### Camden Largo Town Center

## Description of PILOT Request: \$229,213 fixed payment toward County tax per affordable unit per year 98 of the units are affordable / 147 are market rate

Assessed Value: \$ 38,202,167 Total # of Units: 245 # of Market Rate Units: 147

Rates Effective: July 1, 2021 through June 30, 2022 # of Affordable Units: 98

			Do not	t change ra	tes									
Agency Tax	A	ssessed Value	FY2022 Rate	Per	Equ.	ax Burden - thout PILOT	Normal Tax Per Unit	Tax	Burden with	PILOT per Affordable Unit	Defer	nount rred per able Unit		nual Amount Deferred
County	\$	38,202,167.00	1.0000	100	1%	\$ 382,021.67	\$1,559.27	•	229,213.00	\$0.00	\$	1,559.27	(\$	152,808.67
State	\$	38,202,167.00	0.1120	100	1%	\$ 42,786.43	174.64	\$	42,786.43	174.64				
Park & Planning	\$	38,202,167.00	0.2940	100	1%	\$ 112,314.37	458.43	\$	112,314.37	458.43				
SWM/Flood Control	\$	38,202,167.00	0.0540	100	1%	\$ 20,629.17	84.20	\$	20,629.17	84.20				
WSTC	\$	38,202,167.00	0.0260	100	1%	\$ 9,932.56	40.54	\$	9,932.56	40.54				
City/Municipal Tax	\$	38,202,167.00	0.0000	100	1%	\$ -	0.00	\$	-	_				
Solid Waste Service Charge						\$ 8,432.90	34.42	\$	8,432.90	34.42				
Clean Water Act Fee						\$ 1,602.30	6.54	\$	1,602.30	6.54				
Total Payment						\$ 577,719.40	2,358.04	\$	424,910.73	\$ 798.77				

Break out residential vs. commercial portion of assessment, if applicable

0.600 Amt of tax paid0.600 Amt of market rate units

Tax ID # per Parcel	Current County Tax Portion		ure County Portion	Fiscal Impact (Difference)		
13-3097490	\$	341,959	\$ 170,979			
13-3429966	\$	40,063	\$ 20,032			
TOTAL	\$	382,021.67	\$ 229,213.00	\$ (152,808.67)		

PLEASE FOCUS ON UPDATING THE CELLS IN YELLOW - IF ANY OTHER CHANGES ARE MADE, PLEASE ADVISE DHCD

# Camden Largo Town Center PILOT CALCULATIONS - Deferred Tax 2% Annual Escalating Factor

Year	nnual County x Burden per Unit	Ar Ta	ull Amount of nnual County ox Burden for 98 Affordable Units	Annual County PILOT per Affordable Unit	Annual County PILOT for all 98 Affordable Units
1	\$ 1,559	\$	152,809	\$0.00	\$0.00
2	\$ 1,590	\$	155,865	\$0.00	\$0.00
3	\$ 1,622	\$	158,982	\$0.00	\$0.00
4	\$ 1,655	\$	162,162	\$0.00	\$0.00
5	\$ 1,688	\$	165,405	\$0.00	\$0.00
6	\$ 1,722	\$	168,713	\$0.00	\$0.00
7	\$ 1,756	\$	172,087	\$0.00	\$0.00
8	\$ 1,791	\$	175,529	\$0.00	\$0.00
9	\$ 1,827	\$	179,040	\$0.00	\$0.00
10	\$ 1,863	\$	182,621	\$0.00	\$0.00
11	\$ 1,901	\$	186,273	\$0.00	\$0.00
12	\$ 1,939	\$	189,998	\$0.00	\$0.00
13	\$ 1,978	\$	193,798	\$0.00	\$0.00
14	\$ 2,017	\$	197,674	\$0.00	\$0.00
15	\$ 2,057	\$	201,628	\$0.00	\$0.00
16	\$ 2,099	\$	205,660	\$0.00	\$0.00
17	\$ 2,141	\$	209,774	\$0.00	\$0.00
TOTAL		\$	3,058,018		\$ -

Year	Payment		
1	\$ 229,213.00		
2	\$ 233,797.26		
3	\$ 238,473.21		
4	\$ 243,242.67		
5	\$ 248,107.52		
6	\$ 253,069.68		
7	\$ 258,131.07		
8	\$ 263,293.69		
9	\$ 268,559.56		
10	\$ 273,930.76		
11	\$ 279,409.37		
12	\$ 284,997.56		
13	\$ 290,697.51		
14	\$ 296,511.46		
15	\$ 302,441.69		

16	\$ 308,490.52
17	\$ 314,660.33

# of Affordable Units:
Annual Escalating Factor:
Full Amount of Annual County Tax per Unit
Amount of County PILOT per Unit

			Cumulative
Ann	ual Value of	Va	lue of Deferred
De	ferred Tax		Tax
\$	(152,809)	\$	(152,809)
\$	(155,865)	\$	(308,674)
\$	(158,982)	\$	(467,656)
\$	(162,162)	\$	(629,817)
\$	(165,405)	\$	(795,222)
\$	(168,713)	\$	(963,936)
\$	(172,087)	\$	(1,136,023)
\$	(175,529)	\$	(1,311,552)
\$	(179,040)	\$	(1,490,592)
\$	(182,621)	\$	(1,673,212)
\$	(186,273)	\$	(1,859,485)
\$	(189,998)	\$	(2,049,484)
\$	(193,798)	\$	(2,243,282)
\$	(197,674)	\$	(2,440,956)
\$	(201,628)	\$	(2,642,584)
\$	(205,660)	\$	(2,848,244)
\$	(209,774)	\$	(3,058,018)
\$	(3,058,018)		

98 2% \$ 1,559.27 \$ -

Income	Total	Per Unit
Low Income Units	\$ 1,920,156	\$ 7,837
Market Rate Units	\$ 3,406,560	\$ 13,904
Nonresidential	\$ 610,050	\$ 2,490
Gross Project Income	\$ 5,936,766	\$ 24,232
Vacancy Allowance	\$ (296,838)	\$ (1,212)
Effective Gross Income	\$ 5,639,928	\$ 23,020
Expenses		
Administrative	\$ 357,000	\$ 1,457
Management Fee	\$ 173,587	\$ 709
Utilities	\$ 479,107	\$ 1,956
Maintenance	\$ 526,560	\$ 2,149
Taxes and Insurance	\$ 691,531	\$ 2,823
Replacement Reserve	\$ 85,750	\$ 350
Total Expenses	\$ 2,313,535	\$ 9,181
Net Operating Income	\$ 3,326,393	\$ 13,200
Cap Rate	8.00%	8.00%
Value	###########	\$ 165,000

#### Clean Water Act Fee

Impervious Area (sf) Equivalent Service Unit Impervious Area Fee Rate Impervious Area Fee Rate Administrative Fee Rate

Total Clean Water Act Fee

\$0.00

Solid Waste Service Charge System Benefit Charge # of Units

Total Solid Waste Service C

\$0.00

### **Estimations of Assessed Value using NOI and Cap Rate**

Est. Assessed Value pe		
NOI	\$ 3,326,393	
Cap Rate*	8.0%	Update as appropriate
Assessed Value	\$ 41,579,909	
Assessment Ratio	100%	