# COUNTY COUNCIL OF PRINCE GEORGE'S COUNTY, MARYLAND 2023 Legislative Session

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|--|---|--|--|
| Resolution No.   | CR-044-2023   |  |  |
| Proposed by  | The Chair (by request – County Executive)   |  |  |
| Introduced by Council Members Hawkins, Harrison, Franklin, Watson, Fisher, Derno |   |  |  |
|  | Ivey and Oriadha  |  |  |
| Co-Sponsors  |   |  |  |
| Date of Introdu  | ction May 16, 2023  |  |  |
|  | RESOLUTION  |  |  |
| A RESOLUTION   | Concerning  |  |  |
| Payments in  | Lieu of Taxes ("PILOT") Agreement for Park Place at Addison Road                  |  |  |
| Apartments   |   |  |  |
| For the purpose o  | f approving the terms and conditions of a Payments in Lieu of Taxes               |  |  |
| ("PILOT") Agree  | ment between Prince George's County, Maryland (the "County") and Banneker         |  |  |
| Ventures, LLC (tl  | ne "Owner").  |  |  |
| WHEREAS  | , there is a significant need in the County for quality housing units for persons |  |  |
| with limited incom   | me; and   |  |  |
| WHEREAS  | , the Owner proposes to acquire and construct one hundred ninety three (193)      |  |  |
| units of multi-fan   | nily rental housing for low-income to moderate-income residents, known as         |  |  |
| Park Place at Add  | lison Road, on a 3.70 acre parcel located at 6301 Central Avenue, 212 Zelma       |  |  |
| Avenue, and 109  | Addison Road, Capitol Heights, Maryland 20743, as more particularly               |  |  |
| described in Exhi  | bit A, attached hereto and herein incorporated by reference ("Property"); and     |  |  |
| WHEREAS  | , the Owner has requested that the County Council of Prince George's County,      |  |  |
| Maryland, (the "C  | County Council") authorize the Owner to make payments in lieu of County real      |  |  |
| property taxes pu  | rsuant to Section 7-506.3 of the Tax-Property Article of the Annotated Code of    |  |  |
| Maryland, as ame   | ended; and  |  |  |
| WHEREAS  | Section 7-506.3 of the Tax-Property Article of the Annotated Code of              |  |  |
| Maryland, as ame   | ended, provides that in Prince George's County, real property may be exempt       |  |  |
| from county prop   | erty tax if: (a)(2)(i) the real property is owned by a person engaged in          |  |  |

constructing or operating housing structures or projects; (a)(2)(ii) the real property is used for a

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housing structure or project that is constructed or substantially rehabilitated under a federal, State, or local government program that (a)(2)(ii)(1) is acquired, constructed, or rehabilitated under a federal, State, or local government program that (a)(2)(ii)(1)(A) funds construction or rehabilitation or insures the financing of construction or rehabilitation in whole or in part, including a housing investment trust, or (a)(2)(ii)(1)(B) provides interest subsidy, rent subsidy, or rent supplements; or (a)(2)(ii)(2) is acquired under the Right of First Refusal program under Subtitle 13, Division 14 of the Prince George's County Code; (a)(2)(iii) the owner and the governing body of Prince George's County agree that the owner shall pay a negotiated amount in lieu of the applicable county property tax; and (a)(2)(iv) the owner of the real property: (a)(2)(iv)(1)(A) agrees to continue to maintain the real property as rental housing for lower income persons under the requirements of the government programs described in paragraph (a)(2)(ii) of this subsection; and (a)(2)(iv)(1)(B) agrees to renew any annual contributions contract or other agreement for rental subsidy or supplement; or (a)(2)(iv)(2) enters into an agreement with the governing body of Prince George's County to allow the entire property or the portion of the property that was maintained for lower income persons to remain as housing for lower income persons for a term of at least 5 years; and

WHEREAS, the Owner has demonstrated to the County that an agreement for payments in lieu of County real property taxes is necessary to make the Project economically feasible, as described in Attachments "A-1," "A-2," and "A-3," attached hereto and made a part hereof; and

WHEREAS, in order to induce the Owner to provide housing for families with restricted incomes, it is in the interest of the County to accept payments in lieu of County real property taxes, subject to the terms and conditions of the PILOT Agreement (the "Agreement") set forth in Attachment B, attached hereto and made a part hereof; and

WHEREAS, the County Executive has recommended support of the acquisition and construction of the Project.

NOW, THEREFORE, BE IT RESOLVED by the County Council of Prince George's County, Maryland, that in accordance with Section 7-506.3 of the Tax-Property Article of the Annotated Code of Maryland, as amended, the County shall accept payments in lieu of County real property taxes for the Project, subject to the Agreement attached to this Resolution.

BE IT FURTHER RESOLVED that the County Executive or the County Executive's designee is hereby authorized to execute and deliver the Agreement in the name of and on behalf

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of the County in substantially the same form attached hereto.

BE IT FURTHER RESOLVED that the County Executive, prior to the execution and delivery of the Agreement, may make such changes or modifications to the Agreement as deemed appropriate in order to accomplish the purpose of the transaction authorized by this Resolution; and the execution of the Agreement by the County Executive or the County Executive's designee shall be conclusive evidence of the approval of the County Executive of all changes or modifications to the Agreement; and the Agreement shall thereupon become binding upon the County in accordance with the terms and conditions therein.

BE IT FURTHER RESOLVED that the County Executive, subsequent to the execution of the Agreement, may amend the Agreement as deemed appropriate in order to accomplish the purpose of the transaction authorized by this Resolution.

BE IT FURTHER RESOLVED that this Resolution shall become effective as of the date of its adoption.

Adopted this 20<sup>th</sup> day of June, 2023.

COUNTY COUNCIL OF PRINCE GEORGE'S COUNTY, MARYLAND

Thomas Throngs

BY:

Thomas E. Dernoga

Chair

ATTEST:

Donna J. Brown

Clerk of the Council

Jonn J. Brown

#### **ATTACHMENT A-1**

#### PROJECT INFORMATION SHEET

### Park Place at Addison Road 6301 Central Avenue, 212 Zelma Avenue, and 109 Addison Road Capitol Heights, MD 20743

#### **COUNCILMANIC DISTRICT 4**

**PROJECT DESCRIPTION**: A one hundred ninety three (193) unit newly

constructed, six-story, elevator-serviced apartment building on a 3.70 acre site in Capitol Heights. Ownership proposes to restrict rents for one

hundred percent (100%) of units to households with incomes below seventy percent (70%) of Area Median Income (AMI) for at least forty (40) years.

**OWNER**: Banneker Ventures, LLC

**DEVELOPER**: Banneker Ventures, LLC

**CONTACT**: Omar Karim, Managing Member

301-408-0802

NEIGHBORHOOD/LOCALITY: Capitol Heights, Prince George's County, District 4

**UNIT MIX**: A mix of Studios, One- and Two-bedroom units

**AFFORDABILITY**: 70% or less of the AMI: 193 units

#### **ATTACHMENT A-2**

#### PROJECT INFORMATION SHEET

Park Place at Addison Road 6301 Central Avenue, 212 Zelma Avenue, and 109 Addison Road Capitol Heights, MD 20743

#### **COUNCILMANIC DISTRICT 4**

#### **PROJECT DESCRIPTION:**

Banneker Ventures, LLC (the "Developer") propose to restrict rent levels for one hundred ninety three (193) rental units at Park Place at Addison Road (the "Project") to serve households with incomes at or below seventy percent (70%) of the Area Median Income ("AMI") for a period of at least forty (40) years. The Project is a proposed one hundred ninety three (193) unit family affordable housing development to be newly constructed on a 3.70 acre parcel at 6301 Central Avenue, 212 Zelma Avenue and 109 Addison Road in Capitol Heights.

The Project will be located approximately one mile east of the Washington D.C. border within 0.1 mile of a bus stop. The Project is also located adjacent to the Addison Road Metro Rail Station along the Blue Line, locating it within the Blue Line Transit Corridor, one of the County's development priority areas. To the north of the Project is the Addison Plaza Shopping Center which includes a CVS and grocery store. The unit mix includes studios, one- and two-bedrooms units. The Project is in a mixed-use neighborhood surrounded by single-family homes, retail and commercial spaces, and residential apartment complexes.

In total, the Project will contain approximately 165,000 sq. ft. of living space on six (6) elevator-serviced floors. Each unit will contain washer/dryer hook ups, dishwasher, garbage disposal, microwave, and high-speed internet access. A structured parking garage containing approximately 40 spaces and off-street parking of 110 spaces, contiguous to the Project, will be available to provide the residents with free, easily accessed parking. In addition to the one hundred ninety three (193) residential units, the Project will include approximately 10,000 square feet of retail space on the ground floor, an array of amenities to include community rooms, fitness center, yoga room club room, on-site leasing office, Wi-Fi lounge/media room, business center, theatre, roof top deck and an outdoor green park with a picnic area.

The total cost of acquisition and construction of the Project is anticipated to be approximately

eighty five million, two hundred fifty seven thousand, six hundred seventy-seven dollars (\$85,257,677). The Developer is applying for a Prince George's County Housing Investment Trust Fund ("HITF") in the amount of three million, five hundred thousand dollars (\$3,500,000) and a Payment in Lieu of Taxes ("PILOT") Agreement since both the loan funds and PILOT subsidy will allow one hundred percent (100%) of the Project's units to be income- and rent-restricted and ensure the Project is able to adequately service its debt and equity capital. Additional funding for the Project will be provided by Amazon and the State of Maryland Department of Housing and Community Development.

#### **ATTACHMENT A-3**

# PROJECT FINANCING ESTIMATE Park Place at Addison Road 6301 Central Avenue, 212 Zelma Avenue, and 109 Addison Road Capitol Heights, MD 20743

## **COUNCILMANIC DISTRICT 4**

| SOURCES                             |   | Amount     | Percentage |  |
|-------------------------------------|---|------------|------------|--|
|                                     |   |            | •          |  |
| Tax-exempt Bond Financing           |   | 33,023,888 | 38.73%     |  |
| CDA - Rental Housing Works          |   | 3,500,000  | 4.11%      |  |
| PGC - Housing Investment Trust Fund |   | 3,500,000  | 4.11%      |  |
| Amazon                              |   | 20,000,000 | 23.46%     |  |
| LIHTC - Investor Equity             |   | 25,233,789 | 29.60%     |  |
| TOTAL                               |   | 85,257,677 | 100.00%    |  |
|                                     |   |            |            |  |
| USES                                |   | Amount     | Percentage |  |
| Construction Costs                  |   | 58,544,296 | 68.67%     |  |
| Fees Related to Construction        |   | 4,720,497  | 5.54%      |  |
| Financing Fees and Charges          |   | 6,906,775  | 8.10%      |  |
| Acquisition Cost                    |   | 7,100,000  | 8.33%      |  |
| Developer's Fee                     |   | 5,052,970  | 5.93%      |  |
| Syndication Costs                   |   | 10,000     | 0.01%      |  |
| Guarantees and Reserves             |   | 2,923,139  | 3.43%      |  |
| TOTAL                               | Ś | 85,257,677 | 100.00%    |  |