



THE PRINCE GEORGE'S COUNTY GOVERNMENT

Office of Audits and Investigations

March 9, 2021

FISCAL AND POLICY NOTE

TO: Robert J. Williams, Jr.
Council Administrator

William M. Hunt
Deputy Council Administrator

FROM: Josh Hamlin 
Senior Legislative Budget and Policy Analyst

RE: Policy Analysis and Fiscal Note
CR-017-2021, Contract Approvals – Network Storage

CB-017-2021 (*Proposed and introduced by:* The Chair of the Council at the request of the County Executive)

Assigned to the Committee of the Whole

A RESOLUTION CONCERNING CONTRACT APPROVALS for the purpose of approving a multi-year Master Lease Agreement to fund essential Prince George's County ("County") technology equipment that is the industry standard for network-attached high-volume storage.

Fiscal Summary

Direct Impact:

Expenditures: Negative; annual payments totaling \$3,171,048 over fiscal years 2021-2025.

Revenues: N/A.

Indirect Impact:

N/A.

Legislative Summary:

CR-017-2021, proposed by the Chair at the request of the County Executive and sponsored by Council Chair Hawkins, Vice Chair Taveras, and Councilmembers Franklin, Streeter, Davis, Glaros, Harrison, Dernoga, and Turner, was introduced on February 23, 2021 and referred to the Committee of the Whole (COW).

Current Law/Background:

Under Section 819 of the Charter for Prince George's County, Maryland, the County Council must approve, by resolution, all multi-year contracts exceeding an aggregate of Five Hundred Thousand Dollars (\$500,000.00).

Discussion/Policy Analysis:

CR-008-2021 would approve a multi-year Master Lease Agreement to fund essential Prince George's County technology equipment that is the industry standard for network-attached high-volume data storage. The storage is a shared resource engineered to support County agencies' data supported by the enterprise IT infrastructure as well as video for body-worn camera used by public safety. Under the Agreement, the County would engage Dell Financial Services, LLC. for the purchase of Dell EMC Isilon PROD H500 A2000 & Isilon DR A2000. This is the industry standard network-attached storage platform for high-volume storage, backup and archiving of unstructured data.

The terms and conditions of the master lease agreement are detailed within Attachment A to the Resolution.

Fiscal Impact:

Direct Impact

Adoption of CR-017-2021 would have a negative fiscal impact on the County in the form of additional expenditures for annual payments under the agreement (See Attachment A). The scheduled payments are as follows:

- Fiscal Year 2021: **\$419,998.96**; and
- Fiscal Years 2022 - 2025: **\$687,762.26** per year.

Total of payments: **\$3,171,048.00**

Indirect Impact

Adoption of CR-017-2021 should not have an indirect fiscal impact on the County.

Appropriated in the Current Fiscal Year Budget

Yes.

Effective Date of Proposed Legislation:

The proposed Resolution shall be effective on the date of adoption.

If you require additional information, or have questions about this fiscal impact statement, please call me.