

PRINCE GEORGE'S COUNTY GOVERNMENT

OFFICE OF MANAGEMENT AND BUDGET

Prince George's County Council
Wayne K. Curry County Administration Building
1301 McCormick Drive
Largo, Maryland 20774

Fiscal Impact Statement for CB-084-2025

Title: AN ACT CONCERNING SENIOR PROTECTIONS AND DOOR-TO-DOOR SOLICITATION

CEX Proposed: No

Date introduced: 10/21/2025

Summary: For the purpose of amending the requirements for licensing, bonding, and operational conduct of door-to-door solicitors; establishing definitions for high-risk industries and seniors; requiring criminal background checks and mandatory consumer protection and elder fraud awareness training for certain applicants; increasing bond amounts for high-risk industries; requiring senior consumer rights disclosures; creating a No Solicitation Registry and prohibiting solicitation of registered properties; establishing a Solicitation Protection Rapid Response Force to investigate violations and conduct public outreach; and providing enhanced penalties for violations, including specific protections for seniors and restrictions on repeat offenders

NOTE: This legislation likely requires a significant increase in expenditures for personnel, IT systems, and related costs. The Office of Management and Budget is working with the affected agencies to formulate a reasonable estimate. An updated fiscal impact statement will be completed prior to the public hearing on November 18, 2025.

Estimates ¹	FY 2027	FY 2028	FY 2029	FY 2030
Total Change in Expenditures ²	TBD	TBD	TBD	TBD
Total Change in Revenues ²	TBD	TBD	TBD	TBD
Positions Required ³	TBD	TBD	TBD	TBD
Compensation & Fringe ⁴	TBD	TBD	TBD	TBD
Operating Expenses ⁵	TBD	TBD	TBD	TBD
Total Impact ⁶	TBD	TBD	TBD	TBD

¹Sources of information, assumptions, and methodologies used

The Office of Management and Budget reviewed the language of the legislation being proposed as well as the Fiscal and Policy Note prepared by the Budget & Policy Division on October 10, 2025.

²Estimate of changes in County revenues and expenditures regardless of whether the revenues or expenditures are assumed in a recommended or approved budget

Several elements of the legislation will likely result in increased spending, which will be ongoing in nature:

- increased background checks
- development of consumer protection and elder fraud awareness training
- development and distribution of “senior consumer rights disclosure forms”
- development and maintenance of a “no solicitation registry”
- creation of a rapid response task force

There are potential increases in revenue due to fines and penalties; however, these are likely to be insignificant.

³An estimate of additional staff and resources needed to implement the legislation

The legislation is likely to require a permanent increase in staffing for the Department of Permitting, Inspections, and Enforcement.

⁴Analysis of the full personnel cost of the legislation

TBD

⁵An explanation of revenue or expenditures that are uncertain or difficult to project

Revenues from fines and penalties are likely to increase, but the amount is indeterminate and likely to be insignificant compared to the costs of the proposed program.

⁶If the legislation is likely to have no fiscal impact, why that is the case

This legislation is likely to have a significant fiscal impact.