

COUNTY COUNCIL OF PRINCE GEORGE'S COUNTY, MARYLAND
2025 Legislative Session

Resolution No. CR-087-2025

Proposed by Council Member Oriadha

Introduced by _____

Co-Sponsors _____

Date of Introduction September 9, 2025

RESOLUTION

1 A RESOLUTION concerning

2 The Minority Business Enterprise Prime Contractor Initiative

3 For the purpose of encouraging the establishment of a pilot cohort program to support the
4 development and advancement of County Based Minority Business Enterprise (MBE)
5 subcontractors into prime contractors on construction projects by providing targeted training,
6 technical assistance, mentorship, and access to procurement and contract opportunities in
7 partnership with the Economic Development Corporation (EDC), the Office of Central Services,
8 and the Office of Procurement.

9 WHEREAS, Prince George's County is committed to advancing equity and inclusion in
10 County procurement and contracting opportunities; and

11 WHEREAS, Minority Business Enterprises (MBEs) play a vital role in the County's
12 economic development but often face structural and systemic barriers to becoming prime
13 contractors; and

14 WHEREAS, providing targeted support, training, mentorship, and access to procurement
15 resources can enhance the capacity and competitiveness of MBEs and foster long-term economic
16 sustainability; and

17 WHEREAS, the Prince George's County Economic Development Corporation (EDC), the
18 Office of Central Services, and the Office of Procurement possess the institutional knowledge,
19 networks, and authority to implement a targeted MBE development initiative; and

20 WHEREAS, the County Council desires the County to establish a pilot cohort to serve as a
21 model for long-term MBE advancement and procurement equity.
22

NOW, THEREFORE, BE IT RESOLVED by the County Council of Prince George's County, Maryland, that the County Council hereby encourages the establishment of the MBE Prime Contractor Advancement Pilot Program ("Program"), which should serve a cohort of five (5) certified Minority Business Enterprise subcontractors annually, with the intent of supporting their progression to become County-certified prime contractors.

BE IT FURTHER RESOLVED that the Program should be jointly administered by the following County entities:

- 1) The Prince George's County Economic Development Corporation (EDC); and
- 2) The Office of Central Services, including its Supplier Development and Diversity Division; and
- 3) The Office of Procurement.

BE IT FURTHER RESOLVED that these agencies through the Program should collaborate to:

- 1) Identify eligible MBE subcontractors for participation; and
- 2) Design a 12-month development curriculum, including training, mentorship, financial literacy, bonding assistance, and procurement readiness; and
- 3) Provide participants with access to contract forecasting, bid preparation support, and business development services; and
- 4) Facilitate introductions and matchmaking with general contractors and procurement officers.

BE IT FURTHER RESOLVED that eligible participants should:

- 1) Possess a current MBE certification recognized by Prince George's County; and
- 2) Demonstrate at least two (2) years of subcontracting experience on public or private sector projects; and
- 3) Submit a statement of interest, capability profile, and references.

BE IT FURTHER RESOLVED that the County should establish a Selection Committee to evaluate applicants and select five (5) participants annually based on established criteria.

BE IT FURTHER RESOLVED that The EDC and Office of Central Services shall submit an annual report to the County Council within 90 days of the close of each program cycle detailing:

- 1) Cohort participant progress and outcomes; and

- 1 2) Contracting awards or procurement advancements obtained; and
2 3) Recommendations for program improvement and potential expansion.

3 BE IT FURTHER RESOLVED that the program shall be reviewed for effectiveness after
4 the second cycle, with findings presented to the Council for consideration of permanent
5 institutionalization.

6 BE IT FURTHER RESOLVED that the County Council encourages the County Executive
7 to identify and allocate necessary funding and resources for program implementation, including
8 staff, training partners, and program materials.

9 BE IT FURTHER RESOLVED that The County may seek supplemental funding through
10 public-private partnerships, grants, or federal/state economic development programs.

11 BE IT FURTHER RESOLVED that the County Council strongly encourages all relevant
12 County agencies to prioritize the development of historically underrepresented business
13 communities and to align this initiative with the County’s broader equity and economic justice
14 goals.

Adopted this _____ day of _____, 2025.

COUNTY COUNCIL OF PRINCE
GEORGE'S COUNTY, MARYLAND

BY: _____
Edward P. Burroughs III
Chair

ATTEST:

Donna J. Brown
Clerk of the Council

LDR-94-cr-Minority Business Enterprise Prime Contractor Advancement
Initiative.Resolution.2025