2, 26:8 | 130:17 |
| 3:7, 15:19, | turnberry | U | unfamiliar |
| 46:14, 46:21, | 38:11, 155:11, |  | 144:14 |
| 47:10, 61:6 | 168:17, 171:13, | 187:12 | unfortunately |
| trick | 171:21, 171:22, | uh-huh | 174:15 |
| 57:21 | 172:6, 173:11, | 35:21, 109:2, | union |
| tried | 186:12, 186:18 | 202:8 | 154:20 |
| 20:4 | turned | ultimate | unique |
| trigger | $47: 13,49: 15$ | 16:5, 48:22, | $25: 14, \quad 25: 21$ |
| $104: 5$ | turning | 49:19, 62:17, | unit |
| trip | $99: 21$ | 73:2, 184:22 | 25:10, 135:18, |
| 129:11, 129:13, | turns | ultimately | 158:4, 158:5 |
| 130:2, 133:10, | 99:2 | $49: 14, \quad 50: 12$ | units |
| 135:7, 136:4, | two | unartfully | 25:20, 96:16, |
| 136:5, 136:9, | $\begin{aligned} & 24: 22, \quad 27: 3, \\ & 29: 1 . \end{aligned}$ | $174: 15$ | $146: 16,163: 13$ |
| $137: 7,181: 10$, $181: 20,183: 2$, | 29:1, 29:22, | under | universal |
| $181: 20, ~ 183: 2, ~$ $186: 21$ |  | $7: 7,7: 15$, | $\left\lvert\, \begin{aligned} & 163: 5 \\ & \text { universitv } \end{aligned}\right.$ |
| trips | $\begin{aligned} & 63: 9, \quad 76: 5, \\ & 77: 18, \quad 79: 20, \end{aligned}$ | 7:22, 8:5, 8:6, | university |
| 17:4, 17:7, | 98:5, 98:6, | $8: 11,9: 13,$ | 116:18 |
| 125:8, 130:4, | 145:15, 148:1, | 9:22, 10:13, | 38:20 |

## Transcript of Hearing

Conducted on November 1, 2023


## Transcript of Hearing

Conducted on November 1, 2023

| waiting | way | wednesday | 42:12, 58:8, |
| :---: | :---: | :---: | :---: |
| 199:10 | 13:2, 13:16, | 1:10, 13:5, | 61:17, 71:16, |
| walk | 15:4, 20:19, | 198:2, 203:22 | 90:6, 121:1, |
| 155:10 | 25:22, 71:15, | wednesdays | 122:6, 126:12, |
| walked | 100:20, 104:13, | 199:17 | 134:9, 141:19, |
| 5:21 | 114:18, 126:12, | week | 155:15, 186:7, |
| wall | 137:2, 166:4, | 122:5, 201:13 | 191:13, 192:3, |
| 150:12 | 172:1, 194:8, | week's | 196:5 |
| want | 199:19 | 207:15 | white |
| 20:22, 22:10, | ways | weekday | 147:4 |
| 28:15, 53:17, | 99:4, 173:7 | 129:18, 129:19 | whole |
| 79:4, 91:3, | we'll | weekend | 21:11, 46:16, |
| 92:15, 98:11, | 18:1, 20:11, | 129:20 | 69:5, 109:19, |
| 98:22, 99:5, | 50:3, 50:4, | weeks | 129:15, 137:19, |
| 99:10, 99:14, | 50:7, 64:6, | 197:3, 199:10 | 139:11, 165:6, |
| 100:9, 100:12, | 88:18, 120:7, | weird | 176:15, 183:6 |
| 104:13, 104:16, | 197:1, 200:11, | 205:16 | wholly |
| 110:7, 116:5, | 200:15, 206:4 | welcome | 89:19 |
| 119:9, 121:3, | we're | 13:4, 64:11, | whomever |
| 127:1, 127:15, | 6:16, 6:21, | 68:10, 90:1, | 204:2 |
| 138:14, 138:21, | 8:21, 20:13, | 163:21 | wide |
| 144:12, 147:6, | 24:14, 28:15, | welfare | 168:14, 179:19 |
| 150:17, 161:19, | 37:1, 51:14, | 186:3, 186:6 | william |
| 177:16, 192:4, | 70:12, 75:6, | well-rounded | 46:20, 47:10 |
| 197:12, 197:14, | $78: 15,78: 16$, | 123:16 | windows |
| 198:11, 202:21 | 80:11, 80:12, | went | 158:14 |
| wanted | 86:11, 94:22, | $24: 22,28: 10,$ | winfield |
| 26:16, 28:11, | 103:5, 104:4, | $55: 16,82: 1$ | $70: 22$ |
| $64: 4,64: 16$ | $107: 9,107: 16,$ | $\text { 104:1, } 116: 18$ | wise |
| 90:6, 123:13, | 110:19, 113:21, | $122: 3$ | 126:14 |
| 139:4, 141:17, | $122: 22,127: 16 \text {, }$ | weren't | wishes |
| 155:22, 160:13 | $\left\lvert\, \begin{aligned} & 147: 15, \quad 149: 1, \\ & 149: 7, \quad 152: 2, \end{aligned}\right.$ | 34:17, 58:22 | 194:22 |
| wanting | 154:21, 156:17, | west | within |
| 158:19 wants | $154: 21, ~ 156: 17$, $158: 11,159: 6$, | $\begin{aligned} & 98: 19, \quad 99: 4, \\ & 139: 16, \quad 170: 12 \end{aligned}$ | $\begin{aligned} & 9: 2, \quad 27: 4, \\ & 27: 16,28: 5, \end{aligned}$ |
| 200:22 | $160: 6, \quad 163: 12,$ | $170: 17,171: 9,$ | $29: 2,55: 7,$ |
| warehouse | $\begin{aligned} & 175: 17, \quad 181: 18, \\ & 182: 1, \quad 196: 11, \end{aligned}$ | $182: 13,201: 3$ | $71: 11, \quad 73: 4$ |
| 129:22 | $\left\lvert\, \begin{aligned} & 182: 1, \\ & 196: 21, \\ & 196: 11, \\ & 201: 15, \end{aligned}\right.$ | westbound | $90: 16, \quad 91: 5$ |
| warm | $\begin{aligned} & 196: 21,201: 15, \\ & 203: 21 \end{aligned}$ | 88:6 | 91:6, 91:19, |
| 146:22, 147:2, | we've | western | 117:14, 145:9, |
| 148:11, 148:18, | $123 \cdot 7 \cdot 24 \cdot 9$ | 169:11 | 154:6, 155:2, |
| $\begin{aligned} & 156: 12, \quad 156: 13, \\ & 163: 13 \end{aligned}$ | $\begin{aligned} & 23: 7, \quad 24: 9, \\ & 26: 19, \quad 30: 14, \end{aligned}$ | wetlands | 156:18, 159:17, |
| wash | $26: 19,50: 2$, $36: 8,50$, | 184:7 | $\begin{array}{lll} 160: 4, & 160: 6, \\ 160: 7, & 172: 8, \end{array}$ |
| 125:7 | 54:10, 79:13, | $44: 5.104: 15$ | 173:11, 174:15, |
| water | 141:13, 203:16, | $106: 20$ | 175:13, 185:5, |
| 89:7, 159:6, | $\begin{aligned} & 203: 17 \\ & \text { wealth } \end{aligned}$ | whether | 185:17 |
| 165:11 | $\begin{aligned} & \text { wealth } \\ & \text { 192:17 } \end{aligned}$ | 41:12, 41:18, | without |

## Transcript of Hearing

Conducted on November 1, 2023

| 116:12, 141:10 <br> witnesses <br> 6:5, 14:15, <br> 14:18, 14:19, <br> 16:7, 16:8, <br> 122:12, 123:19, 191:2 <br> wonderful <br> 122:10 <br> wondering <br> 42:14, 106:14 <br> woodburn <br> 3:11, 6:9, <br> 16:8, 16:9, <br> 68:17, 68:18, <br> 69:3, 69:10, <br> 69:15, 70:1, <br> 70:5, 70:16, <br> 72:9, 76:11, <br> $76: 20,77: 22$, <br> 81:1, 85:3, <br> 90:4, $90: 15$, <br> 92:11, 94:5, <br> 95:8, 97:8, <br> 99:11, 99:21, <br> 100:19, 103:9, <br> 105:19, 106:6, <br> 108:8, 109:7, <br> 109:9, 126:6, <br> 132:13, 132:14, <br> 132:18, 132:21, <br> 133:15, 134:10, <br> 138:22, 149:18, <br> 205:20, 206:3 <br> woodburn's <br> 197:18, 200:2 <br> wooded <br> 82:15, 95:22, <br> 107:17, 180:5 <br> woodland <br> 107:14 <br> woodlands $\begin{aligned} & 168: 16, \quad 168: 19, \\ & 170: 14, \quad 170: 22, \\ & 171: 20, \quad 179: 20, \\ & 180: 1, \quad 180: 3, \\ & 186: 17 \\ & \text { woodmore } \\ & 69: 11 \end{aligned}$ | woodruff $72: 20$ <br> woods $73: 8,107: 8 \text {, }$ $107: 19, \quad 172: 1$ <br> word $35: 7,67: 7,$ $160: 14$ <br> wording 102:20, 103:8, $103: 16$ <br> words 155:10 <br> work $20: 16,25: 5$ $28: 6,48: 12,$ $49: 12,50: 3$ $50: 7, \quad 50: 14 \text {, }$ $53: 8,59: 17,$ $74: 11, \quad 95: 1 \text {, }$ $96: 5, \quad 120: 9 \text {, }$ $120: 13,142: 5 \text {, }$ 194:7, 199:9, $201: 22,202: 1$ worked $48: 15,49: 16,$ $50: 1, \quad 50: 2$ $123: 9$ <br> working <br> 57:15, 74:12, $74: 16,84: 22$, 117:4, 143:5 works $95: 2$ <br> world 17:22, 20:2, $27: 14$ <br> worry <br> 181:17 <br> wouldn't <br> 136:18, 169:3 <br> wrap <br> 174:22 <br> wrench <br> 119:8 <br> written <br> 38:19, 38:21, <br> 114:5 | wrong <br> 11:20, 115:11 <br> wrote <br> 178: 6 <br> wsd <br> 61:3 <br> yard <br> 96:14, 96:15, <br> 96:21 <br> yards <br> 96:13 <br> yardy $\begin{aligned} & 194: 13, \quad 194: 14, \\ & 194: 22, \quad 195: 2, \\ & 195: 19, \quad 196: 2, \\ & 196: 6, \quad 196: 17 \end{aligned}$ <br> yay <br> 189:4 <br> yeah $\begin{aligned} & 19: 3, \quad 27: 13, \\ & 35: 21, \quad 42: 5, \\ & 43: 13, \quad 45: 15, \\ & 45: 17, \quad 60: 2, \\ & 60: 21, \quad 61: 14, \\ & 62: 20, \quad 66: 5, \\ & 70: 8, \quad 73: 12, \\ & 73: 13, \quad 73: 16, \\ & 74: 22, \quad 75: 1, \\ & 75: 15, \quad 76: 4, \\ & 77: 19, \quad 82: 4, \\ & 84: 17, \quad 86: 21, \\ & 90: 11, \quad 92: 22, \\ & 94: 10, \quad 95: 4, \\ & 104: 17, \quad 105: 2, \\ & 108: 1, \quad 111: 12, \\ & 111: 18, \quad 112: 17, \\ & 114: 7, \quad 116: 16, \\ & 119: 1, \quad 120: 5, \\ & 120: 12, \quad 121: 4, \\ & 122: 16, \quad 126: 20, \\ & 132: 8, \quad 132: 21, \\ & 137: 3, \\ & 137: 5, \\ & 141: 13, \\ & 1414: 15, \\ & 141: 18, \\ & 1497: 17, \\ & 149: 6, \\ & 150: 19, \\ & 15151: 1, \end{aligned}$ | $161: 2,163: 8$, $176: 13,177: 8$, $191: 9,193: 5$, $197: 16, \quad 202: 1$, $202: 6, \quad 202: 11$, $203: 3, \quad 203: 10$, $203: 16, \quad 207: 11$, $207: 13$ year $24: 1, \quad 29: 15$, $30: 16, \quad 116: 20$, $117: 5, \quad 143: 1$ year-and-a-half $203: 12$ years $23: 9, \quad 23: 11$, $24: 3,24: 10$, $24: 17, \quad 24: 22$, $28: 1, \quad 30: 6$, $30: 7, \quad 38: 14$, $46: 4, \quad 110: 21$, $117: 17, \quad 119: 5$, $120: 1, \quad 120: 18$, $121: 15,143: 6$, $184: 10$ yel1 $197: 6$ yellow $148: 3$ york $23: 9$ yowza $202: 13$  |
| :---: | :---: | :---: | :---: |

Transcript of Hearing
Conducted on November 1, 2023

| 34:7, 34:8, | (e) (1 | 54:14, 55:14, | 139 |
| :---: | :---: | :---: | :---: |
| 57:4, 59:16, | 178:21 | 55:18, 56:17, | 4:10 |
| 97:11, 97:21, | (u | 57:12, 58:8, | 15 |
| 104:4, 131:6, | 179:6 | 58:10, 58:13, | 40:6, 143:6, |
| 143:12, 175:11, | (u) (d | 58:17, 58:19, | 190:9 |
| 175:19, 176:5, | 190:10 | 59:1, 65:14, | 1500 |
| 176:16, 176:18, | 0 | 66:7, 66:18, | 54:12, 55:4, |
| 176:19, 177:6, | 00 | 68:2, 124:14, | 55:7, 66:21 |
| 179:12, 183:7, | 26:9, 133:15, | 125:12, 127:2, | 151 |
| 188:14 | $139: 2,139: 3,$ | 129:3, 129:14, | 130:1 |
| zoned | $\left\lvert\, \begin{array}{ll}  \\ 201: 2, & 201: 5 \end{array}\right.$ | 130:6, 174:14, | 154 |
| 11:6, 28:7, | $011$ | 174:20, 175:7, | 4:11 |
| 176:20 | $65: 9$ | 175:12, 175:15, | 163 |
| zones | $015$ | 175:18, 176:3, | 4:12 |
| 9:12, 9:13, | $1: 5,6: 20,6: 22$ | $\begin{aligned} & 176: 10, \\ & 188: 16, \\ & 189: 19, \end{aligned}$ | 165 |
| 176:15, 179:11, | $02$ | $188: 16,189: 1$ | 4:14 |
| 183:7 | 179:6 | 110 $4: 3$ | 17 |
| zoning $1: 2,2: 9,7: 8$, | $\frac{1}{1,000}$ | 1101 | $\begin{aligned} & 43: 12, \quad 86: 6, \\ & 86: 7, \quad 87: 2 \end{aligned}$ |
| 7:20, 8:11, | $\left\lvert\, \begin{aligned} & 1,000 \\ & 136: 15 \end{aligned}\right.$ | 2:5 | 18 |
| 8:12, 13:8, |  | 115 | 130:3, 179:8 |
| 13:22, 14:21, | 1.5 | 4:4 | 1800 |
| 15:2, 17:15, | 137:16 | $7: 3,13: 15$ | 2:8 |
| 28:6, 50:7, | 1.7$37: 13$10 |  | 187 |
| 81:20, 82:8, |  |  | 40:14 |
| 85:6, 97:22, |  | 69:11 | 190 |
| 110:14, 111:8, | 26:9, 50:20, | 118 | 4:15 |
| 111:11, 119:2, | $50: 21,133: 15$,$139: 3$ | 7:2 | 195 |
| 131:4, 140:16, |  | 118,000$55: 2$ | 65:18 |
| 140:20, 142:17, | 100 |  | 1989 |
| 143:17, 168:20, | $\begin{aligned} & 24: 11, \quad 114: 7, \\ & 115: 10, \quad 115: 13, \end{aligned}$ | $\begin{aligned} & 55: 2 \\ & 118,600 \end{aligned}$ | 102:12 |
| 169:7, 173:18, |  | $\begin{aligned} & 118,600 \\ & 13: 13 \end{aligned}$ |  |
| 174:1, 174:18, | 127:8, 131:20, | 12 | $\begin{aligned} & 101: 15,102: 10 \\ & 1 \mathrm{~b} \end{aligned}$ |
| 175:5, 175:9, | 180:3 | 190:2 |  |
| 178:15, 178:16, | 106 | 1200 |  |
| 179:9, 183:6, | 3:15 | 20:3 | $\begin{aligned} & 101: 15, ~ 101: 16, \\ & 102: 10, ~ 104: 8 \end{aligned}$ |
| 185:13 | 108 | 123 | $\begin{aligned} & 102: 10,104: 8 \\ & 1 c \end{aligned}$ |
| zoomed | $3: 16$ 1090 | $4: 5$13 | 204:17 |
| 147:16 | 1090 |  | 1d |
| \$ | 11 | 13 $84 \cdot 7,84 \cdot 8$, | 103:11, 104:19, |
| $\begin{aligned} & \$ 900 \\ & 31: 2 \end{aligned}$ |  | $\begin{aligned} & 84: 7, \quad 84: 8, \\ & 136: 7, \quad 136: 13, \end{aligned}$ | $\begin{aligned} & \text { 105:7 } \\ & 10 \mathrm{ct} \end{aligned}$ |
| $($ | $\begin{aligned} & 7: 21, ~ 8: 7, \\ & 8: 9,8, \\ & 8: 10, \\ & 9: 17, \end{aligned}$ | 208:15 | 1:10, 13:6, |
| (a) (1) (d | $\begin{aligned} & 9: 21, \\ & 10: 8, \\ & 10: 3, \\ & 10: 17, \\ & 11: 11: 11, \\ & 12: 14, \\ & 12: 16, \end{aligned}$ | 131 | 65:22 |
| 185:19 |  | $\begin{aligned} & 4: 6 \\ & 132 \end{aligned}$ | 2 |
| (e |  | $\begin{aligned} & 4: 7 \\ & 137 \end{aligned}$ | 2.6 |
| 186:1, 187:3 | 11.14, 12.16, |  | 29:4 |
|  |  | 4:8 |  |

## Transcript of Hearing

Conducted on November 1, 2023

| 20 | 73:11, 73:18, | 2734.02 | 85:20, 99:10, |
| :---: | :---: | :---: | :---: |
| 73:11, 84:7, | 76:2, 102:5 | 65:21 | 99:14, 100:14, |
| 84:8, 93:4, | 210 | 2754 | 148:22, 149:2, |
| 94:10, 142:22, | 21:18, 46:22 | 179:6 | 149:9, 149:10, |
| 183:14 | 21146 | 2761 | 150:2, 150:8, |
| 2006 | 110:4 | 108:14 | 151:9, 152:3, |
| 48:16, 185:3, | 214 | 28 | 180:12, 180:20, |
| 185: 6 | 87:16, 87:17, | 24:10, 38:14, | 204:12, 205:22 |
| 2009 | 87:18, 87:19, | 78:16 | 3604 |
| 185: 6 | 87:21, 110:4, | 29 | 178:21, 183:10, |
| 2012 | 128:15, 132:2, | 198:6, 198:7 | 186:1, 187:3 |
| 116:21 | 134:15, 145:17, | 3 | $3614$ |
| 2013 | 168:9, 168:18, | 30 | 185:19 |
| 84:7, 84:8, | 182:14, 182:16, | 37:7, 50:19, |  |
| 84:12 | 182:18 | $71: 13,114: 9$ | 79:8, 86:5, |
| 2016 | 22 | 179:20, 184:9, | 86:6, 87:2 |
| $117: 6, \quad 117: 7$ | 102:3, 127:17, | $200: 20,200: 21,$ | $39$ |
| $2017$ | 127:18, 127:22, | 201:9, 201:10, | $86: 2,86: 3,$ |
| 117:1 | $176: 6,183: 14,$ | $201: 11,203: 22$ | $86: 4,86: 6,$ |
| 2021 | $\begin{aligned} & 198: 4, \quad 198: 9 \\ & 22182 \end{aligned}$ | $301$ | $\begin{array}{ll} 86: 14, & 87: 1, \\ 98: 11 . & 99: 9 . \end{array}$ |
| 14:4, 71:5, | $\text { \| } 22182$ | $2: 8,29: 20,$ | $\begin{array}{ll} 98: 11, & 99: 9, \\ 99: 14 . & 100: 16 . \end{array}$ |
| 71:9, 73:6, | $47: 1$ 23 | 87:14, 87:16, | 99:14, 100:16, $180: 12, \quad 180: 20,$ |
| 73:10, 73:11, | 23 $12: 16, ~ 72: 6$, | 87:17, 87:20, | $204: 13, \quad 205: 22$ |
| $\begin{array}{ll} 73: 18, & 81: 18, \\ 185: 10 & \end{array}$ | $\begin{aligned} & 12: 16,72: 6, \\ & 72: 7,79: 8, \end{aligned}$ | 96:2, 128:15, | 3rd |
| 2022 | 79:10, 84:12, | $132: 20,134: 19,$ | 71:9 |
| 1:5, 6:20, | 199:1 | 145:18, 155:3, | 4 |
| 6:22, 10:11, | 24.10 | 168:14, 169:1, | 4 |
| 10:13, 10:17, | 89:20, 133:16 | 169:3, 169:4, | 125:3, 130:8 |
| 175:19, 176:12, | $240$ | 171:7, 182:13, | 40 |
| $183: 14$ | 2:6 | 182:17 | 23:9, 39:10, |
| $2023$ | 25 | 304 | 93:3, 93:10, |
| 1:10, 8:7, 8:9, | 79:5 | 37:14 | 114:9, 115:14 |
| 10:14, 10:17, | 26 | 32 | 400 |
| $56: 17,57: 12$, | 31:7, 41:8, | 3:4, 55:19 | 139:16 |
| 58:8, 58:10, | 67:2, 73:5, | 334 | 42 |
| 58:17, 65:9, | 73:10, 73:18, | 37:17 | 31:19, 31:20, |
| 65:14, 84:11, | 73:19, 76:1, | $34$ | 31:21, 101:22, |
| 84:13, 124:16, | $79: 19$ | $80: 5, \quad 92: 8,$ | $174: 4$ |
| 129:4, 174:14, | $27$ | 92:11, 92:14, | 43 |
| 208:15 | 37:14, 37:17, | 93:18, 94:8, | 3: 6 |
| 206 | 65:14, 78:16, | 94:11, 94:20, | 47 |
| 165:12 | 79:19, 143:15, | 94:21, 100:14, | 3:8 |
| 20774 | 143:16, 178:21, | 106:3, 205:21 | 48 |
| 2:7 | 185:19, 186:1, | 35 | 169:21 |
| 208 | 187:3, 187:11, | 3:5, 39:9, | 4th |
| $\begin{aligned} & 1: 21 \\ & 21 \end{aligned}$ | $\begin{array}{\|l\|} \text { 190:10, } 198: 21 \\ 2734 \end{array}$ | 80:11, 85:17, | 79:8, 79:10, |
| $3: 3,40: 6$, | 183:10 |  |  |

Transcript of Hearing
Conducted on November 1, 2023


