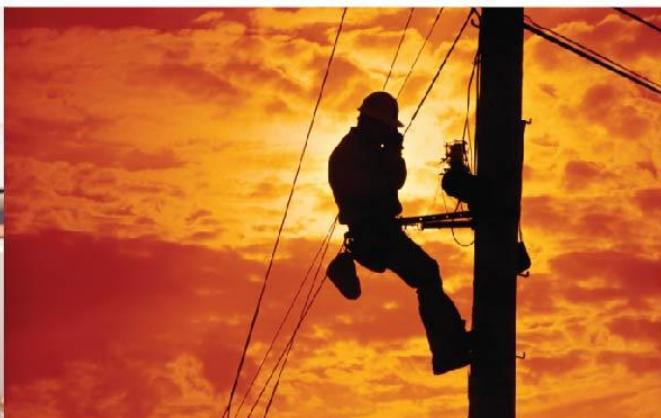


BGE: Bringing *value* to our Communities



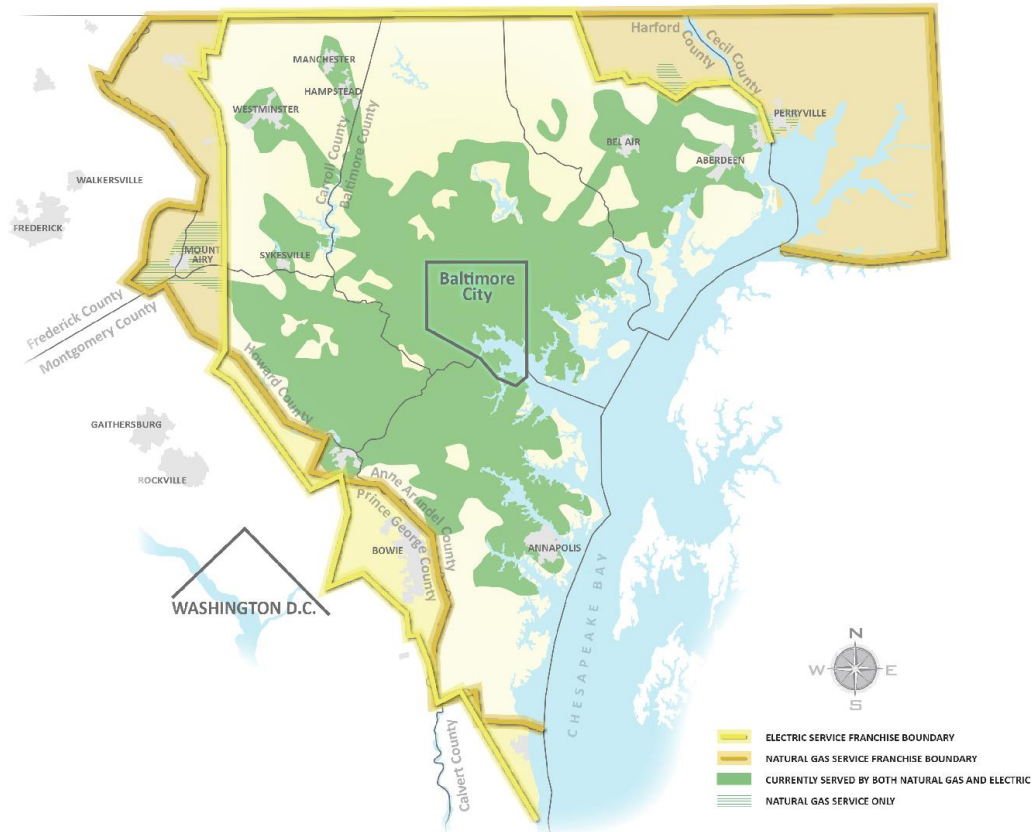
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BGE's Value Proposition

June 9, 2015

The Leading Gas and Electric Provider in Maryland

- **Founded:** 1816 — nation's first gas utility and one of the first electric utilities
- **CEO:** Calvin Butler Jr.
- **Employees:** 3,200
- **Customers Served:** 1.25 million+ electric and 650,000+ gas customers
- **Region:** State of Maryland
 - Electric service ~2,300 square miles
 - Gas service ~800 square miles



BGE: A History of Safety, Reliability and Innovation

- **Nearly 200 years** of excellent service, growth and innovation.
 - BGE supported and facilitated Maryland's growth into a national economic and educational leader.
 - We continue to invest and innovate to meet the challenges of the next 200 years.
- **BGE is a subsidiary of Exelon Corporation**, the nation's leading competitive energy provider.
 - Access to Exelon's enterprise wide expertise
 - Shares best practices with Exelon's other utilities, PECO and ComEd

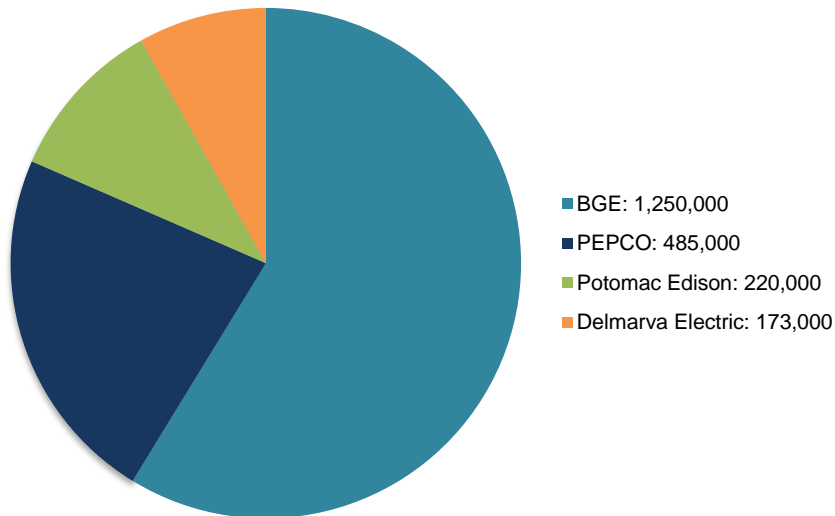


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Scale and Strength in Our Service Territories

Maryland's largest provider of electricity, serving 1.25 million+ residential electric customers, and the nation's first provider of gas.

Largest Provider of Residential Electricity in Maryland



Services Maryland's Major Population Centers

Service area	Electric Customers	Gas Customers
Anne Arundel County	238,355	101,002
Baltimore City	261,557	203,022
Baltimore County	359,513	217,990
Calvert County	7,723	n/a
Carroll County	57,215	15,610
Cecil County	n/a	578
Frederick County	n/a	1,026
Harford County	100,682	45,685
Howard County	123,602	58,651
Montgomery County	13,663	36
Prince George's County	81,172	7,623



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Customer Experience

The BGE Promise

Dedicated to
Supporting Our Communities

A Driver of
Maryland's Economic Growth



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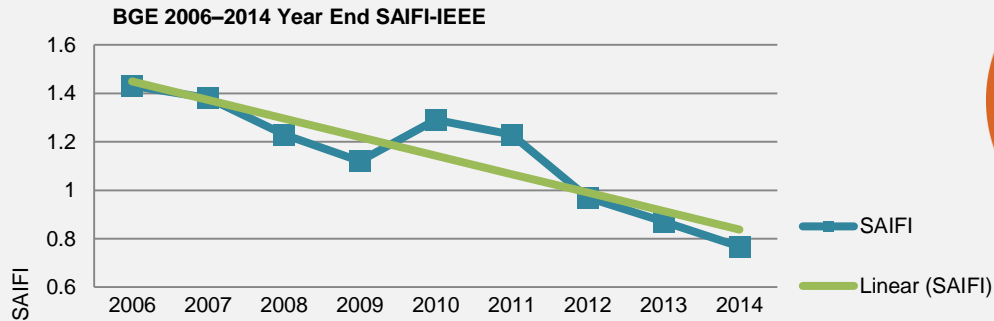


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Continually Improving Electric Reliability

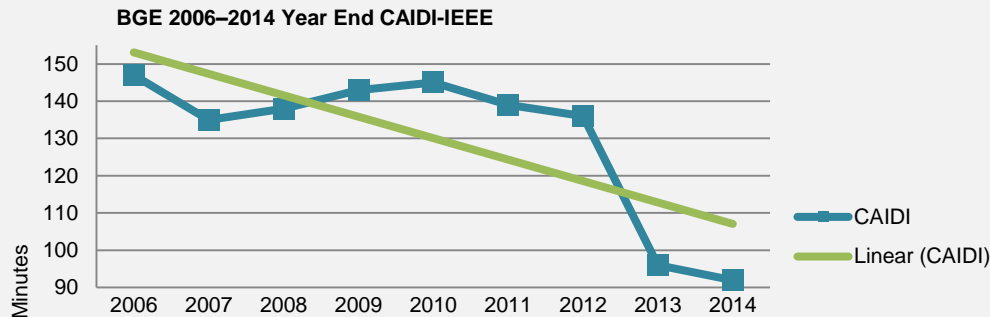
Electric: Reducing the Frequency and Duration of Customer Outages

The number of outages has decreased 46% since 2006.



System Average Interruption Frequency Index (SAIFI) is the annual average number of sustained outages per customer

Outage length has reduced 37% since 2006.



Customer Average Interruption Duration Index (CAIDI) is the average time to restore service after an outage

(Source: Data reported in accordance with IEEE Standard 1366)



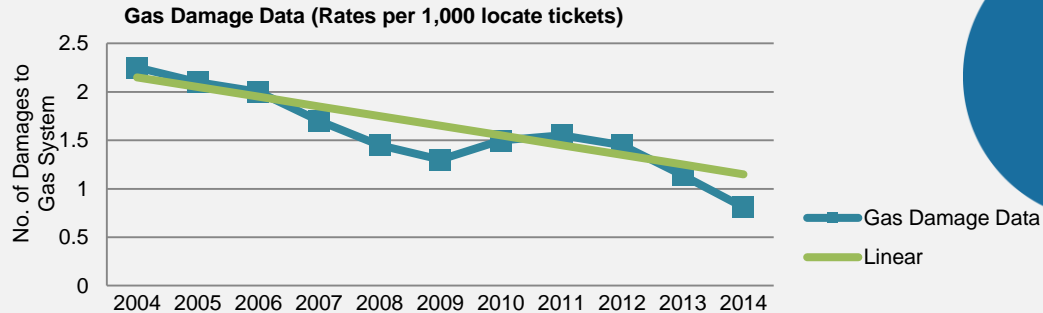
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Continually Improving Gas Safety

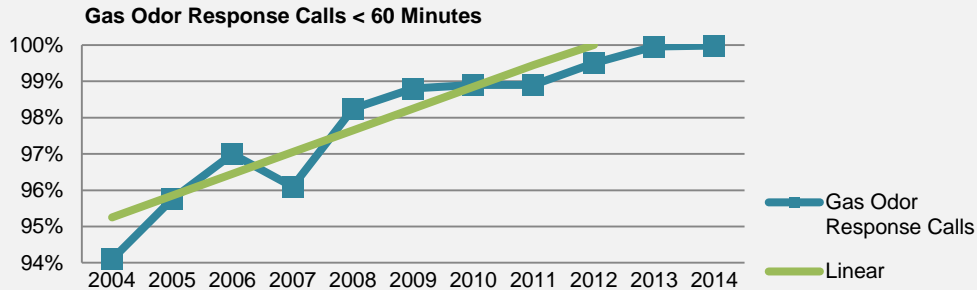
Gas: Reducing Digging Damages and Responding Rapidly to Gas Odor Calls



Incidents of damage to the gas system have been reduced by 59% since 2006. BGE ranks in the top 10 percent of gas utilities in driving down damages.



99.98% of all responses to gas odor calls occurred in less than 60 minutes, ranking BGE in the top 10 percent of gas utilities.



(Source: Data reported in accordance with IEEE Standard 1366)



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Investing in Our Infrastructure

Investments in infrastructure upgrades and maintenance contributed to a ~20% improvement in system-wide reliability since 2010.

- **BGE has invested more than \$5 billion** in system upgrades and expansions, since 2002.
 - These include ongoing investments in natural gas pipes, utility poles, overhead power lines, underground cable and other equipment
- **An additional \$3 billion will be invested** over the next five years.
 - System upgrades and expansions are expected to lead to fewer outages and faster restoration when outages occur

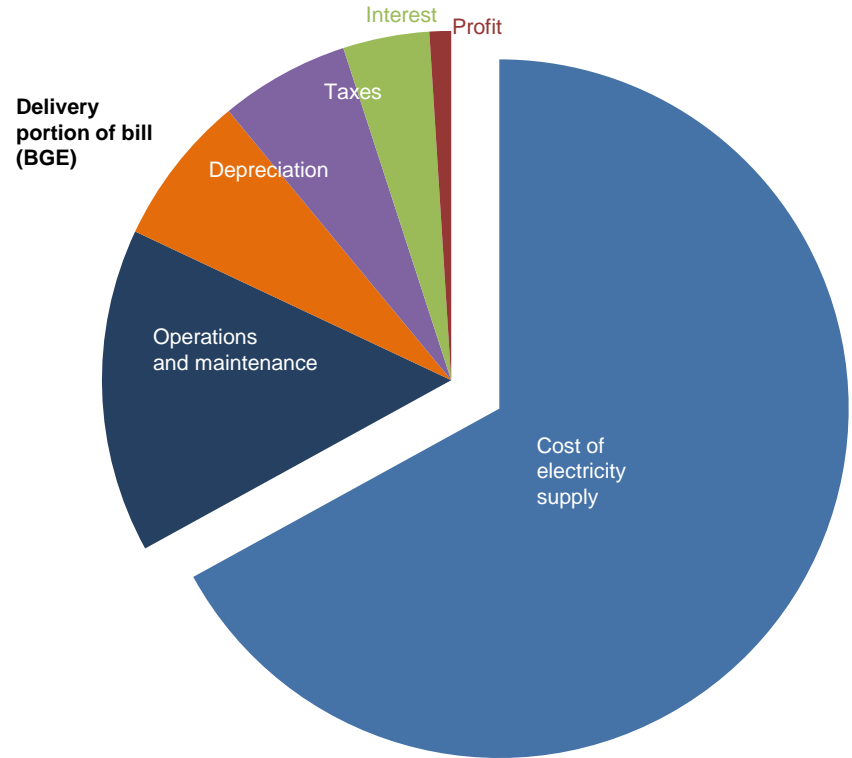


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Reinvesting a Significant Amount of Dollars from Each Customer's Bill

About two-thirds of the delivery portion of each residential customer's monthly bill (Operations and maintenance + Depreciation) went back into operations and infrastructure investments, in 2014.

Breakdown of an average Residential Electric Bill



*The average residential bill is approximately \$144 per month.



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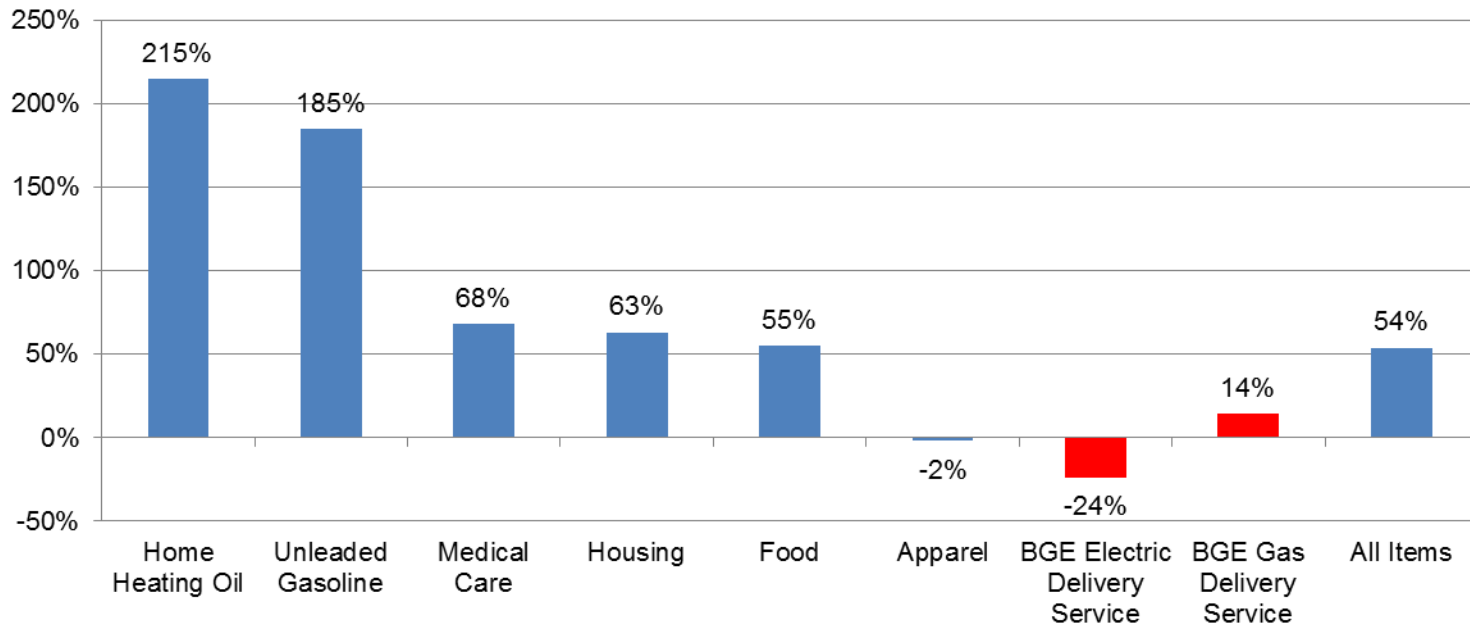


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BGE's Electric Delivery Rates have Decreased 24% since 1997 (adjusted for inflation)

BGE customers have seen stable rates over the years compared to other household costs, while benefiting from increased system reliability and more customer offerings.

Price Trends: BGE as Compared to Other Consumer Expenses
(1997 to 2014, adjusted for inflation)



(Sources: 1997-2014 data: U.S. Bureau of Labor Statistics, www.bls.gov/data/#prices; EIA Home Heating Oil 1997 to 2014 data; 2014 estimated median household income: Global Insight; BGE rates data)



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Providing Convenient Access to Frequently Updated Information

BGE named by E Source Marketing a “Top Utility in the Nation” for social media in 2012 and 2013.

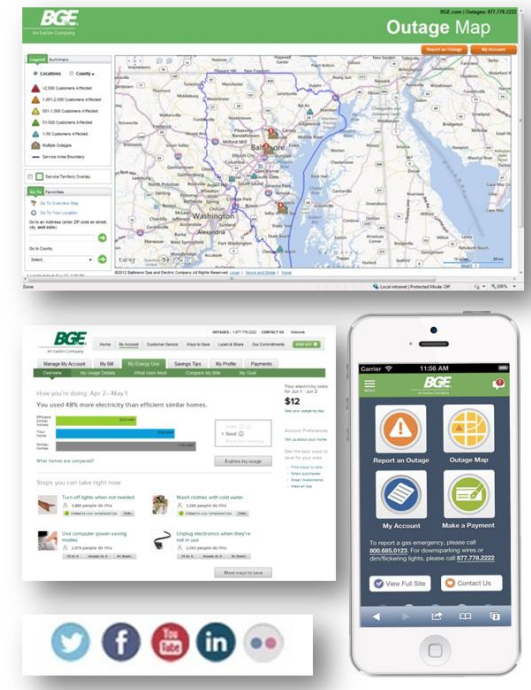
- **On BGE’s website (bge.com) customers can conveniently:**
 - Manage their accounts, pay bills, or change their electric service
 - Report electric outages and monitor restoration progress via the real-time outage map
 - Obtain information about programs like PeakRewards, smart meters, and efficiency
 - Interact with commercial programs
 - Access web services on smart phones and other mobile devices



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Tools & Technology: Giving Customers Greater Control of Electric Use

- 80 percent of BGE electric customers have smart meters
- Smart Meters
 - Allow electricity use management through online and mobile tools
 - Provide access to “Energy Savings Days” which provide bill credits
 - Quickly and easily set up or stop service remotely
 - Provide BGE with the ability to remotely determine if a location has lost service or been restored during outage situations, saving time



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Innovative Programs: Reducing Energy Demand, Allowing Customers to Earn Bill Credits and Improve the Environment

■ BGE Smart Energy Savers Program®

A variety of programs, services and incentives available to customers to conserve energy, save money and improve the environment.

- Since the program's inception, BGE awarded more than \$290 million in rebates and incentives to customers for implementing energy efficiency measures.
- Customers are saving 2.2 billion kWh annually vs. their usage level in 2008 — enough energy to power 230,000 homes for one year.
- BGE's business customers are saving more than 733 million kWh annually vs. 2008 usage levels — saving them about \$750 million in lifecycle energy costs.



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Innovative Programs: Reducing Energy Demand, Allowing Customers to Earn Bill Credits and Improve the Environment

PeakRewardsSM returned nearly \$23 million in bill credits to customers and 428 megawatts of peak load reduction capability, equivalent to a medium sized power plant, in 2014.

■ **PeakRewards** *(open to all customers)*

Customers can:

- Save money in exchange for allowing BGE to cycle their air conditioning and electric water heaters on and off during periods of peak demand
- Help to protect the environment while reducing the likelihood of power outages

■ **BGE Smart Energy Rewards[®]** *(available to any customer with a smart meter)*

Customers can:

- Earn bill credits for voluntarily using less energy on Energy Savings Days
- Adjust their settings from a smart phone or tablet if they have a PeakRewards thermostat installed



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Helping Maryland's Economy Thrive and Grow

■ **BGE supports Maryland's economic development communities by:**

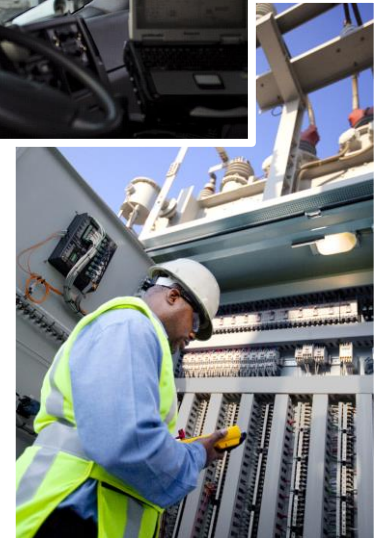
- Attracting and retaining businesses within our territory
- Providing programs, services and incentives to encourage eligible employers to keep, expand or launch new operations

■ **BGE's investments to strengthen our systems financially impact the region**

- Spent more than \$1057.4 million in the region in 2014
 - \$182.1 million (17.2%) was spent with minority, women, or service-disabled, veteran-owned businesses.
 - \$65 million of that amount was spent directly with businesses operating in Maryland

■ **More than \$300 million paid in annual employee wages and benefits**

- **Maryland and Maryland jurisdictional taxes** in 2013 included:
- > \$210 million in non-pass through taxes, including early \$113 million in property tax



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BGE's Operations Resulted in \$3.8 Billion of Economic Output

- **The total annual economic contributions** resulting from BGE's 2013 general operations amounted to approximately 9,153 jobs, \$648 million of labor income, and \$3.8 billion of output.
- **BGE generated a direct output of \$110.2 million** to support operations and consumer investment in energy efficiency measures. The total impacts of BGE's dedication to energy efficiency equal 798 jobs, \$43 million in labor income, and \$216 million in output.
- **BGE's direct investment in energy efficiency** was nearly doubled in economic output.
- **BGE's charitable giving program's economic impact** is estimated to be \$5.8 million of output.



Increase of **1.86**
jobs for every direct job supported



More than **330,000**
customers chose to participate
in BGE's customer energy
management programs



Every dollar given
creates another 53 cents
and supports the areas of education,
environment, community development,
and arts & culture



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We Don't Just Serve Our Territory, We Are an Active Part of Our Community

- **3,200 employees** live in 18 Maryland counties and Baltimore City.
- **BGE executives and employees serve** on 125 local nonprofit boards.
- **Our people tracked more than 25,000 volunteer hours** of time in both 2014 and 2013.



25,000
Volunteer hours



198
Employees recognized
through volunteer grants



190
Nonprofit
organizations
served



\$62,000
In grants on behalf of
employee volunteers



230
Volunteer events



125
Nonprofit Board
Seats



We Donated >\$8.4 Million to Organizations in Central Maryland in 2012, 2013 and 2014

- **\$3.67 million in grant support donated** annually to non-profit organizations focused on:
 - Education
 - The environment
 - Arts and culture
 - Community development
- **Received Mayor's Business Recognition award for commitment to the United Way of Central Maryland.**
- **\$1,811,606 or 49% of grants were classified as "diversity" in 2014** and \$1,698,819 or 48% in 2013.
 - Youth
 - Disabilities
 - African American
 - Latino
 - Multi
 - Other



Reducing Our Environmental Impact and Helping Our Customers Meet Their Environmental Goals

- **ISO 14001 certified 2012** — Holding ourselves to the gold standard certification for environmental management as our commitment to reducing our impact on the communities we serve
- **Named EPA ENERGY STAR® Partner of the Year 2012, 2013 & 2014** — recognized for helping customers benefit from energy efficiency products and services
- **23,500 free trees provided to customers in 2013 & 2014** — a \$500,000 grant to the Arbor Day Foundation helped customers benefit from planting energy-saving trees in the most beneficial locations and away from energy equipment
- **Recycled 80% of all waste in 2014** — reducing waste, improving efficiency and lessening impact on area landfills
- **\$300,000 awarded in BGE Green Grants** — 44 area non-profits dedicated to environmental programs throughout central Maryland
- **Helping customers save 428 megawatts of electricity in 2014** — air conditioning and water heater cycling programs reduced customer bills and conserved the equivalent of two medium-sized power plants' electrical output
- **Since 2008, customers have saved more than 2 billion kilowatt-hours of electricity** — through BGE's Smart Energy Savers Program®

