



Rushern L. Baker, III
County Executive

Refinements In Securing Efficiency (RISE) in Jobs First Act (CB 115-2017)

October 11, 2017

Prince George's County Council

Public Safety and Fiscal Management Committee

Joint Workgroup



- Legislative Branch

- Robert Williams, Jr.
- William Hunt
- David Van Dyke
- Howard Stone
- Collette Gresham
- Canjor Reed
- Sylvia King

- Executive Branch

- Thomas Himler
- Roland Jones
- Jared McCarthy
- Stanley Earley
- Sean Dixon
- Floyd Holt
- Tracey Benjamin
- Mirinda Jackson
- LaKeecia Allen
- Nathaniel Tutt

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Agenda

- Purpose of the Joint Workgroup
- Benefits of CB 115-2017
- Major Changes in CB 115-2017
- Summary



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Purpose of the Joint Workgroup

Purpose



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- Identify opportunities for improvements to CB 74-2016 and Subtitle 10A (Procurement) of the Prince George's County Code
- Expand opportunities for County-based business to procurement County goods and services
- Ensure the efficient and timely procurement of goods and services by County agencies
- Identify ways to simplify the procurement code for vendors
- Reduce the administrative burdens on County employees



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Benefits of CB 115-2017

CB 115-2017...



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- Expands contracting opportunities for County-based businesses (10A-145(a), 10A-158.01(b), (10A-161(g)(1))
- Expands the annual County-based business set-aside program (10A-161(g)(1))
- Simplifies the procurement code for County vendors (Sections 10A-136, 10A-161(c), 10A-173(a))
- Streamlines the procurement process for improved continuity of services by County agencies and vendors (10A-108(a)(16), 10A-114(d), 10A-115(f) and (g))
- Simplifies the small purchase process (10A-115(d)(2), (f) and (g))
- Consolidates various reporting requirements (10A-136(r), 10A-138, 10A-155(e))
- Simplifies the preference point requirements (10A-136(c),(d) and (e), 10A-173(a))
- Clarifies and/or corrects confusing sections of the procurement code (10A-112(c)(2), 10A-136, 10A-115(d)(2), 10A-136(v))



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Major Changes in CB 115-2017

Expands County-Based Business Opportunities



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- Expands the annual County-based business set-aside process based upon a procurement forecast for CMBE and CBB (10A-161(g)(1))
- Increases the preference points for CMBE and CBSB to 15%, and CBB to 10% on bids or proposals not entirely made by CBB (10A-173(a))
 - Decreases the preference points for CLB to 3% (10A-173(a))

Simplifies the Procurement Process for Vendors



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- Consolidates preference terms into one section (10A-136, 10A-173(a))
- Simplifies the preference points calculation (10A-173(a))
- Identifies, in advance, future procurement opportunities for County-based businesses, which allows for County-based businesses to prepare for the solicitation (10A-161(g)(1))
- Creates a streamlined certification process for MDOT MBE-certified businesses, and other similarly certified-MBE businesses by other organizations (10A-163(g) and (i))

Streamlines the Procurement Process for County Agencies



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- Eliminates the requirements for various determinations, and waiver approvals for micro-purchases (\$2,500 or less) (10A-108)(a)(16), 10A-115(g))
- Eliminates the time consuming waiver process for contracts that fall below the 40% CBSB requirements (10A-159.01)
 - \$2,501 to \$500,000 – Purchasing Agent approves waiver
 - \$500,001 and above – Chief Administrative Officer approves waiver with recommendation by Purchasing Agent
- Clarifies the “open market” definition to allow “direct relationship” purchases in order to ensure competitive pricing (10A-101(a)(28.1))
- Changes the \$5 million requirement for business development reserve program (BDRP) opportunities to an annual \$5 million goal in order to ensure competitive pricing (10A-158.01(b))



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Summary

CB 115-2017

CB 115-2017...



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- Maintains the 40% CBSB requirements from CB 74-2016
- Expands County-based business opportunities
- Streamlines the procurement process for vendors and County employees
- Helps ensure competitive pricing on goods and services
- Allows for a more transparent reporting of relevant procurement activity