



# Kaiser Permanente's long-term commitment to Prince George's County

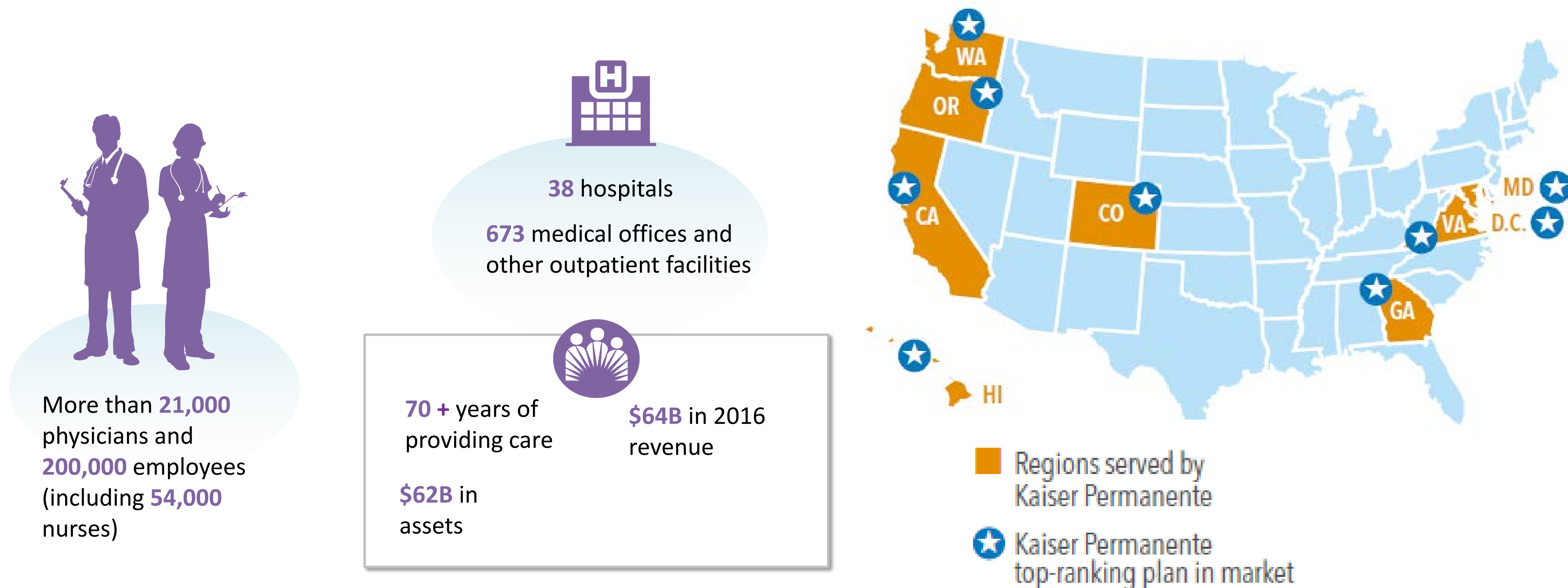
Kim Horn  
President

Shital Desai, M.D.  
Physician-in-Chief, District of Columbia and Suburban Maryland Service Area

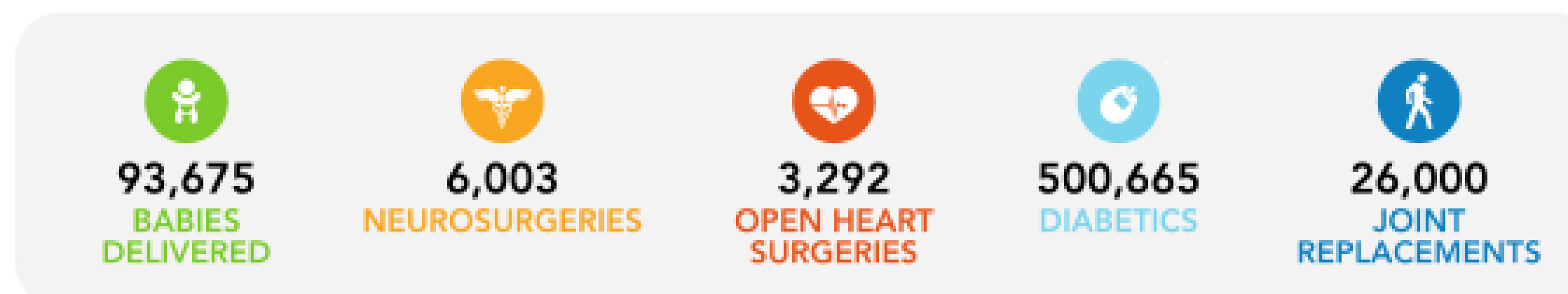


**KAISER PERMANENTE®**

# Kaiser Permanente: By the Numbers



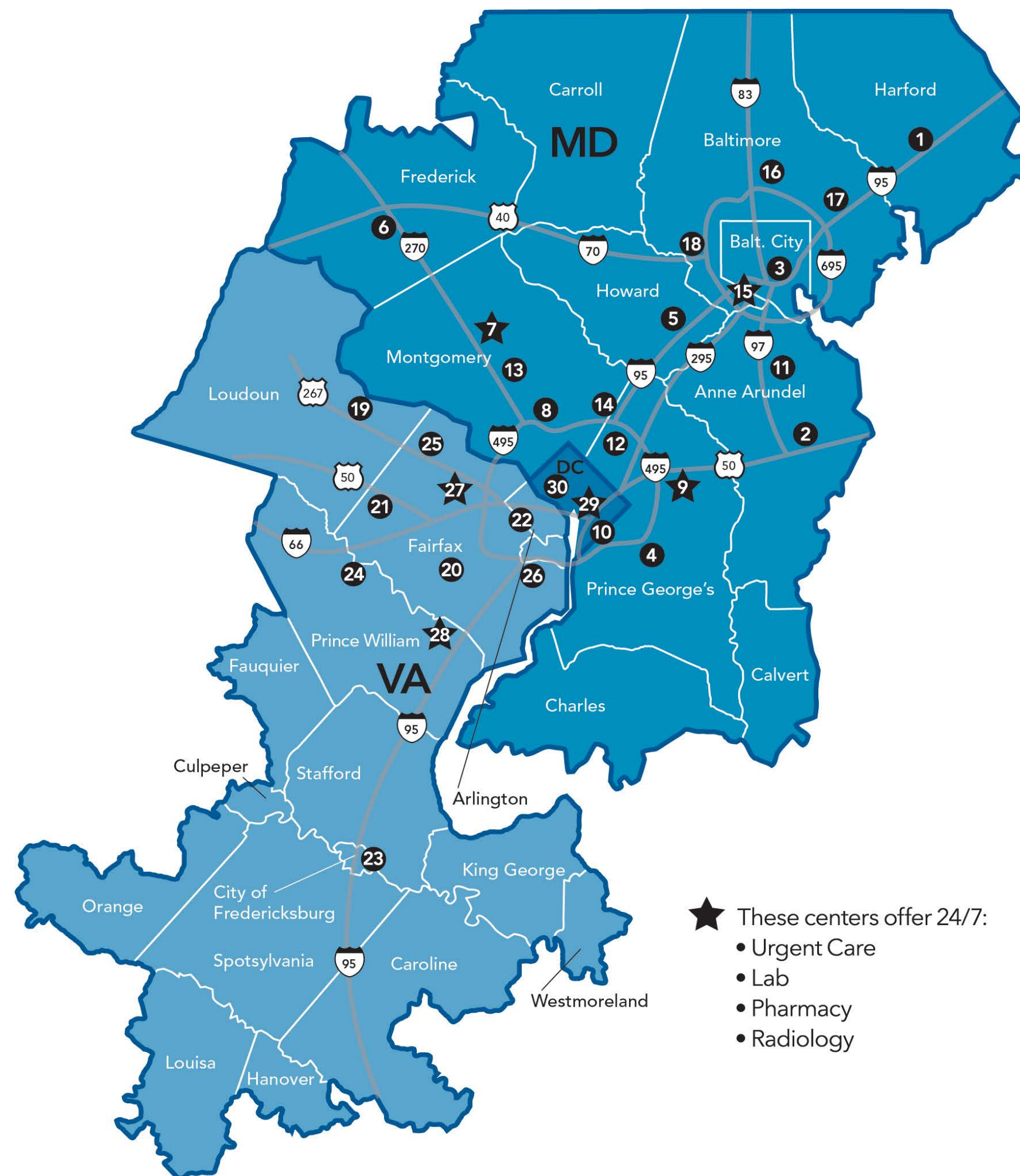
## Making Lives Better



Note: 2013 data unless otherwise noted.  
Financial data as of year-end 2014 data and membership data as of April 2015



# Kaiser Permanente in the Mid-Atlantic States: By the Numbers

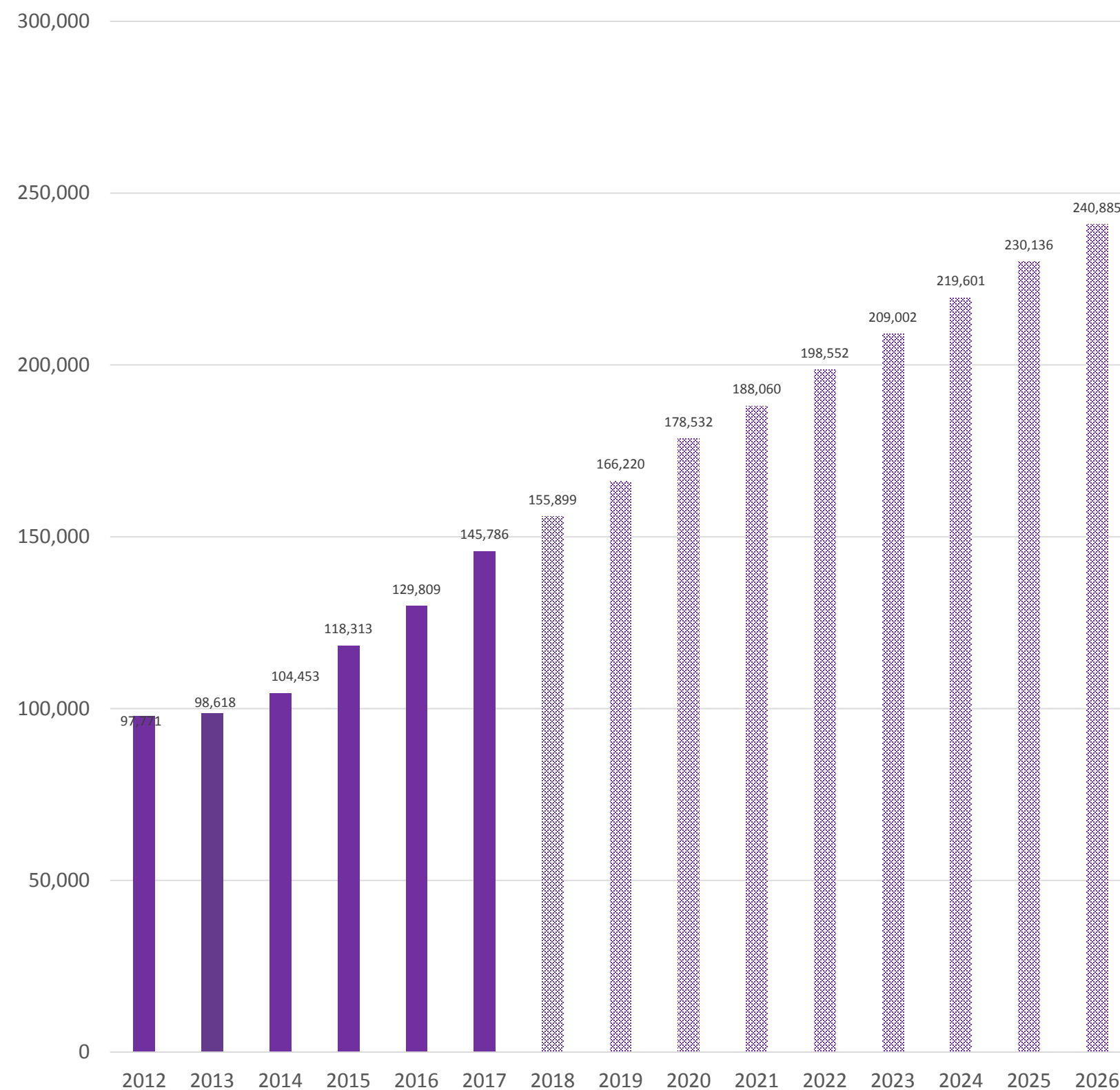


## By the Numbers:

- 700,000+ members
- 1,500+ Mid-Atlantic Permanente Medical Group physicians
- 8,000+ employees
- 30 medical facilities
- 5 Hubs
- 24 hours x 7 days x 365 days care

# Kaiser Permanente's membership reflects Prince George's County and is growing

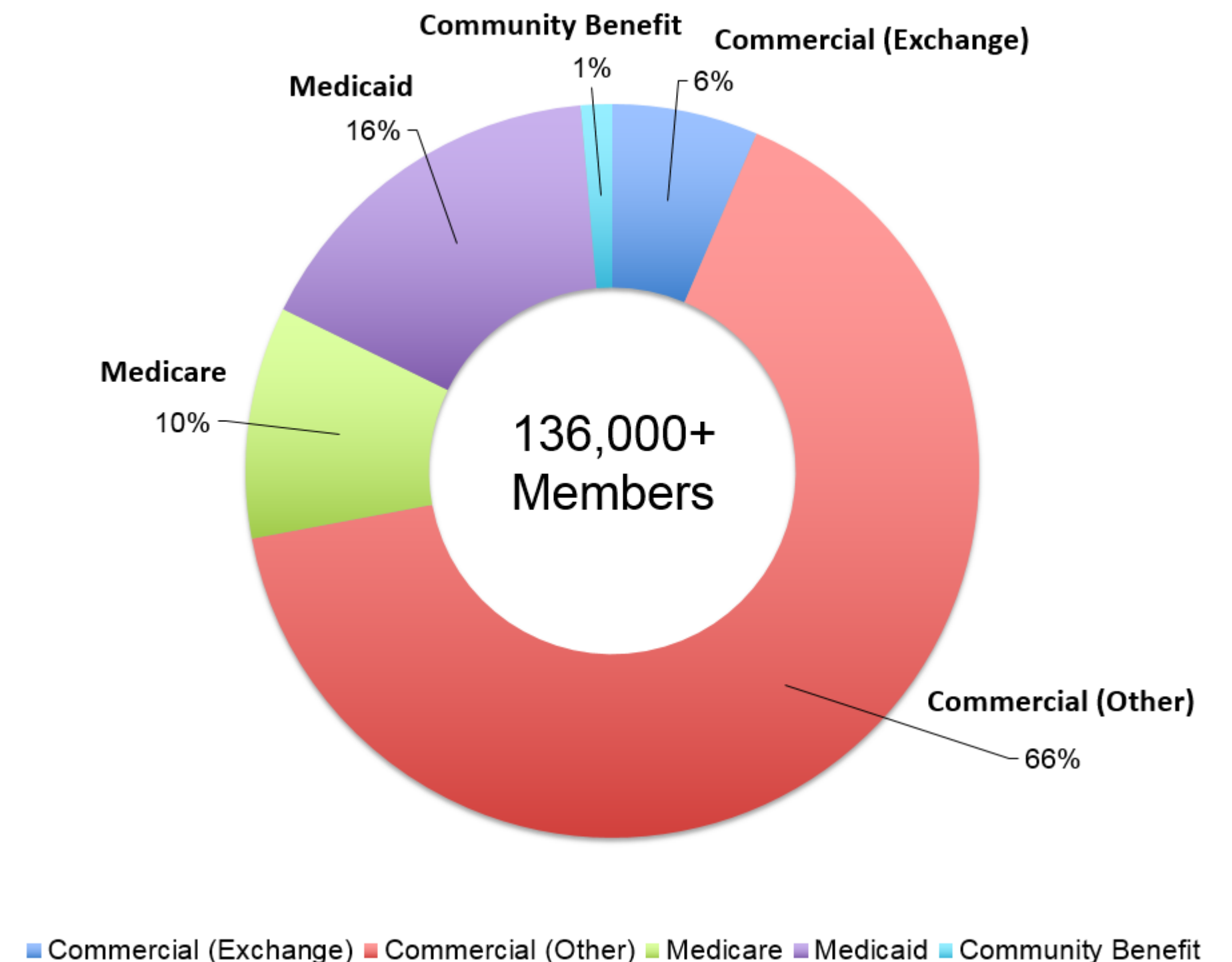
Prince George's MOB Membership



**Key:**

Reported membership

Projected membership



# Kaiser Permanente's Growing Presence in Prince George's County (through 2022)

## Existing Sites + Expansions or Replacements (4)

- **Largo Medical Center**
  - 2017: CT/MRI Mobile Trailer Expansion
  - 2020: 60,000 – 100,000 sq. ft. expansion
- **Prince George's Medical Center**
  - 2020: 50,000 sq. ft. Owned Replacement
- **Marlow Heights Medical Center**
- **Camp Springs Medical Center**
- **Silver Spring Medical Center**
  - Serving Prince George's County Residents

## Building New Sites (4)

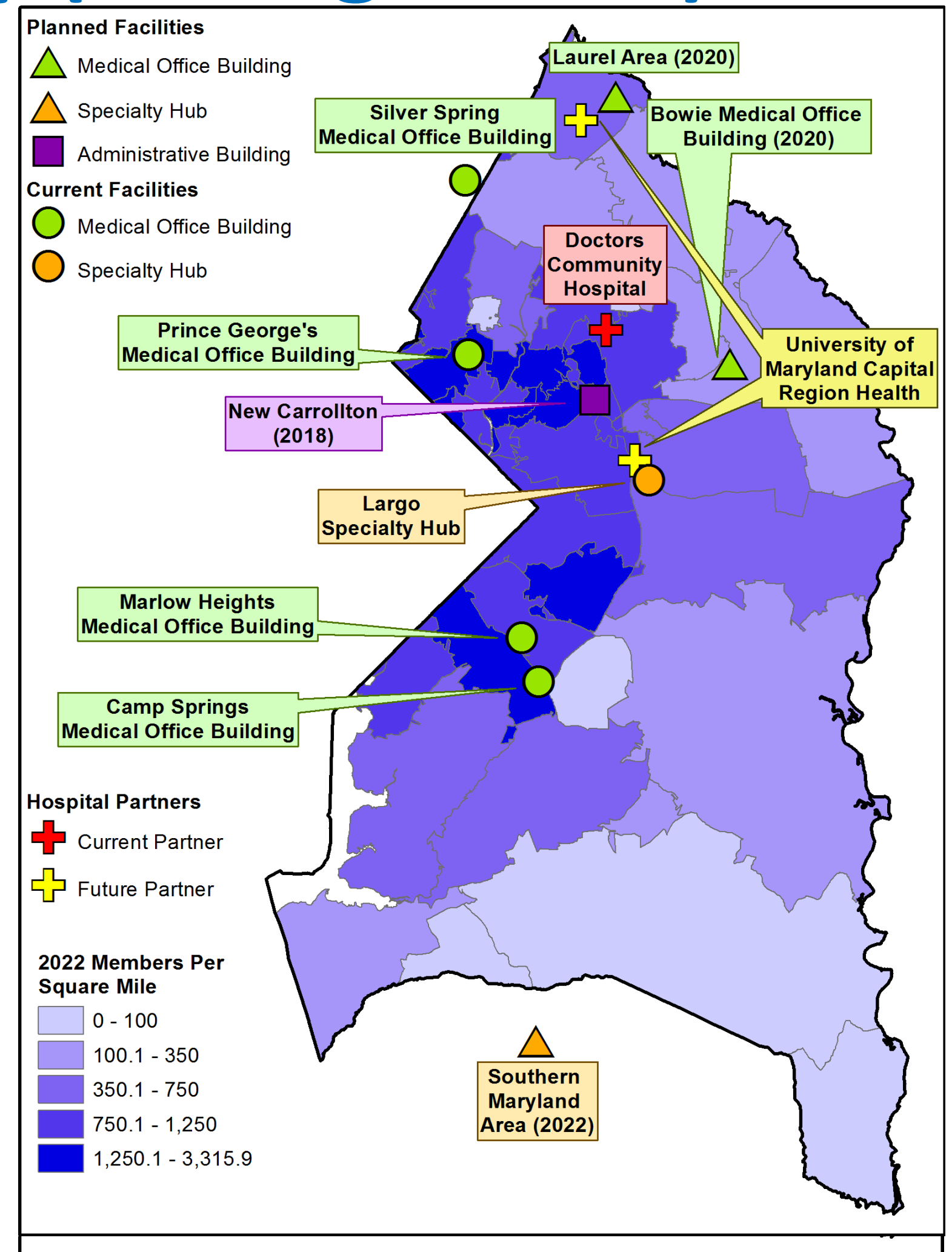
- **Bowie Medical Center**
  - 2020: 50,930 sq. ft.
- **Laurel Area Medical Center**
  - 2020: 20,400 sq. ft.
- **Southern Maryland Area HUB**
  - 2022: 163,300 sq. ft.

## Hospital Partners

- **Doctor's Hospital – Current Partner**
- **University of Maryland Capital Region Health– Future Partner**

## New Administrative Sites

- **New Carrollton Administrative Building**
  - 2018: 176,000 sq. ft.





# Groundbreaking- New Carrolton Administrative Building





# The Kaiser Permanente Difference

# Our Consumer Centric Design...



...provides an unparalleled patient experience.





# Care When and Where Members Need it



With more than 50 specialties offered throughout the region such as cardiology, neurology, orthopedics and pediatrics -- extended hours and urgent care – our members find comprehensive, connected care when they need it most.

# Our Technology Empowers our Physicians

Kaiser Permanente's HealthConnect® houses more than 12 million Electronic Medical Record entries.

HealthConnect® offers patients and physicians a seamless, integrated means of monitoring care and anticipating timely preventative care.

The screenshot displays the Epic Hyperspace interface for a patient named Ambassador, Physician\*. The interface includes a top navigation bar with various tools like Home, Sch, Inskt, Chart, Enc, Tel Enc, Refill Enc, Msg Enc, Pt Sec Msg, Pt Rmdr, eConsult Queues, Support, Patient Lists, Open Ord, Print, Secure, and Log Out. The patient's information is shown at the top: MRN 18158567, Age 44 Yr, Sex F, PCP Z Dont Book Ztest H\*, PCP Loc Kensington, Allergies Sulfa Class, Alert FYI HM, Spec Feat N, and kp.org Active. The main section is titled 'Chart Review' and shows a list of 22 records matching filters. The records are displayed in a table with columns for Date, Type, Depart..., Provider, and Description. The records include various types of visits, letters, and clinical documentation, with descriptions such as 'Chest Pain (Primary Dx)', 'Esrd (End Stage Renal Disease) (Primary Dx)', 'Htn (Primary Dx)', 'DM 2, Controlled. (Primary Dx)', 'Prophylactic Vaccine for Diphtheria, Tetanus and Pertussis (Primary Dx)', 'DM 2 (Primary Dx)', 'Chf (Primary Dx)', 'DIABETIC EYE EXAM-Retinal picture', 'SHORTNESS OF BREATH', and 'OTHER'.

Date	Type	Depart...	Provider	Description
04/30/2013	Office Visit	IM SS	Vanzeren, Douglas (M.D.)	
04/23/2013	Office Visit	PUL TY	Nguyen, Phong (M.D.)	Chest Pain (Primary Dx)
04/16/2013	Letter (Out)	CD CAP	Idout, Cathy (R.N.)	
04/10/2013	Office Visit	CD TY	Rashkin, Jason (M.D.)	Esrd (End Stage Renal Disease) (Primary Dx)
04/09/2013	Office Visit	PUL TY	Nguyen, Phong (M.D.)	Htn (Primary Dx)
03/29/2013	Office Visit	PUL TY	Nguyen, Phong (M.D.)	DM 2, Controlled. (Primary Dx)
03/27/2013	Letter (Out)	ORT LA	Burner, William L (M.D.)	
03/27/2013	Scheduled Telephone Enco...	PUL TY	Nguyen, Phong (M.D.)	
03/12/2013	Clinical Documentation	OBGCAP	Sandy, Carla C (M.D.)	
03/05/2013	Clinical Documentation	OBGCAP	Sandy, Carla C (M.D.)	
02/15/2013	Office Visit	IM CAP	Tesoriero, Thomas (M.D.)	Prophylactic Vaccine for Diphtheria, Tetanus and Pertussis (Primary Dx)
02/13/2013	Office Visit	PUL TY	Nguyen, Phong (M.D.)	Htn (Primary Dx)
02/06/2013	Letter (Out)	ORTCAP	Wilmont, Geraldine	
01/30/2013	Letter (Out)	CD CAP	Jefferson, Marie L (R.N.)	
01/30/2013	Office Visit	IM CAP	Tesoriero, Thomas (M.D.)	DM 2 (Primary Dx)
01/30/2013	Office Visit	PUL TY	Nguyen, Phong (M.D.)	Chf (Primary Dx)
01/27/2013	Clinical Documentation	PUL TY	Nguyen, Phong (M.D.)	DIABETIC EYE EXAM-Retinal picture
01/08/2013	Clinical Documentation	OBGCAP	Sandy, Carla C (M.D.)	
11/30/2012	Clinical Documentation	OPH SF	Cappiello, Douglas A (M.D.)	
11/30/2012	Clinical Documentation	OPH SF	Cappiello, Douglas A (M.D.)	
11/28/2012	Clinical Documentation	PUL TY	Nguyen, Phong (M.D.)	SHORTNESS OF BREATH
11/13/2012	Clinical Documentation	PUL TY	Nguyen, Phong (M.D.)	OTHER

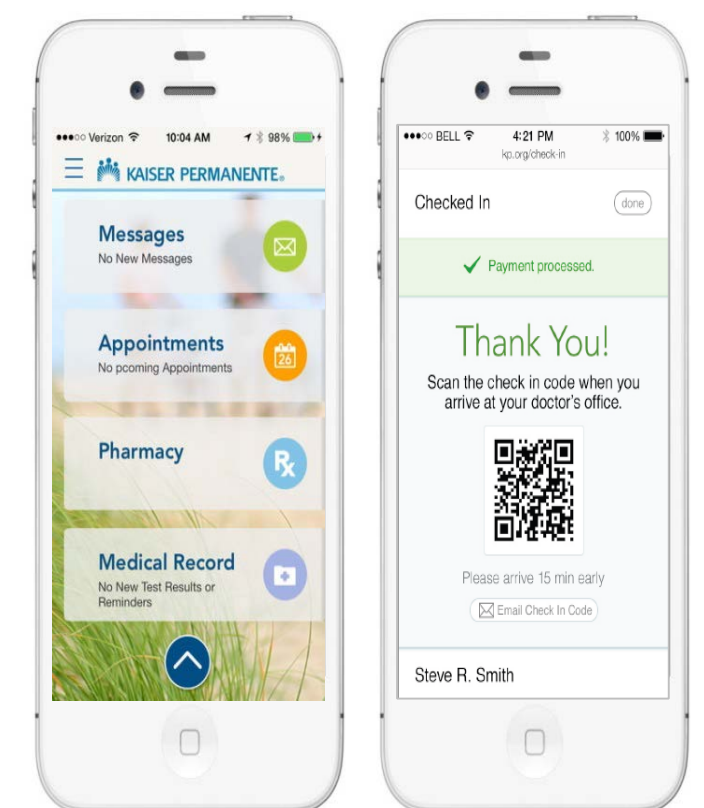
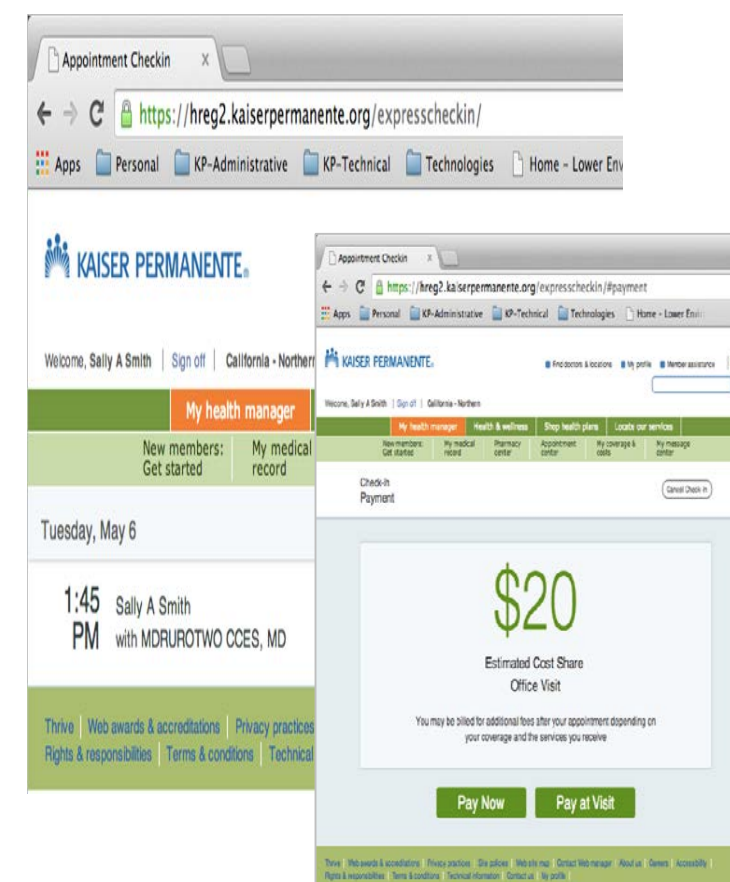


# Our Technology Empowers our Consumers

## My kp.org

### Online

### Mobile App



# Our Integrated Model Provides an Exceptional Patient Experience



One of the highest rated plans in the region  
➤ 6<sup>th</sup> consecutive year

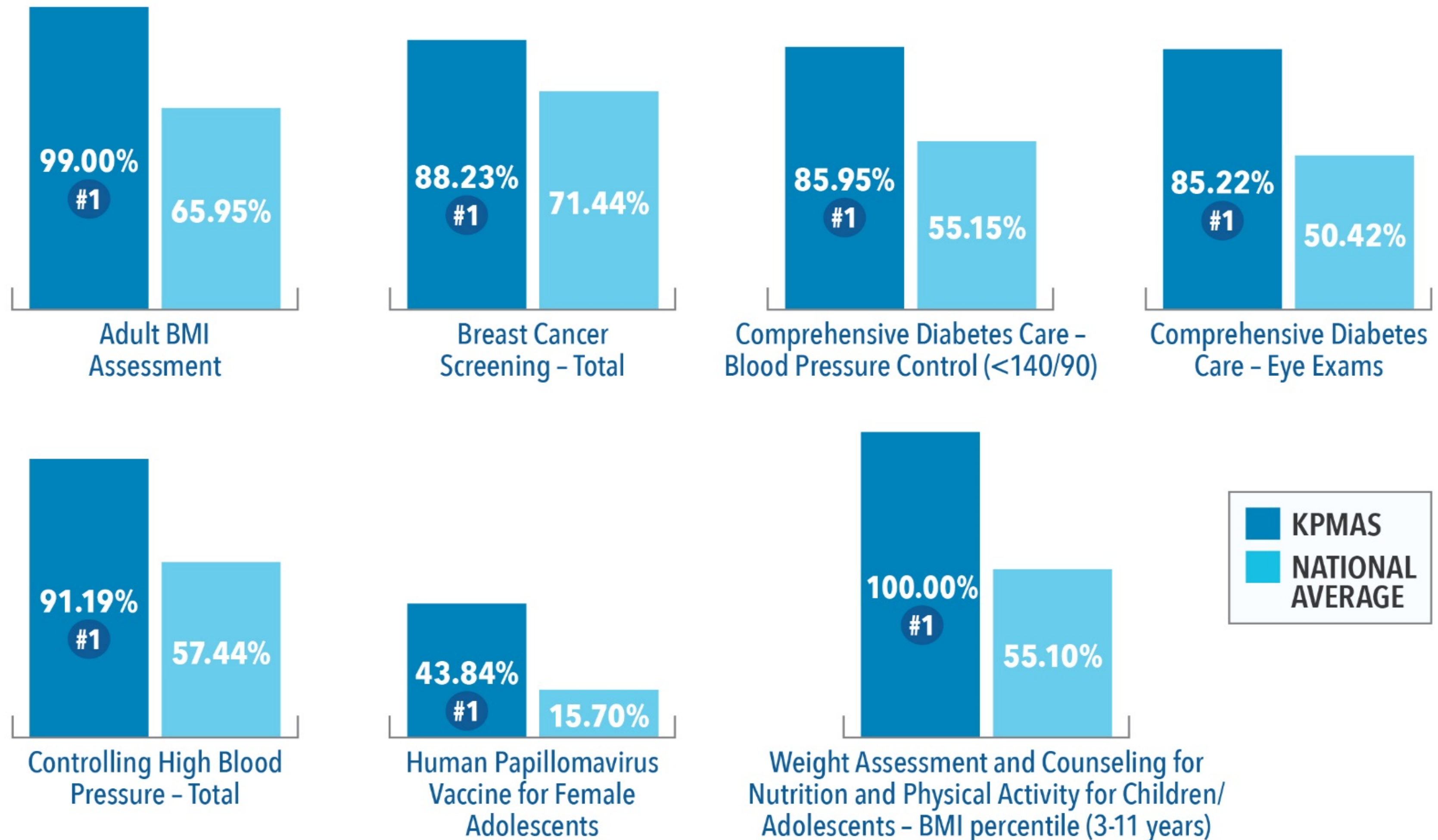


Kaiser Permanente Medicare Plus (Cost) rated 5 out of 5 Stars in Maryland, Virginia, and Washington, DC, in 2013–2017, Medicare's highest possible rating, 5 years in a row.\*

Kaiser Permanente Medicare Plus (Cost) is rated 5 out of 5 Stars in Maryland, Virginia, and Washington, DC, for 2017 for Preventive care, Chronic care, Prescription drug services, Customer service, Member satisfaction.



# In 2016's Quality Compass, our quality work resulted in KPMAS achieving the #1 highest rate in the nation for 7 measures of clinical quality:



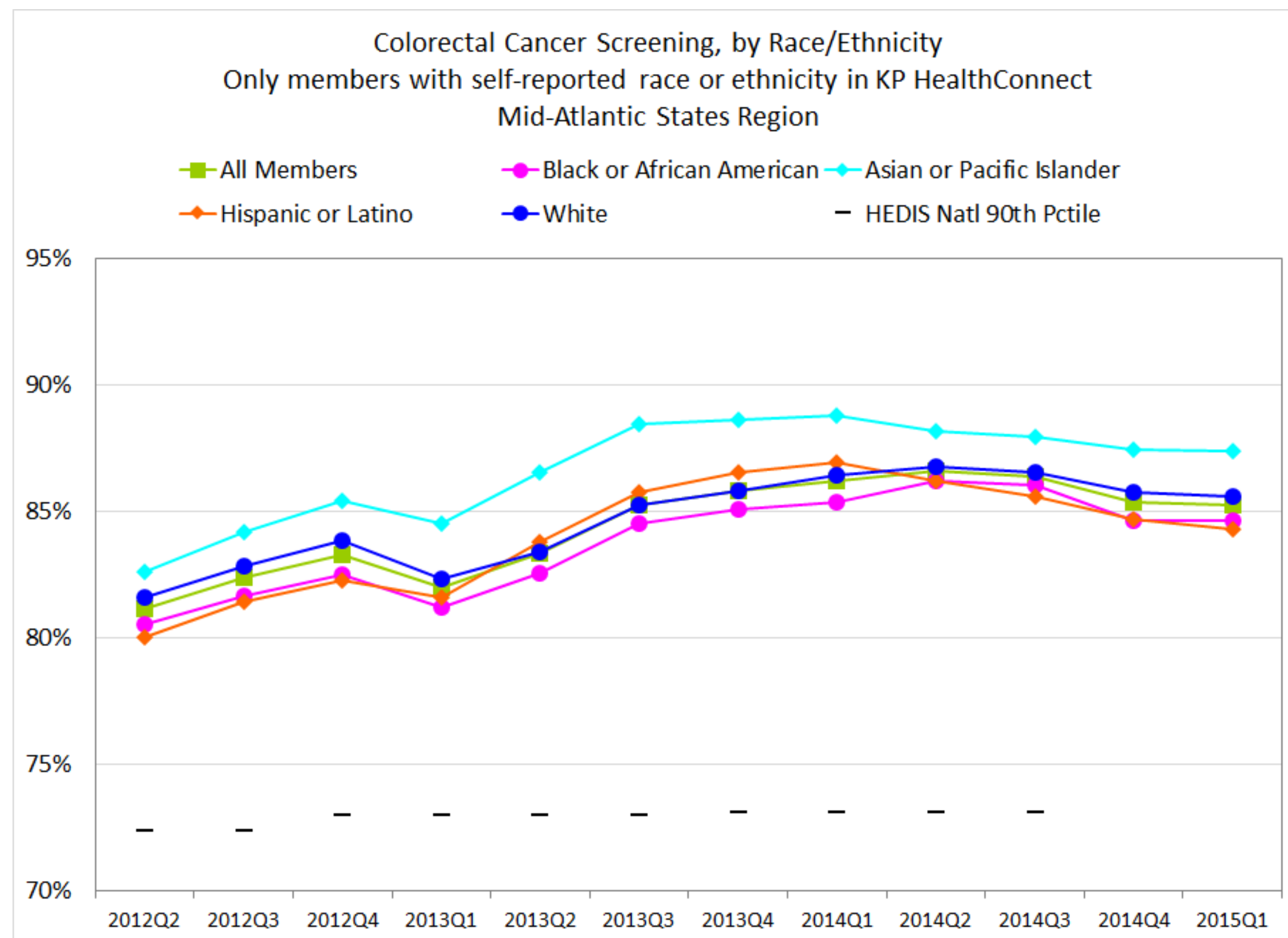
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# How Kaiser Permanente Cares for Prince George's County



# The Kaiser Permanente model can minimize health disparities for key conditions

Minimal disparities by race/ethnicity were observed in Colorectal Cancer Screening indicators.

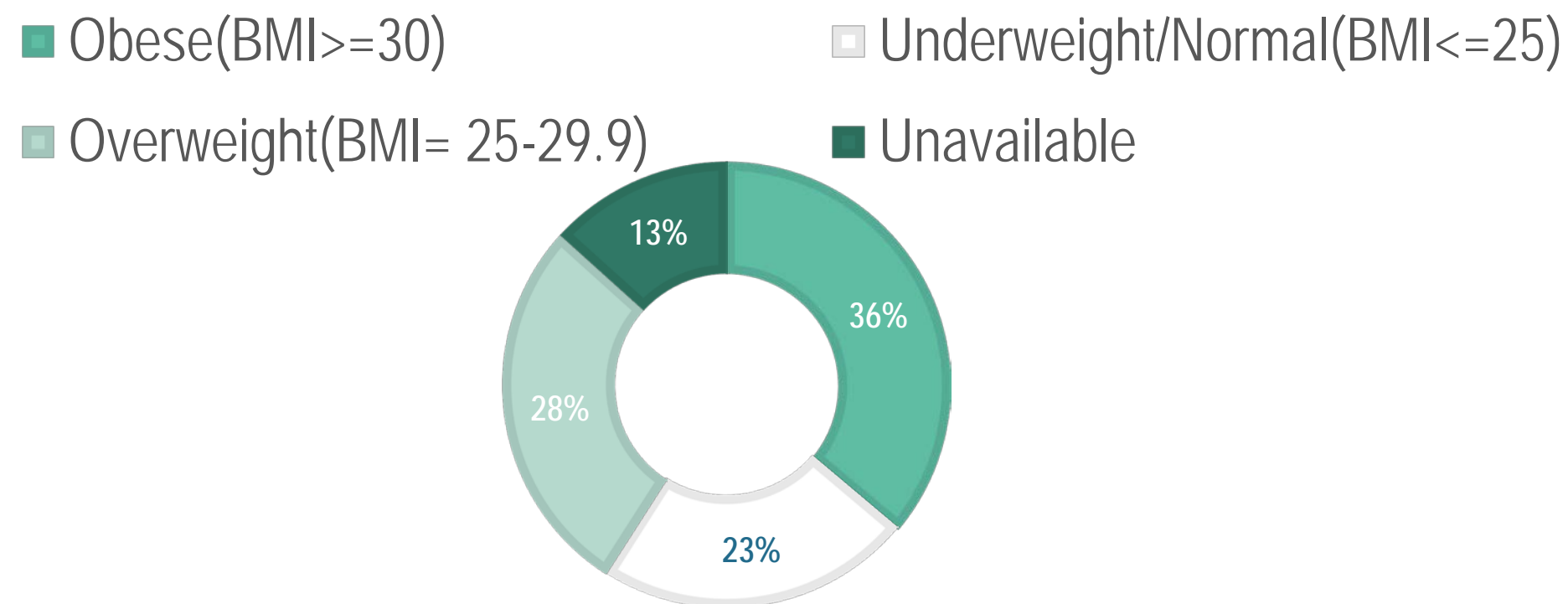


■ All races/ ethnicities above 90<sup>th</sup> percentile of national HEDIS

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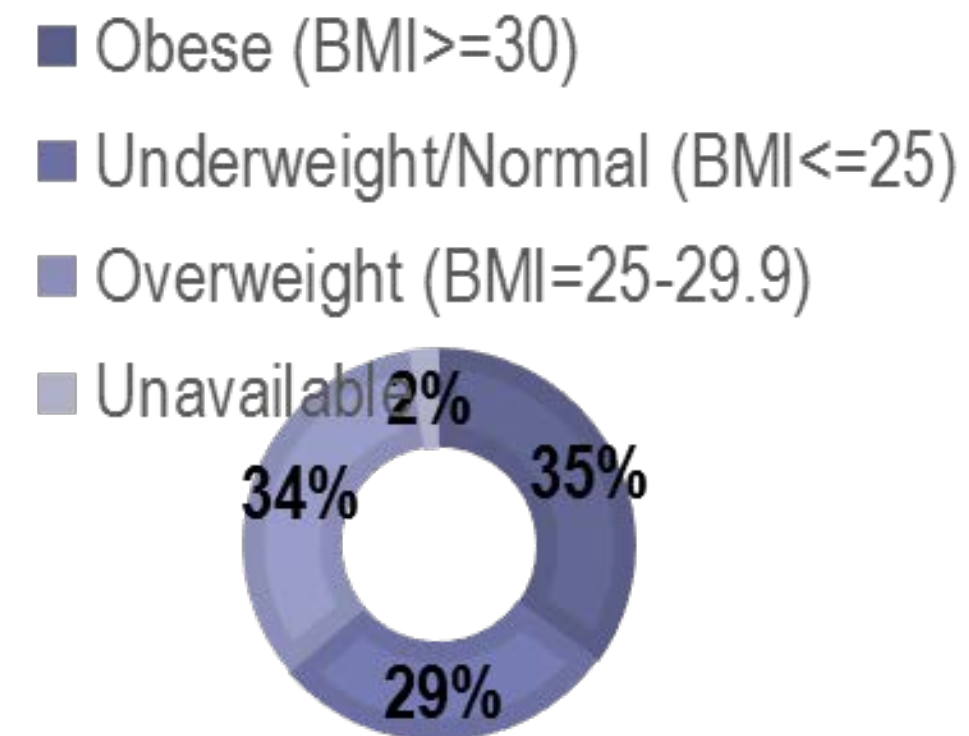
# Body Mass Index in Prince George's County

## PRINCE GEORGE'S COUNTY KPMAS MEMBERS ADULT BMI



If 50% of the county were Kaiser Permanente members: **416,942** would have their BMI known, which is the first step towards action.

## PRINCE GEORGE'S COUNTY RESIDENTS ADULT BMI\*



If 50% of the county were Kaiser Permanente members: **99,849 of the children** would be counseled about good nutrition and increased physical activity.

**Important Note:** The Prince George's County Residents Adult BMI measure is self reported. The Kaiser Permanente data is not self-reported. It is a measured result for our members which we calculate at least once per year on every member who visits us. We call it "**BMI As a Vital Sign**".

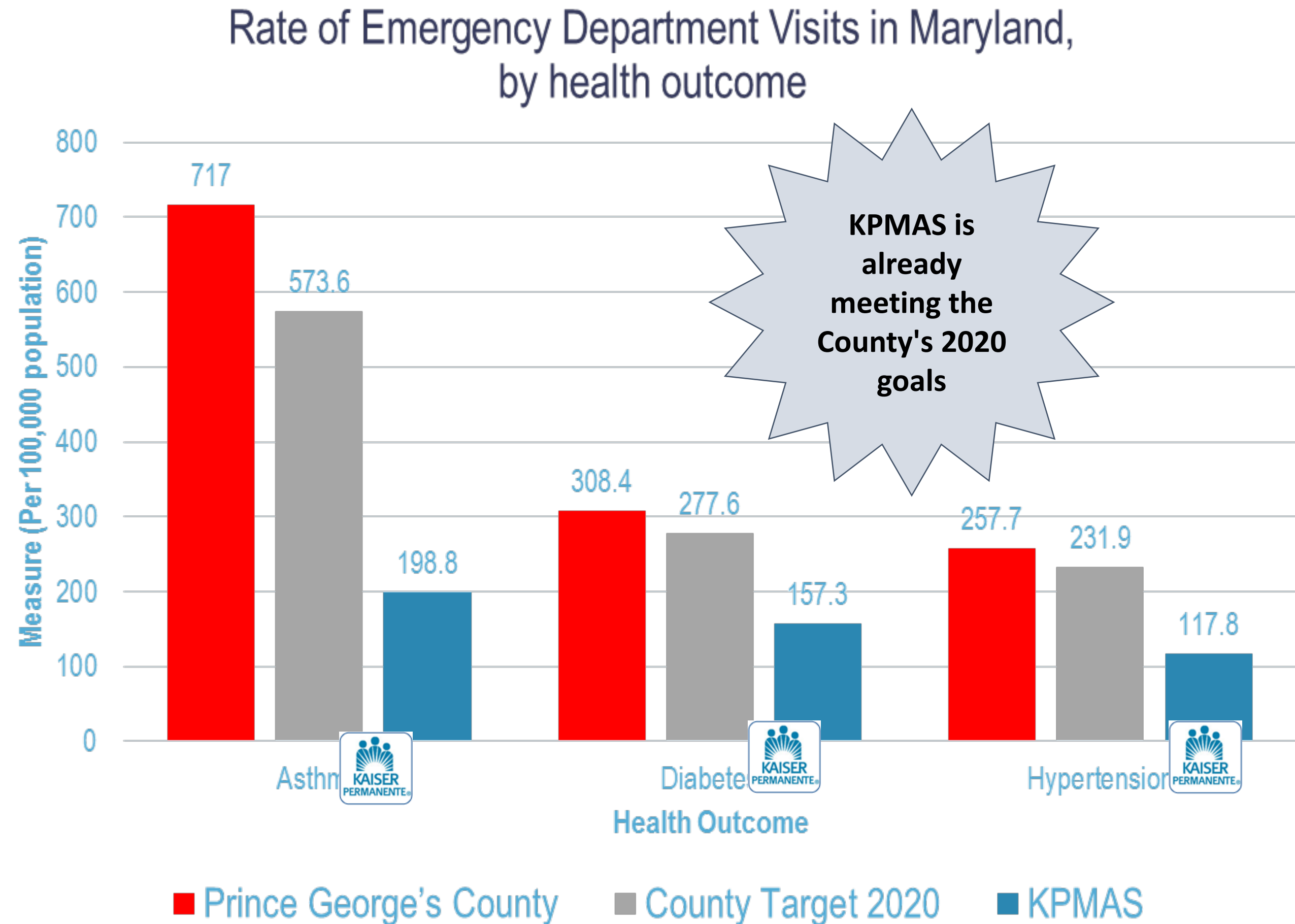
\*Transforming Health in Prince George's County, Maryland: A Public Health Impact Study. University of Maryland School of Public Health, 2012. <  
<https://sph.umd.edu/sites/default/files/files/TransformingHealth.pdf>>



# What if Kaiser Permanente covered 50% of Prince George's County Residents?

If Kaiser Permanente today cared for 50% of Prince George's County citizens:

- **2,342 fewer** Emergency Department visits for Asthma
- **682 fewer** Emergency Department visits for Diabetes
- **633 fewer** Emergency Department visits for Hypertension



SOURCE: Transforming Health in Prince George's County, Maryland: A Public Health Impact Study. University of Maryland School of Public Health, 2012. < <https://sph.umd.edu/sites/default/files/files/TransformingHealth.pdf> >

# If Kaiser Permanente covered 50% of Prince George's County...

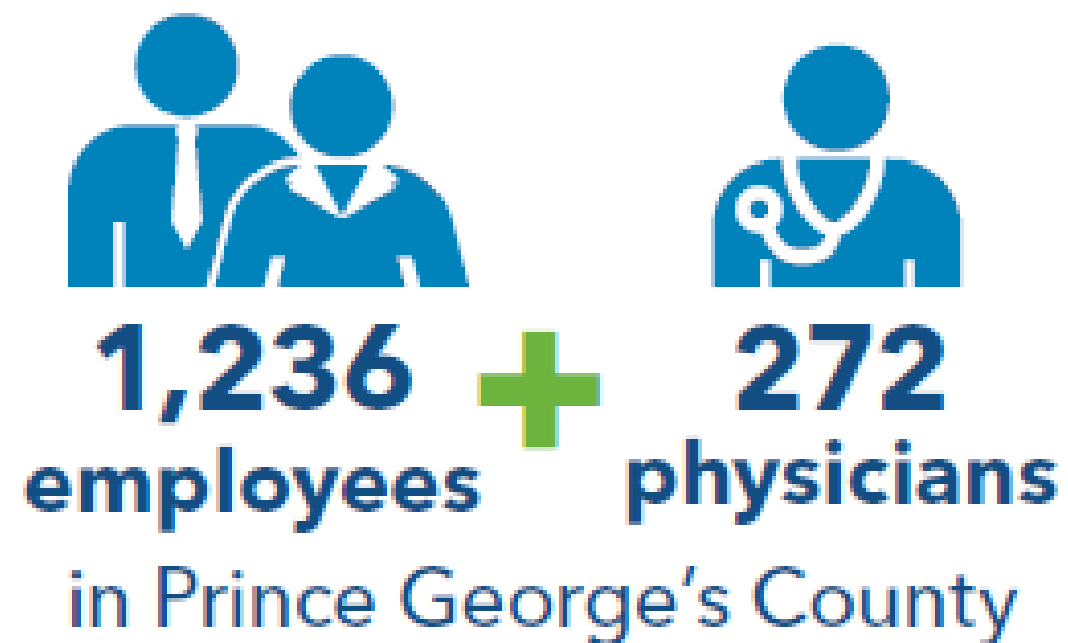
- 156,611 screened for breast cancer
  - 1,864 deaths from breast cancer averted\*
- 163,572 screened for cervical cancer
  - 143 deaths from cervical cancer averted\*
- 411,516 with blood pressure under control
  - 20,575 cardiovascular events averted\*
  - 95,688 children vaccinated
  - 12,040 adolescent girls vaccinated against HPV



*SOURCE: 1) Hendrick, AJR, 2012; 198:723-728; 2) Gates, AFP, 2001; 63(3):513-522; 3) Wright, Cochrane Reviews, 2009.*



# Kaiser Permanente is a leading employer in Prince George's County and an investor in Community Health



In 2016, we invested more than  
**\$1 MILLION**  
in Prince George's County  
through our Community  
Health and Benefit grants  
and sponsorships alone.

Through grantmaking and partnership, we've worked with numerous nonprofit partners and community organizations to champion good health.

# Kaiser Permanente and Prince George's County

Working together and with more Prince George's County residents becoming members of Kaiser Permanente; the health of Prince George's County residents and the health of the communities they live in will improve.

Together, we are:

...expanding access to primary care,

...increasing ambulatory capacity,

...partnering with the new Regional Academic Medical Center, and

...creating an efficient, effective and financially viable healthcare system

## Kaiser Permanente and Prince George's County Creating a 21<sup>st</sup> Century Health System

