

**COUNTY COUNCIL OF PRINCE GEORGE'S COUNTY, MARYLAND**  
**2025 Legislative Session**

Resolution No. CR-087-2025  
Proposed by Council Member Oriadha  
Introduced by Council Members Oriadha, Burroughs, Adams-Stafford, Blegay, Ivey and  
Watson  
Co-Sponsors \_\_\_\_\_  
Date of Introduction September 9, 2025

**RESOLUTION**

1 A RESOLUTION concerning

2 The Minority Business Enterprise Prime Contractor Initiative

3 For the purpose of encouraging the establishment of a pilot cohort program to support the  
4 development and advancement of County Based Minority Business Enterprise (MBE)  
5 subcontractors into prime contractors on construction projects by providing targeted training,  
6 technical assistance, mentorship, and access to procurement and contract opportunities in  
7 partnership with the Economic Development Corporation (EDC) and the Office of Procurement.

8 WHEREAS, Prince George's County is committed to advancing equity and inclusion in  
9 County procurement and contracting opportunities; and

10 WHEREAS, Minority Business Enterprises (MBEs) play a vital role in the County's  
11 economic development but often face structural and systemic barriers to becoming prime  
12 contractors; and

13 WHEREAS, providing targeted support, training, mentorship, and access to procurement  
14 resources can enhance the capacity and competitiveness of MBEs and foster long-term economic  
15 sustainability; and

16 WHEREAS, the Prince George's County Economic Development Corporation (EDC) and  
17 the Office of Procurement possess the institutional knowledge, networks, and authority to  
18 implement a targeted MBE development initiative; and

19 WHEREAS, the County Council desires the County to establish a pilot cohort to serve as a  
20 model for long-term MBE advancement and procurement equity.

21

NOW, THEREFORE, BE IT RESOLVED by the County Council of Prince George's County, Maryland, that the County Council hereby encourages the establishment of the MBE Prime Contractor Advancement Pilot Program ("Program"), which should serve a cohort of five (5) certified Minority Business Enterprise subcontractors annually, with the intent of supporting their progression to become County-certified prime contractors.

BE IT FURTHER RESOLVED that the Program should be jointly administered by the following County entities:

- 1) The Prince George's County Economic Development Corporation (EDC); and
- 2) The Office of Procurement, including its Supplier Development and Diversity Division.

BE IT FURTHER RESOLVED that these agencies through the Program should collaborate to:

- 1) Identify eligible MBE subcontractors for participation; and
- 2) Design a 12-month development curriculum, including training, mentorship, financial literacy, bonding assistance, and procurement readiness; and
- 3) Provide participants with access to contract forecasting, bid preparation support, and business development services; and
- 4) Facilitate introductions and matchmaking with general contractors and procurement officers.

BE IT FURTHER RESOLVED that eligible participants should:

- 1) Possess a current MBE certification recognized by Prince George's County; and
- 2) Demonstrate at least two (2) years of subcontracting experience on public or private sector projects; and
- 3) Submit a statement of interest, capability profile, and references.

BE IT FURTHER RESOLVED that the County should establish a Selection Committee to evaluate applicants and select five (5) participants annually based on established criteria.

BE IT FURTHER RESOLVED that The EDC and Office of Procurement shall submit an annual report to the County Council within 90 days of the close of each program cycle detailing:

- 1) Cohort participant progress and outcomes; and
- 2) Contracting awards or procurement advancements obtained; and
- 3) Recommendations for program improvement and potential expansion.

BE IT FURTHER RESOLVED that the program shall be reviewed for effectiveness after

1 the second cycle, with findings presented to the Council for consideration of permanent  
2 institutionalization.

3 BE IT FURTHER RESOLVED that the County Council encourages the County Executive  
4 to identify and allocate necessary funding and resources for program implementation, including  
5 staff, training partners, and program materials.

6 BE IT FURTHER RESOLVED that The County may seek supplemental funding through  
7 public-private partnerships, grants, or federal/state economic development programs.

8 BE IT FURTHER RESOLVED that the County Council strongly encourages all relevant  
9 County agencies to prioritize the development of historically underrepresented business  
10 communities and to align this initiative with the County's broader equity and economic justice  
11 goals.

Adopted this \_\_\_\_\_ day of \_\_\_\_\_, 2025.

COUNTY COUNCIL OF PRINCE  
GEORGE'S COUNTY, MARYLAND

BY: \_\_\_\_\_  
Edward P. Burroughs III  
Chair

ATTEST:

\_\_\_\_\_  
Donna J. Brown  
Clerk of the Council

LDR-94-cr-Minority Business Enterprise Prime Contractor Advancement  
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