ATTACHMENT A

TERM SHEET

Parties to the Agreement:	Accela, Inc.
Background:	Implementation of Accela software as a service for County's Board of License Commission. In the event, additional support services are required on Accela's proprietary software as a service.
Effective Date:	11/28/26
Term:	1 year
Amounts to be Disbursed:	FY 2027: $726,500

ATTACHMENT B

TERM SHEET

Parties to the Agreement:	Avaya, Inc.
Background:	Avaya's on premises telecommunications solutions, associated software, equipment, SaaS solutions and professional services.
Effective Date:	12/20/25
Term:	3 year
Amounts to be Disbursed:	FY 2026: $566,200 FY 2027: $604,700 FY 2028: $645,700 ...

ATTACHMENT D

TERM SHEET

Parties to the Agreement:	CycloMedia Technology, Inc.
Background:	GeoCyclarama 360 degree view with elevation data associated with imagery at street level, inside buildings and LiDAR data. This data is coupled with the County's GIS tools for county-wide use.
Effective Date:	06/30/26
Term:	6 year
Amounts to be Disbursed:	FY 2026: $353,900 FY 2028: $377,900 FY 2029: $403,600 FY 2030: $431,000 FY 2031: $491,500 FY 2032: $524,800

ATTACHMENT E

TERM SHEET

Parties to the Agreement:	Earth Networks, Inc.
Background:	Weather stations to provide real time reporting. The data is used to stand up GIS applications displaying radar and satellite view, freeze contour line, snow, rain fall information, storm prediction for Emergency Operation Center, drilled down to neighborhood level.
Effective Date:	03/31/2026
Term:	3 year
Amounts to be Disbursed:	FY 2026: $84,300 FY 2027: $90,000 FY 2028: $96,100

ATTACHMENT F

TERM SHEET

Parties to the Agreement:	Environmental Systems Research Institute, Inc. (ESRI)
Background:	Worldwide leader in Geographical Information System (GIS) software and solutions used county-wide to share GIS based information for agencies, public safety and communication in 911 dispatch systems, storm water management, permitting. All 23 counties in Maryland, District of Columbia and all Northern Virgina jurisdiction currently use ESRI technology.
Effective Date:	10/16/2026
Term:	5 year
Amounts to be Disbursed:	FY 2026: $600,000 FY 2027: $640,800 FY 2028: $684,300

ATTACHMENT G

TERM SHEET

Parties to the Agreement:	International Business Machines Corporation (IBM)
Background:	IBM's on premises mainframe software, equipment, tape and mass central data storage system, and professional services.
Effective Date:	12/20/25
Term:	3 year
Amounts to be Disbursed:	FY 2026: $382,400 FY 2027: $408,400 FY 2028: $436,200

ATTACHMENT H

TERM SHEET

AGREEMENT FOR resellers of IT hardware

Parties to the Agreement:	Carahsoft Technology Corporation, CDW Government, LLC. Software House International (SHI), ePlus Technology, Inc., NGEN, LLC, Oakland Consulting Group, Inc., GMG World Media, LLC, Immersive Concepts, LLC, Xerox Corporation, Mainline Information Systems
Background:	Various IT Hardware Manufacturer, Distributers and/or Resellers
Effective Date:	09/14/25
Term:	5 year
Amounts to be Disbursed:	FY 2026: $6,156,900 FY 2027: $7,009,600 FY 2028: $7,480,000 FY 2029: $7,980,300 FY 2030: $8,515,000

ATTACHMENT I

TERM SHEET

Parties to the Agreement:	CDW Government, LLC, Software House International, Inc., Insignt, Dell, SoftChoice, SoftwareONE, Zones
Background:	Microsoft partner authorized to provide US Government Enterprise License Agreement (ELA) for over 500 plus seats. This vendor will provide suite of Microsoft products current in use by the County. Microsoft does not direct sell their software licenses.
Effective Date:	04/30/2026
Term:	3 year
Amounts to be Disbursed:	FY 2026: $6,316,800 FY 2027: $6,744,500 FY 2028: $7,201,100

ATTACHMENT J

TERM SHEET

Parties to the Agreement:	Open Text Public Sector Solutions, Inc.
Background:	Data management system built on OpenText software to organize, store, retrieve, archive scanned file data county-wide.
Effective Date:	09/25/25
Term:	5 year
Amounts to be Disbursed:	FY 2026: $120,307 FY 2027: $128,500 FY 2028: $137,200 FY 2029: $147,000 FY 2030: $156,500

ATTACHMENT K

TERM SHEET

Parties to the Agreement:	Pictometry International Corp. aka Eagle View
Background:	Aerial measurement software using three-dimensional aerial photographs to create high resolution images of building, providing accurate measurements and perspectives. The oblique ariel imagery, is a cloud-based platform used county-wide by numerous agencies to access current and historic oblique imagery and orthophotography.
Effective Date:	07/31/2026
Term:	5 year
Amounts to be Disbursed:	FY 2026: $287,700 FY 2027: $307,200 FY 2028: $328,009 FY 2029: $350,300 FY 2030: $374,100

ATTACHMENT L

TERM SHEET

Parties to the Agreement:	System Analysis Program Development (SAP, Inc.)
Background:	Maintenance, support and licenses for Enterprise Resource Planning (ERP) software on premise and cloud hosted for Finance, Budget, Human Resources, Procurement.
Effective Date:	12/30/25
Term:	5 year
Amounts to be Disbursed:	FY 2026: $1,600,000 FY 2027: $1,708,000 FY 2028: $1,823,700 FY 2029: $1,947,600 FY 2030: $2,080,000

ATTACHMENT M

TERM SHEET

Parties to the Agreement:	SAS Institute, Inc.
Background:	SAS software for payroll and statistical summarizing software mainframe utilization. The legacy application is required until the mainframe is retired for access to data stored in external data structures, on remote computer platforms.
Effective Date:	05/30/26
Term:	5 year
Amounts to be Disbursed:	FY 2026: $42,800 FY 2027: $45,700 FY 2028: $48,800 FY 2029: $52,100 FY 2030: $55,600

ATTACHMENT N

TERM SHEET

AGREEMENT FOR resellers of IT software

Parties to the Agreement:	Carahsoft Technology Corporation, CDW Government, LLC. Software House International (SHI), ePlus Technology, Inc., Finite Matters, LTD (Pattern Stream), NGEN, LLC, Oakland Consulting Group, Inc., Phoenix Software International, Inc.,
Background:	Various Commercial off the Shelf Software Manufacturer, Distributers and/or Resellers
Effective Date:	09/14/25
Term:	5 year
Amounts to be Disbursed:	FY 2026: $5,030,400 FY 2027: $5,368,000 FY 2028: $5,727,100 FY 2029: $6,110,800 FY 2030: $6,520,200