

COUNTY COUNCIL OF PRINCE GEORGE'S COUNTY, MARYLAND
2025 Legislative Session

Resolution No. CR-075-2025
 Proposed by Council Member Oriadha
 Introduced by _____
 Co-Sponsors _____
 Date of Introduction _____

RESOLUTION

A RESOLUTION concerning

The County-Based MBE Accelerator Cohort Program

For the purpose of encouraging the establishment of a 12-month cohort program for ten small, County-based Minority Business Enterprises (MBEs) to help them secure at least \$1 million in public and/or private contracts, with targeted support from the Economic Development Corporation (EDC) and the Office of Procurement, and with a focus on equitable participation by Black- and Latinx-owned and women-owned businesses.

WHEREAS, Prince George's County recognizes that small minority-owned businesses are essential to the local economy, job creation, and community wealth building; and

WHEREAS, many small County-based MBEs face structural barriers to accessing high-value contract opportunities and scaling their operations; and

WHEREAS, reaching \$1 million in awarded contracts is a meaningful benchmark that reflects business maturity, readiness for growth, and access to capital and networks; and

WHEREAS, the County seeks to empower MBEs with strategic support and procurement access to achieve this milestone and build generational wealth in historically marginalized communities.

NOW, THEREFORE, BE IT RESOLVED by the County Council of Prince George's County, Maryland, that This Council encourages the establishment of the County-Based MBE Accelerator Cohort Program ("Program"), a 12-month initiative designed to support ten (10) small, County-based MBEs in reaching \$1 million in combined awarded contracts-public or private-within a single year.

BE IT FURTHER RESOLVED that the goal of the Program is to assist selected MBEs in

securing \$1 million in total awarded contracts over a 12-month period.

BE IT FURTHER RESOLVED that the Program would prioritize participation from:

- 1) Seven (7) businesses that are Black owned; and
- 2) Three (3) businesses that are Latinx owned; and
- 3) At least five (5) businesses that are women owned from either demographic category.

BE IT FURTHER RESOLVED that Applicants must:

- 1) Be a small business with a physical presence and principal place of business in Prince George's County; and
- 2) Hold a valid Minority Business Enterprise (MBE) certification recognized by the County or State of Maryland; and
- 3) Have never received \$1 million or more in total awarded contracts in a single calendar year; and
- 4) Demonstrate operational capacity to scale and participate in procurement or private contracting opportunities; and
- 5) Submit a capability statement, application, and required supporting documents.

BE IT FURTHER RESOLVED that the Program shall be administered in partnership between:

- 1) The Prince George's County Economic Development Corporation (EDC) and The Office of Procurement.

BE IT FURTHER RESOLVED that these agencies shall:

- 1) Deliver a comprehensive 12-month business development and procurement readiness curriculum; and
- 2) Provide technical assistance, mentorship, and business matchmaking; and
- 3) Offer access to contract forecasting, bid development tools, and capital readiness resources; and
- 4) Track contract awards and performance benchmarks throughout the program cycle.

BE IT FURTHER RESOLVED that a Selection Committee shall be appointed by the County Council and composed of individuals with expertise in procurement, MBE development, entrepreneurship, and County contracting processes.

BE IT FURTHER RESOLVED that the Selection Committee shall select ten (10) participants annually through a competitive and transparent application process aligned with the

equity goals stated in this Resolution.

Adopted this _____ day of _____, 2025.

COUNTY COUNCIL OF PRINCE
GEORGE'S COUNTY, MARYLAND

BY: _____
Edward P. Burroughs III
Chair

ATTEST:

Donna J. Brown
Clerk of the Council