

Multi-year Contracts \$500,000 or more								
Agency	Vendor	Summary of Services Provided	Term (Month/Year)	FY 2025 Proposed Budget Amount	Estimated Full Contract Value	new contract starts after 7/1/2024 and over 12 months	Notes	
Office of Central Services	Quality Elevator Company Inc	Elevator maintenance services (Fairfax County Rider)	Provides Elevator Maintenance service and parts for the county buildings.	08/2023 - 11/2024	\$260,900	\$800,000	No	A determination was approved to procure services in accordance with Sec. 10A-146- Cooperative Purchasing with other jurisdictions. Services will be provided pursuant to the existing terms of the Cooperative Agreement. Participation Requirements are not applicable.
Office of Information Technology	Accenture	RENEWAL: 311 CRM System. Annual Software Renewal	Production support and application development services for 311 CRM software solutions. 311 CRM system aggregates resident service requests, inquiries, and sentiments from multiple channels into a single system where departments can collaborate automatically and create and assign work to field staff, all while allowing residents to follow the progress of their requests in real time.	07/24 - 06/30	\$1,429,184	\$4,287,552	Yes	This procurement action is still in the acquisition planning phase. As a part of the acquisition strategy and planning, OCS will collaborate with the agency to determine competitive approach and applicable participation requirements prior to procurement.
Office of Information Technology	Various Suppliers of Telecommunications platform Services Optivior Technologies, LLC Alliance Technology Group, LLC CenturyLink Communications, LLC Verizon Business Network Services, Verizon Maryland, LLC Comcast of Maryland, LLC Skyline Network Engineering, LLC	NEW: Telecommunications platform and services	Telecommunications platforms provided by telecommunications/telephone services companies offering voice and data connectivity, wide area networking, and Internet access.	04/24 - 01/30	\$5,000,000	\$30,000,000	No	These are the various telecommunications platforms. A determination was approved to procure services in accordance with Sec. 10A-146- Cooperative Purchasing with other jurisdictions. Services will be provided pursuant to the existing terms of the Cooperative Agreement. Participation Requirements are not applicable.
Office of Information Technology	Various Suppliers of Central Timekeeping and Scheduling Services Kronos, LLC Oakland Consulting Group, Inc. NGEN, LLC	RENEWAL: Workforce Central Timekeeping and Telestaff Scheduling Services	UMG Dimensions software and Kronos Timeclocks equipment maintenance. Cloud-based workforce management solution utilized to track employee time and attendance, manage schedules, and automate payroll processes. It also utilized to streamline HR and payroll processes.	01/24 - 12/27	\$430,000	\$1,290,000	No	Kronos, LLC - A determination was approved to procure services in accordance with Sec. 10A-146- Cooperative Purchasing with other jurisdictions. Services will be provided pursuant to the existing terms of the Cooperative Agreement. Participation Requirements are not applicable. Oakland and NGEN- The procurement recommendation is to utilize local re-sellers for both platforms/systems. This process will ensure OIT procures services with local certified businesses.
Office of Information Technology	Added IT Hardware Suppliers: Blackwood Associates, Inc. Apple, Inc.	NEW: IT Hardware, Peripherals, Services	Reseller of physical components and devices utilized in information technology systems to process, store, transmit, and display data. (Laptops, Desktops; Monitors)	7/24 - 7/28	\$100,000	\$500,000	Yes	This procurement action is still in the acquisition planning phase. As a part of the acquisition strategy and planning, OCS will collaborate with the agency to determine competitive approach and applicable participation requirements prior to procurement.
Office of Information Technology	Added Suppliers for Audio Visual (AV) Modernization: System Applications Technology, Inc.	NEW: Audio Visual (AV) Modernization	Modernization of audio visual devices used to create, deliver, or display audio and visual content. Equipment covers a wide range of devices, including microphones, speakers, projectors, screens, video cameras, and lighting equipment.	04/24 - 03/28	\$200,000	\$600,000	No	This was a competitive request for quotes that was awarded to this vendor. This vendor is a County Based Small Business that is under the OIT CATs RFP.
Office of Information Technology	Added Earth Networks	RENEWAL: Technical Support and maintenance of current set of 50 existing weather stations.	Cloud-based solution providing a collection of environmental monitoring networks, including weather, lightning mapping, greenhouse gas monitoring, detection helping communities and businesses stay safe.	05/25-05/30	\$80,000	\$500,000	Yes	This is a renewal of an existing 10A-114 Only Practical Source Contract.
Office of Finance	Sedgwick Claims Management Services	Third party administration services for workers' comp, auto, third party liability, and property claims	Third party administration services for workers' compensation, auto, third party liability, and property claims for a five (5) year period, with an option to extend the contract for up to five (5) additional one (1) year periods. The contractor also will administer the Prince George's County Board of Education Auto Liability Fund.	10/2022 - 06/2032	\$4,915,810	\$52,339,567	No	This was a competitive proposal for which preference would have been given to County Certified Businesses, if they submitted a responsive proposal. Sedgwick is not a county based business; therefore, preference points did not apply.
Non-Departmental	Bank of America	Equipment Lease Purchase Financing	The County typically finances its annual \$25 million vehicle and equipment requirements via a 7-yr lease purchase facility. The equipment is financed either through a lease purchase facility or public offering. A public offering in the form of certificates of participation (COPs, of form of bonds) may be issued under favorable market conditions. The identified vendor has consistently provided lease purchase financing rates for the County that other banks have been unable to best.	04/2024 - 07/2032	\$0	\$30,793,773	No	This is an equipment lease purchase contract which is exempt from procurement.
Non-Departmental (Fire/EMS Dept)	Change Healthcare	Ambulance fee collection services	This contract provides comprehensive turnkey Emergency Medical Transport Billing and Associates Services; including ancillary equipment, billing services, and technical services, which result in a fully integrated billing system. Change Healthcare performs the following: a. Interface with the County's Computer Aided Dispatch (CAD) System. b. Exchange data with the Fire/EMS Department Records Management System. c. Exchange data with the State of Maryland Electronic Patient Care Reporting (e-PCR). d. Exchange data as required to the Maryland Institute for Emergency Medical Services Systems (MIEMSS). e. Generate emergency transportation fee bills, including patient, insurance, and self pay billing. f. Provide and maintain the mechanism for online real time and aging financial reporting. g. Provide and maintain the financial responsibilities necessary to manage the Revenue Sharing Agreement. h. Establish legal arrangements and interfaces with various receiving hospitals to share patient registration data. i. Provide and maintain computer hardware and wireless data service to support the collection of data into the various systems described above. j. Comply with technical requirements set forth by the County's Office of Information	7/2024-6/2026	\$1,544,900	\$4,634,700	No	This was a competitive proposal for which preference would have been given to County Certified Businesses, if they submitted a responsive proposal. Change Healthcare is not a county based business; therefore, preference points did not apply.
Department of Environment	Various Suppliers: Bates Trucking Company, Inc. Bowie Trucking Service, Inc. Burch Trash Service, Inc. The Can Butler, LLC Fielding & Sons Trash Service, LLC GCI Residential, Inc. JEDA Trucking, Inc. J&T Bowie Enterprise, Inc. TP3, LLC Uneeda Disposal Service, Inc.	Refuse Collection Contracts - Curbside Trash Collection	This contract provides for the approximately 180,000 homes receiving County curbside collection services, curbside pickup and hauling of the following: • Compost (food scraps and yard trim) Pickup- weekly on Monday • Trash Pickup - weekly • Recycling Pickup- weekly • Bulky Trash Pickup- 4 items, weekly on County provided trash collection day - no appointment required • Scrap Metal Pickup - scheduled by resident via PGC311 request, 3rd Monday every month (up to 75 appointments per Service Area) • E-Waste Pickup- scheduled by resident via PGC311 request, 3rd Monday every month (up to 75 appointments per Service Area) • On-premises trash and recycling collections for disabled/elderly residents	7/2024-6/2029 plus two one year options	\$46,413,000	\$324,891,000	Yes	New contract that was competitively negotiated. Incumbents are all certified vendors. No waivers will be requested. Vendors will need to met First Source goals once contracts start.