

COUNCIL RETREAT

ECONOMIC DEVELOPMENT PROGRAM TOOLS, INCENTIVES AND STRATEGIES

Monday, September 16, 2019

Newton White Mansion, 2708 Enterprise Road, Mitchellville, MD 20721

AGENDA

9:30 a.m. – 10:00 a.m. Continental Breakfast

10:00 a.m. Welcome

- Honorable Todd M. Turner, Chair, Prince George's County Council

Opening Remarks

- Honorable Angela D. Alsobrooks, County Executive, Prince George's County
- Major F. Riddick, Jr., Acting Chief Administrative Officer, Prince George's County
- Raymond Gilley, Deputy Chief Administrative Officer for Economic Development

10:30 a.m. – 12:30 p.m. Staff Presentation on Economic Development Incentives

Presenters:

- David S. Iannucci, President and CEO, Prince George's County Economic Development Corporation
- Estella Alexander, Acting Director, Department of Housing and Community Development
- Shelly M. Gross-Wade, President and CEO, FSC First
- Dawn R. Medley, Senior Vice President, FSC First
- Stephen J. Paul, Associate Director, Redevelopment Authority, Prince George's County
- Donny R. James, Chief Real Estate Officer, Revenue Authority, Prince George's County



Staff Presentation on Economic Development Incentives (continued)

Presentation Topics:

- Major County Investment Tools and Incentives
 - TIF, PILOT, EDIF, etc.
- Tax Credit Tools and Incentives
 - Opportunity Zone Program, Enterprise Zone Tax Credits, Revitalization Tax Credits, New Job Tax Credits, Grocery Store Tax Credits, etc.
- FSC First Tools and Incentives
 - SBA 504, VLT, Green Business Program, Microenterprise Program, Purple Line Business Support, and other FSC First Programs and Services
- State Tools and Incentives
 - MEDAAF, MSBDFA, VLT, TEDCO, Neighborhood Business Works Program, Other
- Other Related County Economic Development Tools and Incentives
 - Employ Prince George's (EPG) Programs, DHCD (including Housing PILOTs), Revenue Authority, Redevelopment Authority, Capital Budget/PAYGO, etc.

12:30 p.m. – 1:00 p.m. Lunch

1:00 p.m. – 3:30 p.m. Group Discussion

- Council Members, Agency Heads, Program Directors, and other official retreat participants will Discuss and Assess the Status and Effectiveness of the County's Overall Economic Development Efforts and Strategies, to date, as well as Plans / Options to Adjust the County's Economic Development Programs and Strategies for the Future.

Wrap-up and Next Steps

