



JANEMARK
winery & vineyard

Small. Local. Family. Prince George's County.

Co-Owners Jane + Mark Vogt

From Soil to Wine

- Fifth Generation
- Land bought in 1877 by great, great grandparents
- Grew tobacco for 90 years
- Still family owned
- Still growing agriculture



What We Grow

- 2.5 acres of grapes
 - Varieties we grow
 - Albarino
 - Barbera
 - Chambourcin
 - Petit Manseng
 - Vidal Blanc
 - Planting This Spring
 - Chardonnay



What a Winery Really Is

- This isn't just wine; it's us, our soil, our stories
- Every vine's different: taste the terrior
- Come in for a glass. . . leave with friends who know your name

Our Harvest

- From estate vineyards
 - 5 Tons
- From other premium Maryland vineyards
 - 17 Tons
- 22 tons total
- Produces 1,500 cases of wine annually
- Retail value \$540,000



Winemaking From Grape to Glass

- Crush and press
- Whole cluster for whites
- Crush & destem for reds
- Ferment in stainless steel tanks
for whites & rosés
- Age reds in oak barrels
up to 24 months



Bottling and Release

- Bottled on sight
 - Mobile bottling truck
 - Bottles filled, natural corks or screw-top applied and sealed same day
 - Labels applied
 - Ready for release in 6 to 12 months

Our Team

- Family Run
 - Two full-time employees (myself + Mark)
 - Eight part-time employees
 - Seasonal farm workers

The Winery

- Tastings: Walk-Ins welcome, wine flights
- Vineyard Tours: walk the vines + behind-the-scene
- Seasonal live music
- Private Events
 - Birthday celebrations
 - Baby and wedding showers
 - Gender reveals
 - Retirement celebrations
 - Wedding receptions (no ceremony, just the party)

Events + Experiences

- Quarterly wine-pairing dinners (tickets required)
- Monthly trivia (voluntary donation to Vines for Vets)
- Spring book fair
- Trail events with wineries on the Legacy Wine Trail
- Witches & Wine
- Ghost stories by the bonfire
- Horseback trail rides + wine tasting: teamed up with FoxFire Farm

Our Wine Club

- 200 members and still growing
- Educational series: barrel tasting in March, sensory class in June, wine trivia in September, holiday party in December.
- Exclusive Perks
 - Discounts on Bottles
 - Complimentary tastings at the Club Pick-Up Parties

How Can You Help

- We're close. 30 minutes from DC, 40 from Annapolis, an hour from Baltimore.
- Last Sunday. 7 women from District Heights came in and didn't know wineries were in the county.
- We need marketing help.
- Word of mouth
- We want to expand hours but need help in marketing
- Please help us spread the word

Thank You



- Thanks for listening, for your time, for caring about Prince George's County
- Come visit us