

Prince George's County American Job Center Community Network & Employ Prince George's Prince George's County Council Education & Workforce Development Committee



February 24, 2024

Employ Prince George's, Inc.

1801 McCormick Drive, Suite 400, Largo, MD 20774

www.EmployPG.org

www.PGCAJC.com

WHO WE ARE



Employ Prince George's is the quasi-government 501c3 nonprofit serving as the principal workforce development entity for Prince George's County Government. As the principal workforce development entity for Prince George's County Government, Employ Prince George's serves as the **STAFF, FISCAL AGENT**, and **ADMINISTRATIVE AGENT** of the Prince George's County Workforce Development Board, managing and distributing the County's Workforce Innovation & Opportunity Act (WIOA) Title I funds, and the **OPERATOR** of the Prince George's County Public Workforce System.

Employ Prince George's is also an industry-leading **WORKFORCE DEVELOPMENT SERVICE PROVIDER**, administering over 13 workforce development programs and initiatives supported by a blended funding model. We serve as the link between job seekers looking to begin or change careers and businesses looking for skilled workers to maintain competitiveness in a changing labor market.



EMPLOY PRINCE GEORGE'S


Our mission is to improve the local economy by creating a demand driven workforce system in Prince George's County, and workforce development programs that deliver qualified workers to businesses, improves the productivity of businesses, and provides job seekers with opportunities for careers in high demand/high growth industries.


#WeAreEPC

**LABOR MARKET
INFORMATION
&
ANALYSIS**

Prince George's County Unemployment Data

Economic Indicators	Definitions	December 2019	December 2024	Year to Year Change
Unemployment Rate	Number of unemployed residents as a percentage of the total labor force.	3.5%	3.1%	-0.4%
Unemployment	Residents who had no employment during the reference week, were available for work at that time, and had made specific efforts to find employment sometime during the 4-week period ending with the reference week.	18,584	15,424	-3,160
Employment <i>(PGC Resident Jobs)</i>	Residents who, during the reference week, did any work for pay or profit; did at least 15 hours of unpaid work in a family-operated enterprise; or were temporarily absent from their regular job(s) because of illness, vacation, bad weather, an industrial dispute, or various personal reasons. Each employed person is counted only once, even if he or she holds more than one job.	509,444	488,506	-20,938
Labor Force	Resident ages 16 years and older and classified as employed or unemployed.	528,028	503,930	-24,098

 Data to Compare After Federal Layoffs & Contractor Terminations

 Positive Economic Improvement

 Negative Economic Improvement

Federal Workers in Maryland I

2023 Federal Employment by County		
Area	Total	Percent of MD
Maryland	158,475	100%
Montgomery County	48,461	30.6%
Prince George's County	30,399	19.2%
Anne Arundel County	15,676	9.9%

MD Federal Employment by Top Ten Agencies - March 2024			
#	Agency	Jobs in MD	Percent of Top Ten
1	Defense (including civilian employment in armed services)	44,995	33.8%
2	Health and Human Services	40,140	30.2%
3	Commerce	13,442	10.1%
4	Social Security Administration	9,988	7.5%
5	Veterans Affairs	6,384	4.8%
6	Treasury	5,492	4.1%
7	Homeland Security	4,523	3.4%
8	Agriculture	3,322	2.5%
9	NASA	3,020	2.3%
10	Nuclear Regulatory Commission	1,763	1.3%
Total		133,069	100.0%

Federal Workers in Maryland II

Federal Employment Occupations in MD 2021 - 2023

#	Occupations	Total Employment	Percentage of Total	Mean Annual Wage
1	Business and Financial Operations Occupations	42,280	26.5%	\$116,547
2	Management Occupations	20,840	13.0%	\$155,938
3	Computer and Mathematical Occupations	19,200	12.0%	\$134,875
4	Office and Administrative Support Occupations	17,160	10.7%	\$59,638
5	Life, Physical, and Social Science Occupations	14,000	8.8%	\$135,151
6	Healthcare Practitioners and Technical Occupations	13,560	8.5%	\$154,318
7	Architecture and Engineering Occupations	13,530	8.5%	\$134,968
8	Legal Occupations	5,020	3.1%	\$128,332
9	Protective Service Occupations	2,840	1.8%	\$87,393
10	Arts, Design, Entertainment, Sports, and Media Occupations	2,220	1.4%	\$120,379
Top Ten Occupations		150,650	94.3%	\$122,753.90
All Occupations		159,750	94.3%	\$122,441

Federal Contracting in Maryland I

2023 Federal Prime Contracting by County		
Jurisdiction	Spending	Percent to Total
Maryland	\$46,589,202,900	100.00%
Montgomery County	\$11,500,000,000	24.68%
Prince George's County	\$9,800,000,000	21.03%
Anne Arundel County	\$5,000,000,000	10.73%
Baltimore County	\$4,000,000,000	8.59%
Howard County	\$3,900,000,000	8.37%

Federal Prime Contracting by Industry in Maryland			
#	Industry	Spending	Percent of Total
1	Custom Computer Programming Services	\$5,830,000,000	18.4%
2	Computer Systems Design Services	\$5,050,000,000	15.9%
3	Engineering Services	\$4,990,000,000	15.7%
4	Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	\$4,380,000,000	13.8%
5	Other Computer Related Services	\$3,980,000,000	12.5%
6	Administrative Management and General Management Consulting Services	\$2,200,000,000	6.9%
7	Commercial and Institutional Building Construction	\$2,050,000,000	6.5%
8	Facilities Support Services	\$1,760,000,000	5.5%
9	Research and development in the physical, engineering, and life sciences, excluding biotechnology	\$1,520,000,000	4.8%
Total		\$31,760,000,000	100.0%

Federal Contracting in Maryland II

Estimates provided by the Maryland Department of Labor – January 2025

Federal Prime Contracting by County - January 2025			
#	Jurisdiction	Spending	Percent to Total
1	Maryland	\$46,589,202,900	100.00%
2	Allegany County	\$4,900,000	0.01%
3	Anne Arundel County	\$5,000,000,000	10.73%
4	Baltimore City	\$2,300,000,000	4.94%
5	Baltimore County	\$4,000,000,000	8.59%
6	Calvert County	\$52,500,000	0.11%
7	Caroline County	\$111,700	0.000%
8	Carroll County	\$37,800,000	0.08%
9	Cecil County	\$77,700,000	0.17%
10	Charles County	\$336,100,000	0.72%
11	Dorchester County	\$28,700,000	0.06%
12	Frederick County	\$3,100,000,000	6.65%
13	Garrett County	\$8,100,000	0.02%
14	Harford County	\$2,500,000,000	5.37%
15	Howard County	\$3,900,000,000	8.37%
16	Kent County	\$391,200	0.001%
17	Montgomery County	\$11,500,000,000	24.68%
18	Prince George's County	\$9,800,000,000	21.03%
19	Queen Anne's County	\$56,900,000	0.12%
20	Somerset County	\$6,200,000	0.01%
21	St. Mary's County	\$3,700,000,000	7.94%
22	Talbot County	\$85,600,000	0.18%
23	Washington County	\$57,300,000	0.12%
24	Wicomico County	\$10,500,000	0.02%
25	Worcester County	\$26,400,000	0.06%



RCAAD

Returning Citizens Affairs Division



Reentry Ecosystem – Public Partners

Employ Prince Georges

Prince George's County Health
Department (Bridge Center)

Prince George's County Department of
Corrections

Maryland Department of Public Safety &
Correctional Services

Prince George's County Community
College

Prince George's County Department of
Social Services

Prince George's County Housing
Authority

Reentry Ecosystem – Community Based Partners

Damascus House

Denny House

DXT Therapeutics

Destiny Power and Purpose

Mettle Works

National Association for Returning Citizens

Restoration Center

FRESH

Men in the Gap

Ladies of Hope Ministries

House of Samaria


Training Grounds, Inc

Shepherds Arm

In the Gap, Inc.

Catholic Charities

Reentry Initiatives

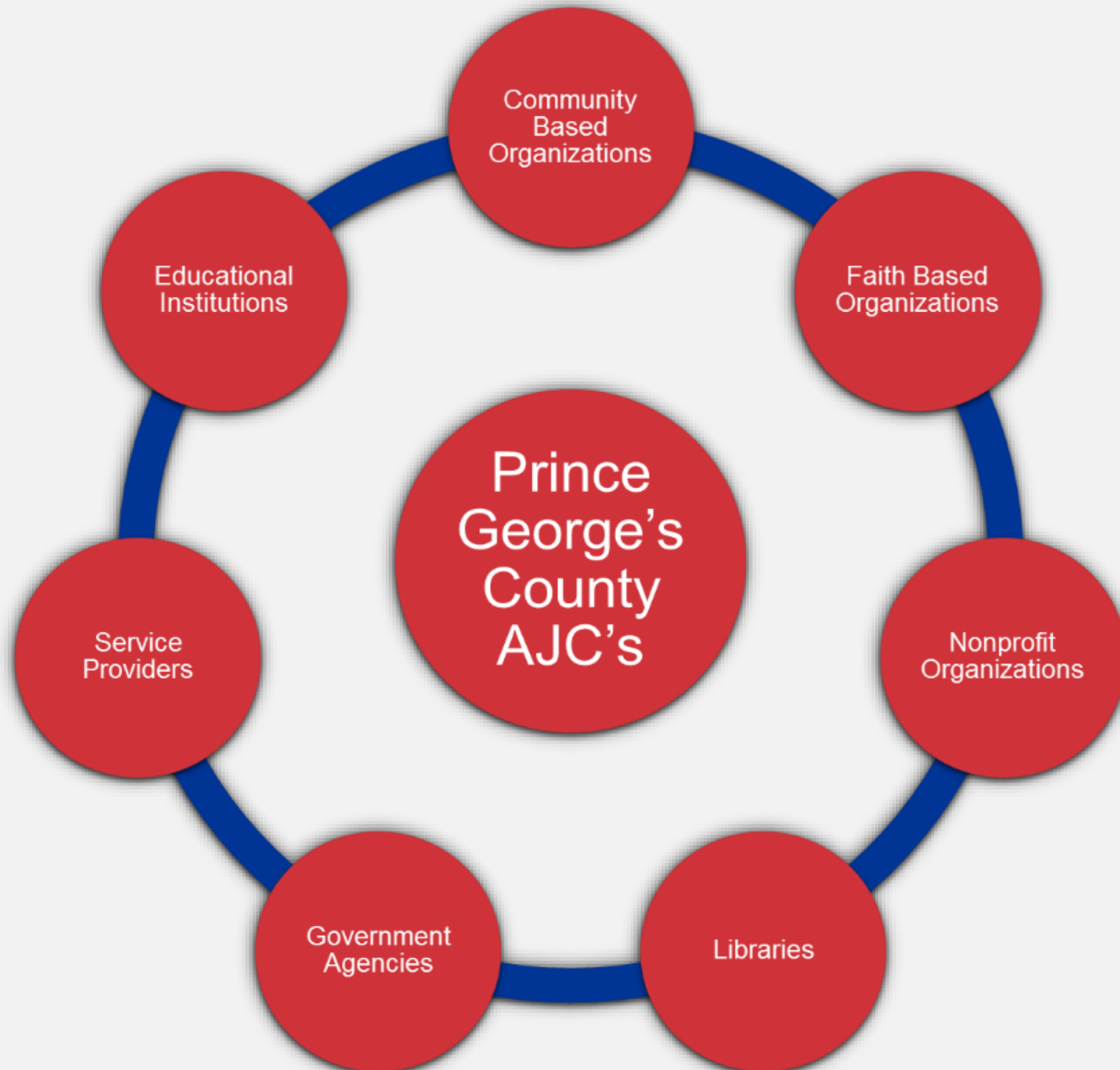
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- Coordinate with Maryland Department of Public Safety and Correctional Services to host resource fairs in Prince George's County
 - Convened Reentry Advisory Committee
 - Convened Reentry Housing Task Force
 - Prince George's County Department of Corrections reentry programming at the detention center and at the Community Release Center
 - Collaborating with Prince George's Community College to provide vocational skills training to returning citizens
 - Support Faith-Based Reentry Initiatives
 - Fatherhood Forum and Initiative
 - Women specific programming
 - Enhanced transportation assistance
 - Technology training for returning citizens

Prince George's County Public Workforce System
Prince George's County American Job Center
Community Network



www.PGCAJC.com

AJCCN Membership Tiers



- **Tier I – Service Provider/Affiliated Site:** Mandatory WIOA Partners, WDB Subcontractors/Service Providers, & EPG Subcontractors
- **Tier II – Access Point:** Services providers offering free workforce development, or workforce related, services to Prince George's County residents
- **Tier III – General Member:** Member of the community who does not have a fiscal relationship with the workforce system and does not provide services but wants to receive information and updates

254 Community Network Members

AJCCN American Job Centers

AJCCN Job & Resource Labs



American Job Center Largo
1801 McCormick Drive, Suite 120
Largo, MD 20774
(301) 618-8425



Youth Career Center
5001 Silver Hill Road, Suite 310
Suitland, MD 20746
(301) 316-9892

CURRENTLY OPEN

City of New Carrollton
8511 Legation Road
New Carrollton, MD 20784

City of District Heights
2000 Marbury Drive
District Heights, MD 20747

City of Laurel
204 Fort Meade Road
Laurel, Maryland 20707

PENDING OPENING

City of Greenbelt

Town of Brentwood

City of Bowie

Town of Capitol Heights



American Job Center National Harbor
6800 Oxon Hill Rd, Suite 298, National
Harbor, MD 20745
(301) 968-1658



Building Trades Career Center
4700 Boston Way
Lanham, MD 20706
(301) 273-3458



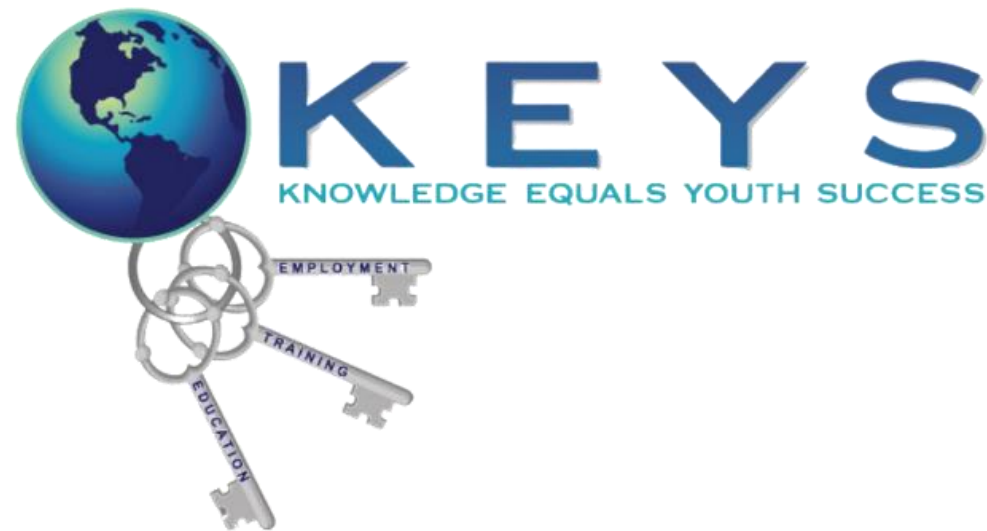
EMPLOY
— PRINCE GEORGE'S —



Demographic Programs



VETERANS CAREER
CONNECTION





CAPITAL  AREA
HEALTHCARE ALLIANCE

EPiC
EDUCATION PARTNERSHIP FOR IT CAREERS

PS | Professional Services Institute


CWPP
CONSTRUCTION WORKS PROGRAM

HAI 
HOSPITALITY AND ACCOMMODATION INSTITUTE

INDUSTRY BRIDGE
PROGRAMS



Transportation and Logistics Consortium



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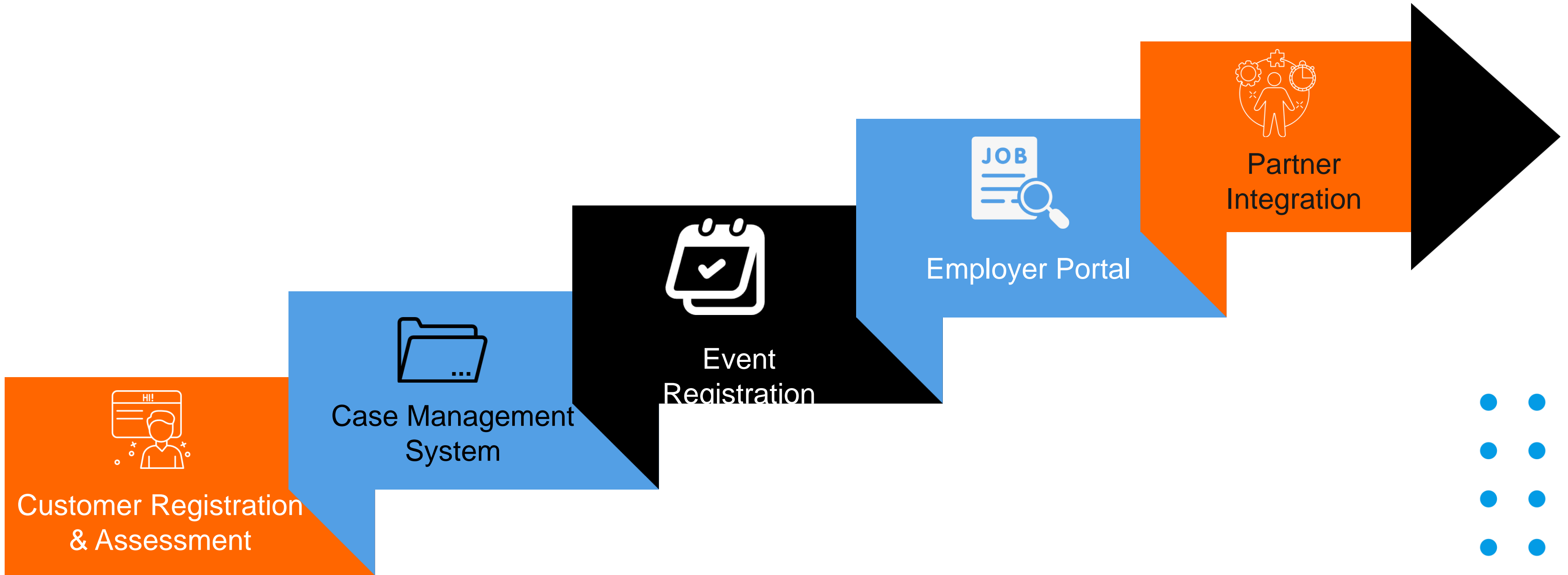
WELCOME TO THE PRINCE GEORGE'S COUNTY VIRTUAL CAREER CENTER

[CREATE EMPLOYER ACCOUNT](#)

[CREATE CUSTOMER ACCOUNT](#)

[LOGIN NOW!](#)

Prince George's County Virtual Career Center Functionality



FY25 Program Enrollments

July 2024 – December 2024

Program	Enrollments
Capital Area Healthcare Alliance (CAHA)	132
Construction Works Program (CWP)	54
Educational Partnership for IT Careers (EPIC)	183
Hospitality & Accommodation Institute (HAI)	32
Professional Services Institute (PSI)	122
Transportation and Logistics Consortium (TALC)	259
Career Pathways for All (CPFA)	68
Encore	305
Pathways to Success (PTS)	369
Veterans Career Connection	23
Knowledge Equals Youth Success (KEYS)	224
Youth Career Connections (YCC)	852
Apprenticeship Innovation Program (AIP)	109
13 Workforce Development Programs	2,732

Business Services

Employ Prince George's utilizes a consultative approach to business services, designed to identify the full scope of a businesses needs. The consultative approach allows Employ Prince George's the opportunity to implement a comprehensive and holistic strategy to ensure a business achieves employee recruitment and retention goals

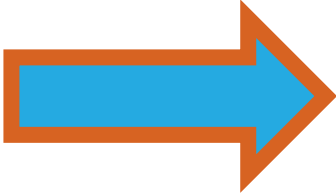
Employ Prince George's serves as the link between job seekers looking to begin or change careers, and businesses looking for skilled workers to maintain competitiveness in a changing labor market.

Business Engagement Markets: Employers Operating in Prince George's County

Data sourced from MWE, Dun & Bradstreet, Lightcast & Econovue

Market

63,971

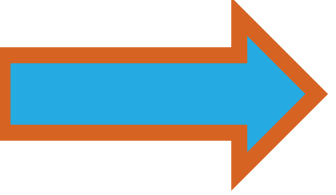


Total number of businesses operating in Prince George's County

(Data sourced from MWE, Dun & Bradstreet, Lightcast & Econovue)

Industry Market

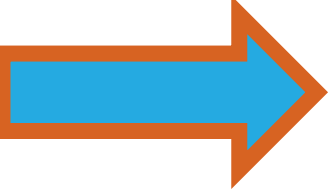
46,664



Total number of businesses operating in Prince George's County, in 1 of the 13 in-demand industries identified by the Prince George's County Workforce Development Board

Target Market

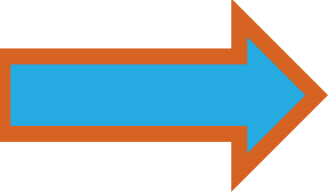
45,201



Total number of businesses operating in Prince George's County, in an in-demand industry, within the 6 in-demand industry clusters

Priority Market

6,738



Total number of businesses operating in Prince George's County, in the 6 in-demand industry clusters, with 20 – 249 employees

Business Engagement Market Strategy - Operationalized

11 Priority
In-demand
Industries

**Industry
Market:
13 In-demand
Industries**

46,664
Businesses in
PGC

**Target Market:
6 In-Demand
Industry
Clusters**

45,201
Businesses in
PGC

**Priority
Market:
Businesses
20-249
Employees**

6,738
Businesses in
PGC

Healthcare &
Social Assistance
978 Businesses

Hospitality &
Accommodation
2,145 Businesses

IT &
Cyber Security
232 Businesses

Professional
Services
1844 Businesses

Construction &
Real Estate
930 Businesses

Transportation &
Logistics
609 Businesses

**Career
Pathways**

CAHA: 5
HAI: 5
EPIC:
PSI:
CWP:
TALC:

**Job
Classifications**

CAHA: 29
HAI: 22
EPIC:
PSI:
CWP:
TALC:

**Job
Titles**

There will be a
many job titles
for each for each
Career Pathway

**Job
Openings**

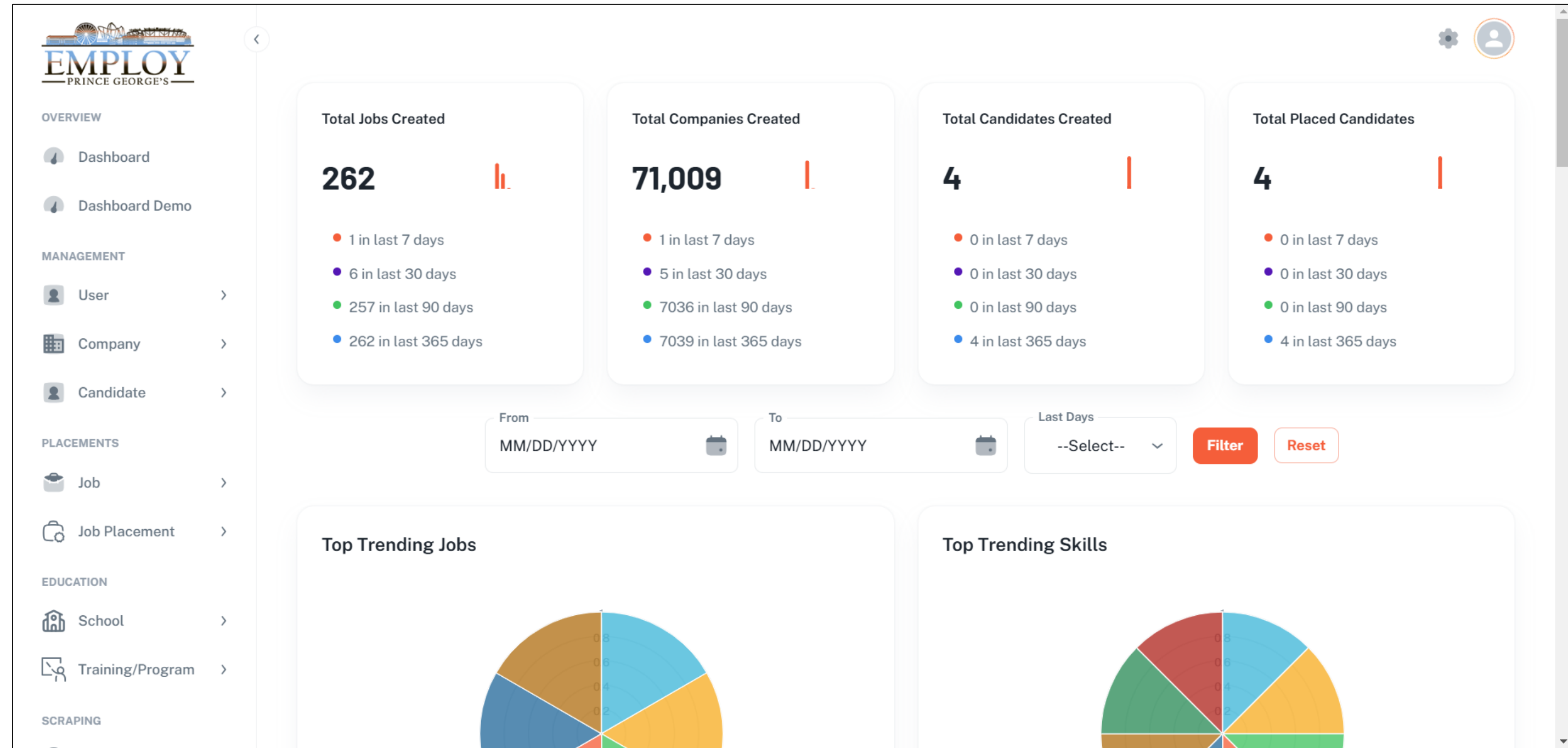
BCs need to be
familiar with the
job openings
that are tied to
their Industry's
Pathways,
Classifications,
and Titles

EPG Business Engagement Database

EPG Intelligence – eintelligence.ai

Functionality

- Weekly Scraping of Businesses
- Weekly Scraping of Jobs
- Secondary & Post Secondary Trainings
- Economic Development Tracking
- Predictive Analytics





#WeAreEPG

Q & A

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