

Access to Primary Care in Prince George's County

Dr. Andrew McGlone, Executive Medical Director, Primary
Care & Community Medicine

Roxanne Leiba Lawrence, Vice President, Primary Care &
Community Medicine

Prince George's County
Board of Health

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Agenda

1. Overview of Luminis Health
2. Luminis Health's Primary Care Footprint in Prince George's County
3. Barriers to Access & Strategic Growth Opportunities
4. Discussion / Q&A

Overview of Luminis Health



MISSION

To enhance the health of the people
and communities we serve.

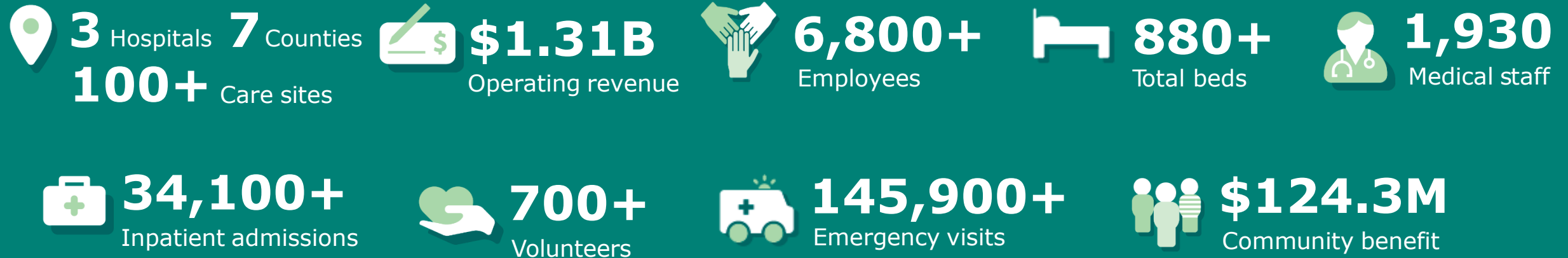
VISION

LIVING HEALTHIER TOGETHER

VALUES

Respect, Inclusion,
Service, Excellence

Luminis Health System-level Facts & Figures



Luminis Health Doctors Community Medical Center Facts & Figures



Luminis Health's Vision 2030



Vision 2030 outlines a future where **every Prince Georgian** can access the healthcare they need and want **in their own community**, where they feel most comfortable **with high quality, equitable outcomes.**

QUALITY



Deliver **equitable, high-quality care** aligned with community priorities

COMMUNITY



Optimize partnerships through **innovation and collaboration** to achieve **health equity**

WORKFORCE



Recruit/retain **inclusive** and culturally appreciative workforce through **expanded opportunities**

GROWTH



Reimagine our role through **innovation, technology, and diversification**

FINANCE

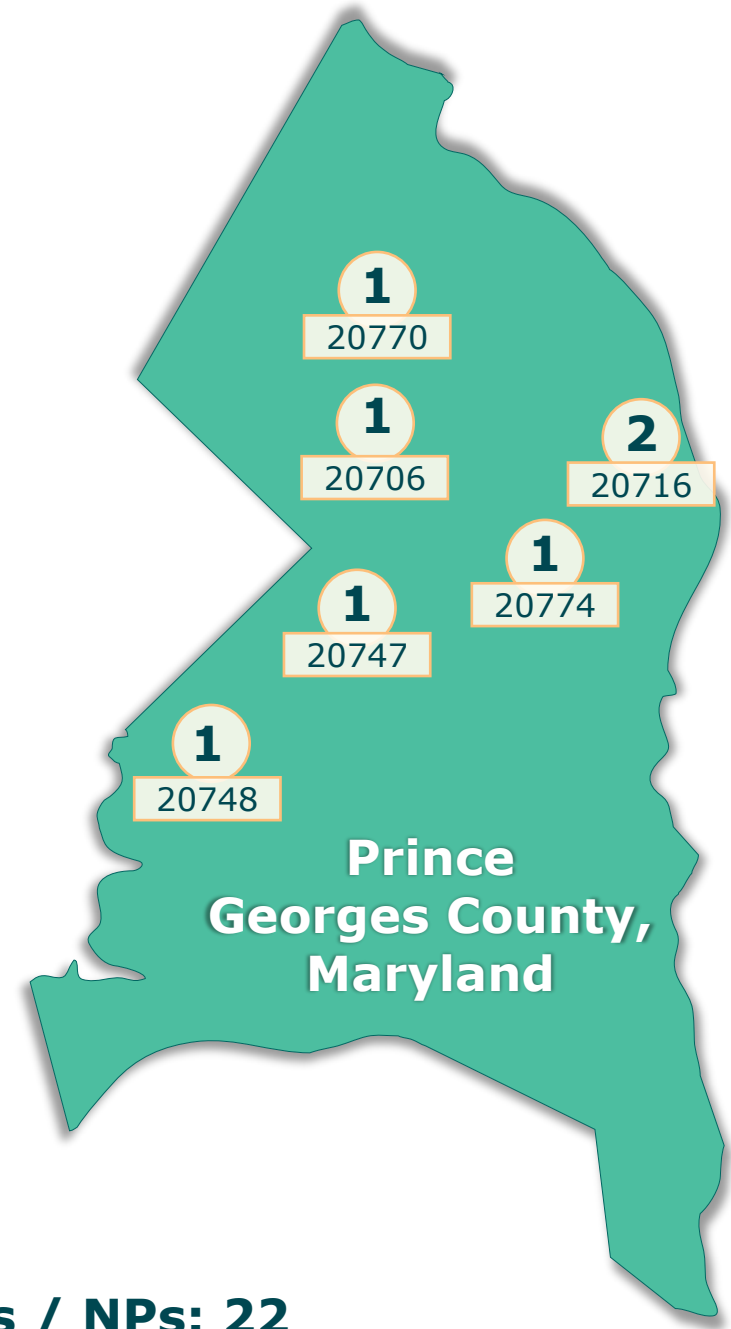


Leverage **care redesign** and portfolio mix to achieve high value

Luminis Health's Primary Care Footprint in Prince Georges County



Luminis Health Primary Care Access



Total MDs / NPs: 22

A Comprehensive Approach

- Team Based Care Model
 - Pharmacists, Nurses, Social Workers, Community Health Workers, Nutrition & Diabetes Educators and Advanced Medical Assistants
- Comprehensive Testing Services: A1C, Spirometry, Cognitive Screening, Retinopathy Screening, & Cardiac Evaluations
- Same-Day Appointment Availability

Health Risks in Prince George's County

Asthma, Obesity, & Substance Abuse impacted by SDoH

- **Targeted Programs:**

- **Obesity:** Expand health education and wellness initiatives, with increased access to weight management programs through primary care and Lanham Bariatrics
- **Asthma:** Launch program with remote monitoring, community-based medication, enhanced telemedicine, and pharmacy delivery to reduce ED visits.
- **Substance Use:** Optimize Utilization of Behavioral Health services in Prince George's County; integrate protocol-driven PSA treatment into Primary Care
- **Diabetes:** Leverage current resources to expand evidence-based, team-based, protocol-driven care → increase access, control, and prevention

Preventative Medicine for Community Wellness



EPIC EHR (HIMMS Stage 7) with CRISP integration + SDoH platform, creating a single source of community health record



Data-Drive Primary Care: close care gaps, manage chronic illness & support transitions of care



Remote Patient Monitoring: expand chronic disease management capabilities



Health Equity in Screening: scale prostate cancer equity model to address other disparities



Faith-Based Partnerships: immunization, screening and education to build on Covid & diabetes program success

Performance on Key Clinical Quality Metrics



Diabetes Prevention

- Hemoglobin A1C < 8%:
72.3%
- Blood Pressure Control:
82.1%



Hypertension

- Blood Pressure Control:
77.6%



Cancer Screenings

- Colorectal Cancer Screening:
72.7%
- Breast Cancer Screening:
76.4%

Performance on all metrics is at or above the NCQA
HEDIS 90th percentile blended benchmark!

Barriers to Primary Care & Strategic Growth Opportunities



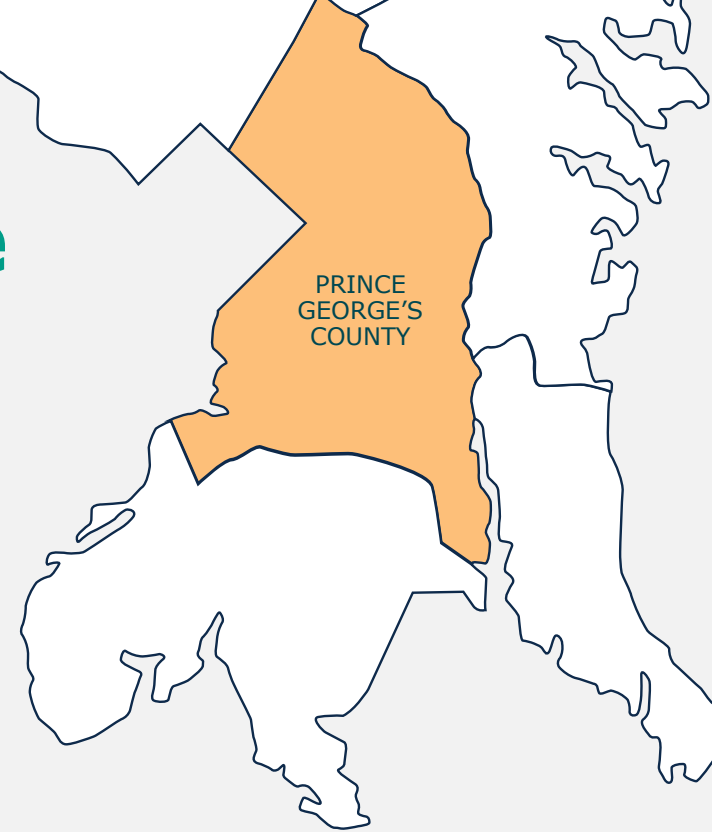
Defining and embracing the challenge

Our shared vision begins with our common commitment to

address the profound

healthcare infrastructure **deficits, disparities,** and health equity gaps highlighted in the Huron Report.

Primary Care represents the largest physician shortage in the county.



For the population of Prince George's County

42%

SEEK CARE

OUTSIDE THE COUNTY

Compared to Maryland state averages, the County has:

~1,050

PHYSICIAN DEFICIT

And a

~475

BED DEFICIT

Care disparities, such as transport, food, and housing insecurity lead to

\$380M

A YEAR OF EXCESS CARE COSTS

Affecting over

192K

PRINCE GEORGIANS

Investments Required to Actualize Expanded Primary Care

Considerable investments will be required to impact the healthcare gaps and disparities across the service area, which can be accelerated with the County’s support and partnership.



Description		Initial Costs (recruitment, ancillary startup)	Annual Operating Loss	Expected Loss over 10-Year Horizon
Primary Care Providers	Adding Family Practice Physicians and Advance Practice Providers to existing Prince George’s County practice locations	\$250K	\$150K	\$1.6M
New Practice Expansion	Cost to acquire new site including capital for Build-Out	\$850K		
New Practice including Recruitment	Total cost to establish 3 new providers at a new practice location in Prince George’s County	\$1.1M	\$450K	\$5.15M

The Opportunity Ahead

Luminis Health is answering the call

for a healthier and more equitable Prince George's County.

Luminis Health has expanded Primary Care

as well as specialty care, women's health, and surgery; and is actively working to bring maternity services to Prince George's County.

Luminis Health is making significant investments

to expand and improve care in the County, including nearly \$200 million since 2019 and over \$200 million more for maternity services and hospital improvements.

Considerable investments will be required to impact the healthcare gaps and disparities across the service area, which can be accelerated with the County's support and partnership.



Q&A?