





October 16, 2025

**FISCAL AND POLICY NOTE**

TO: Colette R. Gresham, Esq.  
Acting Council Administrator

Karen T. Zavakos, Esq.  
Acting Deputy Council Administrator

THRU: Lavinia Baxter   
Senior Legislative Budget and Policy Analyst

FROM: Roger G. Banegas   
Legislative Budget and Policy Analyst

RE: Policy Analysis and Fiscal Impact Statement  
**CR-129-2025** Contract Approvals

---

---

**CR-129-2025** (*Proposed by:* The Chair at the request of the County Executive)

Assigned to the Committee of the Whole

---

A RESOLUTION CONCERNING CONTRACT APPROVALS for the purpose of approving a multi-year contract to procure maintenance services for the County's Office of Homeland Security and Emergency Management's communication equipment and supporting software.

---

**Fiscal Summary**

**Direct Impact**

*Expenditures:* Additional expenditures of approximately \$10,409,184 in Fiscal Year 2026.

*Revenues:* No revenue impact likely.

### Indirect Impact:

Likely favorable.

---

### Legislative Summary:

CR-129-2025<sup>1</sup>, proposed by the Chair of the Council at the request of the County Executive and sponsored by Council Members Hawkins, Harrison, Watson, and Fisher, was introduced on October 14, 2025, and referred to the Committee of the Whole (COW). CR-129-2025 would approve the County's contract with Motorola Solutions, Inc. to ensure continuing maintenance of legacy software, hardware, licenses for radio communications, computer-aided software, records management software, and Next Generation 9-1-1.

---

### Current Law/Background:

Under Section 819<sup>2</sup> of the Charter for Prince George's County, Maryland, the County Council must approve, by resolution, all multiyear contracts exceeding an aggregate of Five Hundred Thousand Dollars (\$500,000).

---

### Discussion/Policy Analysis:

The contract, subject to approval in CR-129-2025 and with an **effective date of October 1, 2025**, is detailed in Attachment 1 to the resolution.<sup>3</sup> This contract will engage Motorola Solutions, Inc. to provide combined radio and records management maintenance. This will ensure continuing maintenance of legacy software, hardware, licenses for radio communications, computer-aided software, records management software, and Next Generation 9-1-1. Attachments 1 and 2<sup>4</sup> outline the terms for a multi-year agreement between the County and Motorola Solutions, Inc. The contract term is from October 1, 2025, through June 30, 2030, with **\$10,409,184** allocated in FY 2026 and an **estimated total value of \$79,105,900** over the contract term. Motorola Solutions, Inc. is the sole source/provider for this contract, as they were the previous providers for these services. The intent is to continue the operational reliability of the County's public safety communications and data systems.

Motorola Solutions, Inc. has also committed to supporting the County's Local, Small, and Minority Business Enterprise (LSMBE) growth through strategic capacity-building initiatives **over the five-year contract period**. They will partner with local academic institutions (Bowie State University, Prince George's Community College, and Prince George's County Public Schools) to provide

---

<sup>1</sup> [CR-129-2025](#)

<sup>2</sup> Prince George's County Code - [Section 819](#)

<sup>3</sup> CR-129-2025 - [Attachment 1](#)

<sup>4</sup> CR-129-2025 - [Attachment 2](#)

services, including but not limited to learning opportunities, sponsoring STEM scholarships, and providing internships. Motorola Solutions will also provide free technical training on Motorola technologies to County-based small and minority business enterprise (MBE) firms, along with opportunities for job shadowing, participation in 9-1-1 Center support services, and collaboration on public safety projects across the Mid-Atlantic region.

---

**Fiscal Impact:**

- *Direct Impact*

Enactment of CR-129-2025 will have an adverse fiscal impact on the County of approximately \$10,409,184 in FY 2026, and an estimated total value of \$79,105,900 over the contract term of five (5) years.

- *Indirect Impact*

Enactment of CR-129-2025 should have a favorable indirect impact on the County via the provision of equipment and services.

- *Appropriated in the Current Fiscal Year Budget*

Yes.

---

**Effective Date:**

CR-129-2025 shall be effective on the date of adoption.

---

If you require additional information or have questions about this fiscal impact statement, please email me.