

COUNTY COUNCIL OF PRINCE GEORGE'S COUNTY, MARYLAND
2014 Legislative Session

Resolution No. CR-17-2014

Proposed by The Chairman (by request – County Executive)

Introduced by Council Members Franklin and Davis

Co-Sponsors _____

Date of Introduction April 1, 2014

RESOLUTION

1 A RESOLUTION concerning

2 Contract Approvals

3 For the purpose of approving a multi-year contract for training, management and administration
4 of the Business Development Reserve Program.

5 WHEREAS, pursuant to Section 819 of the Charter for Prince George’s County, Maryland,
6 the County Council must approve, by resolution, all multi-year contracts exceeding an aggregate
7 of Five Hundred Thousand Dollars (\$500,000.00); and

8 WHEREAS, the County desires to enter into a contract on behalf of the Office of Central
9 Services for the training, management and administration of the Business Development Reserve
10 Program, pursuant to the terms and conditions contained herein as Attachment A.

11 NOW, THEREFORE, BE IT RESOLVED by the County Council of Prince George's
12 County, Maryland, that the contract described in Attachment A be and the same is hereby
13 approved, pursuant to Section 819 of the Charter.

14 BE IT FURTHER RESOLVED that the County Executive is hereby authorized to make
15 any modifications, adjustments, corrections or any other changes as may be necessary to finalize
16 the contract in any manner the County Executive may deem necessary or proper but not altering
17 its substance.

Adopted this 17th day of June, 2014.

COUNTY COUNCIL OF PRINCE
GEORGE'S COUNTY, MARYLAND

BY: _____
Mel Franklin
Chair

ATTEST:

Redis C. Floyd
Clerk of the Council

ATTACHMENT A
TERM SHEET

**AGREEMENT BETWEEN PRINCE GEORGE'S COUNTY
AND CMT SERVICES, INC.
FOR THE PROVISION OF TRAINING, MANAGEMENT AND ADMINISTRATION OF THE
BUSINESS DEVELOPMENT RESERVE PROGRAM**

Contractor: CMT Services, Inc.

Compensation: One Million Two Hundred Seventeen Thousand Two Hundred Twenty Dollars and Seventy-Five Cents (\$1,217,220.75)

Performance Term: Two (2) Years

Extension Options: By mutual agreement of the parties.

Background on Project: The Business Development Reserve Program (BDRP) is a two (2) pilot program established for local small businesses to gain knowledge and skills to effectively compete for County opportunities. The BDRP will provide instructional training, workshops, online and supplemental training courses.

The BDRP businesses represent five (5) industries:

- Construction
- Health
- Information Technology
- Non-Professional Services
- Professional Services

The BDRP is designed to assist local small business enterprises including Minority Business Enterprises (MBE), Disadvantaged Business Enterprises (DBE), and Historically Underutilized Business Zones (HUBZone) to be competitive, effective and sustainable in securing contracts within Prince George's County Government and other jurisdictions including State and Federal agencies. The County's objective is to help stimulate and expand the local tax base and increase the number of viable employment opportunities for Prince George's County residents.

Payment Frequency: Monthly Invoices for Services Provided