

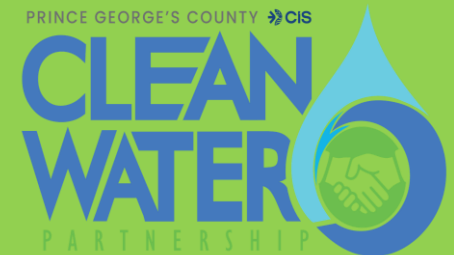
**DEPARTMENT OF THE ENVIRONMENT  
TIEE COMMITTEE  
CLEAN WATER PARTNERSHIP PRESENTATION  
OCTOBER 23, 2025**

**SAMUEL B. MOKI, Ph.D., DIRECTOR**

**PRESENTER:  
ROLAND JONES, PROGRAM DIRECTOR  
CLEAN WATER PARTNERSHIP**



**Aisha N. Braveboy**  
*County Executive*



# URBAN STORMWATER RETROFIT PROGRAM

Intentionally developed to provide multiple, overlaying benefits (socioeconomic, environmental, implementation efficiency, community uplift, regulatory compliance)

## WE ARE PARTNERSHIP.

Our focus is delivering industry-leading sustainable infrastructure while serving our clients, communities, and partners. We are solution-oriented, impact focused, grounded in partnership and driven by our values.

## OUR VALUES



### WE ARE RESPECTFUL



We treat people with dignity, actively listening and always considering their perspectives. As a community-focused organization, we engage with the stakeholders, integrate their viewpoints, and commit to mutually beneficial outcomes. We believe respect is reciprocal.

### WE ARE ACCOUNTABLE



We commit to meeting our goals and objectives as a performance-driven, results-oriented organization. The Partnership welcomes constructive criticism and learning from our mistakes. We encourage our employees and partners to own their actions, take responsibility for their tasks and commit to frequent, honest communications.

### WE EMPOWER



Giving our employees and partners the space and freedom to make decisions, take action, express their ideas, make mistakes, and feel safe in doing so is paramount. Empowerment provides the energy for collective growth, invites innovation, and allows us to consistently move the needle within our organization, for our clients, and in the communities we serve.

### WE ARE INCLUSIVE



We welcome the differences in people, honor individual perspectives, and provide equal access while inviting everyone to participate fully, knowing we are better together. In the communities we partner with, we strive to create opportunities for underserved businesses and provide mentorship to support their growth.

### WE ARE TRANSPARENT



Our commitment to transparency ensures that we operate on the principle of trust, providing clarity about our actions, intentions, goals, and objectives. We welcome questions, encourage two-way communication, and believe that our sincerity will drive engagement, internally and externally.

### WE ARE RESPONSIVE



A responsive organization sends an acknowledgment if the answer is not readily available, sets an expectation and time frame for the reply, and reacts to deadlines. We expect our people and partners to act with a sense of urgency, seek clarity on the issue, do the research, collaborate when necessary, and respond promptly.



**SOLUTIONS ORIENTED.  
GROUNDED IN PARTNERSHIP.  
FOCUSED ON IMPACT.**



**Roland Jones**  
Program  
Director



**Sonya Williams**  
Program(s)  
Manager



**David Washington**  
Finance & Project  
Controls



**Joey Monheit**  
DBOM  
Operations  
Director



# CONTRACTUAL STRUCTURE

Based on the Community-Based Public Private Partnership (CBP3) model as developed by the US EPA Region III

- 30 Year Contractual Partnership (2015 – 2045)
- MPA/MMA
  - Master Program Agreement manages planning, design, and build activities.
  - Master Maintenance Agreement manages maintenance and capital repair, replacement activities.
  - 10% capped management fee.
  - Management fee is performance based with 50% of fee earned by achieving local utilization, resident inclusion, budget, and schedule controls.
  - Qualifies under IRS Revenue Proc 2017-13 Safe Harbor provision for management contracts.
- Parties
  - County: Prince George's County, MD
  - Manager: CIS



# WHO WE ARE

The Clean Water Partnership is comprised of over 200 registered firms – designers, engineers, construction professionals, environmental science experts, outreach professionals, community engagement, communications, maintenance professionals, led by CIS who is responsible for ensuring the contractors have the resources to be successful and the delivery requirements to the County.





# WHY DO WE EXIST

To address surface water related infrastructure requirements (MS4, Public Safety, Flooding), accelerating the delivery of infrastructure, with long term maintenance, that improves quality of life for the County's citizens and businesses.

- Support the County with;
  - NPDES MS4 Permit Water Quality Regulatory Compliance
  - Public Safety (High Hazard Dams) and Water Volume Management (localized flooding)
  - Operate across Public, ROW, and Private properties.
  - CIS, Inc. is a CCBB Certified County Based Business) for over 20 years.



- By Providing;
  - Accelerated delivery of built infrastructure
  - Community and Contractor engagement performance metrics
  - Long Term Maintenance and transfer of risk
  - Contractor "Quick Pay"
  - Lower barriers of entry for local disadvantaged businesses
  - Economic development



**Over 50% of certified man hours worked is completed by County residents.**



# HOW IS THE PROGRAM FUNDED

The program is funded through the Clean Water Act Fees (Fund 5200) and the Stormwater Enterprise Tax (Fund 5100). The County leverages those funds for State Revolving Fund loans and grants provided through the Maryland Department of Environment matched with federal water quality funding appropriations.



**\$229M to date** in SRF Loans from MDE

Greatly reduced long-term cost of the MWQFA loans vs. traditional bond financing.

The repayment term of each SRF Loan is 30 years instead of 20 years for traditional bond financing.

Also, the interest rate for each SRF Loan is significantly less than the interest rate paid for bond financing.

**\$9M to date** in loan forgiveness grants to date saves the County significant cost in debt service.

Local Economic Development Investment

- 10-year track record of ensuring approximately 80% of all expenditures are received by county-based and located businesses.
- 50% of all work is done by County residents.

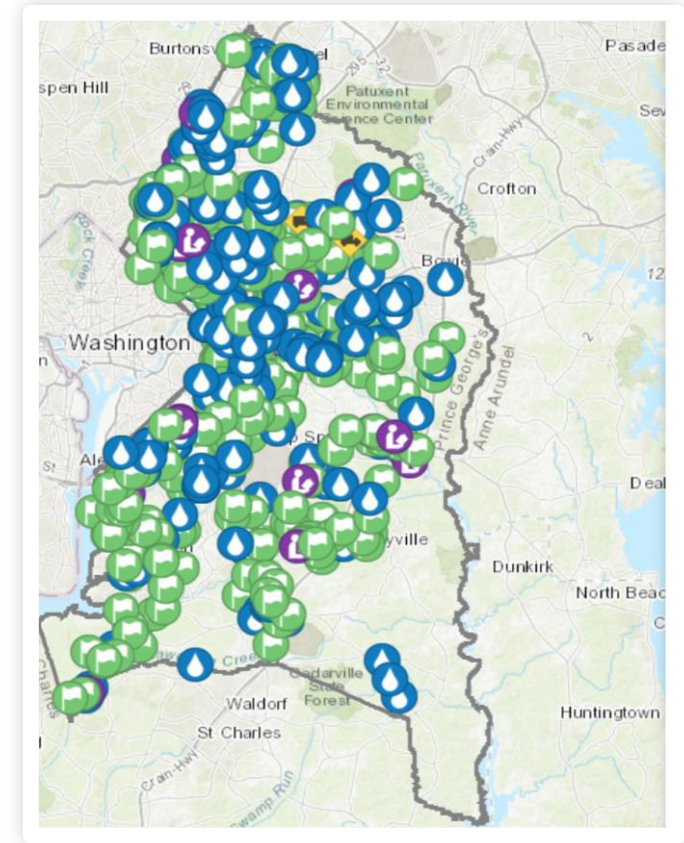
No additional cost to County staff budget.



# WHAT HAVE WE ACCOMPLISHED

In the first 10 years of the program CWP has supported the County in achieving compliance with its Regulatory Consent Decree, built a skilled workforce and contractor capacity in stormwater and green infrastructure industry, and implemented stormwater maintenance, education and engagement platform.

- **428** Stormwater Restoration Projects Delivered
  - (100+) ponds, stream restoration, shoreline restoration; (48) churches; (62) schools.
- **\$387M** spent on Design, Construction, and Maintenance delivery.
- **\$273M** (77%) of work procured to MBE and County Based Businesses.
- **50%+** of hours performed by County residents. (verified through certified payroll tracking)
- **8** cohorts of mentor-protégé training resulting in \$60M in competitive contract awards to participants.
- **500+** stormwater assets under long term maintenance.
- **371 BMPs** installed & 4.948 Total Impervious Surface Restoration (ISR) acres restored to date.



**Projects delivered in every Councilmatic District in the County**





# PROJECTS AND PEOPLE

Nine Pond



Hanover Parkway



Simmons Acres





# MENTOR PROTÉGÉ PROGRAM

- **8 Cohorts – 80 Participants**
  - **6 Months to 1 Year Enrolment**
  - **28 Protégés - \$60M in Contract Awards**
    - 100% or greater increases in bonding
    - 50% or greater increases in lines of credit
    - Contract awards across the region
    - New equipment purchases
    - New lines of business established
  - **2020 Expansion Emerging Landscapers Program**
    - Building a local 30-year Maintenance Force
- \*Exclusive Pilot Project selected each year for Protégés**

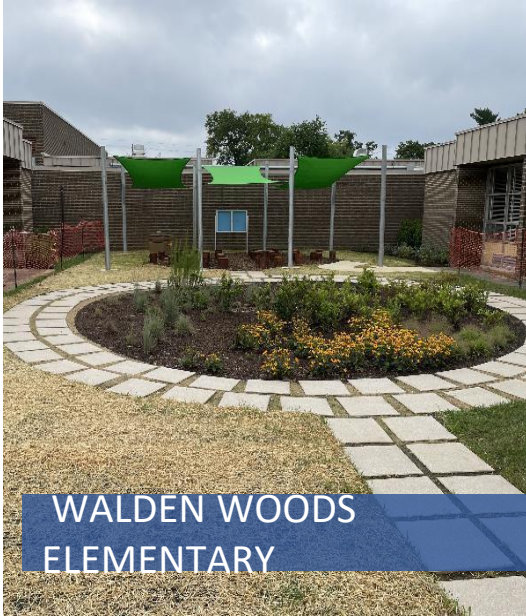


**Graduation 2024**





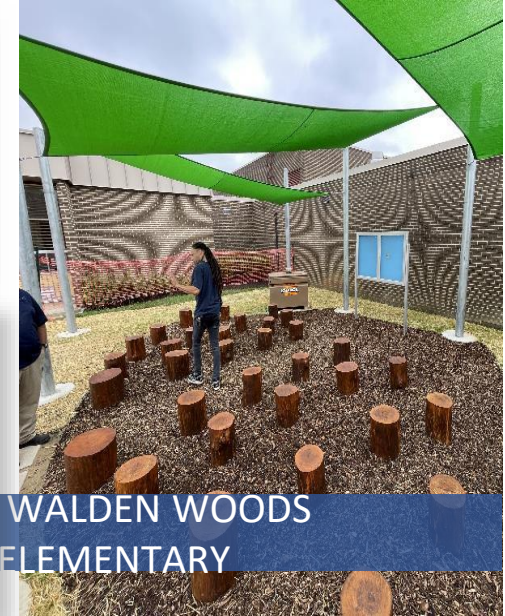
# TREATING & TEACHING – PARTNERSHIP WITH PRINCE GEORGE’S PUBLIC COUNTY SCHOOLS



WALDEN WOODS  
ELEMENTARY



TALL OAKS VOCATIONAL  
SCHOOL



WALDEN WOODS  
ELEMENTARY



Launched at Parkdale HS in 2016, now in over 60 schools with SWM educational literacy program. This summer completed 7 new outdoor classrooms.



# WHAT IS NEXT

Continue to support the County's priorities related to surface water infrastructure throughout the County, while investing in local disadvantaged business utilization and resident workforce inclusion.

- DOE and CIS just created more savings for the County by reducing projected spending by \$31M over the next 4 years.
- Finalize phase 4 amendment for Design and Construction funding & priorities.
- Focus on Public Safety (High Hazard Dams), MS4 Water Quality compliance, and localized flooding and private pond management concerns.

September 30, 2025

Economic Benefits	Subcontractor Cost	Target Class Amount of Sub Cost <sup>1</sup>	Manager Base Fee	Manager Incentive Fee <sup>2</sup>	Total Cost
<b>Program Expenditures to Date:</b>	<b>\$352,577,092</b>	<b>\$272,795,543</b>	<b>\$17,330,736</b>	<b>\$17,302,003</b>	<b>\$387,209,832</b>
<b>MPA Expenditures to Date:</b>	<b>\$323,928,792</b>	<b>\$250,527,671</b>	<b>\$15,898,321</b>	<b>\$15,898,321</b>	<b>\$355,725,434</b>
Program Cost	\$34,013,322	--	\$1,448,968	\$1,448,968	\$36,911,258
Design Cost	\$93,882,956	--	\$4,694,148	\$4,694,148	\$103,271,253
Construction Cost	\$196,032,513	--	\$9,755,205	\$9,755,205	\$215,542,924
<b>MMA Expenditures to Date:</b>	<b>\$28,648,300</b>	<b>\$22,267,872</b>	<b>\$1,432,415</b>	<b>\$1,403,682</b>	<b>\$31,484,397</b>
Target Class % of Subcontractor Costs	77.4%		CIS Base Fee <sup>4</sup>	\$17,330,736	4.9%
Total Work Hours <sup>3</sup>	1,288,004		CIS Incentive Fee <sup>4</sup>	\$17,302,003	4.9%
Work Hours by County Residents <sup>3</sup>	663,557	51.5%	CIS Total <sup>4</sup>	<b>\$34,632,740</b>	<b>9.8%</b>

<sup>1</sup> Target Class performance based on actual costs through June 30, 2025, and projected through September 30, 2025

<sup>2</sup> Incentive Fees based on actuals through June 30, 2025, and projected through September 30, 2025

<sup>3</sup> Work Hours as of June 30, 2025

<sup>4</sup> Actual Base and Incentive Fees earned through May 31, 2025 as percent of Subcontractor Costs







environment.mypgc.us

# CONTACT US

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