



REVENUE AUTHORITY FY 2027 BUDGET OVERVIEW

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REVENUE AUTHORITY

Mission

- The Revenue Authority is a quasi-governmental entity that serves as a real estate development and development finance agency an operator of programs and facilities, and a manager of programs and facilities in partnership with other County agencies

Parking enforcement

Parking management and operations

Real estate and economic development

Revenue generation for County economic development priorities

Oversight of County public safety (automated enforcement) programs

Judith S. Danso, Esq., Executive Director

Strategic Focus FY 2027

Advance the development portfolio through data-driven analytics and a strategic economic plan that aligns cluster agencies, strengthens coordination, and maximizes measurable project impact.

Engage a comprehensive collection process that encourages payment settlement before penalty escalation

Strengthen and broaden community outreach and public education initiatives to enhance awareness of the programs and services provided by RAPGC and to increase compliance with parking enforcement regulations

Centralize operations and customer service for all enforcement programs managed by RAPGC

Expand municipal partnerships while strengthening operational performance across enforcement, customer service, and technology. RAPGC aims to increase sustainable revenue, standardize programs, and position itself as the trusted leader in modern parking management

Drive a culture of continuous professional development among employees

Enhance the efficiency and effectiveness of parking operations and expand community outreach and education



FY 2027 Budget Summary: Revenue

Managed Programs

Approx. \$31.7 million proposed for FY 2027
Increase of \$8.8 or 38.4%

Operating Programs

Approx. \$18.4 million proposed for FY 2027
Increase of \$4.4 million or 31.6%

Financing Inflows

Approx. \$9.7 million proposed for FY 2027
Increase of \$3.4 million or 53.4%

FY 2027 BUDGET SUMMARY: EXPENDITURES

FY 2027 Total Expenditures: \$59.7M (+\$16.6M / +38.4% vs. FY 2026)

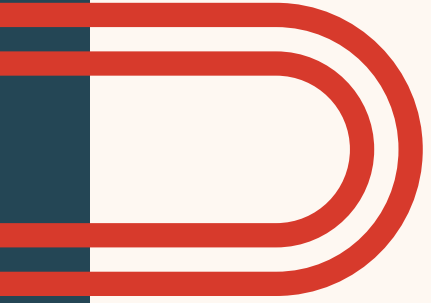
Compensation & Fringe: \$8.08M (+35%)

Major Cost Drivers:

- **Managed Programs: \$31.6M (+38.4%)**
- **Debt Service: \$7.7M (+1.9%)**
- **Contracts & Professional Services: \$4.2M (+33%)**
- **Repair & Maintenance: \$1.6M (+101.8%)**

Expenditures by Category

Category	FY 2025 Actual	FY 2026 Budget	FY 2026 Estimate	FY 2027 Proposed	Change FY26-FY27	
					Amount (\$)	Percent (%)
Compensation	\$4,723,296	\$5,414,800	\$5,805,900	\$6,362,900	\$948,100	17.5%
Fringe Benefits	1,495,497	1,462,000	1,537,500	1,718,000	256,000	17.5%
Operating Programs	5,618,992	5,534,200	7,153,600	10,851,500	5,317,300	96.1%
Managed Programs	22,596,576	18,387,870	25,651,900	26,452,800	8,064,930	43.9%
Contribution to Reserves	4,392,306	303,300	1,946,800	1,429,800	1,126,500	371.4%
Financing Outflows	7,016,071	7,589,800	7,589,800	7,736,800	147,000	1.9%
Managed Program Funds to County	3,824,452	4,478,130	5,248,100	5,197,300	719,170	16.1%
Total	\$49,667,190	\$43,170,100	\$54,933,600	\$59,749,100	\$16,579,000	38.4%



FY 2027 BUDGET SUMMARY: RELATED PARTY TRANSACTIONS

Largest Cost Drivers:

- Bus Camera Program: \$12.7M
- Automated Speed Enforcement: \$13.9M
- Red Light Program: \$3.8M
- Fringe Lot Maintenance: \$1M

Moderate/Stable Costs:

- False Alarm (FARU): \$1.25
- DPW&T CCTV: \$88K

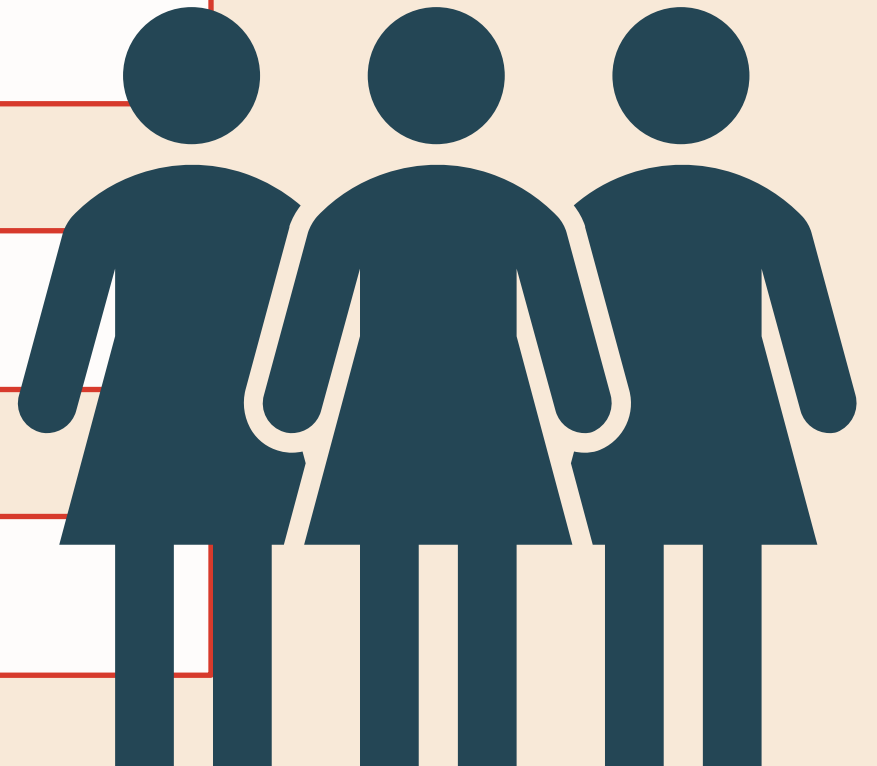
FY 2027 STAFFING

FY 2027 Compensation: \$6.36M (+\$948K / +17.5% over FY 2026)

Staffing: 83 full-time, 27 part-time; 10 vacancies (as of March 2026)

COLA: 2.5% (\$153K) in FY 2026 → proposed 3% (~\$174K) in FY 2027

Overtime: \$34.7K (FY 2026 est.) → \$12.5K (FY 2027 proposed); tied to FedEx Field events and fully reimbursable by Police Dept.





Suitland Town Square:
Advancing
planning and
feasibility



**Creative Suitland
Redevelopment:** In
pre-development



**Agricultural
Food Security
Innovation
Center (AFSIC):**
Feasibility
study
underway
through March
2027



**Bowie State
University
MARC Station
Mixed-Use
Development:**
RFP reissued



**Commercial
Vehicle Parking
Lot Program:**
Transitioning
from initial
program set up

ECONOMIC DEVELOPMENT

CIP

\$203M in funding budgeted for FY 2027.

Suitland Scattered Sites

\$208,500,000 estimated for FY 2026, \$0 proposed for FY 2027

Commercial Vehicle Parking Lot

\$1,000,000 estimated for FY 2026, \$0 proposed for FY 2027

Hyattsville Justice Center


\$5.6M estimated for FY 2026, \$0 proposed for FY 2027

University of Maryland Capital Regional Medical Center Garage

\$0 estimated for FY 2026. \$0 proposed for FY 2027

THANK YOU

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