# CCI Health Services: Fueling the Primary Care Pipeline

Prince George's County Council, Board of Health October 6, 2025 Dr. Sonya Bruton, CCI CEO & President





### OUR MISSION

To deliver high-quality, accessible care to our community members, leading the way to a better healthcare system for everyone.

Nuestra misión es brindar atención de alta calidad y accesible a los miembros de nuestra comunidad, liderando el camino hacia un mejor sistema de salud para todos.





## OUR VISION

A healthy and empowered community for generations to come.

Una comunidad sana y empoderada para las generaciones por venir.





### **MEDICAL**

- Primary Care
- Preventive Care
- Pediatric Care
- Family Planning
- Women's Health
- Infectious Diseases

### **Specialty Services**

- · Refugee Health
- HIV Treatment Program
- CenteringParenting®
- Program for All-Inclusive Care for the Elderly (PACE)

### DENTAL

### **Preventative Care**

- X-Rays
- Cleanings
- Fluoride Treatment
- And more

### **Restorative Care**

- Filings
- Extractions
- And more

### **BEHAVIORAL**

- Counseling
- Referrals
- Substance Use Disorder Treatment

At CCI, Behavioral Health is integrated into our primary care delivery.

### SUPPORTIVE SERVICES

- The Special Supplemental Nutrition Program for Women, Infants, and Children (WIC)
- Breastfeeding Initiation

# CCIRX IN-HOUSE DISCOUNT PHARMACY

 Medication Discount Program

### OUR SERVICES

### **2025 Quality Awards**





























# O

### 40,025 Total **Patients**

CCI patients come from 10 out of 23 counties in the state of Maryland plus the District of Columbia.

- 58.75% of CCI patients come from Silver Spring, Hyattsville, & Gaithersburg
- Patients in Prince George's County come mainly from Hyattsville, Riverdale, & College Park



Montgomery

17,620

Prince George's

451

Anne Arundel

272

Howard

171

Frederick

Baltimore City 116 Baltimore County

Charles

137

64

District of Columbia

59 Carroll

50 Washington

Unreported/Chose

not to disclose

Other Counties: 86

Dental 10.615

Medical

12,378

Case Management

97,686

7.949

126.353

in-person visits

Behavioral Health

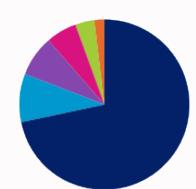
= **135,989** Total Visits

4.760

Substance Use Disorder

2,601

Nutrition



9.636 virtual visits

### Language & **Translations**

¡Hola!

### Race & Ethnicity

WIC (Women, Infants,

### 68%

15%

7%

Asian

Hispanic/Latino/ Latina/Latine

Black/African

American

4%

White

5%

1%

American Indian/ Alaska Native

### **New location in** Greenbelt, MD

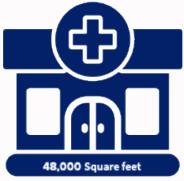
**Visits by Service** 

The future home of Maryland's first **FQHC** operated Family Medicine Residency Program

64

Exam rooms 16 Dental

operatories



### Age

56% 18-64 years old

39% 0-18 years old

5% 65+ years old

78%

patients served in

another language

& Children)

### **Payor Mix**

53% Medicaid/ CHIP

Uninsured

8% Private insurance

4% Medicare



32,822 participants

48.030



highest percentage pediatric patients among Maryland FQHCs, 38.28%



out of 17 HRSA program awardees in Maryland in total number of patients



5.56% average growth in number of patients in the last 4 years



99% patients diagnosed with HIV were linked to care within 30 days of diagnosis

- Expanded the HIV/AIDS program to Silver Spring
- · Began offering same day PrEP to prevent HIV



Only 4.7% of babies born to CCI patients have a low birthweight compared to Maryland's 8.6%

· Expanded the CenteringPregnancy program to Silver Spring



72.6% of pediatric dental patients received dental sealants



93% of CCI patients who smoke received smoking cessation support

### **Total Budget: \$56 Million**

**CCI succeeds at primary care** because it is our core business. Our training programs strengthen clinical and financial stability: expanded service lines, stronger workforce retention, increased patient satisfaction, and reduced system strain.

### **Total Staff: 315**

- 86% BIPOC
- 20+ Languages Spoken

### Care Team:

- MDs Family Medicine, Internal Medicine, Pediatrics, OB/Gyn
- NPs Women's Health, Family Medicine, Pediatrics, Psychiatric
- Dentists, Therapists, Neuropsychology
- Registered Nurses, Clinical Medical Assistants, Hygienists,
   Community Health Workers, Referral Specialists, Interpreters

### **CCI Training Programs:**

- Anchor Workforce Development at the Community Level
- Family Medicine
- Employ Prince George's Capital Area
   Healthcare Alliance: Clinical Medical Assistants,
   Certified Nursing Assistant, Geriatric Nursing
   Assistant, Medical Billing & Coding, Pharmacy
   Technician, Emergency Medical Technician
- Dental Assistant
- Dental Hygienist
- Medical Interpreters





# Responding to the Primary Care Workforce Crisis

Sustainable primary care + Family Medicine Residency Pipeline

[Only FQHC Accredited to Sponsor Residencies (Since 2022), Only FQHC (MD/DC/VA/DE) with an Accredited Family Medicine Residency Program (since 2024)]

### **Our Teaching Home:**

### 7615 Ora Glen Drive, Greenbelt, **True Medical Home Training Model**

- 48,000 Sq. Feet
- 48 Primary Care Exam Rooms
- 16 Dental Operatories
- CenteringPregnancy® Space
- Staff/Resident Only Outdoor Space
- In-House Pharmacy
- **OB/GYN Services**
- **Prenatal Services**
- Reproductive Health Services
- Refugee Health Services
- **Expanded Dental Services**
- **Expanded HIV/ID Services**
- Integrated Behavioral Health













# Family Medicine Residency Space 10,000 Sq. ft.

- 19 Exam and Procedure Rooms
- Dedicated Library
- Simulation Room
- Conference Room
- Resident Work Area
- Resident Wellness Area
  - Lactation Room
  - Rest Area
  - Shower





### External **Training Sites:**

### **Adventist HealthCare Fort Washington Medical Center**

- Adult Inpatient Medicine
- Adult Emergency Medicine
- Adult Critical Care Medicine
- Musculoskeletal Medicine
- **General Surgery** •



### **Children's National Hospital**

- Pediatric Inpatient Medicine
- Pediatric Emergency Medicine

### **Howard University Hospital** Dermatology

### **Luminis Health Doctors Community Medical Center**

Adult Inpatient Medicine

### **University of Maryland Capital Region** Health

- Obstetrics
- Newborn Care

### **Program of All-Inclusive Care for the Elderly (PACE)**

- Geriatrics Rotation
- Longitudinal Geriatrics Experience





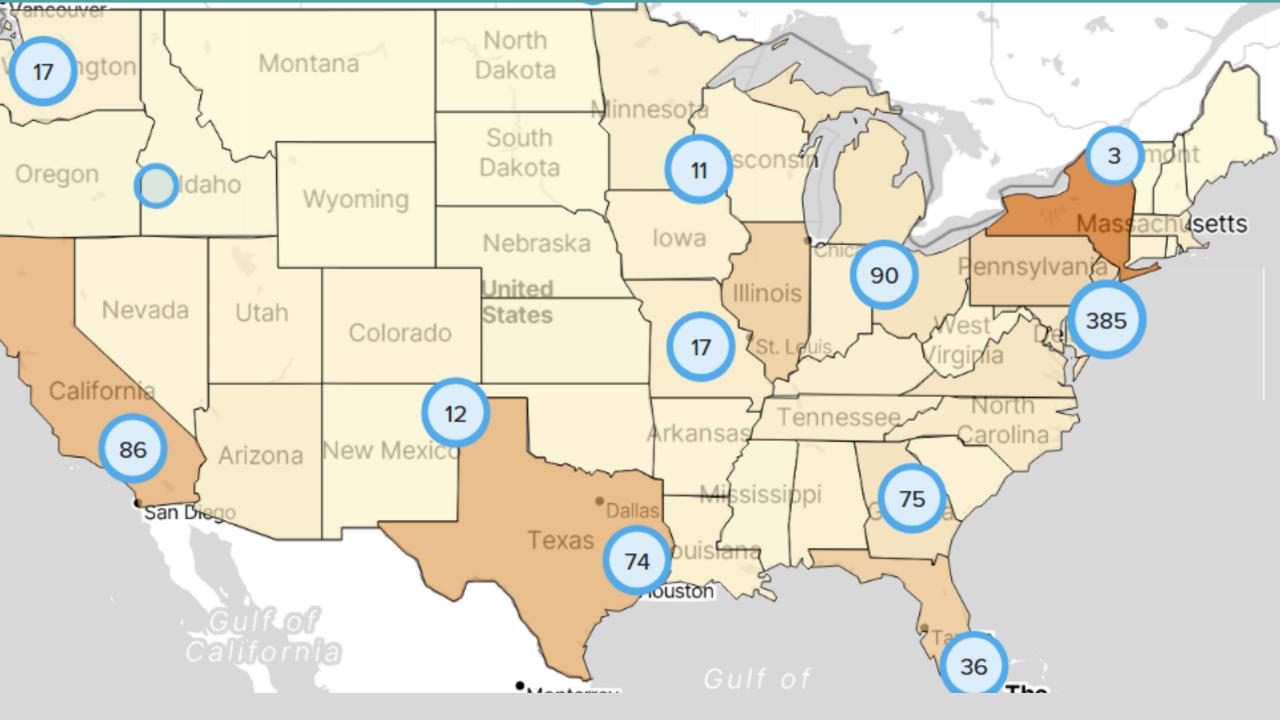


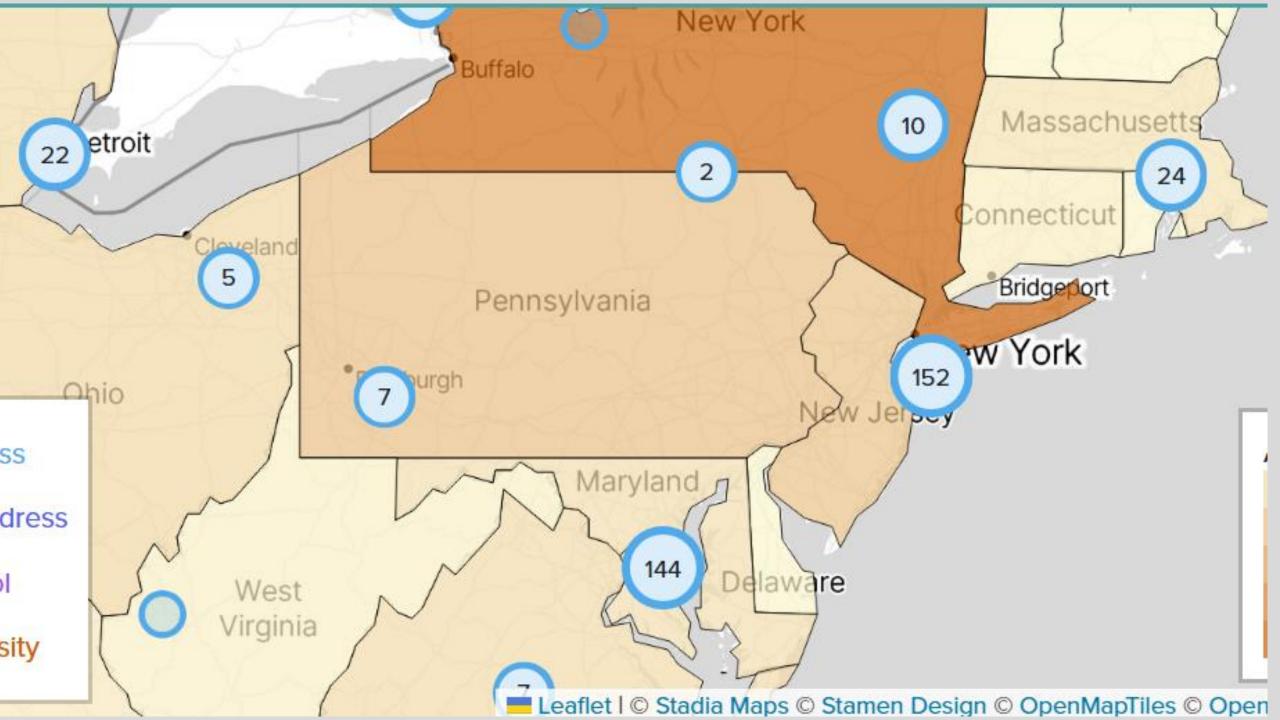


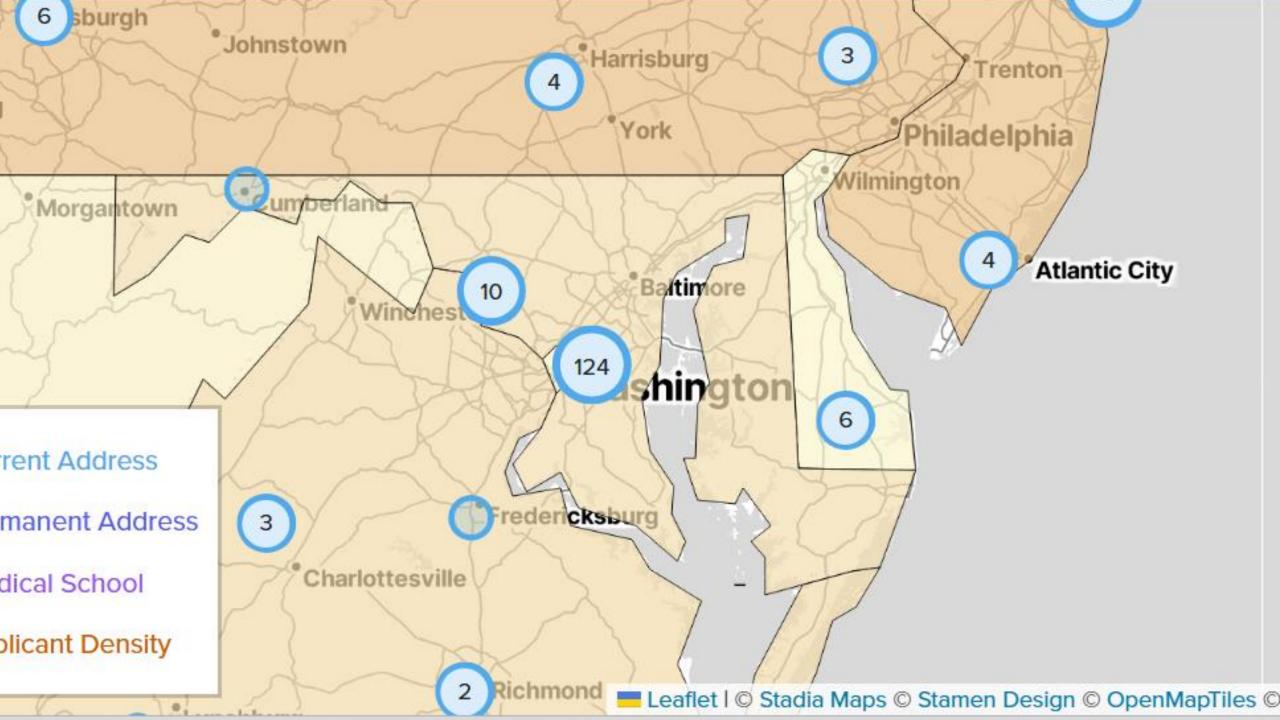
# 2024 CCI Family Medicine Applicant Pool

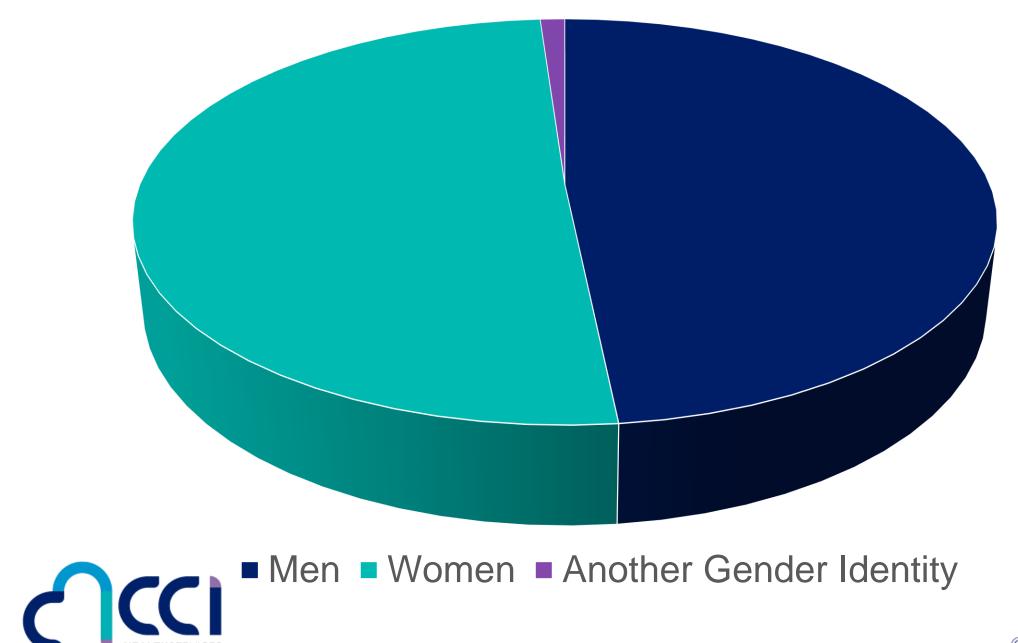










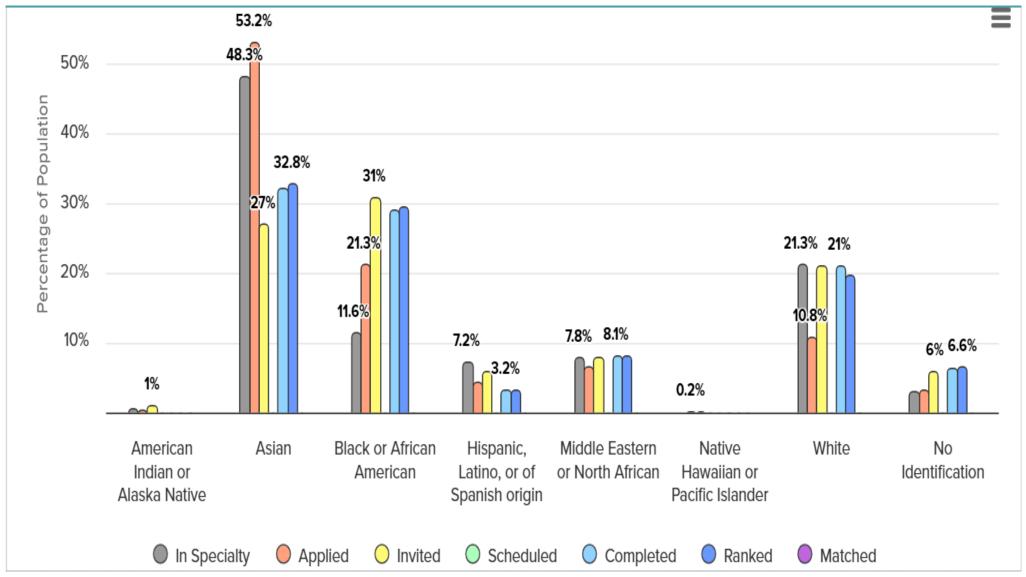




















American Indian or Alaska Native	0							=
Asian	0	23						
Black or African American	0	0	29					
Hispanic, Latino, or of Spanish origin	0	0	0	5				
Middle Eastern or North African	0	0	2	0	5			
Native Hawaiian or Pacific Islander	0	0	0	0	0	0		
White	1	3	1	1	2	0	14	
No Identification	0	0	0	0	0	0	0	6
American Indian of A Asian Age: Asian Ange								

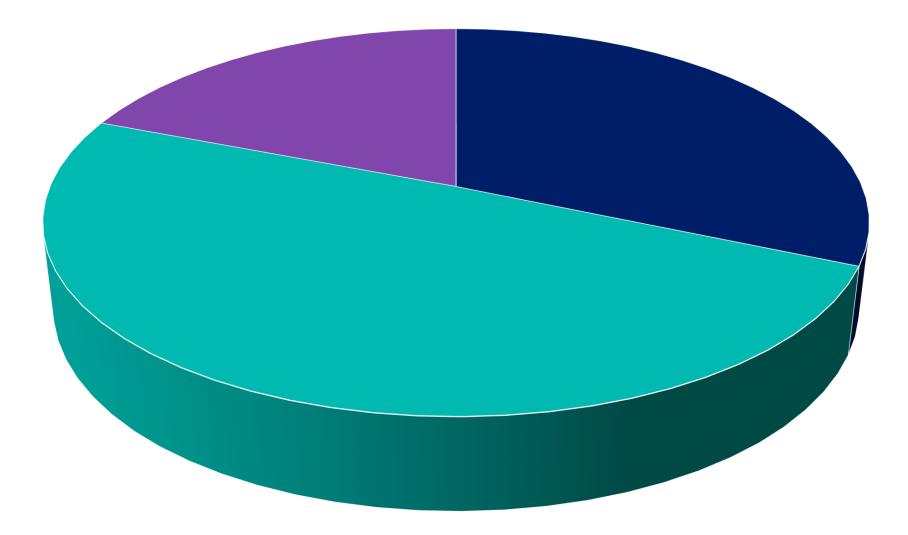












■ M.D. Candidate / Graduate ■ D.O. Candidate / Graduate ■ International Medical Graduate









### **Highest Ranked Interviewees**

- Ethnically reflect CCI's patient population
- Self-identified as a person from a disadvantaged background
- Candidates for graduation from the top 10% of U.S. medical schools (M.D. and D.O. candidates)
- Strong familial ties to Maryland
- Passionate about underserved care
- Fluency around federally qualified health centers



### **Comprehensive Training:**

### **Residency Curriculum: "Cradle to Grave Care"**

- •Outpatient, inpatient, ED, OB, geriatrics, pediatrics, behavioral health.
- •Group care: CenteringPregnancy® & CenteringParenting® models.
- •Diverse patient populations: refugees, immigrants, multilingual families.
- Integrated training across Hospital settings

### Why Our Model Works

CCI sustains primary care as its core business.

### Residency impact:

- •Builds local physician pipeline.
- •Expands culturally competent workforce.
- •Improves access → reduces avoidable hospitalizations.
- Supports county-wide equity and economic stability



### Partnership Opportunity: Investment In the Pipeline

Program begins July 1, 2026, with 4 residents, scaling to 12 residents by July 2028.

Category	FY2025–2026 (Clinic Launch)	<b>FY2026–2007</b> (Residents Yr 1)	<b>FY2027–2028</b> (Residents Yr 2)	<b>FY2028–2029</b> (Residents Yr 3)
Core Faculty (2 FTEs)	\$600,000	\$600,000	\$600,000	\$600,000
Residents (4 → 8 → 12 @ \$160,000 ea.)		\$640,000	\$1,280,000	\$1,920,000
Subtotal: Medical Personnel Costs	\$600,000	\$1.24 <b>M</b>	\$1.88M	\$2.52M



# CCI – Prince George's County Partnership: Program Costs 4-year Summary

Funding Source	FY25-26	FY26-27	FY27-28	FY28-29	Total (4 yrs)
CCI Health Services (Lead Investor)	\$1.8M	\$1.4M	\$1.6M	\$1.8M	\$6.6M
Partner Req.		\$1.24M	\$1.88M	\$2.52M	\$5.64M
Total Program Investment	\$1.8M	\$2.64M	\$3.48M	\$4.32M	\$12.24M



### Additional Supports to Strengthen Retention

**↑**Workforce Housing: Affordable housing options for residents and early-career physicians.

Loan Repayment Bridge:
9-month bridge until state/federal repayment awards begin.

Transportation Assistance: County transit passes for residents serving multiple clinic sites.

**Childcare Support:** Access to County-certified early childhood centers.

### **CCI's Commitment**

CCI remains prepared to 100% self-fund the residency if required.

However, full self-funding would delay the PACE program second site launch and slow our primary care expansion into unserved parts of the County.

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### **Every dollar invested will**

Directly support the salaries of physicians and residents training in Prince George's County.

Strengthen access to care in medically underserved areas.

Retain high-quality, culturally competent providers in the county post-graduation.

\*Reduce ER dependence and health inequities through continuous, community-based care.



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