### Regional Primary Care Coalition

Prince George's County
Community Health Center Collaborative
April 20, 2023







#### Regional Primary Care Coalition

An experienced learning organization and active collaborator committed to reducing health disparities and promoting health equity in the National Capital region.

RPCC is a unique collaboration of local philanthropies, primary care associations and more than 50 health care providers serving the region's lower-income residents in the District of Columbia, Northern Virginia and suburban Maryland. RPCC is committed to advancing regional partnerships, policies and practices to:

- Improve population health.
- Address the underlying determinants of health.
- Eliminate disparities rooted in racial, ethnic and socioeconomic causes.
- Promote health equity across the region.



#### Federally Qualified Health Centers

"Federally Qualified Health Centers are community-based health care providers that receive funds from HRSA's Health Center Program to provide primary care services in underserved areas. They must meet a stringent set of requirements, including providing care on a sliding fee scale based on ability to pay and operating under a governing board that includes patients."

- Health Resources and Services Administration



#### Comprehensive Health Services

CHCs serve adults and children and most provide the following services:

- primary medical
- behavioral health care
- oral health care
- pre-natal care, family planning and other reproductive health services
- pharmacy and lab services
- "wrap-around" services including case management, patient education and other patient and family supports



#### Health Center Financing

- FQHCs receive an annual grant that comprises only 10 to 15% of the total budget.
- Health Centers generate 50 to 75% of their revenue through fees collected from public and private insurance.
- Patient fees from self-pay patients are less than 10% of revenue, often in the 3 to 5% range.
- Federal, state and local government grants and contracts account for the remainder of FQHC budgets.
- Special projects are often funded by private foundation grants.



## **Community Health Centers**

Community Health Center	Locations	All Patients	Prince George's Residents
CCI Health & Wellness Services	<u>Greenbelt</u> , Takoma Park, Silver Spring, Gaithersburg	34,720	15,125
Elaine Ellis Center of Health	College Park, Northeast DC	5,585	1,583
Family Medical Counseling Services	Seat Pleasant, Anacostia in DC	3,965	1,000
Greater Baden Medical Services	Brandywine, Capitol Heights, Oxon Hill, Charles and St. Mary's Counties	17,793	13,222
La Clinica del Pueblo	<u>Hyattsville</u> , Columbia Heights in DC	4,013	1,516
Mary's Center	Adelphi, Silver Spring, Adams Morgan, Petworth and Fort Totten in DC	52,698	14,099



#### **Essential Community Service Providers**

- Collectively, these six FQHCs served 118,774 patients in 2022; 40% were Prince George's County residents.
- In FY 2022, the FQHCs provided over 53,000 health care visits to <u>low-income</u>, <u>uninsured residents that met Health Assures criteria</u> including:
  - 37,000 medical visits
  - 2,500 behavioral health visits
  - 6,700 dental visits
  - 6,850 telehealth visits



# Contributing to Health and Economic Resources in Prince George's County

Community Health Centers play a role in addressing the health care workforce shortage by creating jobs and training opportunities to build a diverse health care workforce.

- Employ over 322 Prince George's County residents
- Recruit and hire clinicians and behavioral health professionals to practice in the County
- Provide training opportunities for health professionals including:
  - medical residency programs;
  - clinical rotations for social workers;
  - training and employment for medical assistants and community health workers.



#### Health Assures Partnership

- The PGC Health Department established Health Assures with \$250,000 seed money from its budget.
- PGC Healthcare Alliance contracted with six FQHCs to provide primary medical and behavioral health care for low-income, uninsured adults and children. Dental care was added in 2022.
- Health Assures funding increased to \$5.6 million in 2022. It was supplemented by funding earmarked for Covid-related services for any resident that need them.
- Reimbursement rates for medical and dental visits increased to \$180 per visit, which remains below the averaged \$270 cost.
- Health Assures is currently funded at \$5 million for 2023 and 2024. The cost of care for patient visits is not fully funded for the year. As of February 2023, there is a funding gap of \$1,255,540.



#### Health Assures Eligibility

There are an estimated 90,000 to 96,000 uninsured Prince Georges County residents. As many as 80% of these are ineligible for any subsidized health coverage.

- Uninsured adults and children residing in Prince George's County
- Ineligible for Medicaid or other subsidized health programs
- Income at or below 200% Federal Poverty Level



#### Health Assures Annual Visits

Fiscal Year	Health Assures Eligible Visits	Cost at \$90 For Medical *Cost at \$180 for Medical &Dental	Unduplicated Health Assures Eligible Patients	Health Assures Funding Allocation	Visits Funded with Allocation	Estimated Funding Gap
FY 2018	16,726	\$1,505,340	5,913	\$117,500	1,306	-\$1,387,840
FY 2019	31,752	\$2,857,680	11,156	\$250,000	2,778	-\$2,607,680
FY 2020	24,140	\$2,172,600	9,853	\$250,000	2,778	-\$1,922,600
FY 2021	48,021	\$4,321,890	18,701	\$250,000	2,778	-\$3,821,890
COVID Cares Fund 2022	7,831		4,866	\$2,280,000	Funds were used to support visits and other Covid-related activities.	
FY 2022	53,188		44,940	\$2,800,000	Funds were fully expended by December 2021.	
FY 2023*	40,246		·	\$5,000,000	Funds were fully expended by February 2023.	

Data Source through 2022: Prince George's County Healthcare Alliance \*2023 Data as of February 2023.



## Investing in Health for All Residents

- Fully funding the Health Assures Program at \$10 million level will ensure that low-income, uninsured residents can access medical care, behavioral health services and dental care before they become critically ill.
- Fewer people will need to go to the hospital, reducing overall healthcare costs.
- The human return on investment is a healthy workforce, healthier children, less burdened families and thriving communities.
- When Community Health Centers are compensated fairly, they can expand hours and services or consider new endeavors such as establishing school-based health and wellness centers.