

Employ Prince George's & Prince George's County Public Workforce System FY26 Budget Presentation



April 28, 2025

**Prince George's County Council
Education & Workforce Development Committee**

www.EmployPG.org

www.PGCAJC.com

WHO WE ARE



Employ Prince George's is the quasi-government 501c3 nonprofit serving as the principal workforce development entity for Prince George's County Government. As the principal workforce development entity for Prince George's County Government, Employ Prince George's serves as the staff, fiscal agent, executive staff, and administrative agent of the Prince George's County Workforce Development Board, the entity managing and distributing the County's Workforce Innovation & Opportunity Act (WIOA) Title I funds, and the operator of the Prince George's County Public Workforce System.

Employ Prince George's is an industry-leading workforce development service provider, administering over 13 workforce development programs and 10 initiatives supported by a blended funding model. Employ Prince George's serves as the link between job seekers looking to begin or change careers and businesses looking for skilled workers to maintain competitiveness in a changing labor market.



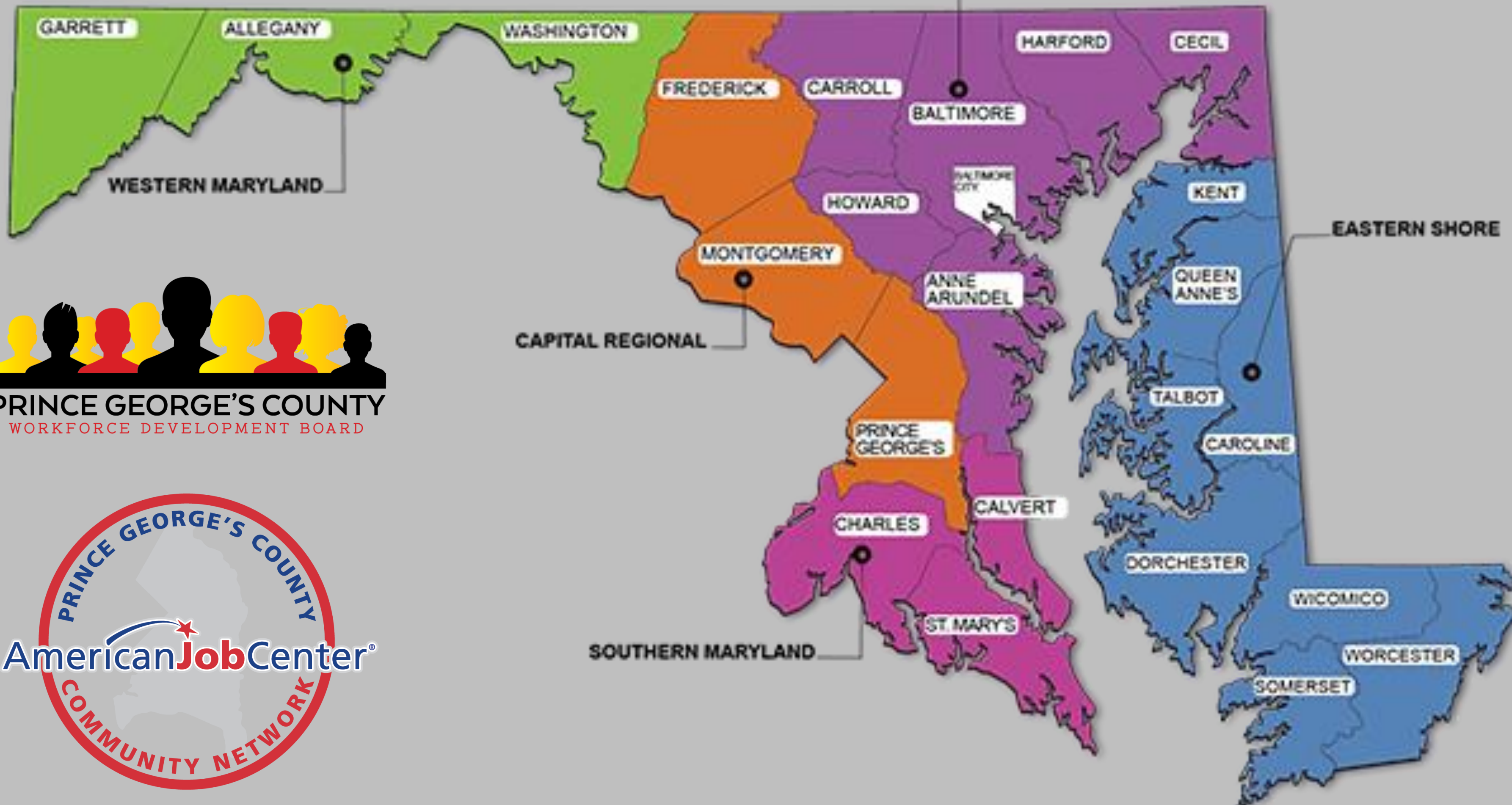
EMPLOY PRINCE GEORGE'S

Employ Prince George's mission is to improve the local economy by creating a demand driven workforce system in Prince George's County, and workforce development programs that deliver qualified workers to businesses, improves the productivity of businesses, and provides job seekers with opportunities for careers in high demand/high growth industries.

#WeAreEPG

Labor Market Information & Analysis

Economic Indicators	Definitions	November 2019	February 2025 (P)	Change
Unemployment Rate	Number unemployed as a percentage of the labor force.	3.0%	3.6%	+0.6%
Unemployment	People who had no employment during the reference week, were available for work at that time, and had made specific efforts to find employment sometime during the 4-week period ending with the reference week.	16,072	18,257	+2,185
Employment (Jobs)	People who, during the reference week, did any work for pay or profit; did at least 15 hours of unpaid work in a family-operated enterprise; or were temporarily absent from their regular job(s) because of illness, vacation, bad weather, an industrial dispute, or various personal reasons. Each employed person is counted only once, even if he or she holds more than one job.	511,739	490,203	-21,536
Labor Force	People ages 16 years and older and classified as employed or unemployed.	527,811	508,460	-19,351



- **Prince George's County is a single-county Local Workforce Development Area (LWDA) in the Capital Region of Maryland.**
- **The Prince George's County Workforce Development Area is governed by the Prince George's County Workforce Development Board.**
- **Employ Prince George's serves as the staff, fiscal agent, and administrative agent of the Prince George's County Workforce Development Board.**
- **The Prince George's County Public Workforce System is branded and modeled as the Prince George's County American Job Center Community Network (AJCCN).**
- **The Prince George's County American Job Center Community Network is home to the American Job Center Largo, American Job Center National Harbor, the Bridge Center at Adam's House, Youth Career Center, Mobile American Job Center.**



ANNUAL BUDGET COMPARISON & FUNDRAISING / DEVELOPMENT

**PY25/FY26 Estimated Budget
\$21,023,100**

External Fundraising: PY20/FY21 – PY24/FY25

(Grant Writing & Legislative)

**Funds Directed Throughout
Maryland**

\$180,964,871

**Funds Directed to Prince George's
County**

\$36,822,945

**Funds Raised from Prince George's
County Entities**

\$604,625

Total: \$181,569,496

Strategic Planning & Development

Director, Becca Webster

Grant Writing & Strategic Planning

Advocacy & Compliance Department

Director, Ardy Kamali

Advocacy



State of Maryland Funds

Grantor/Funder	Grant	FY25/PY24	FY26/PY25 Proposed	Change
Maryland Department of Labor / United States Department of Labor	WIOA Adult	\$2,500,000	\$2,300,000	-\$200,000
Maryland Department of Labor / United States Department of Labor	WIOA Dislocated Worker	\$1,700,000	\$1,300,000	-\$400,000
Maryland Department of Labor / United States Department of Labor	WIOA Youth (ISY & OSY)	\$3,700,000	\$2,800,000	-\$900,000
Maryland Department of Labor / United States Treasury Department	American Rescue Plan Act (ARPA)	\$3,200,000	\$980,000	-\$2,220,000
Maryland Department of Labor	Summer Youth Connections	\$261,000	\$240,000	-\$21,000
Prince George’s County Public Schools / Maryland State Department of Education	Blueprint for Maryland’s Future	\$11,270,000	\$9,600,000	-\$1,670,000
Maryland Department of Labor	Racing Commission	\$200,000	\$200,000	
Total		\$22,831,000	\$17,420,000	-\$5,411,000

Competitively Secured Grant Funding

Grantor/Funder	Grant	FY25/PY24	FY26/PY25 Confirmed
Prince George’s County Department of Housing & Community Development (DHCD)	Community Development Block Grant (CDBG)	\$170,000	\$170,000
Prince George’s County Department of Family Services (DFS)	Local Management Board	\$214,000	\$0
Maryland Department of Labor	Employment Advancement Right Now (EARN)	\$73,500	\$73,500
Council for Adult and Experiential Learning (CAEL)	Build Better Careers Initiative	\$300,000	\$300,000
Maryland Department of Services & Civic Innovation	Service Member	\$39,900	\$0
Verizon	Workforce Development	\$5,000	\$0
Total		\$802,400	\$543,500

Prince George's County Funding

Grantor/Funder	Grant	FY25/PY24	FY26/PY25 Proposed	Change
Prince George's County	Reentry Program (Pathways to Success)	\$300,000	\$300,000	-
Prince George's County	General Fund	\$1,694,300	\$1,609,600	-\$84,700
Prince George's County	Video Lottery Terminal (VLT)	\$200,000	\$200,000	\$200,000
Prince George's County	Returning Citizen Affairs Division (RCAD)	\$1,000,000	\$950,000	-\$50,000
Prince George's County / United States Treasury Department	American Rescue Plan Act (ARPA)	\$3,965,000	—	—
Total		\$7,159,300	\$3,059,600	-\$134,700

- 100%, or \$950,000, of Prince George's County RCAD funding is allocated to RCAD
- 28%, or \$450,700, of Prince George's County General Funds is allocated to OIT
- 1.2%, or \$20,000, of Prince George's County General Funds is allocated to OCS
- 19.7%, or \$59,265, of Prince George's County Reentry Program Funds are allocated to the Problem Solving Courts
- 13%, or \$40,000, of Prince George's County Reentry Program Funds are allocated to Vehicles for Change
- 25%, or \$75,000, of Prince George's County Reentry Program Funds are allocated to Community-Based Organizations

Grant Writing & Fund Development

Strategic Planning & Development Department

Grant Applications

Grantor/Funder	Grant	Status	Outcome	Application Date	Amount Requested
Maryland Department of Service & Civic Innovation	Service Member	Submitted	Awarded	7/1/2024	\$39,900.00
United States Department of Labor	Growth Opportunities	Submitted	Not Awarded	10/15/2024	\$1,728,142.80
Verizon	Workforce Development	Submitted	Awarded	10/18/2024	\$5,000.00
Prince George’s County Department of Housing & Community Development (DHCD)	Community Development Block Grant (CDBG) PY51	Submitted	Pending	11/1/2024	\$48,055.36
Lowes	Hometowns Grant	Submitted	Pending	2/18/2025	\$250,000.00
Maryland Department of Labor	Road to Careers	Submitted	Pending	2/28/2025	\$495,734.00
United States Department of Labor	Pathways Home (Reentry Grant)	Submitted	Pending	3/14/2025	\$2,883,773.43
Citi Global Innovation Challenge	Citi Foundation	Submitted	Pending	3/18/2025	\$472,578.51
Maryland Department of Labor	Employment Advancement Right Now (EARN) Leasing	Submitted	Pending	3/31/2025	\$149,630.00
Maryland Department of Labor	Direct Care Workforce Innovation Program	Submitted	Pending	4/4/2025	\$40,000.00
7 Entities	10 Grant Application	10 Application Submitted	2 Awarded, 1 Note Awarded, 7 Pending	FY25/PY24 Submissions	\$6,112,814.10

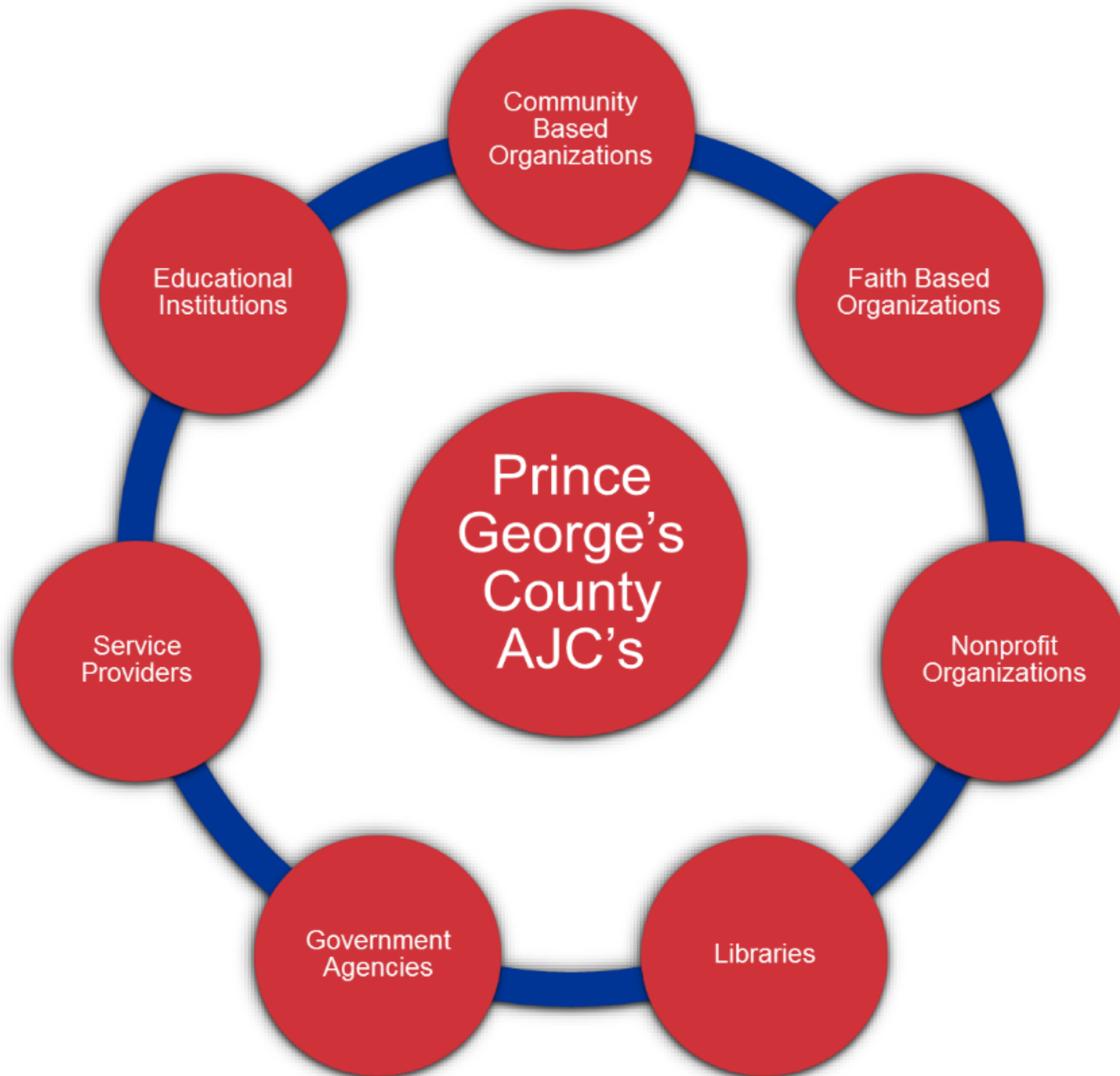
- 2, or 20%, Grant Applications Awarded for \$44,900
 - 1, or 10% ,Grant Applications Not Awarded for \$1,728,142.80
- 7, or 70%, of Grant Applications Pending for \$4,339,771.30

Prince George's County Public Workforce System Prince George's County American Job Center Community Network (AJCCN)



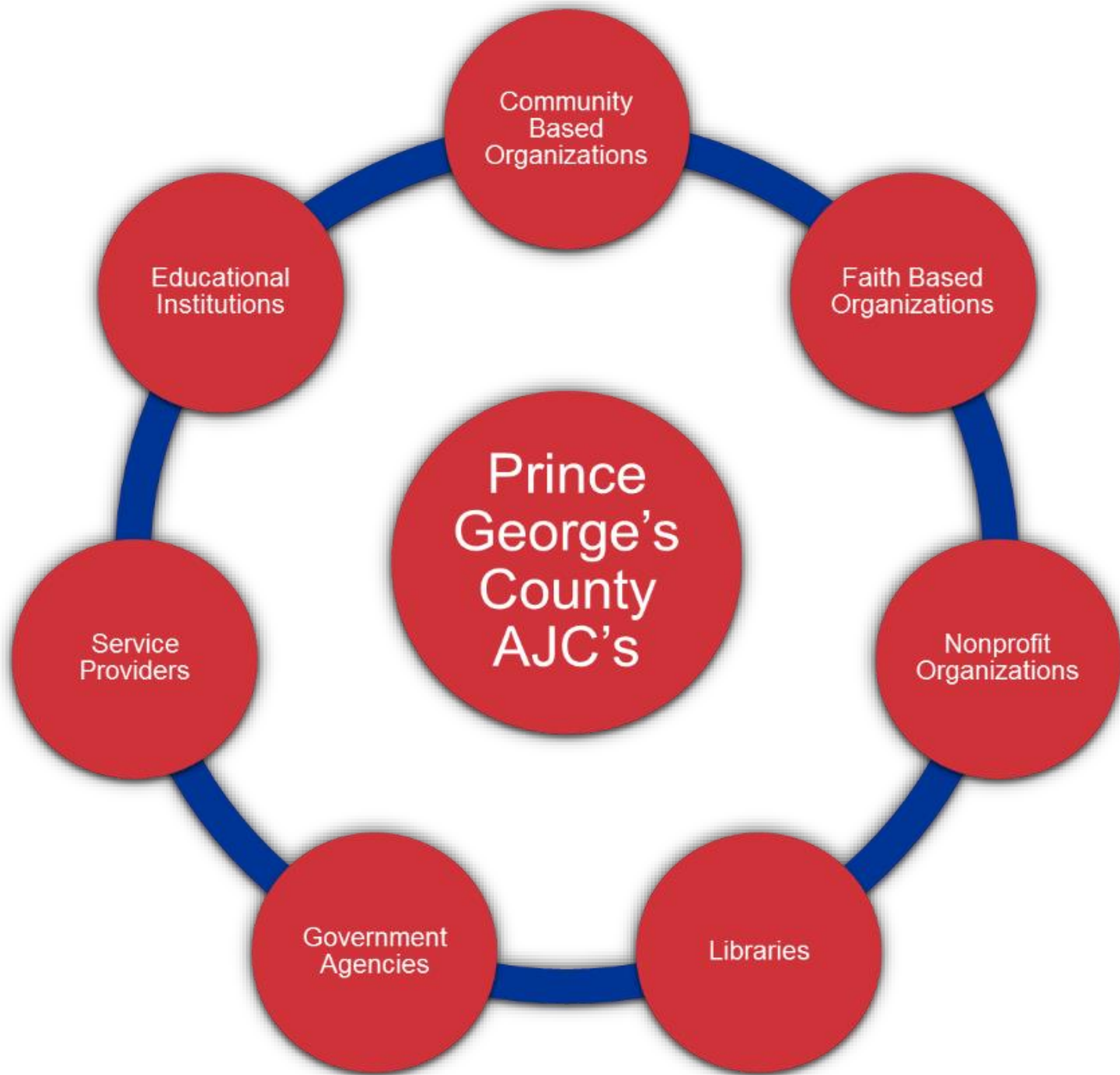
www.PGCAJC.com

AJCCN Membership Tiers



- **Tier I – Service Provider/Affiliated Site:** Mandatory WIOA Partners, WDB Subcontractors/Service Providers, & EPG Subcontractors **[86 of Members]**
- **Tier II – Access Point:** Service providers offering free workforce development, or workforce-related, services to Prince George's County residents **[76 Members]**
- **Tier III – General Member:** Member of the community who does not have a fiscal relationship with the workforce system and does not provide services, but wants to receive information and updates **[100 Members]**

AJCCN Membership Operations



FY24 Membership Operations:

- 4 Member Meetings
- 6 Funding Opportunities Shared
- \$108,110,000 in funding Shared

FY25 Membership Operations (through 4/2025):

- 3 Member Meetings
- 6 Funding Opportunities Shared
- \$88,489,940 in funding Shared
- Launched AJCCN On the GO
- AJCCN Portal Redesign

Public Workforce System Capacity Building

Sponsorships

- Maryland Chamber of Commerce
- Prince George's Chamber of Commerce
- Greater Washington Hispanic Chamber of Commerce
- Maryland Nonprofit
- Jacob's Ladder Youth Foundation
- FSC First, PGCEDC, PGParks, & More

Flikshop / Flikshop School of Business

- Contracted with Flikshop to provide the Flikshop School of Business as the reentry entrepreneurship provider for Pathways to Success

International Union of Painters & Allied Trades 51 /Finishing Trades Institute

- Funding Registered & Pre-Apprenticeship Programming
- Sponsorship of Women in the Building Trades
- Funded as a Career Services Provider

Prince George's County Health Department / Bridge Center at Adam's House

- Secured \$200,000 Bond Bill
- Secured \$300,000+ for Renovations
- Contracted with NDC to redesign the Bridge Center & Youth Career Center
- Partnering with Durant Foundation

Maryland Multi-Housing Association

- Provided funding to expand LTA training in Prince George's County
- Providing scholarship funding for Prince George's County residents
- Assisted with ETPL inclusion

Prince George's County Problem Solving Courts

- Funding case manager to increase caseloads, service delivery, and capacity
- Partnering to better serve youth and veterans

AJCCN Nonprofit Capacity Building Overview



The poster features a dark blue background with a hexagonal pattern of yellow and blue lines. At the top, there are three logos: 'EMPLOY PRINCE GEORGE'S' on the left, '30th MARYLAND NONPROFITS' in the center, and 'Standards for excellence Institute' on the right. The main text reads 'Standards for Excellence Academy' in large white letters, followed by 'Virtual Information Session' in smaller white letters. A yellow banner contains the date and time: 'January 27, 2023 | 12:00 PM'. Below this, the text 'Opportunity to Receive a \$5,000 Grant for Your Nonprofit!' is displayed in white. At the bottom left, a blue arrow points right towards a yellow button that says 'Register NOW!'. On the right side of the poster, there is a photograph of two women, one Black and one white, both smiling and looking at a tablet held by the Black woman.

EMPLOY
PRINCE GEORGE'S

30th
MARYLAND
NONPROFITS

Standards for excellence
Institute

Standards for Excellence Academy

Virtual Information Session

January 27, 2023 | 12:00 PM

Opportunity to Receive a \$5,000 Grant for Your Nonprofit!

Register NOW!

Overview

- 6 Prince George's County nonprofits
- \$5,000 per nonprofit
- 24 total months
- Coach assigned to each nonprofit
- Standard for Excellence Accreditation

Competencies

- Mission, Strategy & Programs
- Financial Management
- Leadership: Boards, Staff & Volunteers
- Board Excellence
- Fundraising & Sustainability
- Fundraising Regulations
- Legal Compliance, Public Policy & Public Affairs
- Standards for Excellence Application Preparation
- Master Class for Standards for Excellence Accreditation Part 1
- Master Class for Standards for Excellence Accreditation Part 2

Eligibility

- Must provide workforce development services or workforce development related services
- Required to be a current member of the Prince George's County American Job Center Community Network or join prior to application approval

AJCCN Nonprofit Capacity Building Cohorts

Cohort #1 Results

- Six nonprofit organizations entered into agreements to participate in cohort #1
- One organization applied to earn Standards for Excellence Basics and was awarded the seal in October 2024
- One organization uncovered a business practice that needed sunset to be in compliance with conflict-of-interest concerns
- Two organizations made significant progress in the program but suffered significant losses by the organizational leaders which made it challenging to complete the program
- All actively participated in required training programs
 - Individual Board Excellence sessions with their board
 - Nine in-person sessions to learn how to implement the benchmarks in the Standards for Excellence
- All participated in 1:1 consulting

Cohort #2 Timeline

- Virtual information session on Tuesday, June 10th at 10am
- Applications due Thursday, July 10, 2025
- In-person information session on Thursday, June 26th at 2pm
- Program starts September 2025



AJCCN Nonprofit Capacity Building

Virtual Information Session

- June 10, 2025 | 10:00 AM

In-Person Information Session

- June 26, 2025 | 2:00 PM



**Opportunity to
Receive a \$5,000 Grant
for Your Nonprofit!**



AJCCN American Job Centers



- American Job Centers are the focal point of service delivery for the American Job Center Community Network
- American Job Center Largo is Prince George's County's Comprehensive Job Center
- American Job Center Mobile Unit travels throughout the DMV



American Job Center Largo

1801 McCormick Drive, Suite 120 Largo,
MD 20774
301-618-8425

Youth Career Center

5001 Silver Hill Road, Suite 310
Suitland, MD 20746
(301) 316-9892

American Job Center National Harbor

6800 Oxon Hill Rd, Suite 298, National Harbor,
MD 20745
301-968-1658

Building Trades Career Center

4700 Boston Way
Lanham, MD 20706
301-273-3458

Bridge Center at Adam's House

5001 Silver Hill Rd.
Suitland, MD 20746
301-817-1900



AMERICAN JOB CENTER JOB & RESOURCE LABS OPENINGS

PY2024 – PY2025



April 2024



July 2024



September 2024



April 2025

The Job and Resource Labs offer job seekers:

- Advanced technology and comprehensive employment resources
- Resources to access professional development training and certifications
- Access the latest job postings in every major industry
- State-of-the-art resume writing and application programs

DISTRICT HEIGHTS

2000 Marbury Drive
District Heights, Maryland 20747

HOURS OF OPERATION:

Monday 10 a.m. – 3 p.m.
Tuesday 10 a.m. – 3 p.m.
Wednesday 10 a.m. – 3 p.m.
Thursday 10 a.m. – 3 p.m.
Friday 10 a.m. – 3 p.m.
Saturday 10 a.m. – 3 p.m.
Sunday 10 a.m. – 3 p.m.

PHONE:

(301) 459-6100

NEW CARROLLTON

8511 Legation Road
New Carrollton, Maryland 20784

HOURS OF OPERATION:

Monday 11 a.m. – 4:30 p.m.
Tuesday 11 a.m. – 6:30 p.m.
Wednesday Appointment Only Call 301-459-6100
Thursday 11 a.m. – 4:30 p.m.
Friday Appointment Only Call 301-459-6100

PHONE:

(301) 459-6100

LAUREL

204 Fort Meade Road
Laurel, Maryland 20707

HOURS OF OPERATION:

Monday 8:30 a.m. – 5 p.m.
Tuesday 8:30 a.m. – 7 p.m.
Wednesday 8:30 a.m. – 5 p.m.
Thursday 8:30 a.m. – 7 p.m.
Friday 8:30 a.m. – 5 p.m.

PHONE:

(301) 974-3010

BRENTWOOD

3712 Utah Avenue
Brentwood, MD 20722

HOURS OF OPERATION:

Monday 9 a.m. – 2 p.m.
Tuesday 9 a.m. – 2 p.m.
Wednesday 9 a.m. – 2 p.m.
Thursday 9 a.m. – 2 p.m.
Friday 9 a.m. – 2 p.m.

PHONE:

(301) 927-3344

AJC Mobile Unit

106 Events
Attended



American Job Center
MOBILE UNIT

PGAJConTheGo



American Job Center
MOBILE UNIT

PGAJConTheGo



American Job Center
MOBILE UNIT

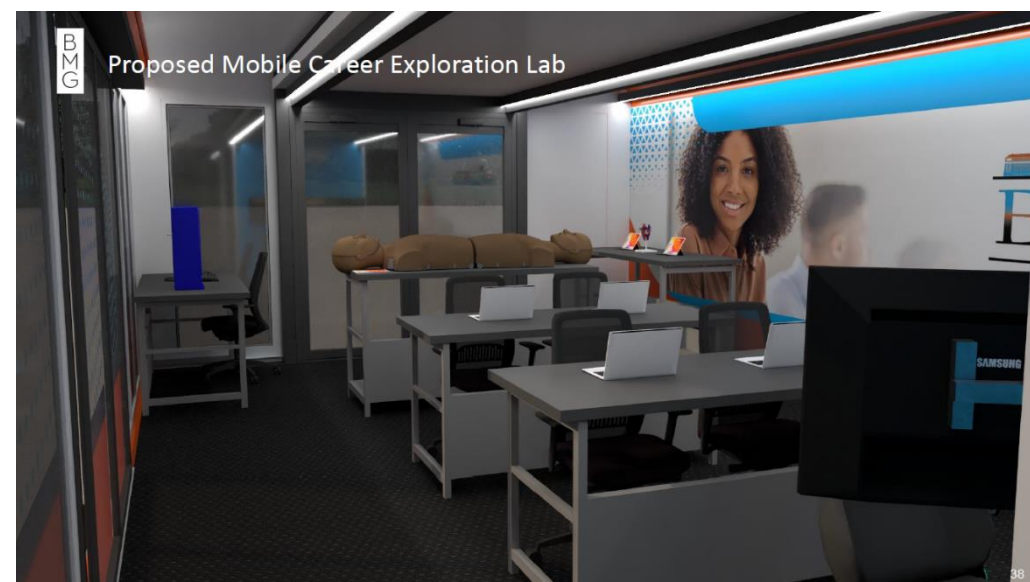
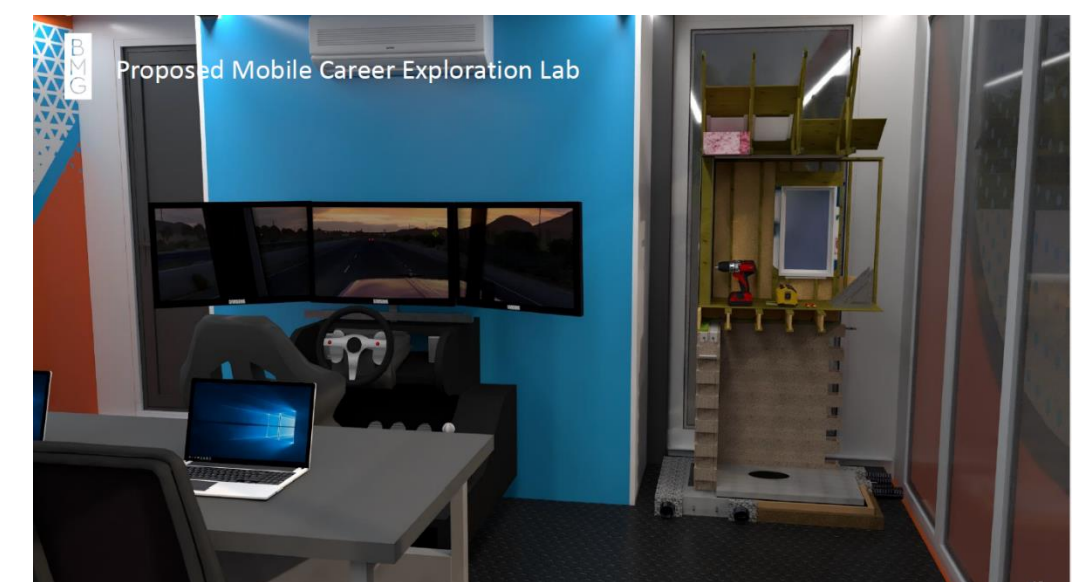
PGAJConTheGo



American Job Center
MOBILE UNIT

PGAJConTheGo

Mobile Units in Production



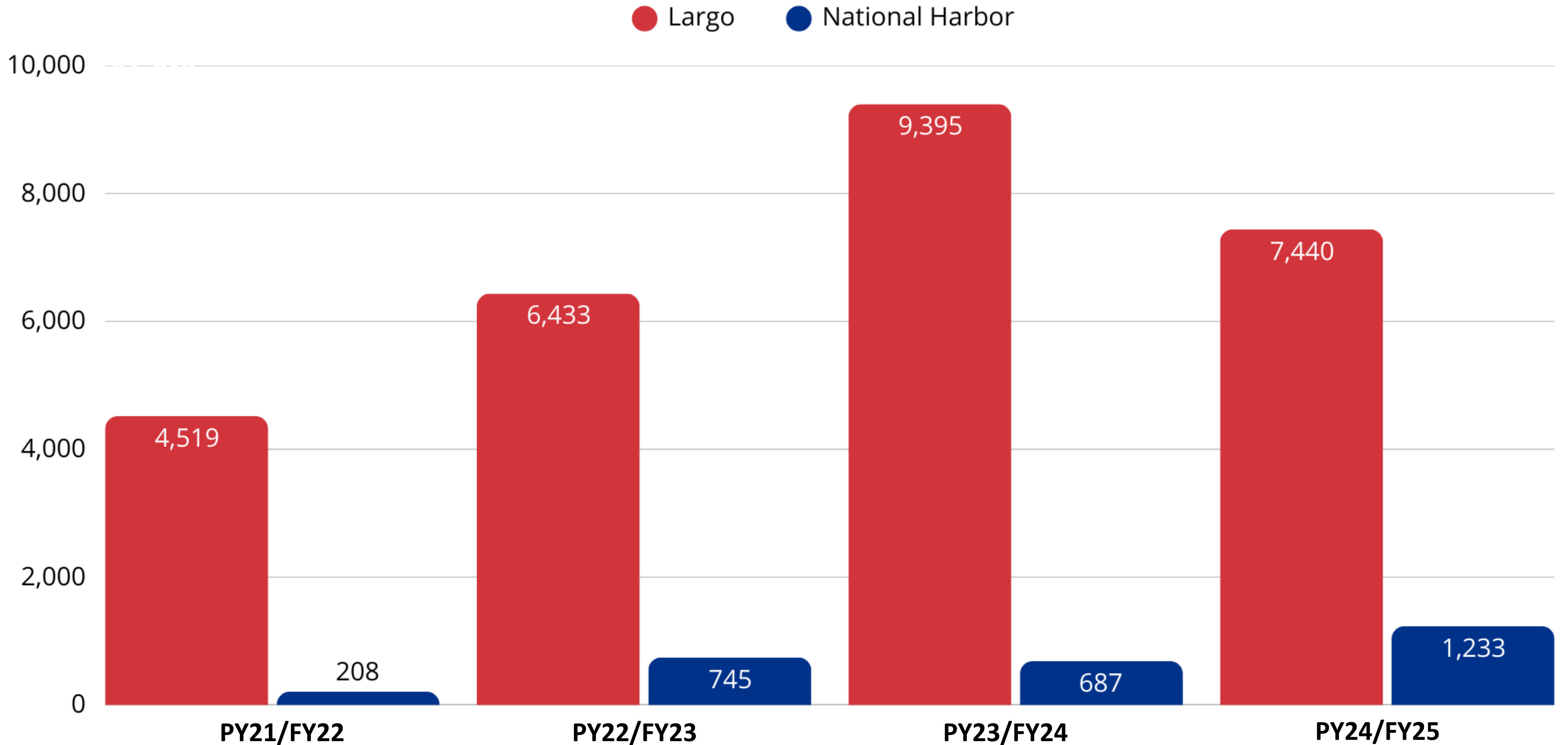
**Estimated Arrival
June 2025**



**Estimated Arrival
January 2026**



**Prince George's County
American Job Center
Community Network
Data by Year**

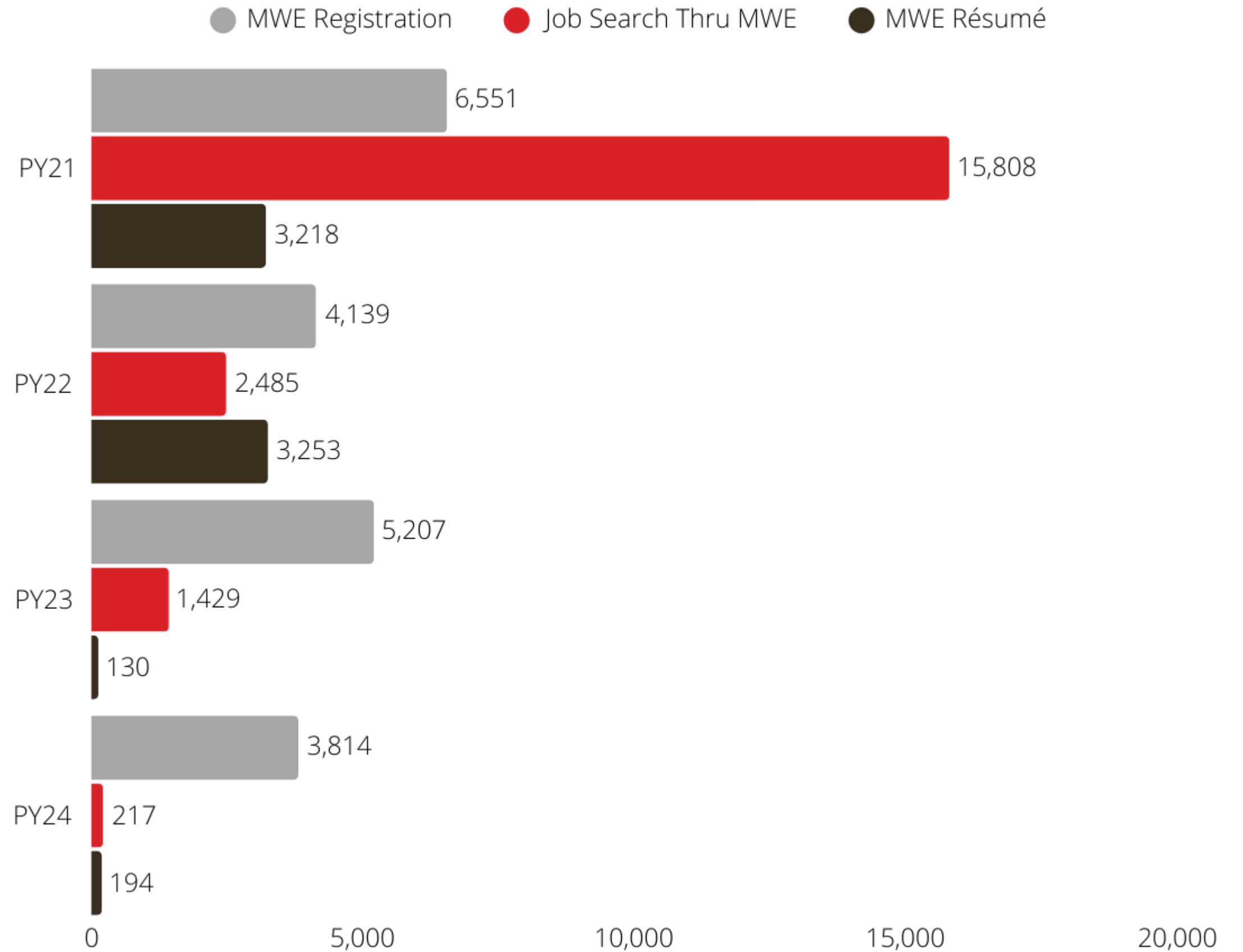


Prince George’s County Virtual Career Center Traffic



Self-Service Activities

Maryland Workforce Exchange



MARYLAND WORKFORCE EXCHANGE

Staff Assisted Services

Resume Assistance

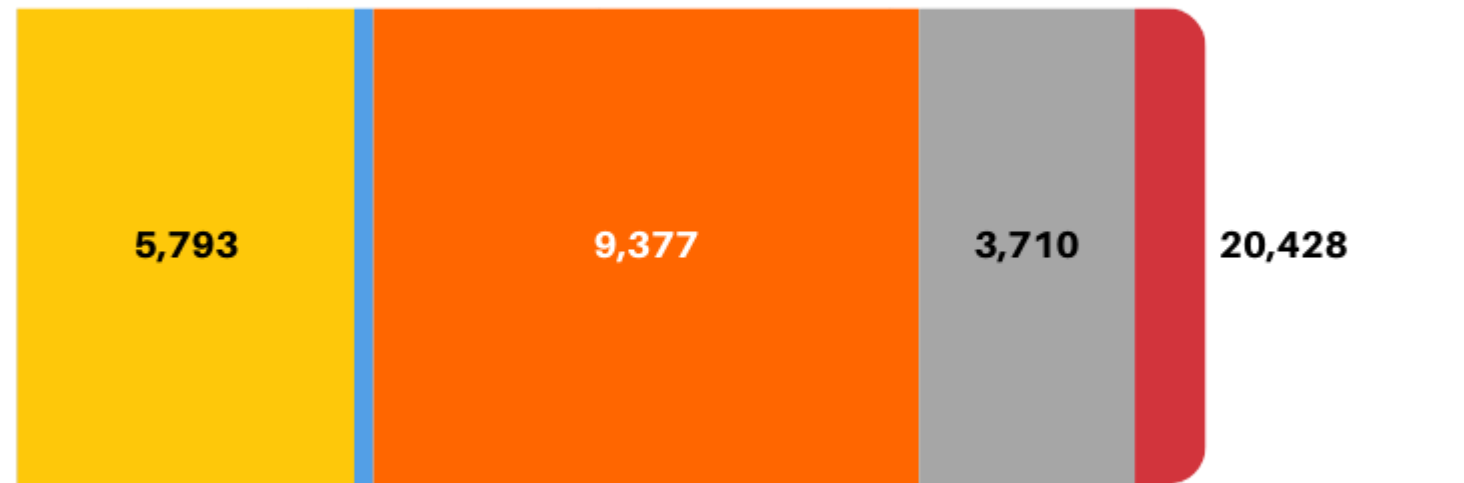
Job Search

Workshops

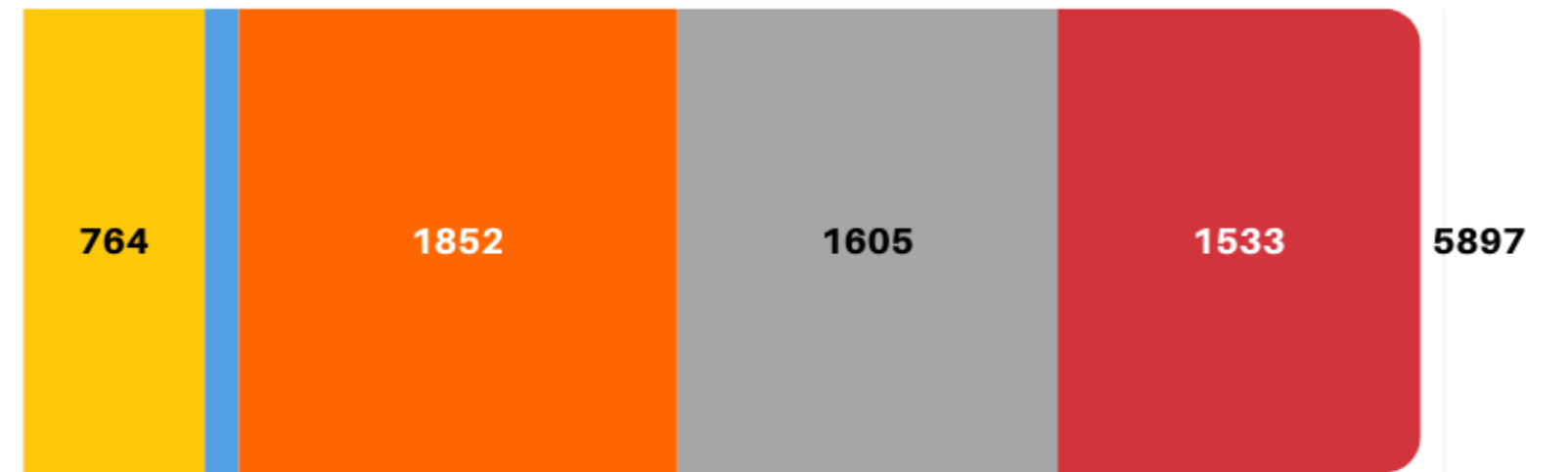
Use of Resource Room

Outside Job Referral

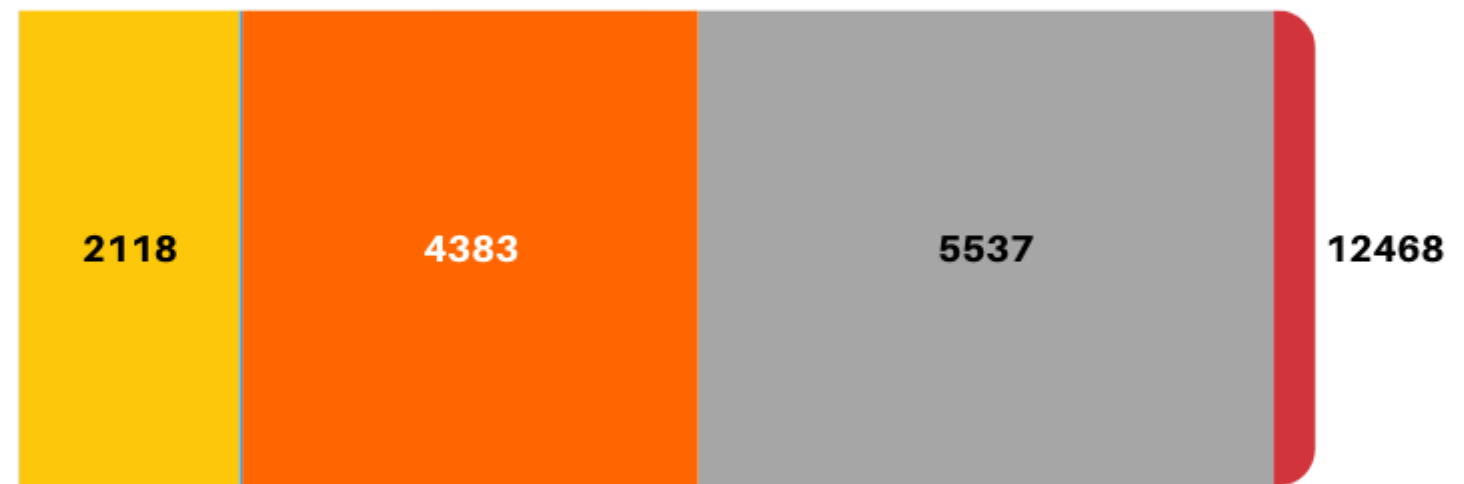
PY21



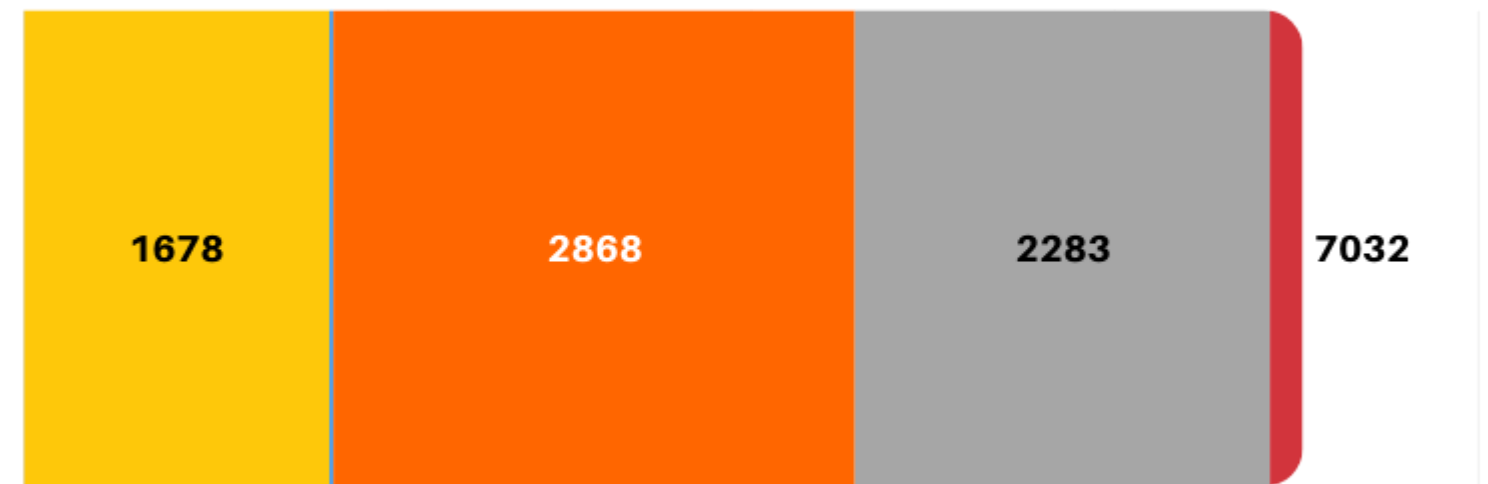
PY22



PY23



PY24



Employ Prince George's Workforce Development Programming

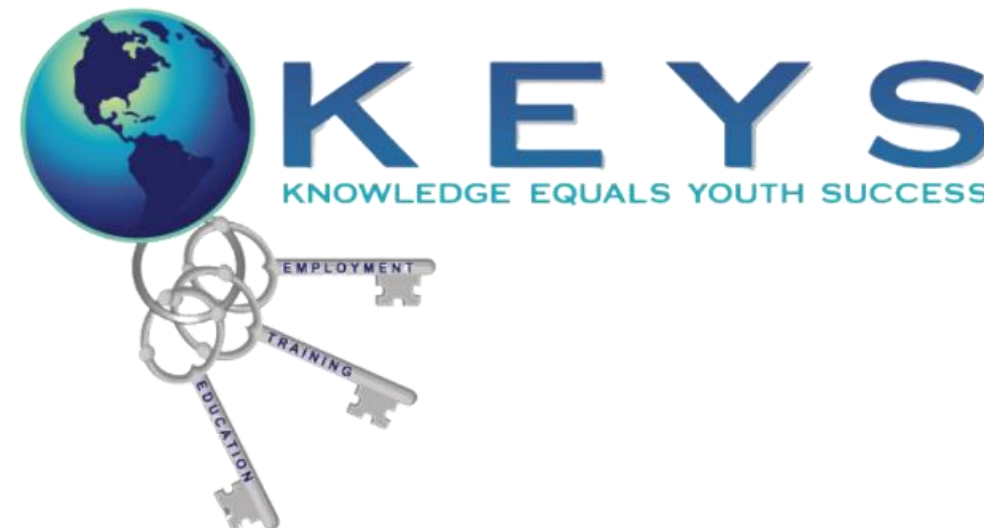
Employ Prince George's is an industry-leading workforce development service provider, administering over 13 workforce development programs and 10 initiatives supported by a blended funding model. Employ Prince George's serves as the link between job seekers looking to begin or change careers and businesses looking for skilled workers to maintain competitiveness in a changing labor market.



VETERANS CAREER
CONNECTION



Demographic Programs





CAPITAL  AREA
HEALTHCARE ALLIANCE

EPiC
EDUCATION PARTNERSHIP FOR IT CAREERS

 Professional
Services
Institute


CONSTRUCTION WORKS PROGRAM


HOSPITALITY AND ACCOMMODATION INSTITUTE

INDUSTRY
BRIDGE
PROGRAMS



Transportation
and Logistics
Consortium

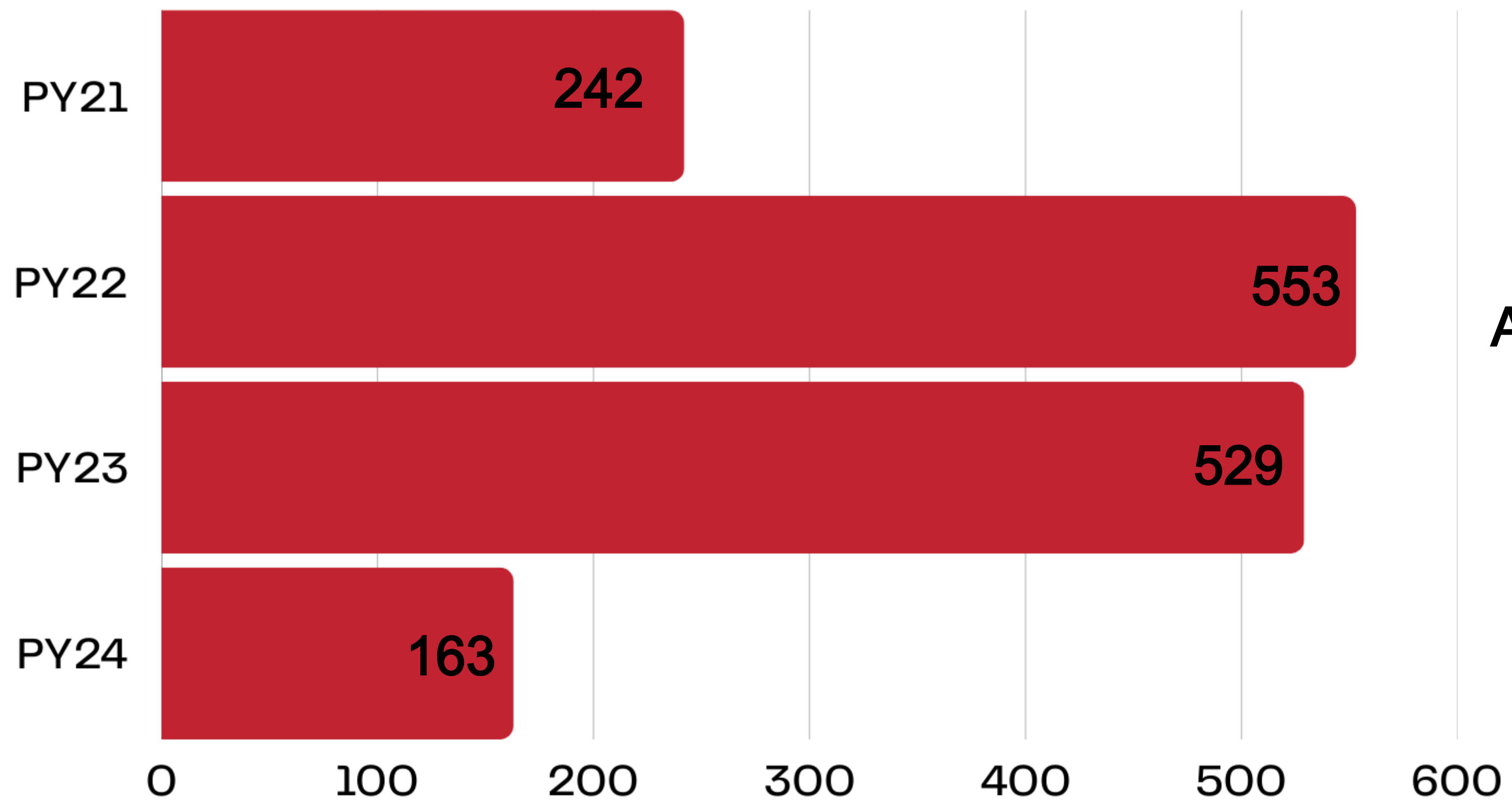


APPRENTICESHIP
INNOVATION PROGRAM



Employ Prince George's Programmatic Data

SCHOLARSHIP PAID BY ALL FUNDS



**PY24/FY25
Average Credential
Attainment
50%**

Enrollment Top Ten Zip Codes

PY21/FY22

1	20774	13%
2	20747	9%
3	20743	8%
4	20746	6%
5	20748	6%
6	20706	6%
7	20735	6%
8	20744	5%
9	20784	5%
10	20772	5%

PY22/FY23

1	20774	10%
2	20747	7%
3	20744	7%
4	20772	7%
5	20743	7%
6	20748	6%
7	20706	5%
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9	20735	5%
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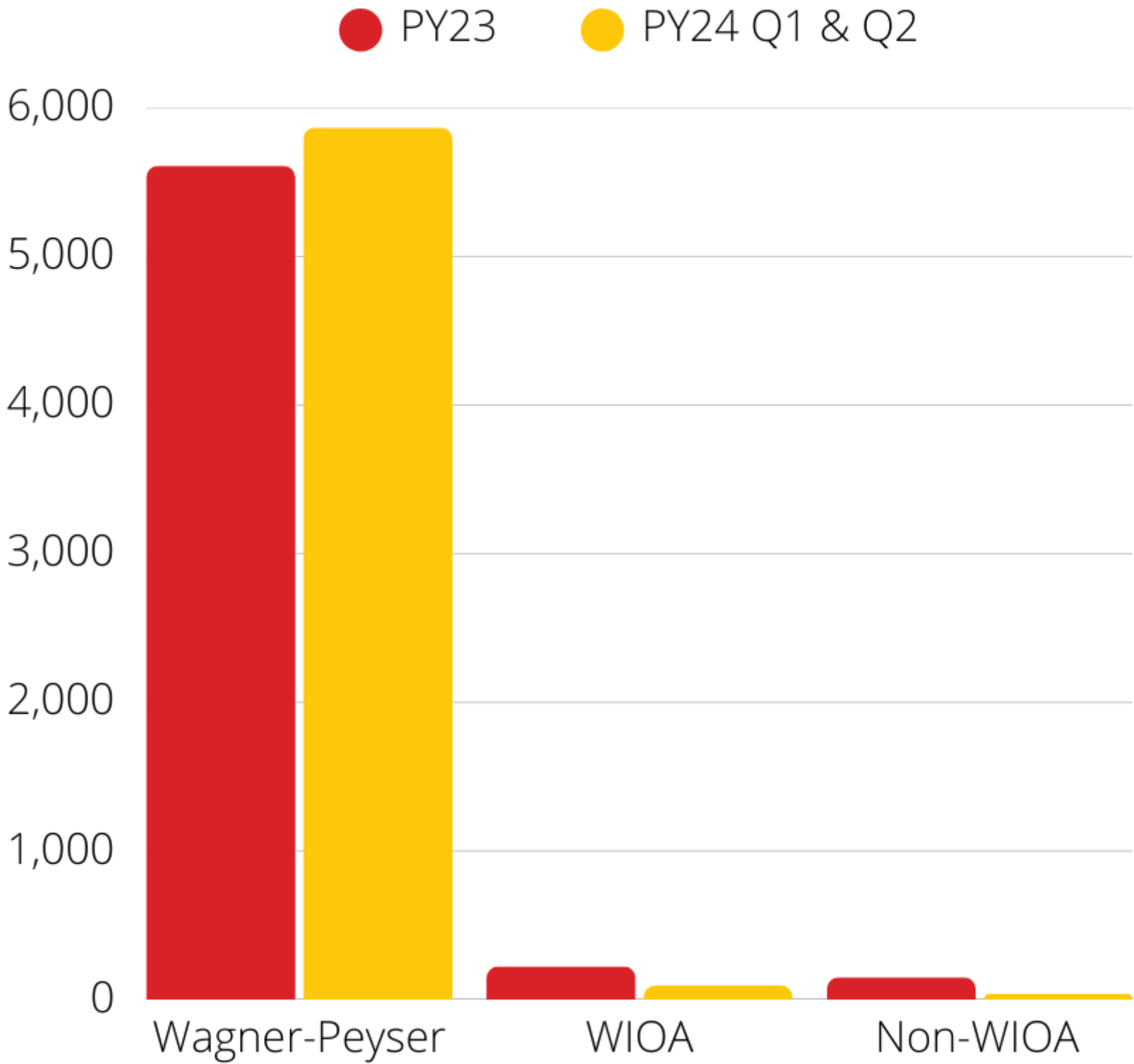
PY23/FY24

1	20774	8%
2	20747	8%
3	20743	7%
4	20772	7%
5	20748	6%
6	20744	6%
7	20706	6%
8	20746	5%
9	20735	4%
10	20721	4%

PY24/FY25

1	20774	8%
2	20747	7%
3	20743	7%
4	20772	7%
5	20746	6%
6	20744	4%
7	20706	4%
8	20748	4%
9	20721	4%
10	20735	4%

PRINCE GEORGE’S COUNTY PUBLIC WORKFORCE SYSTEM PLACEMENTS



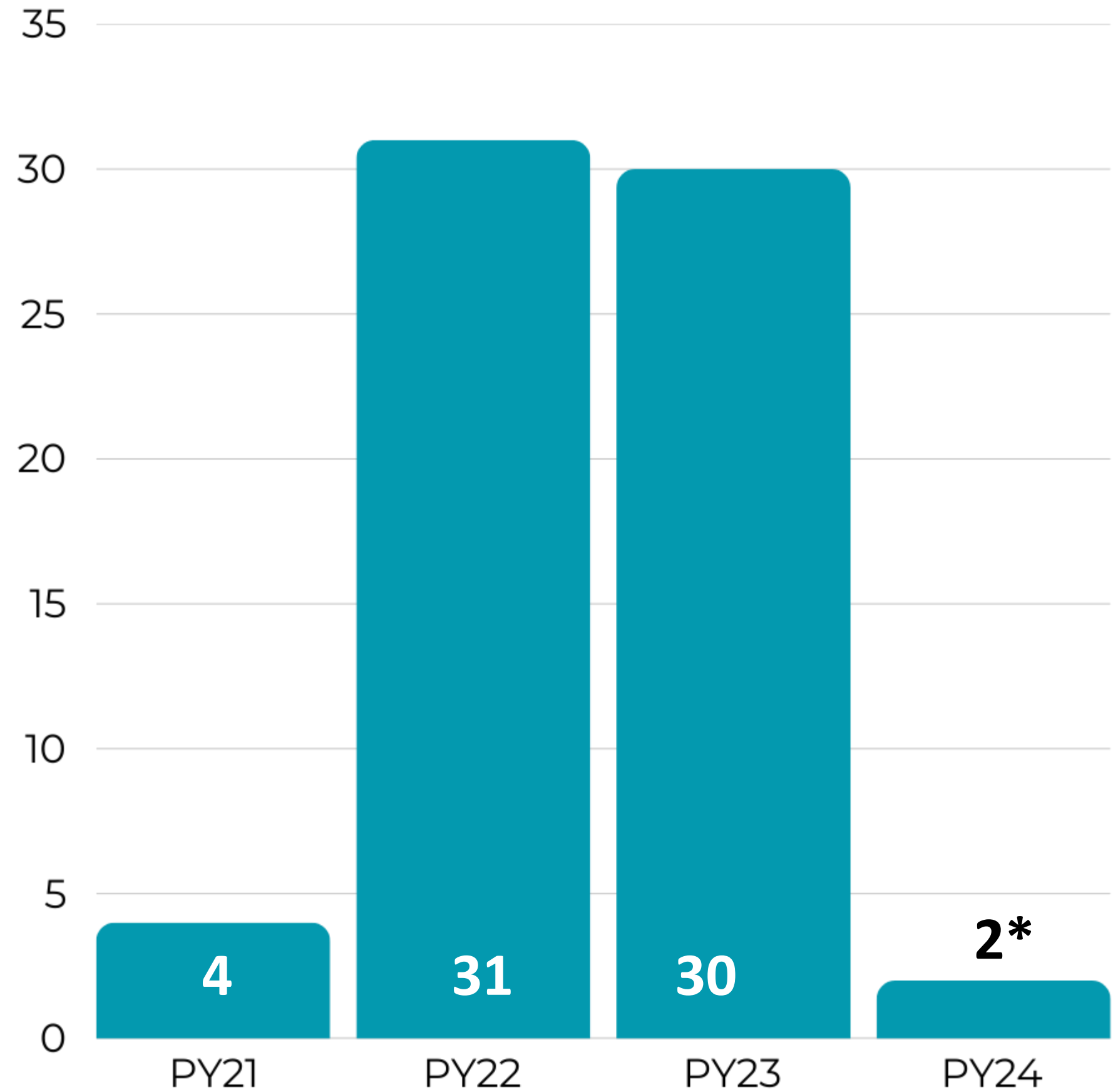
MEDIAN EARNINGS ADULTS

Adults Earnings exceeded the state's standards by \$2,426 in PY23

GRANT	PY23	PY24 Q1 & Q2
Wagner-Peyser	5,611	5,868
WIOA	171	148
Non-WIOA	463	93
Total	6,245	6,109

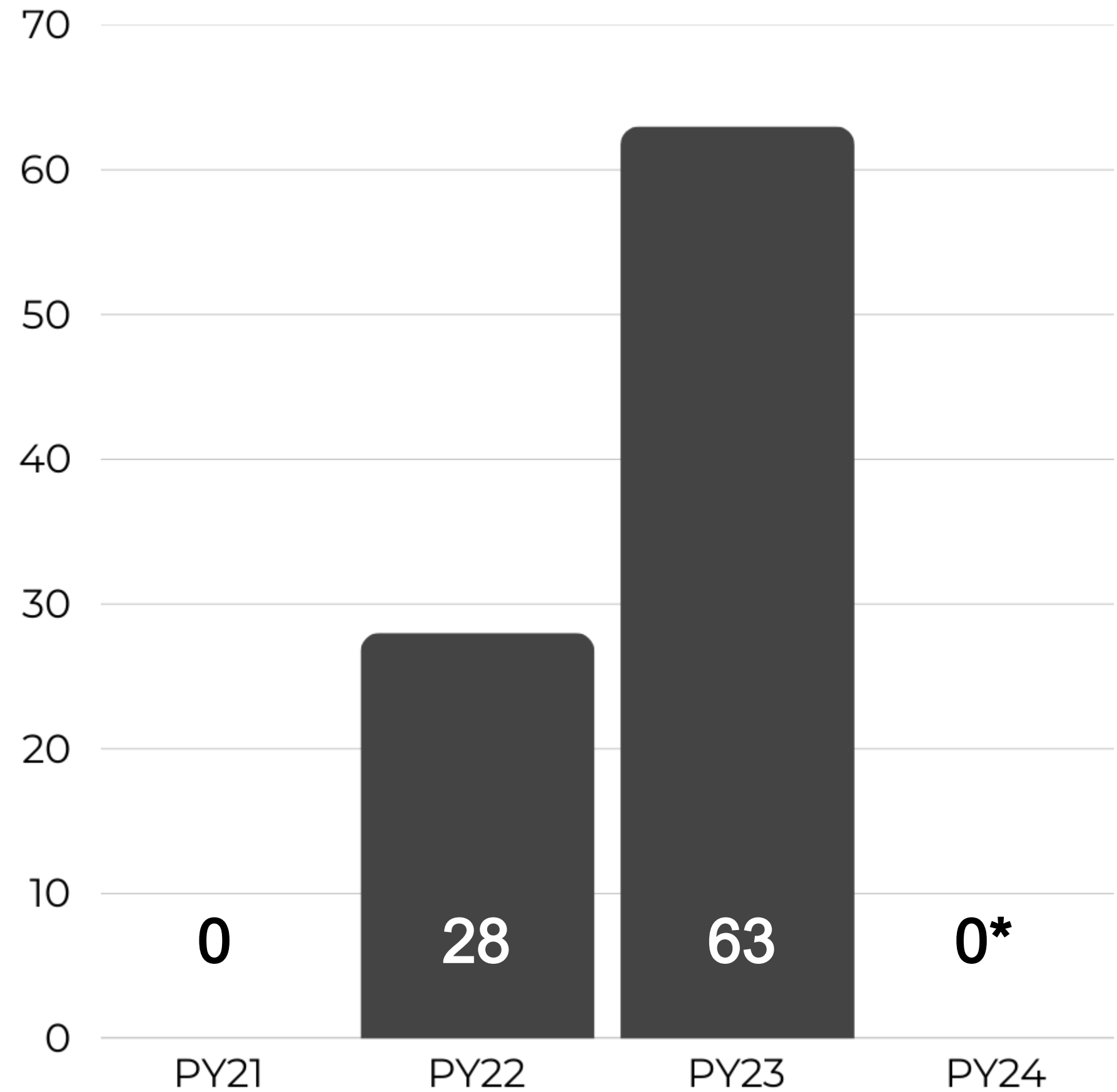


APPRENTICESHIPS





PRE-APPRENTICESHIPS



Business Engagement & Services

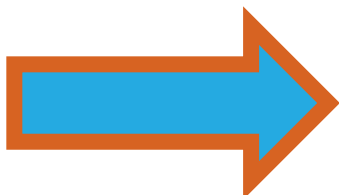
Employ Prince George's utilizes a consultative approach to business services, designed to identify the full scope of a businesses' needs. The consultative approach allows Employ Prince George's the opportunity to implement a comprehensive and holistic strategy to ensure a business achieves employee recruitment and retention goals

Employ Prince George's serves as the link between job seekers looking to begin or change careers, and businesses looking for skilled workers to maintain competitiveness in a changing labor market.

Business Engagement Markets: Employers Operating in Prince George’s County

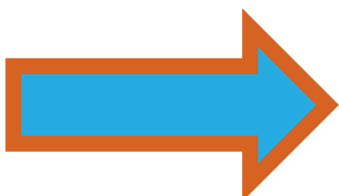
Data sourced from MWE, Dun & Bradstreet, Lightcast & Econovue

Market
63,971



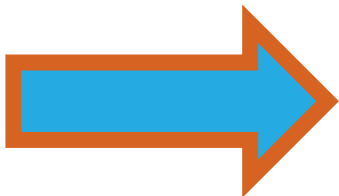
Total number of businesses operating in Prince George’s County
(Data sourced from MWE, Dun & Bradstreet, Lightcast & Econovue)

Industry Market
46,664



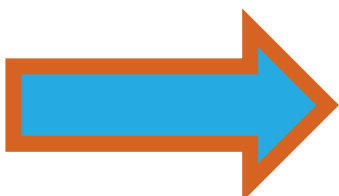
Total number of businesses operating in Prince George’s County, in 1 of the 13 in-demand industries identified by the Prince George’s County Workforce Development Board

Target Market
45,201



Total number of businesses operating in Prince George’s County, in an in-demand industry, within the 6 in-demand industry clusters

Priority Market
6,738



Total number of businesses operating in Prince George’s County, in the 6 in-demand industry clusters, with 20 – 249 employees

Business Engagement Market Strategy - Operationalized

11 Priority
In-demand
Industries

**Industry
Market:
13 In-demand
Industries**

46,664
Businesses in
PGC

**Target Market:
6 In-Demand
Industry
Clusters**

45,201
Businesses in
PGC

**Priority
Market:
Businesses
20-249
Employees**

6,738
Businesses in
PGC

Healthcare &
Social Assistance
978 Businesses

Hospitality &
Accommodation
2,145 Businesses

IT &
Cyber Security
232 Businesses

Professional
Services
1844 Businesses

Construction &
Real Estate
930 Businesses

Transportation &
Logistics
609 Businesses

**Career
Pathways**

CAHA: 5
HAI: 5
EPIC:
PSI:
CWP:
TALC:

**Job
Classifications**

CAHA: 29
HAI: 22
EPIC:
PSI:
CWP:
TALC:

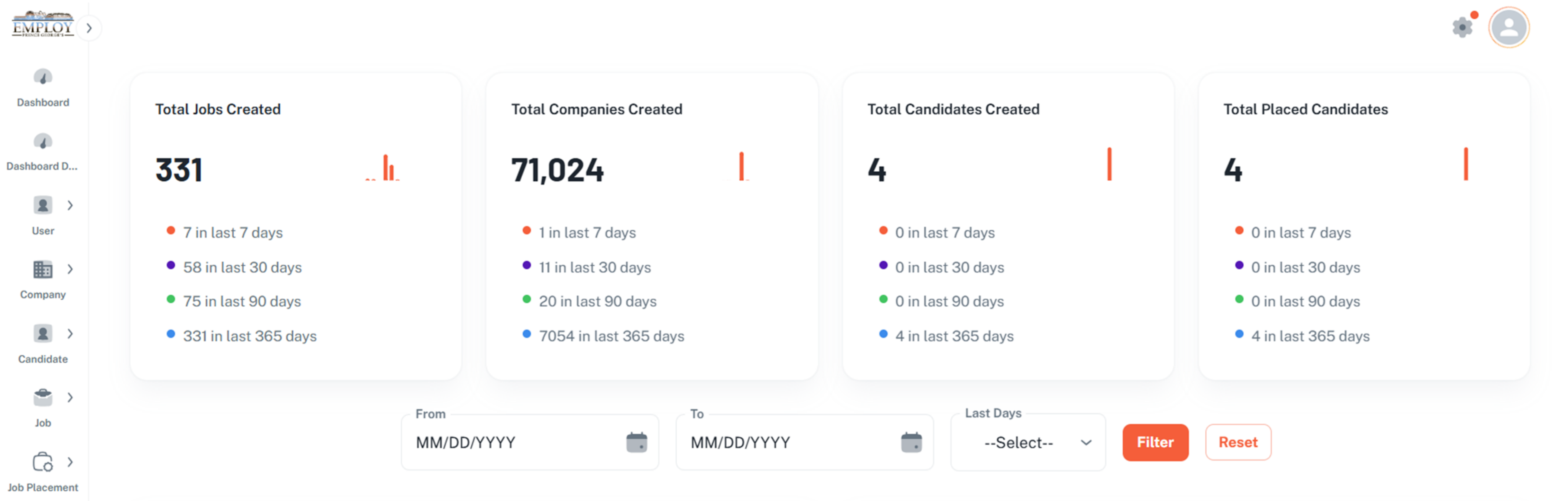
**Job
Titles**

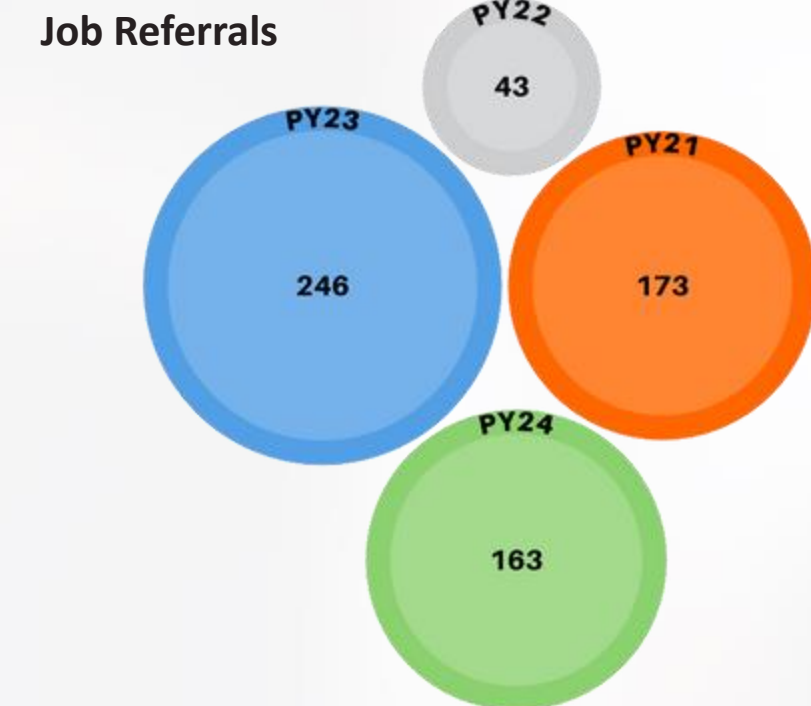
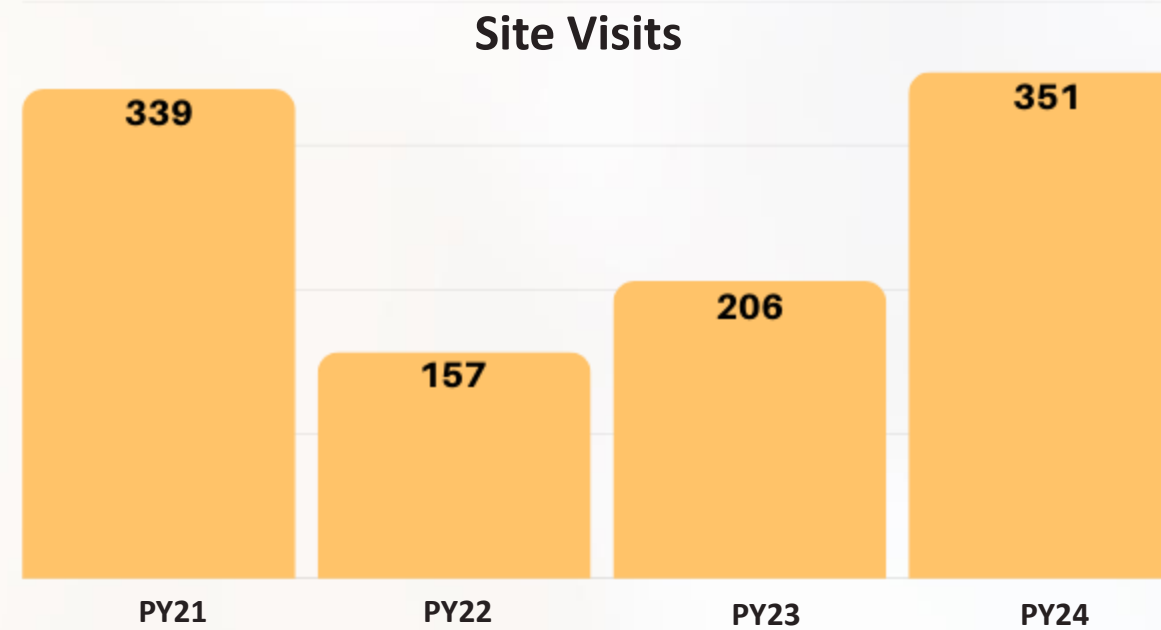
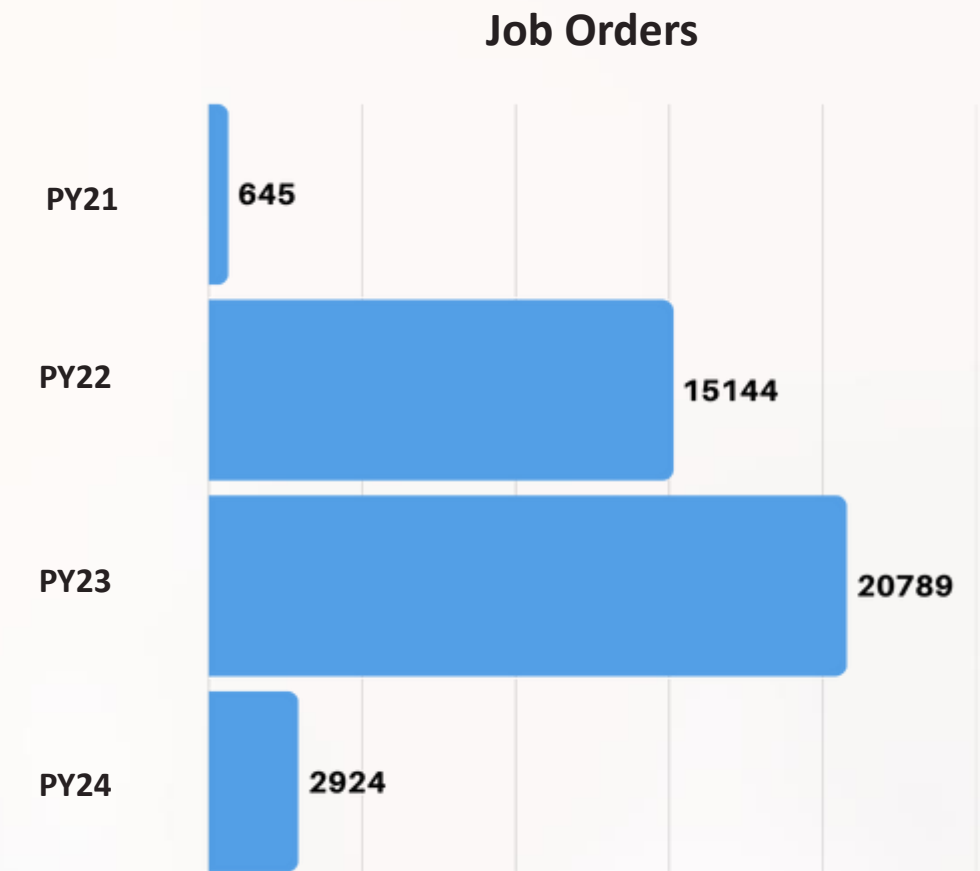
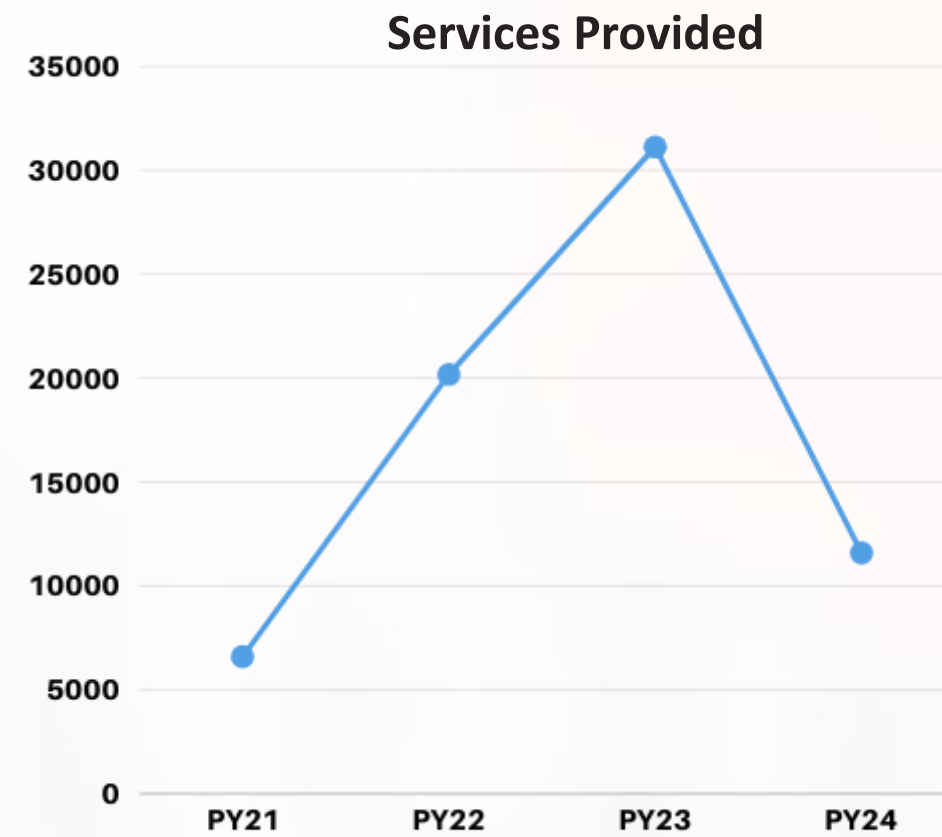
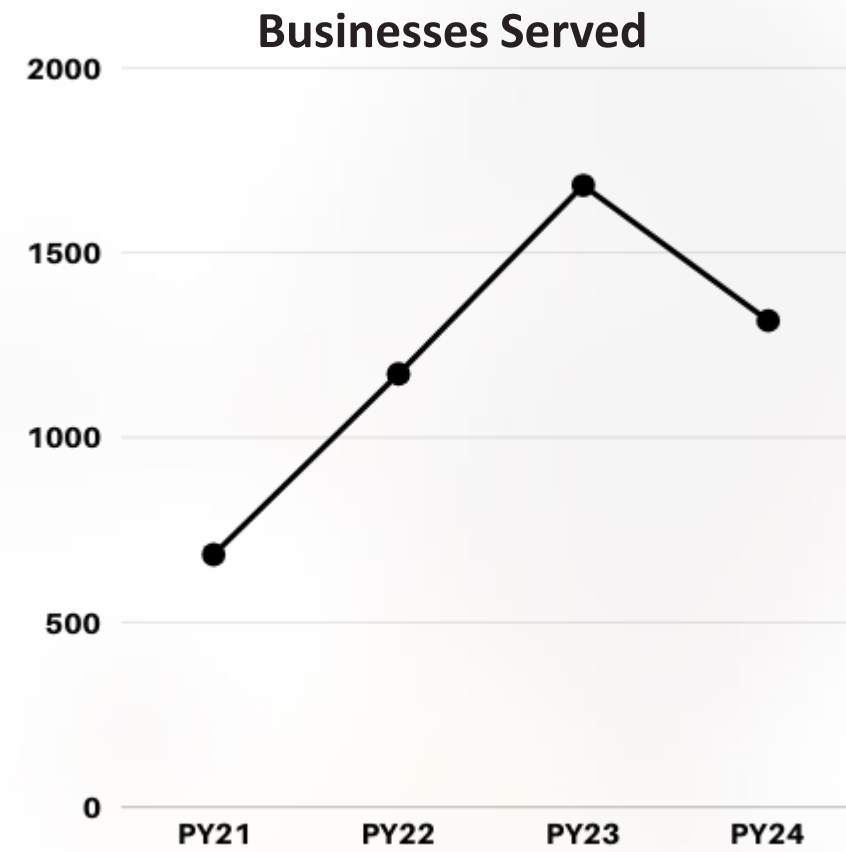
There will be a
many job titles
for each for each
Career Pathway

**Job
Openings**

BCs need to be
familiar with the
job openings
that are tied to
their Industry's
Pathways,
Classifications,
and Titles

EPG Intelligence



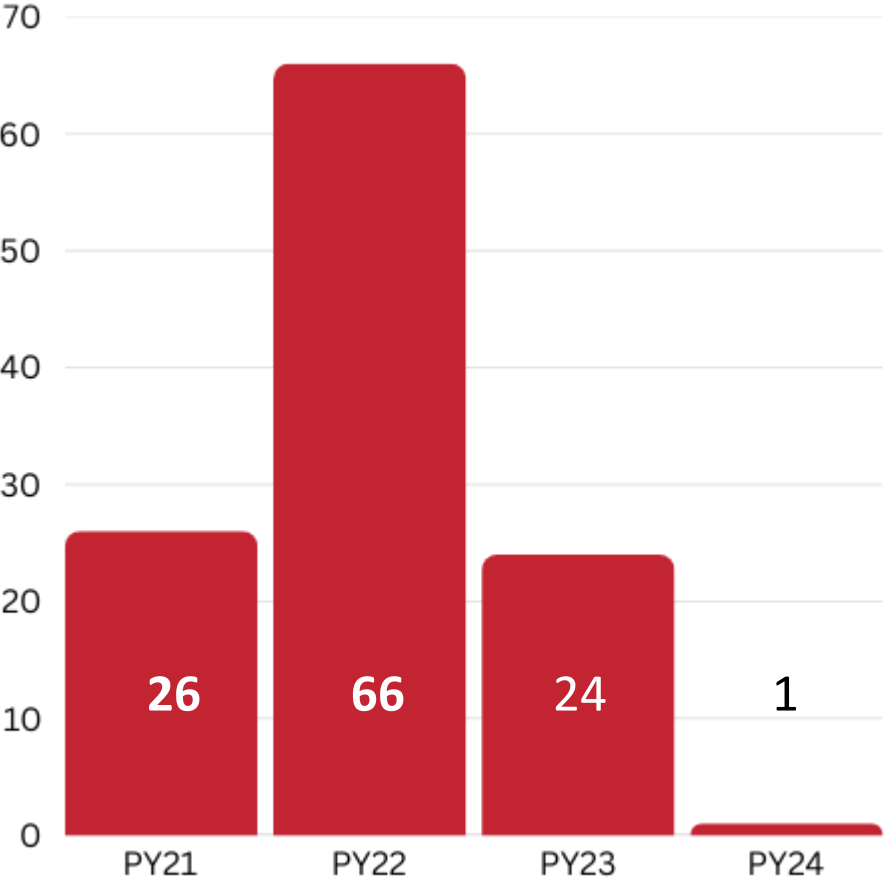


Business Engagement

ENTREPRENEURSHIP TRAINING

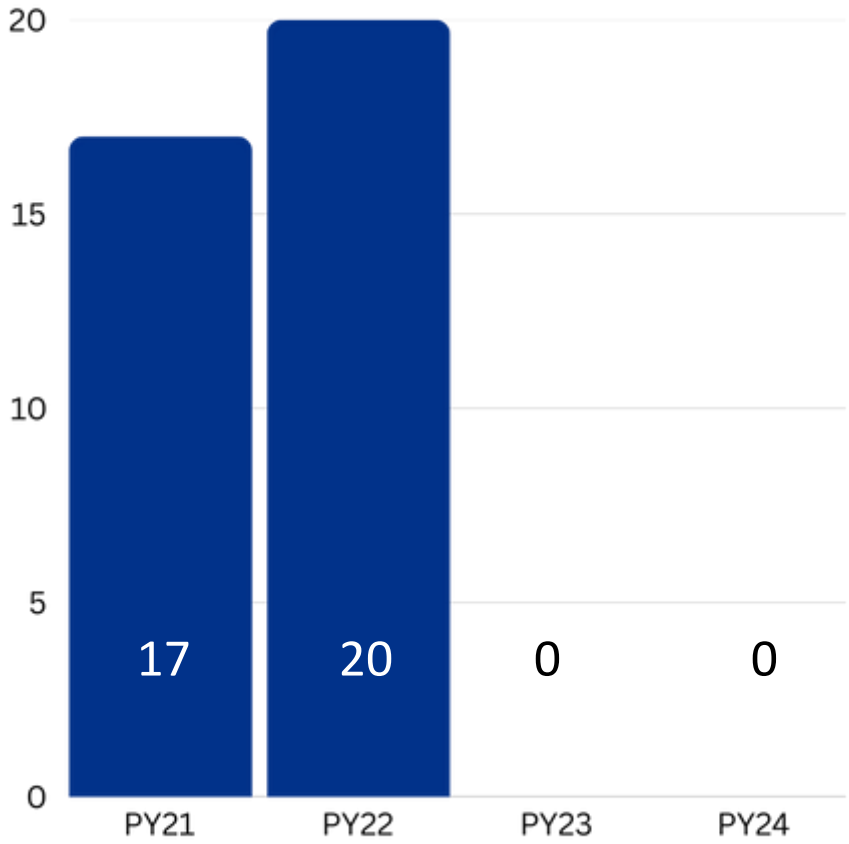
El Poder de Ser Mujer
Carrer Pathways for All

Entrepreneurship Training
for Latinas.



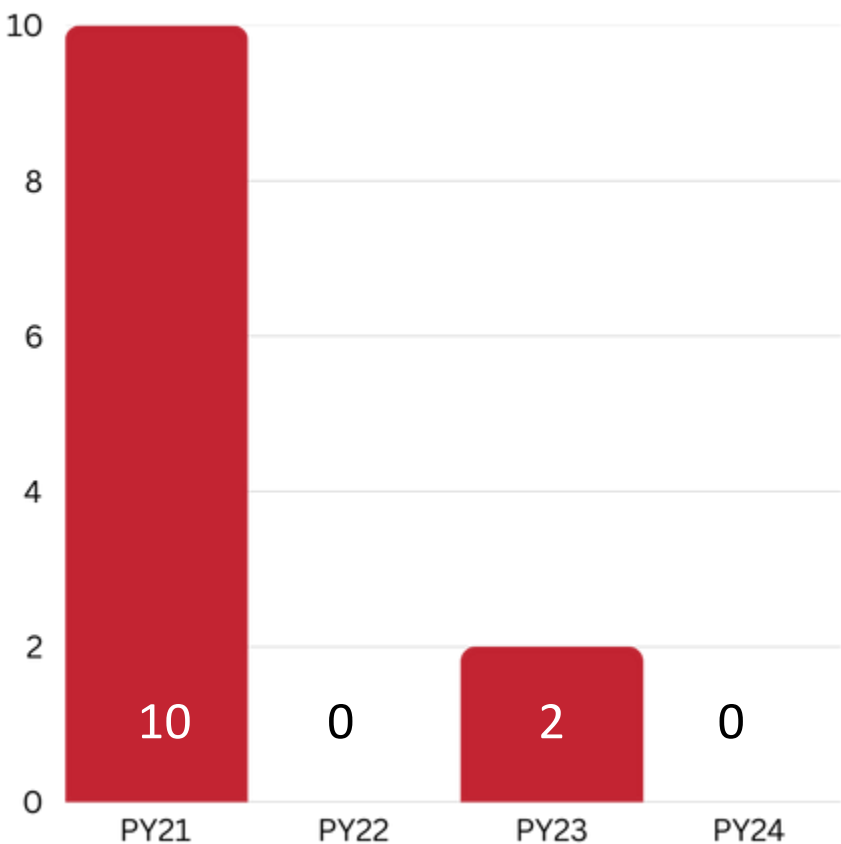
Project Opportunity
Veterans Career Connections

Entrepreneurship Training
for Veterans



Solid Foundation
Pathways to Success

Entrepreneurship Training
for Returning Citizens



PY24/FY25
Flikshop School of
Business
Pathways to Success



Community Engagement



OUTREACH & COMMUNITY ENGAGEMENT EVENTS

PY21	213
PY22	210
PY23	290
PY24	191

THE NUMBER OF
TIMES THAT OUR
CONTENT WAS
DISPLAYED TO
USERS.

THE NUMBER OF
TIMES THAT USERS
ENGAGED WITH
OUR POSTS DURING
THE REPORTING
PERIOD.



SOCIAL MEDIA



EMAIL LIST



MEDIA



IMPRESSIONS



ENGAGEMENTS

OUTREACH EFFORTS

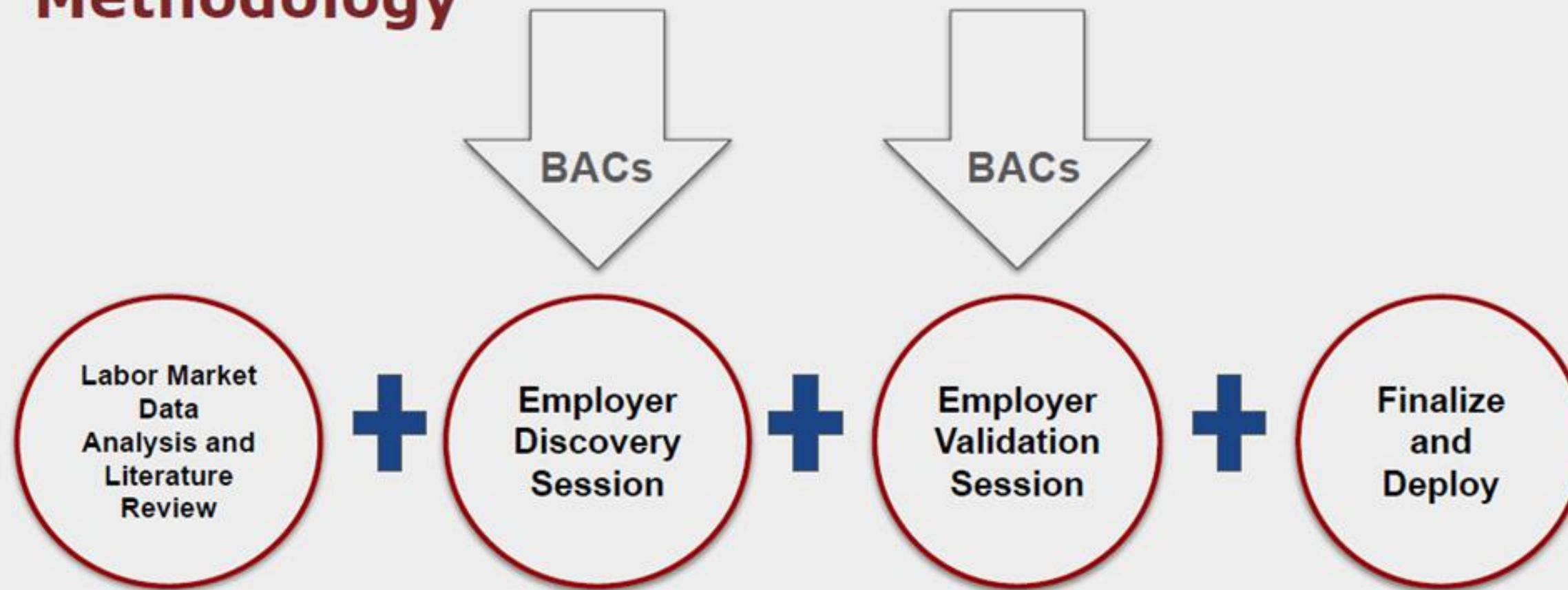
PY2021 – PY2024

PY21	PY22	PY23	PY24
27k Followers	31K Followers	40K Followers	62.8K Followers
13.8K Subscribers	20.2K Subscribers	28.2K Subscribers	36.8K Subscribers
1,414 Pickups	768 Pickups	3,821 Pickups	2,700 Pickups
81,416 Views & Hits	16,321 Views & Hits	127,082 Views & Hits	142,023 Views & Hits
1,774,641	3,105,111	3,729,356	4,125,026
55,567	56,392	93,255	147,566



**Strategic Planning,
Development &
Advocacy**

Methodology



Industry Cluster: Health Care & Social Assistance (2022)	Industry Cluster: Professional Services (2025)	Industry Cluster: Transportation & Warehousing (2025)	Emerging Industry: Cloud Services (2025)
Industry Cluster: Retail & Accommodation (2022)	Industry Focus: Financial Services (2025)	Industry Cluster: IT & Cyber Security (2025)	

CAREER PATHWAYS AND COMPETENCY MAPS

2024 MGA Legislative Session

- **Rent Court Workforce Solutions Pilot Program**

- Allows a workforce professional to be placed in Prince George's County District Court on days that Rent Court is in session. Includes a mandated annual appropriation of \$100,000 for FY26-FY28.

- **Apprenticeship Ratio Expansion**

- EPG advocated for a broad expansion of Maryland's apprentice-to-journey worker ratio for all nonhazardous occupations. The resulting bill required MD Labor to submit a report to MGA listing all nontraditional apprenticeship occupations that could operate at a higher ratio without posing a safety risk to workers or the public.

- **Leasing Training Academy**

- EPG and the Maryland Multi-Housing Association (MMHA) developed a Leasing Training Academy to train leasing agents, but faced difficulty receiving an EARN grant. EPG successfully advocated for budget language "fencing off" \$300,000 in MD Labor's EARN grant budget to be used solely for a leasing training agent program.

- **Bond Bills**

- *Bridge Center at Adam's House and the Prince George's County Youth Career Center (Suitland) \$200,000*
- *Heavy Equipment Operator Training Center (Brandywine) \$50,000*

2025 MGA Legislative Session

- **Apprenticeship Ratio Expansion**

- Pursuant to EPG's legislation from the prior session, MD Labor published its report detailing nonhazardous occupations eligible for higher apprenticeship ratios. Governor Moore introduced and passed the RAISE Act, which endorses higher ratios for all qualifying occupations listed in the MD Labor report.

- **Rent Court Workforce Solutions Pilot Program**

- The Rent Court Workforce Solutions Pilot Program—including its \$100,000 annual appropriation—was set to begin on July 1, 2025. Due to the State's fiscal challenges, Gov. Moore's proposed budget sought to eliminate this mandated appropriation. As a result of EPG's advocacy, the General Assembly restored funding for the pilot program in their final FY26 budget.

- **Blueprint Career Counseling Funding**

- The Blueprint funding (\$55,000,000) allocated directly to workforce boards for the Career Counseling Program for Middle and High School Students was set to expire at the end of FY26. EPG vigorously advocated for an extension of this funding and the General Assembly ultimately amended Gov. Moore's Blueprint bill to extend funding for the program through FY28.

- **Commercial Training Kitchen**

- EPG sought a bond bill via Sen. Cory McCray for a commercial training kitchen in Baltimore City. EPG (d/b/a Employ Baltimore) signed an MOU with Guilford Hall Brewery to allow EPG use of their future commercial kitchen to conduct trainings 4 days per week. EPG's legislative bond initiative was ultimately included in the Capital Budget for \$100,000. *(Employ Prince George's received a grant from CAEL/Truist to deliver workforce development services throughout the DMV.)*

National Best Practice Leadership, Fee for Services & Regional Influence



Contract Revenue – Non-EPG Programming



Funds Directed to Center for Workforce Excellence International (CWEI)

PY24/FY25 – \$409,300

PY23/FY24 - \$161,259

PY22/FY23 - \$67,550

Total - \$638,109



Funds Directed to Employ DMV & Employ Baltimore

PY24/FY25 - \$920,000

Previous Years - \$76,000

Total - \$996,000



#WeAreEPG

Q & A

WWW.EmployPG.org

www.PGCAJC.com



EMPLOY

— PRINCE GEORGE'S —